# DSSN Region Digital Connectivity Business Case

#### **Phase 1 Deliverable:**

- LGA Regions Telecommunications Infrastructure Review
- Future Population and Visitor Demands on Telecommunications Infrastructure
- Telecommunications Infrastructure Options Analysis
- Scenario Planning for Future Connectivity Demand

#### February 2024



# **Table of Contents**

#### **Executive Summary** LGA Regions Telecommunications Infrastructure Review 1 **Future Population and Visitor Demands on Telecommunications Infrastructure** 2 **Future Demand Model Scenarios** 3 **Telecommunications Infrastructure Options Analysis** 4 5 **Appendices** Telecommunications Infrastructure Review: Methodology 5.1 5.2 Estimation of Future Population and Visitor Demand: Methodology Future Demand: Methodology for the Estimation of Future Number of Devices 5.3.1 5.3.2 Future Demand: Methodology and Analysis of Demand based on Sector Characteristics 5.4 Telecommunications Infrastructure Options: Wireline and Wireless Capacity for Each LGA



#### **Structure and Limitations to this report**

#### Limitations

The review of telecommunications infrastructure and any data analysed in this report has been conducted utilising public information from reputable sources such as the ACCC and ABS. Datasets have been provided to such sources directly by telecommunications providers and census data, all of which are in the public domain.

Where specific data has not been public, proxy numbers have been used based on assumptions made from existing data sets and highlighted accordingly.

#### Structure

Due to the detailed modelling and amount of data used to determine the current and future state of telecommunications infrastructure and digital connectivity access across the DSSN region (ten Local Government Areas), this report is laid out in the following structure:

- 1. Chapter Summary: The four outputs of this deliverable are presented in succinct chapters summarising the high-level approach taken and the key outcomes of the research and modelling conducted.
- 2. Appendices: The detailed methodologies and findings behind the report chapters and outcomes.

This report can be navigated using the chapter titles listed across the top of the main body pages. Appendix chapters use the main four chapter headings for ease of navigation and to inform the reader as to which chapter the appendix refers to.

# **Scope of this Report**

| Phase 1 Outcomes   | Phase 1 Deliverables  | Phase 1 Deliverables –<br>Report Navigation   | Page<br>Numbers       |
|--|---|---|-----------------------|
|  | The production of LGA<br>Regions<br>Telecommunications<br>Infrastructure Heat Map | <ul> <li>Chapter 1: LGA Regions<br/>Telecommunications<br/>Infrastructure Review</li> <li>Appendix 5.1</li> </ul>   | 14 – 32<br>128 - 172  |
| 1) Deep Dive Audit   | <ul> <li>The production of<br/>Technology Gap Analysis</li> </ul>                 | <ul> <li>Chapter 3: Future Demand Model<br/>Scenarios         <ul> <li>(Includes 'Future population and<br/>visitor demand on<br/>telecommunications infrastructure'<br/>and 'Scenario planning (e.g. low,<br/>baseline, high) that fulfils future<br/>connectivity demand')</li> </ul> </li> <li>Appendix 5.2 – 5.3</li> </ul> | 46 - 66<br>173 - 224  |
| 2) Tourism and Visitor<br>Economy Use Cases                  | • Five (5) Use case reports   | Chapter 4: Telecommunications<br>Infrastructure Options Analysis:<br>Case Studies   | 67 - 112              |
| 3) Executive Summary<br>of Potential<br>Technology Solutions | <ul> <li>Executive Summary of<br/>Potential Technology<br/>Solutions</li> </ul>   | <ul> <li>Chapter 4: Telecommunications<br/>Options Analysis</li> <li>Appendix 5.4</li> </ul>  | 67 – 126<br>225 - 268 |
| 4) Business Case<br>Briefing Paper                           | Outline of Business Case     Methodology  | <ul> <li>Provided in the Business Case final<br/>The Case for Improved Digital Cont<br/>Hunter and Central Coast Regions</li> </ul>   |                       |



# Glossary

| TERM                       | DEFINITION  |
|----------------------------|---|
| 3G                         | The third generation in mobile technology standards prepared by the 3GPP global partnership.  |
| 3GPP                       | The 3 <sup>rd</sup> Generation Partnership Project is an umbrella term for a consortium of mobile operators, vendors and international standards organisations that develop protocols and interfaces for mobile telecommunications, including 3G, 4G, and 5G standards. |
| 4G                         | The fourth generation in mobile technology standards prepared by the 3GPP global partnership.   |
| 5G                         | The fifth generation in mobile technology standards prepared by the 3GPP global partnership.  |
| Busy hour                  | Period of time during a day when network usage or traffic is at its highest level. It is a specific one-hour timeframe within a 24-<br>hour day when the demand for network resources, such as bandwidth and connectivity, is most intensive.                           |
| Contention Ratio           | Represents the relationship between the total available bandwidth and the bandwidth allocated to a specific group of users.   |
| Co-location                | A form of passive infrastructure sharing where a mobile network operator deploys its active equipment on the same passive infrastructure as another mobile network operator.  |
| Digital Connectivity Index | A measure of the quality and effectiveness of digital connectivity in a selected area that indicates the capability of a location to support various digital activities such as remote work, online learning, or mobile internet usage.                                 |
| Gbps                       | "Gigabits per second". Represents the number of gigabits (one billion bits) that can be transmitted or processed in one second.   |
| Headroom Extra Capacity    | Additional capacity deliberately built into a system or network beyond the anticipated peak demand or regular usage.  |
| ΙοΤ                        | The Internet of Things (IoT) describes physical objects (or groups of such objects) with sensors, processing ability, software and other technologies that connect and exchange data with other devices and systems over the Internet or other communications networks. |
| Mbps                       | "Megabits per second". Represents the number of megabits (one million bits) that can be transmitted or processed in one second.   |



# Glossary

| TERM                    | DEFINITION  |
|-------------------------|---|
| Mobile network operator | A mobile network operator supplies mobile services to customers at the retail level. Examples include Telstra, Optus and TPG Telecom.   |
| Non-IoT                 | Connections that are not associated with IoT. These connections are associated with a private connection of a user, such as a resident's mobile phone to an antenna or a personal computer at internet home.  |
| Passive infrastructure  | Assets and equipment which are not part of the active layer of a telecommunications network (the signal path), including but not limited to sites, buildings, shelters, towers, masts, poles, ducts, trenches, electric power supply/generators and air conditioning.   |
| Passive sharing         | Passive infrastructure sharing is where mobile network operators share non-electronic infrastructure, such as tower, land, power and other physical elements.   |
| Spectrum                | The radio spectrum is part of the electromagnetic spectrum with frequencies from 3 Hz to 3,000 GHz (3 THz). Active equipment uses radiofrequency spectrum to provide connectivity to mobile devices.  |
| Throughput              | Speed at which data is successfully transmitted or processed through a system or network.   |
| Tower                   | A structure on which a radio base station equipment can be installed. It includes telecommunications towers that are part of the National Broadband Network, radio and television broadcasting towers and other suitable towers or similar structures that could be used to improve mobile telecommunications coverage or can be used in the supply of mobile telecommunications and other radiocommunications services, including rooftops or utility masts. |
| LGAs                    | Local Government Areas. Each LGA is governed by a local Council, which is responsible for the Area.   |
| Busy Hour               | Period of time during a day when network usage or traffic is at its highest level. It is a specific one-hour time frame within a 24-<br>hour day when the demand for network resources, such as bandwidth and connectivity, is most intensive.  |
| Contention Ratio        | Represents the relationship between the total available bandwidth and the bandwidth allocated to a specific group of users.   |
| Headroom Extra Capacity | Additional capacity deliberately built into a system or network beyond the anticipated peak demand or regular usage.  |

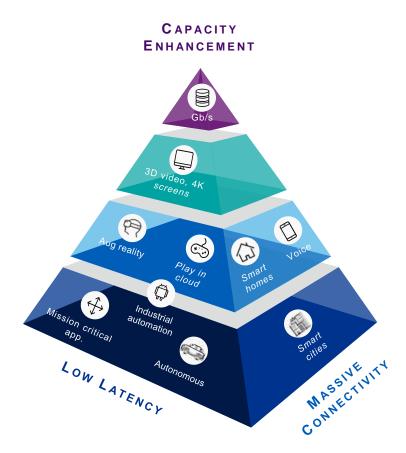


# Executive Summary



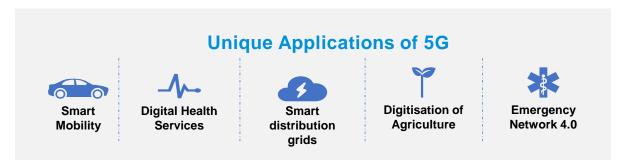
# Framing the Connectivity Challenge – devices drive demand

This study has been conducted using the high-level approach of *devices driving connectivity demand*. The number of devices used by our population, including residents, businesses and visitors to the region, are expected to increase gradually over time. Digital devices include smart phones, computers, smart appliances such as televisions, mobile GPS devices used in cars, and anything else that requires the user to be connected to fixed or wireless telecommunications infrastructure.



#### The Digital Connectivity Challenge is framed according to the following:

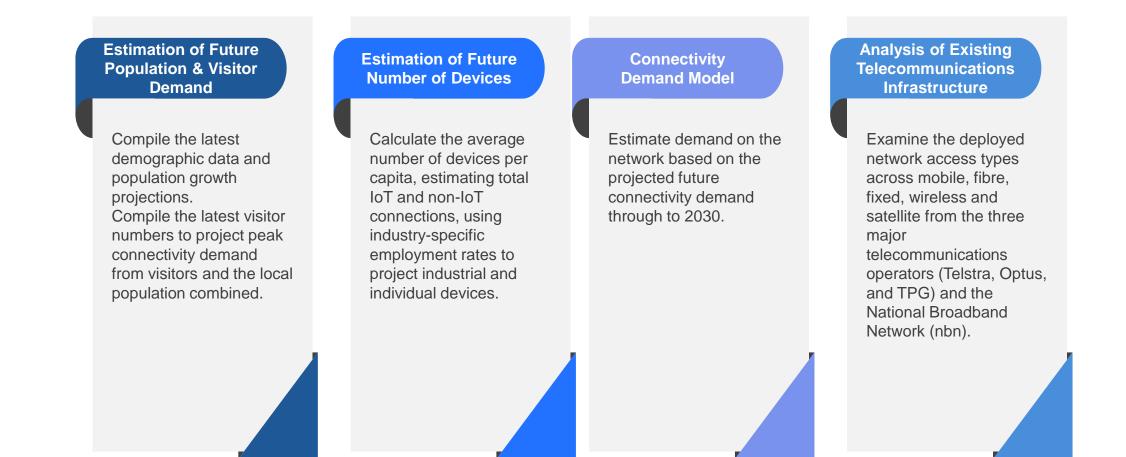
- New demand for capacity, connectivity and low latency will stress the current connectivity infrastructure.
- Investing in the appropriate infrastructure is essential for countries and regions that want to be successful in a digital future.
- To support the wide range of digital and connectivity use cases and guarantee the quality of those services, the network will have to assure the connection of a large number of devices simultaneously, processing an immense volume of data in real time.
- Key network performance measures are higher capacity, higher connectivity and lower latency.





