



Custom Coaster Conversions

* Motorhome conversions * Vehicle importation

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Dear whomever this may concern,

Let me start by telling you a little bit about myself. My name is Hugo Noijens and I run a business called Custom Coaster Conversions. My ABN is above.

I specialize in importing vehicles for the campervan market in Australia. I import Toyota Coasters, 2wd as well as 4wd (mainly the ones NOT available in Australia such as 4WD, auto's, turbo 6 cylinders etc). I have been in the conversion business for the past 18 years. I started fitting out Coasters as motorhomes in 1999. I have built my entire livelihood upon this industry. This is my career. I have never done anything else in Australia. It's all I know.

We have, more recently (couple of years ago), after completing our 100th full fitout, branched off more into the importing side of things. We now import Coasters, Hino's, as well as Estima's, Elgrands, Granvia's, Regius, and some others. People from all over Australia travel to see us to buy vans for their dream campervan conversion. I'm well known in the industry for this.

A large proportion of the vehicles we import now are in fact TOYOTA HIACE. We bring in models such as campervans, empty vans (to be fitted out as campervans) as well as models that seat 9 people (not available in Australia). The biggest difference why people buy these models we bring in is that they are available in a 4wd version... This great land of ours begs for 4wd vans. No such thing is available locally.

Yes there is companies that convert local vehicles to become 4wd vehicles (in fact that's another part of our business as well). However in the budget for the common pensioner who is looking for a campervan to retire with, they often come looking for stock that we import.

I'm meant to believe the proposed new import regulations will wipe ALL those vehicles from our repertoire...

That is not good for our business. In fact, our business would need to cease to exist. There simply is not enough demand in Australia to import ONLY welcab, or high performance sports cars, or factory made campervans... There is a HUGE industry in Australia that works on imported vehicles. Us for one, we spread work out over our regional area of CASINO and LISMORE NSW with the work and business we provide in relation to conversion of imported vans that simply are not locally available..

I would like to see in the new import rules, not only Welcab Vehicles, high performance cars, low volume cars, factory campers as proposed, but also the kind that is converted in Australia. TOYOTA COASTER, TOYOTA HIACE, TOYOTA COMMUTER, TOYOTA REGIUS, TOYOTA ESTIMA etc etc..

I would like to see a continuation to the existing rules as I honestly can't see nothing wrong with the vehicles we are currently importing. They only create jobs in Australia, fitout people, compliance people, sales people, service people etc etc.

THEY DO NOT TAKE JOBS AWAY from Australians!!

The companies such as Toyota and Nissan may not like them, however there is really no reason why they should. The cars we import (see below link) are priced in such way that they pose NO threat to ANY new vehicle sale... Ever!

<https://gumtree.com.au/business/custom-coaster-conversions>

On this link you will see the vehicles we deal in, that are our livelihood and many other business in our local REGIONAL NSW area that rely on us.

We are not a one-man band. There is at least 25 people's livelihoods at stake directly if we were forced to cease importing such vehicles as you see on above link.

I kindly ask you to rethink your planned strategy as instead of "opening up the market", it will instead be the loss of thousands of jobs in Australia.

I thank you for reading this.

If you feel like you need to clarify anything in the letter above or have any questions about anything at all, please don't hesitate to call the number below.

Rgds HUGO NOIJENS, CCC