



2021 Regional Telecommunications Review Submission

Lynk Global is dedicated to closing the connectivity gap in Australia. Over two thirds of Australia's landmass has no mobile coverage. In addition, the country's economic exclusive zone (EEZ) consisting of its maritime territory, lacks any mobile network coverage, beyond parts of its coastline. Providing coverage with new mobile base stations in these remote areas either lacks economic sense or are logistically next to impossible to build.

At the same time, nearly half of Australian mobile users report having experienced extended lack of mobile connectivity particularly when they are participating in activities such as bushwalking, camping, boating and residing in rural properties.

Lynk's solution to this problem is to build, launch and operate satellites that act as mobile base stations. Existing mobile phones without modification can connect to Lynk's satellites when those phones are in locations without terrestrial mobile coverage. Lynk has proven the technology with its satellites in orbit and announced this on September 29th. Lynk plans to launch an initial commercial service in July 2022.

The new service will be purchased by mobile subscribers directly from their current mobile operator, enabling people in areas of no coverage to receive reliable mobile phone signal. Whilst the service will initially be limited in availability and functionality, over the next few years, Lynk's network will evolve into a full mobile broadband experience no matter the location, no matter how remote; akin to the coverage one experiences in the city. Being affordable and accessible, we believe Lynk's new service has the potential to be transformative for those in regional, rural and remote communities where mobile coverage is either inconsistent or not available. Mobile phone users will no longer have geographic limits on where they can utilise their phones in order to stay connected to loved ones.



Furthermore, Lynk's service will support a wide range of digital services, particularly those from the government to be delivered to the hands of those currently beyond mobile service areas, enabling two factor authentication for banking and connecting people to remote health services. Beyond that are hundreds of ways people can use their phones as they do



today but no longer being limited by location.

In the case of natural disasters where the terrestrial mobile network becomes inoperable, such as during bushfires, Lynk's service, being space based, will not be impacted, thus enhancing the safety of Australians by ensuring mobile phones will still have connectivity. This is a layer of network resilience that will save lives and support Emergency Services in their response on the ground.

As we head towards an operational launch, we expect to make further announcements on our new and innovative service.

Lynk Global, Inc.