# **High Level Approach to Digital Connectivity Challenge**

Assessing the region's telecommunications infrastructure provides insights into the capacity to meet current digital connectivity demand, identify areas for improvement, and enable informed decision-making for future demand needs. The high-level approach taken to conducting this study included the following:





# Key Findings: The Digital Connectivity Index for the DSSN Region

The NSW Digital Connectivity Index is a visualisation tool that measures the quality of digital connectivity across NSW and is based on metrics such as coverage, speeds, choice and performance. It is measured at a granular level by suburb and LGA, based on public and commercial datasets with more than 200 million data points. The Index helps to identify areas where better connectivity is required and should be leveraged by different levels of government and industry to develop solutions.

Metropolitan suburbs in NSW have an average Digital Connectivity Index score of 64 (Above Average connectivity), with inner Sydney being as high as 100 (Excellent connectivity). By comparison, regional suburbs have an average score of just 16 (Poor connectivity).

70% Of LGAs have 'average' or

#### **'below average' digital** connectivity The poorest connectivity

- The poorest connectivity ('below average' digital connectivity index rating) are in Upper Hunter, Muswellbrook, Singleton and Cessnock.
- The three LGAs with 'above average' connectivity are Newcastle, Lake Macquarie and Maitland.

• No LGAs in the DSSN region have an 'Excellent' connectivity rating (a score of between 81-100) for Stationary digital connectivity

(Fibre, Fixed Wireless, Satellite connectivity)

Stationary

- Four LGAs have an 'Above Average' connectivity index rating (61-80): Central Coast, Lake Macquarie, Maitland and Newcastle.
- Five LGAs have an 'Average' connectivity index rating (41-60): Cessnock, Dungog, Muswellbrook, Port Stephens and Singleton.
- The Upper Hunter is the only LGA that has a 'Below Average' (21-40) digital connectivity index rating.
- No LGAs in the DSSN region have a 'Poor' (0-20) rating.



#### On the Move

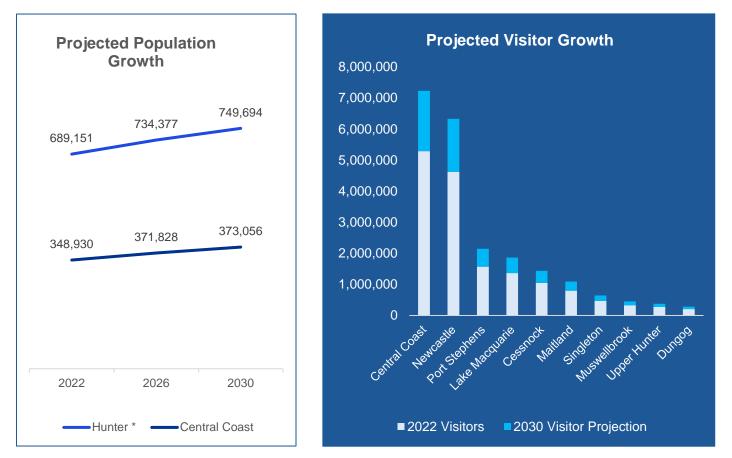
(3G, 4G and 5G mobile connectivity)

- No LGAs in the DSSN region have an 'Excellent' connectivity rating (a score of between 81-100) for 'On the Move' digital connectivity
- Newcastle is the only LGA that has an 'Above Average connectivity index rating (61-80)
- Four LGAs have an 'Average' connectivity index rating (41-60): Central Coast, Lake Macquarie, Maitland and Port Stephens
- Five LGAs have a 'Below Average' connectivity index rating (21-40): Cessnock, Dungog, Muswellbrook, Singleton and Upper Hunter.
- No LGAs in the DSSN region have a 'Poor' (0-20) rating.



# **Key Findings: Future Connectivity Demand**

The future digital connectivity demand on telecommunications infrastructure is driven by an increasing population of local residents, businesses, and visitors to the area. By 2030, the population across the Hunter and Central Coast are expected to increase by 8 per cent, and visitor numbers by 37 per cent. The number of devices projected to be in use by 2030 is driven by the increase in the number people – both residents and visitors, at home, work and whilst travelling – using stationary and mobile devices to connect to digital infrastructure. This increase in the number of expected devices to be in use puts additional demand on the existing infrastructure.



#### Projected Increase in Devices by 2030

The number of digital devices calculated to be in use in 2023, and projected to be in use by 2025 and 2030, are based on the current and forecasted population and visitor numbers, multiplied by the average number of devices per person based on three scenarios: Low, Baseline and High.

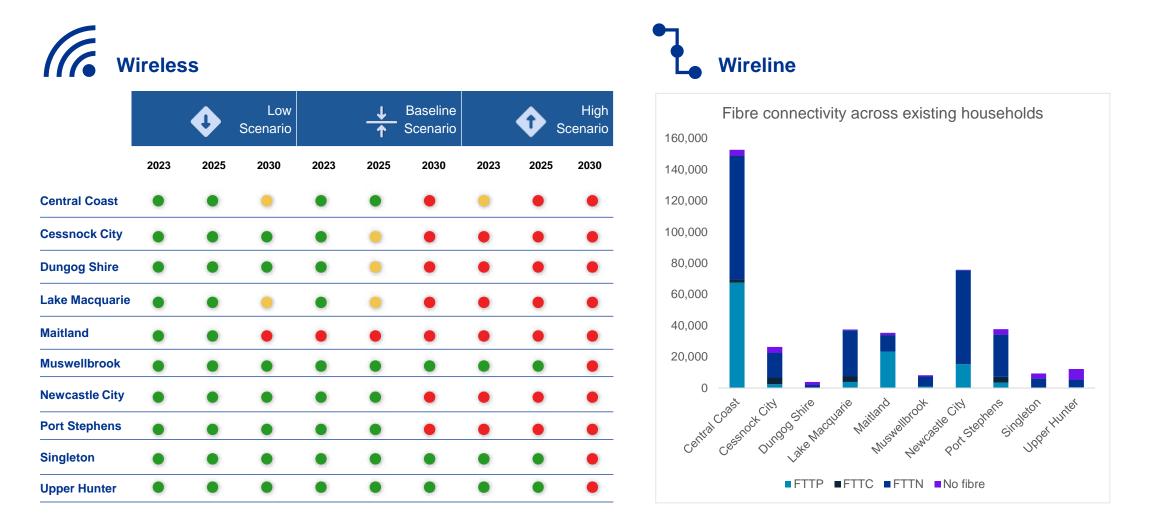
| Scenario . | Total Number of Devices |       |       |  |  |  |
|------------|-------------------------|-------|-------|--|--|--|
|            | 2023                    | 2025  | 2030  |  |  |  |
| Low        | 6.9M                    | 8.3M  | 14.1M |  |  |  |
| Baseline   | 9.9M                    | 12M   | 20.4M |  |  |  |
| High       | 14.3M                   | 17.2M | 29.3M |  |  |  |



The DSSN Region includes all LGAs within the Hunter and Central goes region, excluding Mid-Coast LGA.

\* Population is sourced from 2022 ABS, Forecast Percentage Growth: Population Projections - Australian Bureau of Statistics

# **Key Findings: The Digital Connectivity Gap**





# **Key Findings: The Digital Connectivity Gap**

This report outlines the key findings of expected future demand from devices used by residents, businesses and visitors to the DSSN region, the current state of telecommunications infrastructure, gaps in the projected supply and demand based on that infrastructure, and how the projected demand may be met.

# 782

# Total number of existing mobile sites across the DSSN region.

- Central Coast has the highest number of existing mobile sites (265), with majority being Optus (104).
- Dungog has the lowest number of mobile sites (13), with 0 TPG sites.

71% 71% The percentage of private dwellings that require FTTP upgrades. • 6.6 per cent of the total dwellings across the DSSN region (a total of

 71 per cent of the region's private dwellings (281,472 in total) require FTTP upgrades from FTTC, FTTN or no fibre.

26,180) do not have fibre access.

• 52 per cent of Dungog Shire's private dwellings have no fibre access, with the remaining 48 per cent having only FTTN.

# 60%

#### Of LGAs not have sufficient infrastructure to meet the future demand.

- Based on the simulations in this report, the projection is that there is a capacity issue in 2025 and 2030 for six of the ten LGAs across the DSSN region, meaning they are unlikely to have sufficient telecommunications infrastructure to meet the expected 'baseline' increase in demand (devices in use) by 2030.
- Not only will the digital gap occur because of population and visitor growth, but the real challenge is exemplified by cases of peak visitation. In this report we analyse five case studies for major planned events and peak visitation periods in Pokolbin (Hunter Valley), Morisset (Lake Macquarie), The Entrance (Central Coast) and Nelson Bay (Port Stephens). Given the significant network capacity gap for these peak visitation events, this report considers several technical options that can be pursued to address these peak visitor events.



# LGA Regions Telecommunications Infrastructure Review

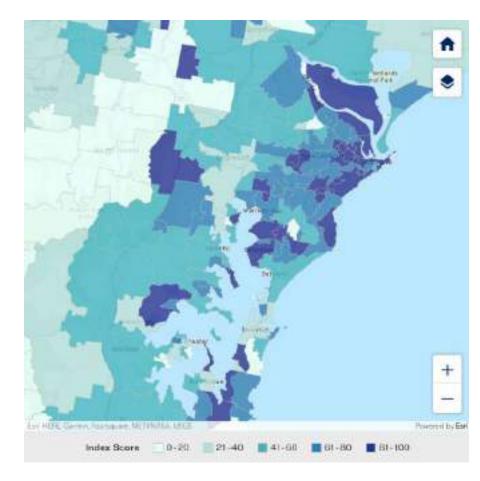
Refer to Appendix 5.1 for detailed analysis



# The Digital Connectivity Index

## **Digital Connectivity Index**

The Connectivity Index is a visualisation tool that measures the quality of digital connectivity across NSW and is based on metrics such as coverage, speeds, choice and performance. It is measured at a granular level by suburb and LGA, based on public and commercial datasets with more than 200 million data points.



