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## **Submission to the 2014 review of the motor vehicle standards act 1989**

To whom it may concern :

Autohub is a freight forwarder specialising in the importation of used and new vehicles. Autohub Australia is the largest importer used vehicles from Japan.

We therefore have a vested interest in any changes in the current legislation which would result in more vehicles being available for importation.

We are members of the AIMVIA ( Australian Imported Motor Vehicle Industry Association ) and fully support their submission to this review.

Reducing the barriers to the importation of new and quality used vehicles will undoubtedly increase consumer choice.

The current market in Australia is dominated by new car importers.

However, most people will never buy a new car, either because they cannot afford to, or because they are not happy with the reality that most new cars drop as much as 30% in value as soon as you drive the car out of the showroom.

It is also interesting to see so many Toyota franchisee's writing submissions to this review panel ( albeit with heavy use of the copy and paste facility) advocating that the barriers should stay in place when Toyota in NZ is in fact one of the largest importers of used cars!!

If we look at the NZ import model, we can see that they already have many of the checks and balances in place to ensure that new and used imports meet all of their required standards to ensure that vehicles are safe, fit for purpose and using the latest technology to reduce exhaust emissions.

It would seem logical that we could learn from their experience and adopt similar processes here.

Some people have suggested that lowering the barriers will result in Australia becoming a dumping ground for other market's used cars. Frankly, that is insulting the intelligence of the importers. Anyone who has taken the trouble to source and import a vehicle, will have done their research to make sure that they have purchased a quality vehicle which offers value for money and meets their needs.

If the market is opened, we will face challenges in handling the larger numbers of used imports.

However, we can again look at NZ and their logistics systems and learn from their experiences.

We have already assisted with streamlining the Australian quarantine system by following the NZ example and we are pre-clearing vehicles in Japan prior to their export to Australia.

I am sure the logistics community will be up for the challenge and it welcomes the employment opportunities that this change will definitely bring with it.

I am happy to be contacted if any further input to the review is required from a logistics provider.

Yours sincerely,

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