#### **High level insights**

- Metro suburbs in NSW have an average index score of 64, inner Sydney as high as 100 and by comparison regional suburbs have an average of just 16.
- The NSW Digital Connectivity Index helps to identify areas where better connectivity is required and should be leveraged by different levels of government and industry to develop solutions.

| Score  | Rating           | What does this score mean?  |
|--------|------------------|---|
| 81-100 | Excellent        | Communities with these scores are highly likely to be able to meaningfully conduct digital activities<br>such as working, video conferencing and accessing telehealth                 |
| 61-80  | Above<br>Average | Communities with these scores are likely able to meaningfully conduct digital activities such as<br>working, video conferencing and accessing telehealth                              |
| 41-60  | Average          | Communities with these scores are less likely to be able to meaningfully conduct digital activities<br>such as working, video conferencing and accessing telehealth                   |
| 21-40  | Below<br>Average | Communities with these scores are unlikely to be able to meaningfully conduct digital activities such<br>as working, video conferencing and accessing telehealth                      |
| 0-20   | Poer             | Communities with these scores are highly unlikely to be able to meaningfully conduct digital activities<br>such as working from home, video conferencing, gaming and online streaming |

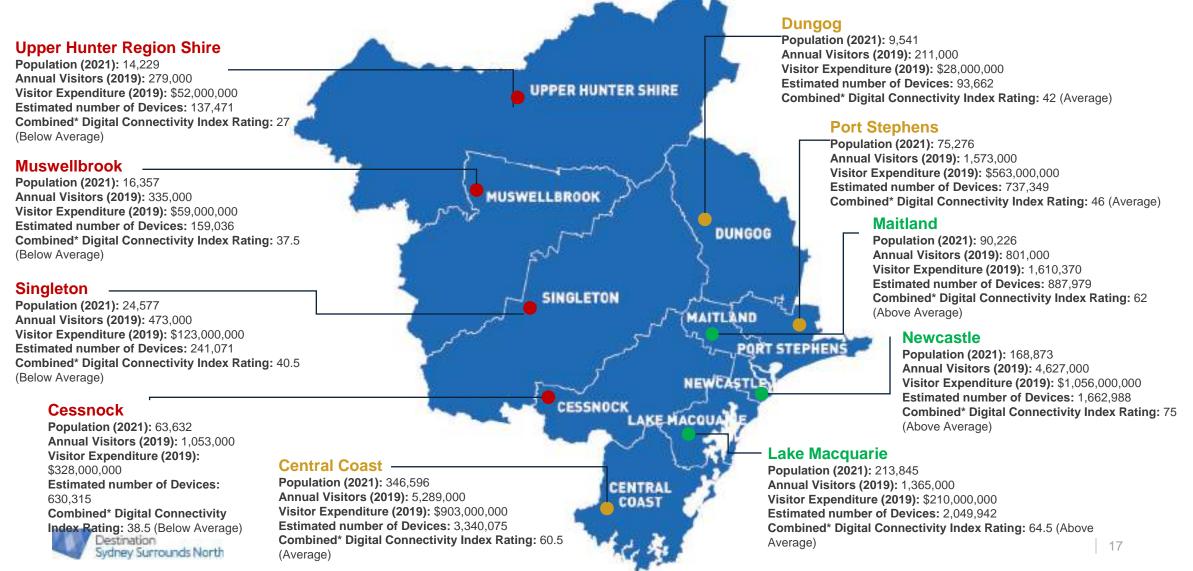
Destination Sydney Surrounds North NSW Digital Connectivity Index | NSW Government

#### 4. Telecommunications Infrastructure Options Analysis

Key
 Below average connectivity
 Average connectivity
 Above average connectivity

# The DSSN Region's Digital Connectivity Current State

70 per cent of the region is experiencing average or below average digital connectivity, impacting local residents, businesses and visitors.

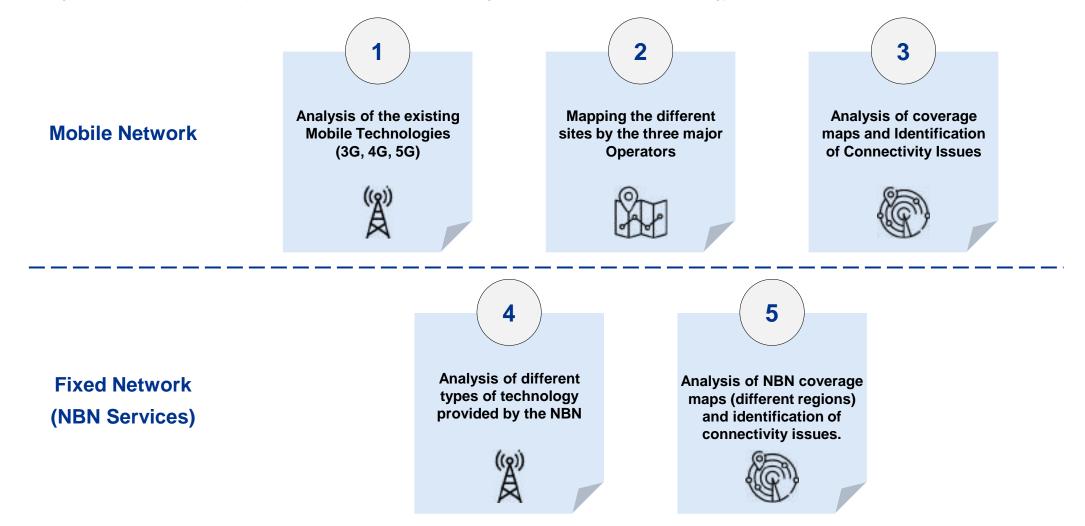


\*Combined Digital Connectivity Index Rating is the average of On the Move and Stationary index

# Technology Review Approach

#### **Technology Review - Approach**

In the diagram below, the different steps completed for the review of existing mobile and fixed access technology for various Local Government Areas are illustrated.





## **Technology Review Findings**

To understand how demand growth affects network infrastructure, it's essential to assess the current deployment status of various network access types. An evaluation was conducted on the deployment of Mobile, Fibre, Fixed Wireless, and Satellite access, focusing on the three major operators (Telstra, Optus, and TPG) and the National Broadband Network (NBN).

#### Analysis of Current Network Mobile State

- Collected data on radio sites operated by Telstra, Optus, and TPG in various regions
- Conducted coverage assessment by mapping sites using geographic coordinates and operatorprovided maps
- Examination of 3G, 4G and 5G technologies

Disclaimer: the operators are planning to discontinue 3G technology in 2024.

#### Existing Number of Mobile Sites for each DSSN Region:

| Region         | Telstra | Optus | TPG | Total |
|----------------|---------|-------|-----|-------|
| Central Coast  | 100     | 104   | 61  | 265   |
| Newcastle      | 43      | 41    | 30  | 114   |
| Lake Macquarie | 40      | 39    | 32  | 111   |
| Port Stephens  | 28      | 31    | 20  | 79    |
| Cessnock       | 24      | 22    | 13  | 59    |
| Maitland       | 22      | 18    | 10  | 50    |
| Singleton      | 25      | 9     | 5   | 39    |
| Muswellbrook   | 18      | 7     | 3   | 28    |
| Upper Hunter   | 12      | 8     | 4   | 24    |
| Dungog         | 10      | 3     | 0   | 13    |

Sources: ACCC Mobile Infrastructure Report | Telstra Coverage Maps | Optus Coverage Maps | TPG Coverage Maps



Destination Sydney Surrounds North



#### nbn 👜 Analysis of nbn Types of Technology

To analyze the current **fixed/fibre network infrastructure** for each region, the assessment focused on the deployment status of the **NBN network**.

The coverage maps for each region were scrutinized, considering **Fibre to the Premises** (FTTP), **Fibre to the Node** (FTTN), and **Fixed Wireless** and **Satellite** as the predominant access types. The following are the connection types provided by the NBN:

#### Wired Connections

**Fibre to the Premises (FTTP)** - used in circumstances where direct fibre optic line is extended from the nearest available fibre node directly to population premises.

- **Fibre to the Building (FTTB) -** is typically employed by NBN when connecting apartment blocks or similar structures. It involves running a fibre optic line to the fibre node in the building's communications room and utilizing the existing connection technology within the building.
- **Fibre to the Curb (FTTC)** used in circumstances where fibre is extended close to habitational premises, connecting to a small Distribution Point Unit (DPU), generally located inside a pit on the street.
- Fibre to the Node (FTTN) used where the existing copper phone and internet network from a nearby fibre node is used to make the final part of the connection to the NBN network

#### **Wireless Connections**

- **Fixed Wireless -** typically used in circumstances where the distance between premises can be many kilometres.
  - Satellite used in remote and residential areas that do not have access to the NBN network through wired/fibre connections or fixed wireless

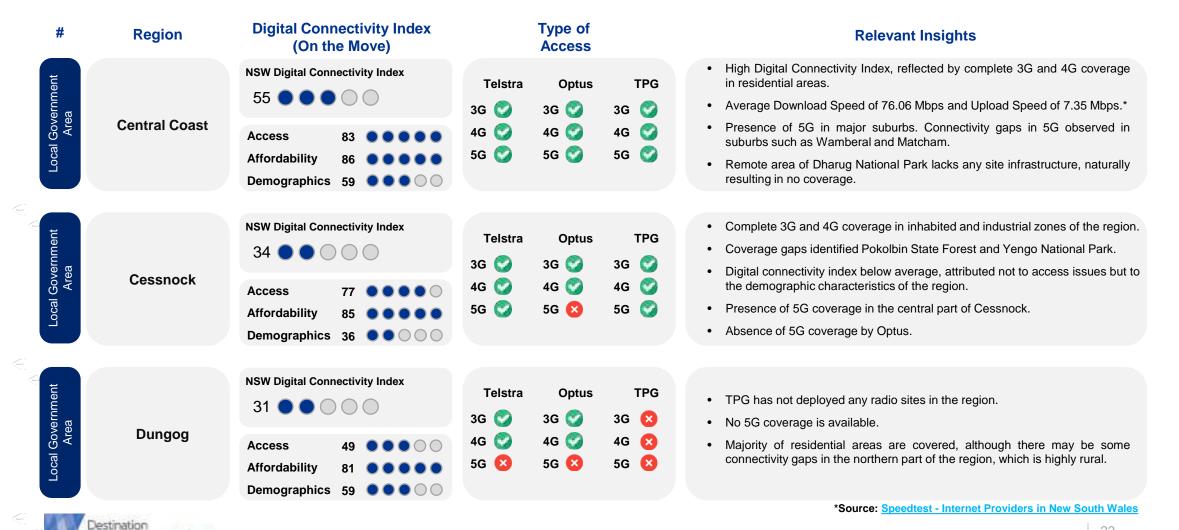
Source: NBN National Map Datasets | NBN Australia

Technology Review by LGA: Radio Access (mobile)

dney Surrounds North

#### **Technology Review – Summary of Radio Access**

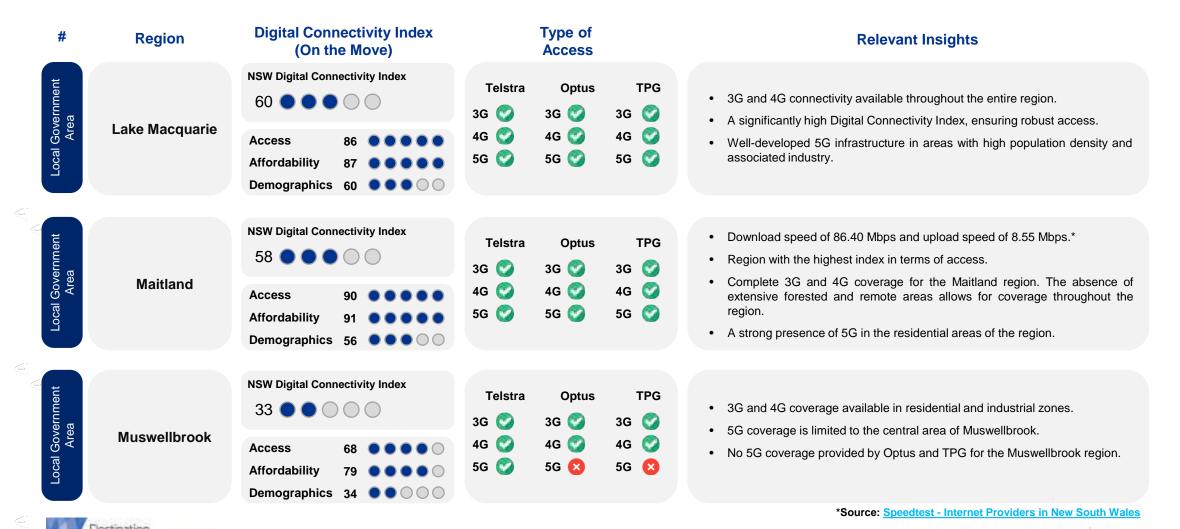
The below summarises for each LGA the digital connectivity index, types mobile services that are available from the key operators and current state connectivity insights.



dney Surrounds North

#### **Technology Review – Summary of Radio Access**

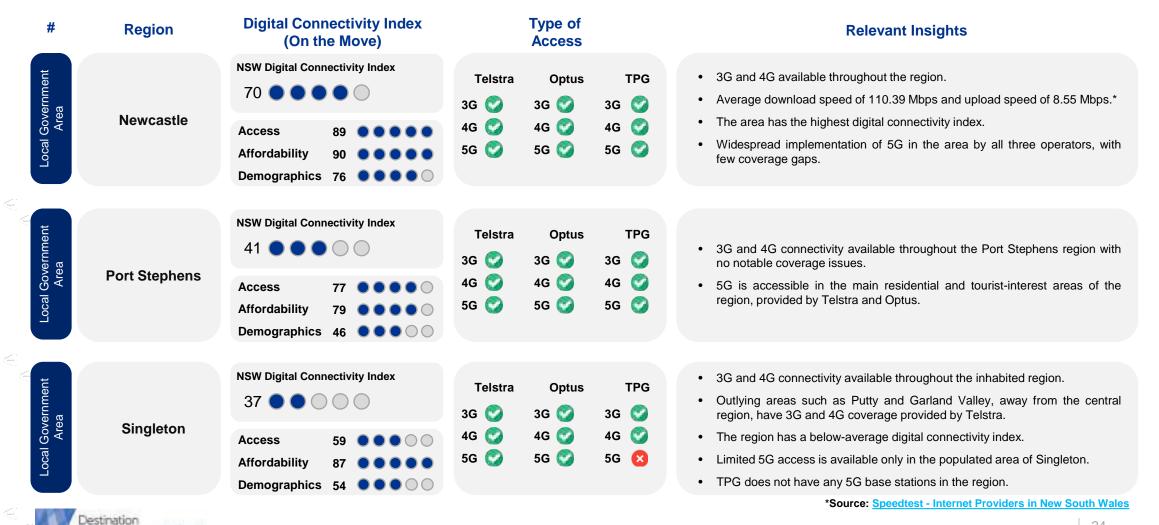
The below summarises for each LGA the digital connectivity index, types mobile services that are available from the key operators and current state connectivity insights.



dney Surrounds North

#### **Technology Review – Summary of Radio Access**

The below summarises for each LGA the digital connectivity index, types mobile services that are available from the key operators and current state connectivity insights.



## **Technology Review – Summary of Radio Access**

The below summarises for each LGA and selected suburbs/clusters the digital connectivity index, types mobile services that are available from the key operators and current state connectivity insights.

| #                        | Region                   | Digital Connectivity Index<br>(On the Move)                                | Type of<br>Access                       | Relevant Insights   |
|--------------------------|--------------------------|--|---|---|
| Local Government<br>Area | Upper Hunter             | NSW Digital Connectivity Index<br>23 • • • • • • • • • • • • • • • • • • • | TelstraOptusTPG3G3G3G3G4G4G4G4G5G5G5G5G | <ul> <li>The region has the lowest digital connectivity index among the top DSSN regions.</li> <li>It is an extremely rural area where 3G and 4G coverage is limited to populated areas, including residences and industry.</li> <li>5G is only available in the more populated areas such as Scone and Aberdeen.</li> <li>TPG lacks 5G coverage in the region.</li> </ul>  |
| راً)<br>Suburb/Cluster   | Pokolbin                 | NSW Digital Connectivity Index<br>31 • • • • • • • • • • • • • • • • • • • | TelstraOptusTPG3G3G3G3G4G4G4G4G5G5G5G5G | <ul> <li>The area has a total of 10 base stations distributed among the three operators.</li> <li>The region does not have connectivity gaps in terms of 3G and 4G in the populated zone. However, given the extent of the suburb, there may be a need to install base stations to ensure continuous coverage throughout.</li> <li>There is a co-located site (with antennas from all three operators) in the mountainous area, ensuring good coverage to the west.</li> <li>There is only one radio site with 5G technology, in the residential area.</li> </ul> |
| Suburb/Cluster           | Cedar Mill<br>(Morisset) | NSW Digital Convectivity Index<br>55 • • • • • • • • • • • • • • • • • •   | TelstraOptusTPG3G3G3G3G4G4G4G4G5G5G5G5G | <ul> <li>A total of five base stations distributed among the three operators.</li> <li>3G and 4G connectivity ensured for the entire region without apparent gaps in the residential zone.</li> <li>5G is well-developed in the Morisset region with the presence of five base stations offering this technology.</li> <li>The Cedar Mill project's expansion may necessitate the deployment of new base stations to ensure continuous capacity in terms of network demand.</li> </ul>  |



## **Technology Review – Summary of Radio Access**

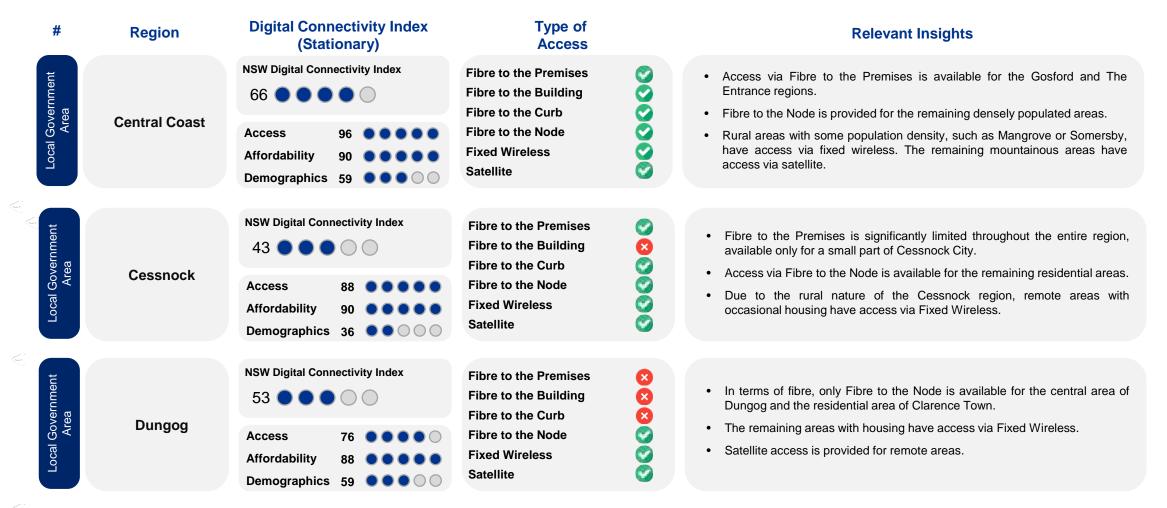
The below summarises for each LGA and selected suburbs/clusters the digital connectivity index, types mobile services that are available from the key operators and current state connectivity insights.

| #                     | Region       | Digital Connectivity Index<br>(On the Move)   | Type of<br>Access                       | Relevant Insights   |
|-----------------------|--------------|---|---|---|
| A)<br>Cluster         | Nelson Bay / | NSW Digital Connectivity Index  | Telstra Optus TPG<br>3G 🜍 3G 🧭 3G 🧭     | <ul> <li>A total of seven base stations in Nelson Bay, with no apparent coverage<br/>issues in terms of 3G and 4G connectivity.</li> </ul>  |
| Suburb/Cluster        | Shoal Bay    | Access86Affordability70Demographics53   | 4G 🧭 4G 🧭 4G 🧭<br>5G 🚱 5G 🧭 5G 🧭        | <ul> <li>No base stations in the Shoal Bay area. The installation of a base station in this zone may be necessary to ensure 3G and 4G mobile connectivity.</li> <li>5G coverage is ensured in the majority of the Nelson Bay area.</li> </ul>   |
| (i)<br>Suburb/Cluster | The Entrance | NSW Digital Connectivity Index<br>36   Access 80  Affordability 76  Demographics 26 | TelstraOptusTPG3G3G3G3G4G4G4G4G5G5G5G5G | <ul> <li>The suburb has a total of three mobile sites co-located, one for each operator.</li> <li>The Entrance is a densely populated suburb where 3G and 4G connectivity are available throughout the region,</li> <li>5G coverage is available throughout the entire suburb without any coverage gaps.</li> </ul> |



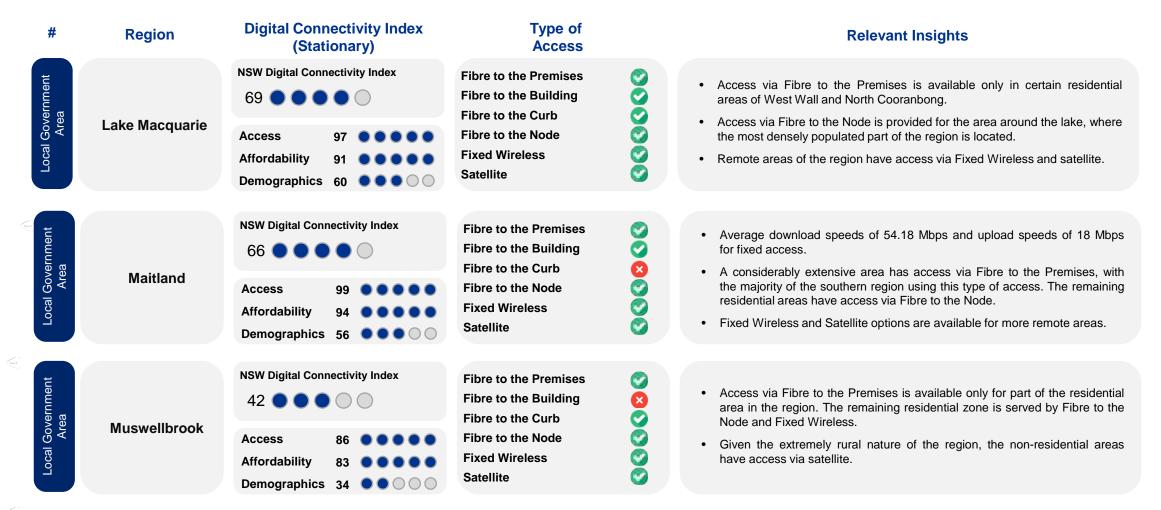
Technology Review by LGA: Stationary (nbn access)

The below summarises for each LGA the digital connectivity index, nbn services types available from service providers and current state connectivity insights.



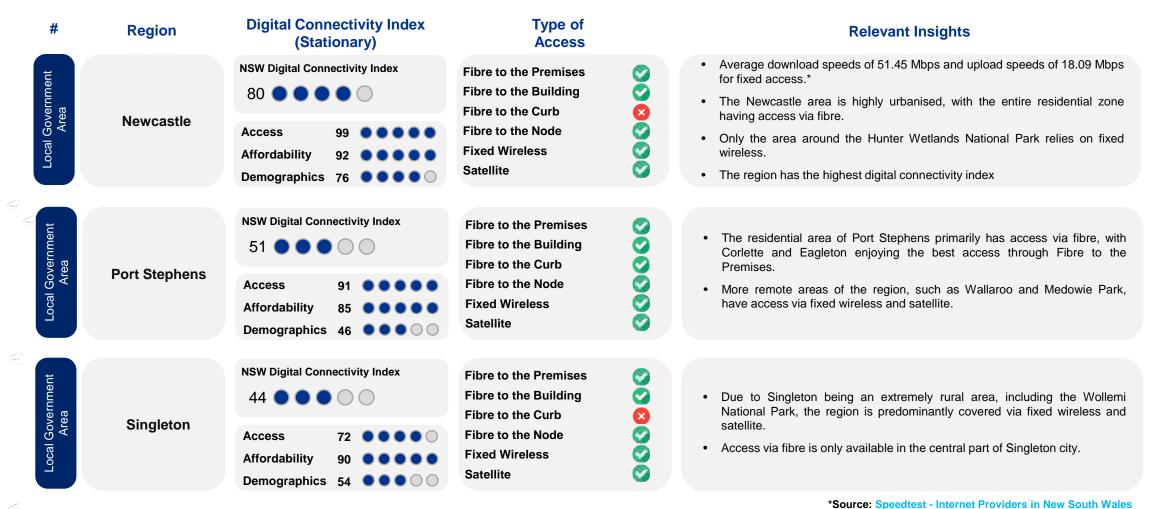


The below summarises for each LGA the digital connectivity index, nbn services types available from service providers and current state connectivity insights.



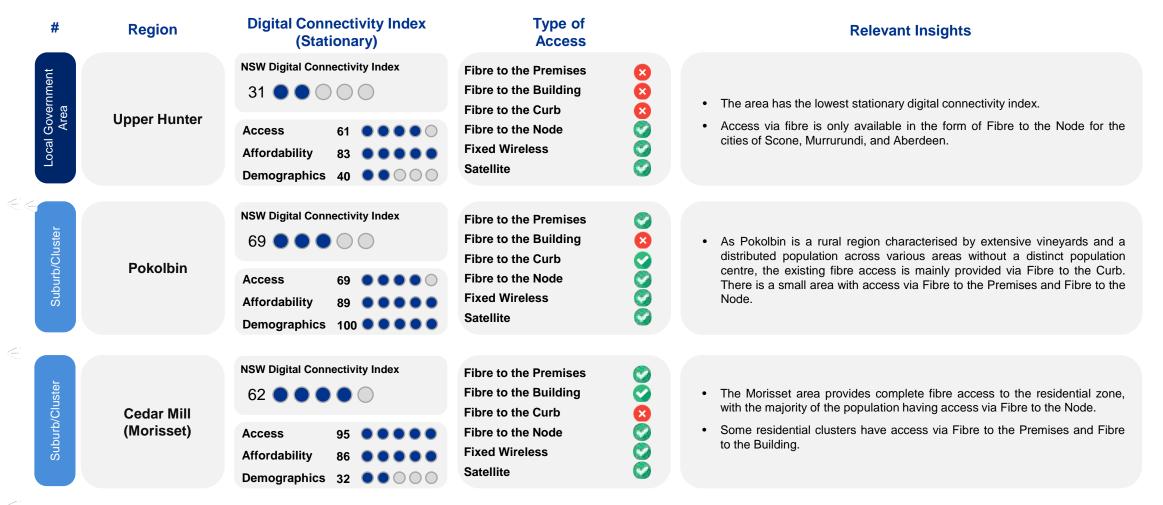


The below summarises for each LGA the digital connectivity index, nbn services types available from service providers and current state connectivity insights.



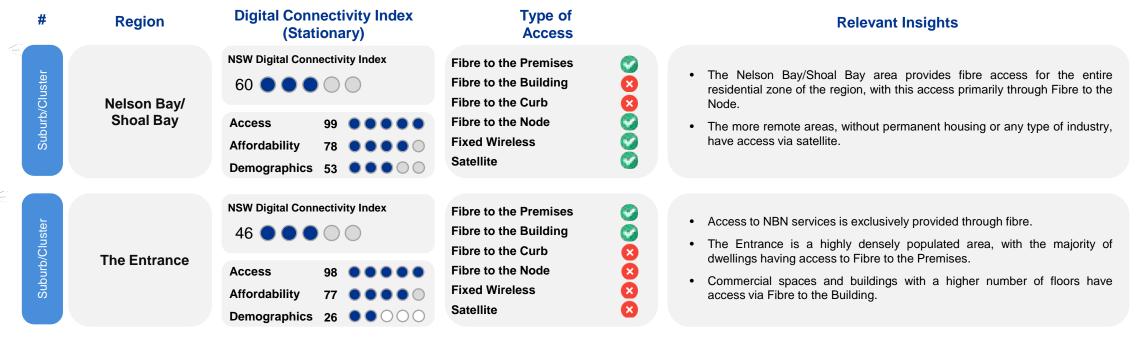


The below summarises for each LGA and selected suburbs/clusters the digital connectivity index, nbn services types available from service providers and current state connectivity insights.





The below summarises for each LGA and selected suburbs/clusters the digital connectivity index, nbn services types available from service providers and current state connectivity insights.





# 2. Future population and visitor demands on telecommunications infrastructure

Refer to Appendix 5.2 for detailed methodology used to determine findings in this chapter



(1

2

3

(4

5

#### **Methodology for calculating visitor numbers**

To obtain the peak number of visitors across the different LGAs and thereby estimate the number of devices associated with visitor demand, it was necessary to formulate a methodology, which is presented below.

| Step-by-Step Methodology  |
|---|
| Obtain the number of commercial rooms for overnight visitors. This number includes rooms in hotels, motels, apartments, villas, houses, and caravan parks. <b>Source</b> : DSSN Accommodation Audit   |
|   |
| Calculation of the number of overnight visitors staying in commercial accommodation. It was considered 1.5 people per room.<br><u>Source</u> : DSSN Assumption  |
|   |
| Calculation of the additional number of overnight visitors who visit the regions to be with friends and family. To obtain this value, it was assumed a percentage of 33% of these visitors compared to overnight visitors. In the case of Central Coast, the value was 66%. <b>Source</b> : NSW Regional Data |
|   |
| Obtain the number of day trip visitors. To obtain this number, a ratio of 59% for day trip visitors and 41% for overnight visitors was considered, in accordance with the Hunter Valley Destination Management Plan.  |
| Source: Hunter Valley Destination Management Plan   |
|   |
| Definition of the number of visitors for the different scenarios:   |
| • High Scenario: 100% of max. accommodation (day visitors + overnight visitors)   |
| <ul> <li>Baseline Scenario: 75% of max. accommodation (day visitors + overnight visitors)</li> <li>Low Scenario: 50% of max. accommodation (day visitors + overnight visitors)</li> </ul>   |

| ļ | LGAs           | -  |   |  |
|---|----------------|--|---|--|
|   | Region         | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |
|   | Central Coast  | 6,631  | 9,947   | 13,263   |
|   | Cessnock       | 6,216  | 9,324   | 12,432   |
|   | Dungog         | 966  | 1,449   | 1,932  |
|   | Lake Macquarie | 3,041  | 4,562   | 6,082  |
|   | Maitland       | 1,903  | 2,854   | 3,805  |
|   | Muswellbrook   | 1,126  | 1,690   | 2,253  |
|   | Newcastle      | 5,068  | 7,602   | 10,136   |
|   | Port Stephens  | 7,097  | 10,645  | 14,194   |
|   | Singleton      | 2,214  | 3,321   | 4,428  |
|   | Upper Hunter   | 978  | 1,467   | 1,956  |
|   | DSSN Region    | 35,240   | 52,861  | 70,481   |
| 1 |                |  |   |  |

DSSN Peak Visitor Numbers according to the accommodation for the different

\_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_

## Summary: Total Number of Connections per Region (IoT & Non-IoT)

The total number of devices for each region for Industrial/IoT devices & Individual/Non-IoT devices is 9.9 million (in 2023). This has been calculated using the assumption that 9.4 devices per capita will be in use, a figure aligned with <u>Cisco's projection</u> for **Western Europe**, in lieu of an existing per capita prediction for the Australian market.

| Regions        | Number of IoT Devices |   | Number of Non-IoT<br>Individual Devices |   | Number of Non-IoT<br>Visitor Devices |           | Total     |         |         |        |        |         |           |         |
|----------------|-----------------------|---|---|---|--------------------------------------|-----------|-----------|---------|---------|--------|--------|---------|-----------|---------|
| Central Coast  | 1,831,941             |   | 1,448,001                               |   | 41,278                               | 3,321,220 |           |         |         |        |        |         |           |         |
| Cessnock       | 345,356               |   | 272,976                                 |   | 38,320                               |           | 656,652   |         |         |        |        |         |           |         |
| Dungog         | 50,963                |   | 40,282                                  |   | 6,013                                |           | 97,259    |         |         |        |        |         |           |         |
| Lake Macquarie | 1,136,283             | + | 898,140                                 |   | 18,932                               |           | 2,053,355 |         |         |        |        |         |           |         |
| Maitland       | 490,875               |   | 387,997                                 |   | 11,844                               |           | 890,715   |         |         |        |        |         |           |         |
| Muswellbrook   | 86,712                |   |   | Ī | T                                    | T         |           |         |         | 68,539 |        | 7,013   |           | 162,264 |
| Newcastle      | 899,438               |   |   |   |                                      |           |           |         | 710,993 |        | 31,547 |         | 1,641,917 |         |
| Port Stephens  | 401,848               |   |   |   |                                      |           |           | 317,628 |         | 44,175 |        | 763,651 |           |         |
| Singleton      | 131,648               |   | 104,057                                 |   | 13,782                               |           | 249,487   |         |         |        |        |         |           |         |
| Upper Hunter   | 75,035                |   | 59,309                                  |   | 13,782                               |           | 140,433   |         |         |        |        |         |           |         |
| DSSN Region    | 5,450,099             |   | 4,307,863                               |   | 218,991                              |           | 9,976,952 |         |         |        |        |         |           |         |



## **DSSN's Region Characterisation - Central Coast**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Central Coast region.

#### **U** Population and Demographic Aspects

| Total Area            |       | Total P | opulation |
|-----------------------|-------|---------|-----------|
| 1,682 km <sup>2</sup> |       | 2023    | 355,654   |
| Urban vs Rural Split  |       | 2025    | 366,611   |
| Urban                 | 98.8% |         |           |
| Rural                 | 1.2%  | 2030    | 390,743   |

#### Visitor Demand (per day)

| Year                                    | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |  |
|---|--|---|--|--|--|--|
| 2023                                    | 6,631  | 9,947   | 13,263   |  |  |  |
| 2025                                    | 7,241  | 10,862  | 14,484   |  |  |  |
| 2030                                    | 9,024  | 13,536  | 18,049   |  |  |  |
| <b>Main Events and Touristic Points</b> |  |   |  |  |  |  |

Annual Central Coast highlights include Flavours by the Sea in Terrigal held in March, ChromeFest in The Entrance held in October with over 50,000 visitors, and New Year's Eve festivities at The Entrance and Gosford. The region has 41 beaches along its 80km coastline, great walks in Bouddi National Park, and popular coastal towns such as Terrigal and The Entrance.



#### Number of Devices (Baseline Scenario)

| Sectors  | 2023      | 2025      | 2030      |
|--|-----------|-----------|-----------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas |           | 32,046    | 67,307    |
| Utilities  | 18,319    | 24,651    | 51,775    |
| Construction   | 210,673   | 283,482   | 595,409   |
| Manufacturing  | 108,085   | 145,439   | 305,471   |
| Wholesale and Retail Trade                                   | 227,161   | 305,667   | 642,006   |
| Transportation & Warehousing                                 | 67,782    | 91,207    | 191,566   |
| Finance, Insurance, Real Estate, Rental & Leasing            |           | 120,788   | 253,696   |
| Professional, Scientific & Technical Services                |           | 147,904   | 310,648   |
| Business, Building & other support services                  | 60,454    | 81,347    | 170,856   |
| Educational services   | 150,219   | 202,135   | 424,552   |
| Health care and social assistance                            | 326,085   | 438,781   | 921,589   |
| Arts, Information, Culture & Recreation                      | 54,958    | 73,952    | 155,324   |
| Accommodation and food services                              | 128,236   | 172,554   | 362,423   |
| Other services (excluding public administration)             |           | 93,672    | 196,744   |
| Public administration  | 111,748   | 150,369   | 315,826   |
| Households & Consumer Goods (Individual Devices)             | 1,448,001 | 1,492,613 | 1,590,864 |
| Visitor Demand (Visitor Devices)                             | 41,278    | 45,077    | 56,443    |
|  |           |           |           |

### **DSSN's Region Characterisation - Cessnock**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Cessnock region.

#### **U** Population and Demographic Aspects

| Total Area            |        | Total P | opulation |
|-----------------------|--------|---------|-----------|
| 1,966 km <sup>2</sup> |        | 2023    | 67,048    |
| Urban vs Rural Split  |        | 2025    | 69,113    |
| Urban                 | 0.0%   |         |           |
| Rural                 | 100.0% | 2030    | 73,663    |

#### Visitor Demand (per day)

| Year                             | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |  |
|----------------------------------|--|---|--|--|--|--|
| 2023                             | 6,216  | 9,324   | 12,432   |  |  |  |
| 2025                             | 6,788  | 10,084  | 13,576   |  |  |  |
| 2030                             | 8,459  | 12,566  | 16,918   |  |  |  |
| Main Events and Touristic Points |  |   |  |  |  |  |

The vineyards in Pokolbin and Lovedale are at the heart of Australia's oldest wine region. Major draws for tourists include music events at Bimbadgen and Hope Estate, and the Lovedale Long Lunch, a food and wine highlight every May. The Kurri Kurri Nostalgia Fest brings over 30,000 visitors for three days of vintage charm every March.



| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 34,536  | 46,471  | 97,605  |
| Utilities  | 4,490   | 6,041   | 12,689  |
| Construction   | 31,773  | 42,753  | 89,797  |
| Manufacturing  | 25,902  | 34,853  | 73,204  |
| Wholesale and Retail Trade                                   | 41,788  | 56,230  | 118,102 |
| Transportation & Warehousing                                 | 14,160  | 19,053  | 40,018  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 10,361  | 13,941  | 29,282  |
| Professional, Scientific & Technical Services                | 12,433  | 16,730  | 35,138  |
| Business, Building & other support services                  | 16,232  | 21,841  | 45,874  |
| Educational services   | 20,721  | 27,883  | 58,563  |
| Health care and social assistance                            | 49,386  | 66,454  | 139,575 |
| Arts, Information, Culture & Recreation                      | 5,180   | 6,971   | 14,641  |
| Accommodation and food services                              | 30,391  | 40,895  | 85,893  |
| Other services (excluding public administration)             | 15,886  | 21,377  | 44,898  |
| Public administration  | 17,268  | 23,236  | 48,803  |
| Households & Consumer Goods (Individual Devices)             | 272,976 | 281,386 | 299,908 |
| Visitor Demand (Visitor Devices)                             | 38,320  | 41,846  | 52,398  |
|  |         |         |         |

### **DSSN's Region Characterisation - Dungog**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Dungog region.

#### **U** Population and Demographic Aspects

| Total Area            |        | Total P | opulation |
|-----------------------|--------|---------|-----------|
| 2,250 km <sup>2</sup> |        | 2023    | 9,894     |
| Urban vs Rural Split  |        | 2025    | 10,199    |
| Urban                 | 0.0%   |         |           |
| Rural                 | 100.0% | 2030    | 10,870    |

#### Visitor Demand (per day)

| Year                             | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |  |
|----------------------------------|--|---|--|--|--|--|
| 2023                             | 966  | 1,449   | 1,932  |  |  |  |
| 2025                             | 1,055  | 1,582   | 2,110  |  |  |  |
| 2030                             | 1,315  | 1,972   | 2,629  |  |  |  |
| Main Events and Touristic Points |  |   |  |  |  |  |

Dungog is known for its country charm and nature, featuring the Barrington Tops National Park and the Williams River. Visitors frequent the region for extensive bike trails, camping adventures, the annual Dungog Show, and the popular Dungog Rodeo held in April with over 6,000 attendees in 2023.



| Sectors  | 2023   | 2025   | 2030   |
|--|--------|--------|--------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 6,982  | 9,395  | 19,733 |
| Utilities  | 764    | 1,029  | 2,161  |
| Construction   | 6,268  | 8,435  | 17,716 |
| Manufacturing  | 3,007  | 4,046  | 8,498  |
| Wholesale and Retail Trade                                   | 5,402  | 7,269  | 15,268 |
| Transportation & Warehousing                                 | 2,395  | 3,223  | 6,770  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 1,580  | 2,126  | 4,465  |
| Professional, Scientific & Technical Services                | 2,650  | 3,556  | 7,490  |
| Business, Building & other support services                  | 1,631  | 2,194  | 4,609  |
| Educational services   | 4,230  | 5,692  | 11,955 |
| Health care and social assistance                            | 6,218  | 8,366  | 17,572 |
| Arts, Information, Culture & Recreation                      | 663    | 891    | 1,872  |
| Accommodation and food services                              | 2,242  | 3,017  | 6,337  |
| Other services (excluding public administration)             | 2,344  | 3,155  | 6,626  |
| Public administration  | 2,446  | 3,292  | 6,914  |
| Households & Consumer Goods (Individual Devices)             | 40,282 | 41,523 | 44,257 |
| Visitor Demand (Visitor Devices)                             | 6,013  | 6,566  | 8,222  |
|  |        |        | -      |

### **DSSN's Region Characterisation - Lake Macquarie**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Lake Macquarie region.

#### **V** Population and Demographic Aspects

| Total Area           |       | Total P | opulation |
|----------------------|-------|---------|-----------|
| 649 km <sup>2</sup>  |       | 2023    | 220,598   |
| Urban vs Rural Split |       | 2025    | 227,395   |
| Urban                | 91.5% |         |           |
| Rural                | 8.5%  | 2030    | 242,363   |

#### Visitor Demand (per day)

| Year                                    | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |  |
|---|--|---|--|--|--|--|
| 2023                                    | 3,041  | 4,562   | 6,082  |  |  |  |
| 2025                                    | 3,321  | 4,982   | 6,642  |  |  |  |
| 2030                                    | 4,138  | 6,208   | 8,277  |  |  |  |
| <b>Main Events and Touristic Points</b> |  |   |  |  |  |  |

Lake Macquarie is centred around the vast lake, with scenic walking trails and a selection of beaches, including the popular Naru Beach. The annual Fast and Loud Festival attracts over 40,000 visitors, while the Lake Macquarie Food & Wine Festival provides a gourmet experience with local produce.



| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 34,088  | 45,869  | 96,342  |
| Utilities  | 15,908  | 21,406  | 44,959  |
| Construction   | 127,264 | 171,246 | 359,675 |
| Manufacturing  | 65,904  | 88,681  | 186,260 |
| Wholesale and Retail Trade                                   | 131,809 | 177,362 | 372,521 |
| Transportation & Warehousing                                 | 43,179  | 58,101  | 122,033 |
| Finance, Insurance, Real Estate, Rental & Leasing            | 51,133  | 68,804  | 144,512 |
| Professional, Scientific & Technical Services                | 64,768  | 87,152  | 183,049 |
| Business, Building & other support services                  | 35,225  | 47,398  | 99,553  |
| Educational services   | 104,538 | 140,666 | 295,448 |
| Health care and social assistance                            | 217,030 | 292,036 | 613,375 |
| Arts, Information, Culture & Recreation                      | 20,453  | 27,522  | 57,085  |
| Accommodation and food services                              | 71,586  | 96,326  | 202,317 |
| Other services (excluding public administration)             | 46,588  | 62,688  | 131,667 |
| Public administration  | 63,632  | 85,623  | 179,838 |
| Households & Consumer Goods (Individual Devices)             | 898,140 | 925,811 | 986,752 |
| Visitor Demand (Visitor Devices)                             | 18,932  | 20,674  | 25,887  |

### **DSSN's Region Characterisation - Maitland**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Maitland region.

#### **U** Population and Demographic Aspects

| Total Area           |       | Total P | opulation |
|----------------------|-------|---------|-----------|
| 392 km <sup>2</sup>  |       | 2023    | 95,299    |
| Urban vs Rural Split |       | 2025    | 98,235    |
| Urban                | 64.0% |         |           |
| Rural                | 36.0% | 2030    | 104,701   |

#### Visitor Demand (per day)

| Year                                    | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |  |
|---|--|---|--|--|--|--|
| 2023                                    | 1,903  | 2,854   | 3,805  |  |  |  |
| 2025                                    | 2,078  | 3,117   | 4,155  |  |  |  |
| 2030                                    | 2,590  | 3,884   | 5,178  |  |  |  |
| <b>Main Events and Touristic Points</b> |  |   |  |  |  |  |

Maitland is a vibrant region rich in heritage and cultural events, drawing thousands to its annual festivals. Some popular events in the region are the annual Steamfest, Aroma festival highlighting coffee and chocolate in August with 15,000 attendees, the culturally diverse Riverlights, and the three-day Taste festival for local flavours with 15,000 attendees.



| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 35,834  | 48,218  | 101,274 |
| Utilities  | 6,872   | 9,247   | 19,422  |
| Construction   | 44,179  | 59,447  | 124,859 |
| Manufacturing  | 32,889  | 44,255  | 92,950  |
| Wholesale and Retail Trade                                   | 62,341  | 83,886  | 176,190 |
| Transportation & Warehousing                                 | 21,108  | 28,402  | 59,655  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 17,181  | 23,118  | 48,556  |
| Professional, Scientific & Technical Services                | 23,071  | 31,044  | 65,204  |
| Business, Building & other support services                  | 18,162  | 24,439  | 51,331  |
| Educational services   | 38,288  | 51,521  | 108,211 |
| Health care and social assistance                            | 79,522  | 107,004 | 224,746 |
| Arts, Information, Culture & Recreation                      | 6,872   | 9,247   | 19,422  |
| Accommodation and food services                              | 33,379  | 44,915  | 94,338  |
| Other services (excluding public administration)             | 21,108  | 28,402  | 59,655  |
| Public administration  | 31,907  | 42,934  | 90,176  |
| Households & Consumer Goods (Individual Devices)             | 387,997 | 399,951 | 426,277 |
| Visitor Demand (Visitor Devices)                             | 11,844  | 12,934  | 16,195  |
|  |         |         |         |

### **DSSN's Region Characterisation - Muswellbrook**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Muswellbrook region.

#### **U** Population and Demographic Aspects

| Total Area            |        | Total P | opulation |
|-----------------------|--------|---------|-----------|
| 3,405 km <sup>2</sup> |        | 2023    | 16,834    |
| Urban vs Rural Split  |        | 2025    | 17,353    |
| Urban                 | 0.0%   |         |           |
| Rural                 | 100.0% | 2030    | 18,495    |

#### Visitor Demand (per day)

| Year                                    | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |
|---|--|---|--|--|--|
| 2023                                    | 1,126  | 1,690   | 2,253  |  |  |
| 2025                                    | 1,230  | 1,846   | 2,460  |  |  |
| 2030                                    | 1,532  | 2,300   | 3,066  |  |  |
| <b>Main Events and Touristic Points</b> |  |   |  |  |  |

Muswellbrook LGA, at the heart of the Hunter Valley's mining region, boasts a rich blend of industry and culture. Key events include the Upper Hunter Show and the Muswellbrook Gold Cup in March, the Great Cattle Dog Muster in September, and the Upper Hunter Wine and Food Affair, highlighting the food and wine of the region including Pukara Estate.



| Sectors  | 2023   | 2025   | 2030   |
|--|--------|--------|--------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 24,800 | 33,370 | 70,089 |
| Utilities  | 3,295  | 4,434  | 9,313  |
| Construction   | 4,943  | 6,651  | 13,969 |
| Manufacturing  | 3,295  | 4,434  | 9,313  |
| Wholesale and Retail Trade                                   | 9,105  | 12,251 | 25,732 |
| Transportation & Warehousing                                 | 2,515  | 3,384  | 7,107  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 1,734  | 2,234  | 4,901  |
| Professional, Scientific & Technical Services                | 2,168  | 2,917  | 6,127  |
| Business, Building & other support services                  | 4,336  | 5,834  | 12,253 |
| Educational services   | 5,463  | 7,351  | 15,439 |
| Health care and social assistance                            | 7,804  | 10,501 | 22,056 |
| Arts, Information, Culture & Recreation                      | 1,214  | 1,634  | 3,431  |
| Accommodation and food services                              | 5,896  | 7,934  | 16,665 |
| Other services (excluding public administration)             | 3,555  | 4,784  | 10,048 |
| Public administration  | 3,382  | 4,550  | 9,558  |
| Households & Consumer Goods (Individual Devices)             | 68,539 | 70,650 | 75,301 |
| Visitor Demand (Visitor Devices)                             | 7,013  | 7,659  | 9,590  |
|  |        |        |        |

### **DSSN's Region Characterisation - Newcastle**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Newcastle region.

#### **U** Population and Demographic Aspects

| Total Area           |        | Total P | opulation |
|----------------------|--------|---------|-----------|
| 187 km²              |        | 2023    | 174,617   |
| Urban vs Rural Split |        | 2025    | 179,997   |
| Urban                | 100.0% |         |           |
| Rural                | 0.0%   | 2030    | 191,845   |

#### Visitor Demand (per day)

| Year                           | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |
|--------------------------------|--|---|--|--|--|
| 2023                           | 5,068  | 7,602   | 10,136   |  |  |
| 2025                           | 5,534  | 8,302   | 11,069   |  |  |
| 2030                           | 6,897  | 10,345  | 13,794   |  |  |
| An Antice And Touristic Points |  |   |  |  |  |

Newcastle is a coastal hub with rich culture and a vibrant events calendar. New Annual arts festival is held over 10 days, beginning in September, with over 40,000 attendees in 2022. Major concerts are being held at the McDonald Jones Stadium, including Elton John with over 50,000 tickets sold for two performances that injected over \$12 million into the visitor economy.



| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 20,687  | 27,837  | 58,466  |
| Utilities  | 10,793  | 14,523  | 30,504  |
| Construction   | 70,156  | 94,402  | 198,277 |
| Manufacturing  | 43,173  | 58,094  | 122,016 |
| Wholesale and Retail Trade                                   | 93,542  | 125,869 | 264,369 |
| Transportation & Warehousing                                 | 31,480  | 42,360  | 88,970  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 41,374  | 55,673  | 116,932 |
| Professional, Scientific & Technical Services                | 69,257  | 93,192  | 195,735 |
| Business, Building & other support services                  | 26,084  | 35,098  | 73,718  |
| Educational services   | 91,743  | 123,449 | 259,285 |
| Health care and social assistance                            | 185,284 | 249,318 | 523,654 |
| Arts, Information, Culture & Recreation                      | 21,587  | 29,047  | 61,008  |
| Accommodation and food services                              | 74,653  | 100,454 | 210,987 |
| Other services (excluding public administration)             | 29,681  | 39,939  | 83,886  |
| Public administration  | 57,564  | 77,458  | 162,689 |
| Households & Consumer Goods (Individual Devices)             | 710,933 | 732,836 | 781,075 |
| Visitor Demand (Visitor Devices)                             | 31,547  | 34,450  | 43,137  |
|  |         |         |         |

### **DSSN's Region Characterisation - Port Stephens**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Port Stephens region.

#### **V** Population and Demographic Aspects

| Total Area           |       | Total P | opulation |
|----------------------|-------|---------|-----------|
| 858 km²              |       | 2023    | 78,015    |
| Urban vs Rural Split |       | 2025    | 80,418    |
| Urban                | 17.4% |         |           |
| Rural                | 82.6% | 2030    | 85,712    |

#### Visitor Demand (per day)

| Year                             | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |
|----------------------------------|--|---|--|--|--|
| 2023                             | 7,097  | 10,645  | 14,194   |  |  |
| 2025                             | 7,750  | 11,625  | 15,500   |  |  |
| 2030                             | 9,658  | 14,486  | 19,316   |  |  |
| Main Events and Touristic Points |  |   |  |  |  |

Port Stephens is well-known for its stunning beaches, wildlife experiences, and nature, with Shoal Bay being a popular holiday destination. Diverse nature experiences include the Stockton Sand Dunes, Tomaree Head Summit with 250,000 visitors per annum, and the 27km Tomaree Coastal Walk. Sail Port Stephens is an annual event that injected over \$2 million into the visitor economy in 2022.



| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 12,859  | 17,303  | 36,343  |
| Utilities  | 4,018   | 5,407   | 11,357  |
| Construction   | 43,400  | 58,398  | 122,657 |
| Manufacturing  | 24,915  | 33,525  | 70,414  |
| Wholesale and Retail Trade                                   | 48,222  | 64,887  | 136,285 |
| Transportation & Warehousing                                 | 19,691  | 26,496  | 55,650  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 13,663  | 18,385  | 38,614  |
| Professional, Scientific & Technical Services                | 20,896  | 28,118  | 59,057  |
| Business, Building & other support services                  | 15,270  | 20,548  | 43,157  |
| Educational services   | 29,737  | 40,014  | 84,043  |
| Health care and social assistance                            | 58,268  | 78,405  | 164,678 |
| Arts, Information, Culture & Recreation                      | 6,831   | 9,192   | 19,307  |
| Accommodation and food services                              | 36,568  | 49,206  | 103,350 |
| Other services (excluding public administration)             | 17,279  | 23,251  | 48,836  |
| Public administration  | 33,755  | 45,421  | 95,400  |
| Households & Consumer Goods (Individual Devices)             | 317,628 | 327,414 | 348,966 |
| Visitor Demand (Visitor Devices)                             | 44,175  | 48,240  | 60,404  |
|  |         |         |         |

### **DSSN's Region Characterisation - Singleton**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Singleton region.

#### **V** Population and Demographic Aspects

| Total Area            |       | Total P | opulation |
|-----------------------|-------|---------|-----------|
| 4,893 km <sup>2</sup> |       | 2023    | 25,558    |
| Urban vs Rural Split  |       | 2025    | 26,346    |
| Urban                 | 1.7%  |         |           |
| Rural                 | 98.3% | 2030    | 28,080    |

#### Visitor Demand (per day)

| Year                             | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |  |  |
|----------------------------------|--|---|--|--|--|
| 2023                             | 2,214  | 3,321   | 4,428  |  |  |
| 2025                             | 2,418  | 3,627   | 4,835  |  |  |
| 2030                             | 3,013  | 4,519   | 6,026  |  |  |
| Main Events and Touristic Points |  |   |  |  |  |

The Singleton LGA is a prominent mining hub in the heart of Hunter Valley's wine region. The annual Singleton Firelight Festival held each May showcases the area's community spirit and distinct identity. As part of the community strategic plan, Singleton LGA commits to initiatives aimed at reinforcing Singleton's brand.



| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 33,439  | 44,995  | 94,505  |
| Utilities  | 3,160   | 4,251   | 8,930   |
| Construction   | 9,479   | 12,754  | 26,789  |
| Manufacturing  | 5,529   | 7,440   | 15,627  |
| Wholesale and Retail Trade                                   | 14,086  | 18,955  | 39,811  |
| Fransportation & Warehousing                                 | 3,818   | 5,137   | 10,790  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 2,633   | 3,543   | 7,441   |
| Professional, Scientific & Technical Services                | 3,949   | 5,314   | 11,162  |
| Business, Building & other support services                  | 5,924   | 7,972   | 16,743  |
| Educational services   | 7,636   | 10,274  | 21,580  |
| Health care and social assistance                            | 11,585  | 15,589  | 32,742  |
| Arts, Information, Culture & Recreation                      | 1,448   | 1,949   | 4,093   |
| Accommodation and food services                              | 8,952   | 12,046  | 25,300  |
| Other services (excluding public administration)             | 5,793   | 7,794   | 16,371  |
| Public administration  | 9,215   | 12,400  | 26,045  |
| Households & Consumer Goods (Individual Devices)             | 104,057 | 107,263 | 114,324 |
| Visitor Demand (Visitor Devices)                             | 13,782  | 15,050  | 18,845  |
|  |         |         |         |

### **DSSN's Region Characterisation - Upper Hunter**

The below tables summarise all the data such as population, demographics, number of devices, visitor demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Upper Hunter region.

#### **U** Population and Demographic Aspects

| Tota     | l Area               | Total P | opulation |
|----------|----------------------|---------|-----------|
| 8,09     | 96 km <sup>2</sup>   | 2023    | 14,567    |
| Urban vs | Urban vs Rural Split |         | 15,016    |
| Urban    | 0.0%                 |         |           |
| Rural    | 100.0%               | 2030    | 16,005    |

#### Visitor Demand (per day)

| Year | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |
|------|--|---|--|
| 2023 | 978  | 1,467   | 1,956  |
| 2025 | 1,068  | 1,602   | 2,136  |
| 2030 | 1,331  | 1,996   | 2,662  |
| 2 M  | lain Events and To                                   | ouristic Points   |  |

Upper Hunter hosts the Scone Horse Festival in May, celebrating its equine heritage with 10,000 visitors over 10 days. The Aberdeen Highland Games are held annually in July, with the Rosto Festival of the Fleeces held in Merriwa every June with over 6,000 visitors. Warbirds over Scone attracts a loyal crowd with 8,000 attendees, injecting an estimated \$2.4 million into the local economy.



| Sectors  | 2023   | 2025   | 2030   |
|--|--------|--------|--------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 21,685 | 29,180 | 61,287 |
| Utilities  | 1,126  | 1,515  | 3,181  |
| Construction   | 5,252  | 7,068  | 14,845 |
| Manufacturing  | 4,727  | 6,361  | 13,360 |
| Wholesale and Retail Trade                                   | 6,378  | 8,582  | 18,026 |
| Transportation & Warehousing                                 | 2,101  | 2,827  | 5,938  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 1,276  | 1,716  | 3,605  |
| Professional, Scientific & Technical Services                | 3,001  | 4,039  | 8,483  |
| Business, Building & other support services                  | 2,326  | 3,130  | 6,574  |
| Educational services   | 5,553  | 7,472  | 15,693 |
| Health care and social assistance                            | 6,828  | 9,188  | 19,298 |
| Arts, Information, Culture & Recreation                      | 2,026  | 2,726  | 5,726  |
| Accommodation and food services                              | 4,202  | 5,654  | 11,876 |
| Other services (excluding public administration)             | 2,626  | 3,534  | 7,422  |
| Public administration  | 3,302  | 4,443  | 9,331  |
| Households & Consumer Goods (Individual Devices)             | 59,309 | 61,137 | 65,161 |
| Visitor Demand (Visitor Devices)                             | 6,088  | 6,648  | 8,324  |
|  |        |        |        |

# 3. Future Demand Model Scenarios

#### Refer to Appendices:

5.3.1 Future Demand: Methodology for the Estimation of Future Number of Devices5.3.2 Future Demand: Methodology and Analysis of Demand based on Sector Characteristics



# Scenario inputs and outputs

### **Scenario 1 - Low Demand**

Obtain a conservative scenario where the number of devices per capita is lower and assumes a lower population growth rate.

| ssumptions  |   |  | 11 - F | Population G         | rowth Rate:                                  |                         |
|---|---|--|--------|----------------------|--|-------------------------|
| 1 - Average Number of Devices per Capita:<br>• 6.58   | 2 - IoT vs Non-IoT Connections Ratio<br>• 56% vs 44%  | 3 - Industrial Devices vs<br>Individual Devices per inhabitant                         |        |                      | wth for the DSSN Re<br>n from the ABS for Ne |                         |
| Source: Cisco IBSG Group  | Source: IoT Analytics   | <ul> <li>Industrial Devices: 3.68</li> <li>Individual/Visitor Devices: 2.90</li> </ul> |        | Year                 | Population for<br>New South Wales            | Annual Growth           |
|   |   |  | _      | 2022                 | 8,166,525                                    | -                       |
| 4 - Total Population (2023) <ul> <li>1.038,081</li> </ul>                                     | 7 - Annual Growth of Industrial<br>Devices  | 9 - Annual Growth of Visitor<br>Demand   |        | 2023<br>2024<br>2025 | 8,308,795<br>8,426,235<br>8,538,190          | 1.74%<br>1.41%<br>1.33% |
| 5 - Total Industrial Devices (2023)   | • 16% (Source: Ericsson)  | • 4.5% per year  |        | 2026<br>2027         | 8,644,507<br>8,746,490                       | 1.25%<br>1.18%          |
| <ul> <li>3,815,069 (1,038,081 * 3.68)</li> <li>6 - Total Individual Devices (2023)</li> </ul> | <ul> <li>8 - Annual Growth of Individual</li> <li>Devices</li> <li>• Follow the annual growth of</li> </ul> | <ul> <li>10 - Total Visitor Devices</li> <li>Visitor Numbers (50% of</li> </ul>        | _      | 2028<br>2029<br>2030 | 8,841,657<br>8,931,668<br>9,015,876          | 1.09%<br>1.02%<br>0.94% |

|                |                       | 20                    | 23                 |           |                       | 20                    | 25                 |           |                       | 20                    | 30                 |            |
|----------------|-----------------------|-----------------------|--------------------|-----------|-----------------------|-----------------------|--------------------|-----------|-----------------------|-----------------------|--------------------|------------|
| Regions        | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total     | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total     | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      |
| Central Coast  | 1,282,359             | 1,013,601             | 19,262             | 2,315,222 | 1,725,542             | 1,041,585             | 21,035             | 2,788,162 | 3,624,227             | 1,099,859             | 26,213             | 4,750,299  |
| Cessnock City  | 241,749               | 191,083               | 18,057             | 450,889   | 325,298               | 196,359               | 19,718             | 541,375   | 683,236               | 207,344               | 24,573             | 915,154    |
| Dungog Shire   | 35,674                | 28,198                | 2,806              | 66,678    | 48,003                | 28,976                | 3,064              | 80,044    | 100,824               | 30,597                | 3,819              | 135,240    |
| Lake Macquarie | 795,398               | 628,698               | 8,834              | 1,432,930 | 1,070,288             | 646,056               | 9,647              | 1,725,990 | 2,247,970             | 682,200               | 12,022             | 2,942,192  |
| Maitland       | 343,612               | 271,598               | 5,528              | 620,738   | 462,365               | 279,096               | 6,037              | 747,498   | 971,124               | 294,711               | 7,523              | 1,273,358  |
| Muswellbrook   | 60,698                | 47,977                | 3,271              | 111,946   | 81,676                | 49,302                | 3,572              | 134,549   | 171,547               | 52,060                | 4,451              | 228,058    |
| Newcastle City | 629,606               | 497,653               | 14,722             | 1,141,981 | 847,198               | 511,392               | 16,077             | 1,374,668 | 1,779,406             | 540,003               | 20,035             | 2,339,444  |
| Port Stephens  | 281,293               | 222,340               | 20,616             | 524,249   | 378,508               | 228,478               | 22,513             | 629,500   | 794,997               | 241,261               | 28,055             | 1,064,314  |
| Singleton      | 92,154                | 72,840                | 6,431              | 171,425   | 124,002               | 74,851                | 7,023              | 205,876   | 260,446               | 79,039                | 8,752              | 348,237    |
| Upper Hunter   | 52,525                | 41,517                | 2,841              | 96,882    | 70,677                | 42,663                | 3,102              | 116,443   | 148,447               | 45,050                | 3,866              | 197,362    |
| DSSN Region    | 3,815,069             | 3,015,504             | 102,368            | 6,932,941 | 5,133,557             | 3,098,758             | 111,788            | 8,344,104 | 10,782,224            | 3,272,124             | 139,309            | 14,193,657 |

\_\_\_\_\_



### **Scenario 2 - Baseline Demand**

Obtain a baseline scenario where the number of devices per capita is most likely and assumes a medium population growth rate.

| ssumptions  |  |  | 11 - Popula                                   | tion Growth Rate:  |  |
|---|--|--|---|--|--|
| 1 - Average Number of Devices per Capita:   | 2 - IoT vs Non-IoT Connections Ratio<br>• 56% vs 44%   | 3 - Industrial Devices vs<br>Individual Devices per inhabitant   |   | on growth for the DSSN R<br>ojection from the ABS for N  |  |
| Source: Cisco Annual Internet Report  | Source: IoT Analytics  | <ul> <li>Industrial Devices: 5.25</li> <li>Individual/Visitor Devices: 4.15</li> </ul>                                 | Ye<br>20                                      | New South Wales  | Annual Growth                                      |
| <ul> <li>4 - Total Population (2023)</li> <li>1,038,081</li> <li>5 - Total Industrial Devices (2023)</li> </ul>                     | <ul> <li>7 - Annual Growth of Industrial<br/>Devices <ul> <li>16% (Source: Ericsson)</li> </ul> </li> <li>8 - Annual Growth of Individual</li> </ul> | <ul> <li>9 - Annual Growth of Visitor<br/>Demand</li> <li>4.5% per year</li> <li>10 - Total Visitor Devices</li> </ul> | 200<br>200<br>200<br>200<br>200<br>200<br>200 | 23         8,323,889           24         8,453,902           25         8,580,341           26         8,702,446           27         8,820,393 | 1.93%<br>1.56%<br>1.50%<br>1.42%<br>1.36%<br>1.28% |
| <ul> <li>5,450.099 (1,038,081 * 5.25)</li> <li>6 - Total Individual Devices (2023)</li> <li>4,307,863 (1,038,081 * 4.15)</li> </ul> | <ul> <li>Follow the annual growth of population (table on the right)</li> </ul>  | <ul> <li>Visitor Numbers (75% of<br/>max. accommodation) *<br/>4.15</li> </ul>   | 20:<br>20:<br>Source: Po                      |  | 1.21%<br>1.14%                                     |

|                |                       | 20                    | 23                 |           |                       | 20:                   | 25                 |            |                       | 20                    | 30                 |            |
|----------------|-----------------------|-----------------------|--------------------|-----------|-----------------------|-----------------------|--------------------|------------|-----------------------|-----------------------|--------------------|------------|
| Regions        | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total     | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      |
| Central Coast  | 1,831,941             | 1,448,001             | 41,278             | 3,321,220 | 2,465,060             | 1,492,613             | 45,077             | 4,002,749  | 5,177,467             | 1,590,864             | 56,443             | 6,824,775  |
| Cessnock City  | 345,356               | 272,976               | 38,320             | 656,652   | 464,711               | 281,386               | 41,846             | 787,943    | 976,052               | 299,908               | 52,398             | 1,328,358  |
| Dungog Shire   | 50,963                | 40,282                | 6,013              | 97,259    | 68,576                | 41,523                | 6,566              | 116,666    | 144,034               | 44,257                | 8,222              | 196,513    |
| Lake Macquarie | 1,136,283             | 898,140               | 18,932             | 2,053,355 | 1,528,983             | 925,811               | 20,674             | 2,475,467  | 3,211,386             | 986,752               | 25,887             | 4,224,025  |
| Maitland       | 490,875               | 387,997               | 11,844             | 890,715   | 660,521               | 399,951               | 12,934             | 1,073,406  | 1,387,320             | 426,277               | 16,195             | 1,829,793  |
| Muswellbrook   | 86,712                | 68,539                | 7,013              | 162,264   | 116,679               | 70,650                | 7,659              | 194,988    | 245,066               | 75,301                | 9,590              | 329,957    |
| Newcastle City | 899,438               | 710,933               | 31,547             | 1,641,917 | 1,210,283             | 732,836               | 34,450             | 1,977,569  | 2,542,008             | 781,075               | 43,137             | 3,366,220  |
| Port Stephens  | 401,848               | 317,628               | 44,175             | 763,651   | 540,726               | 327,414               | 48,240             | 916,381    | 1,135,710             | 348,966               | 60,404             | 1,545,080  |
| Singleton      | 131,648               | 104,057               | 13,782             | 249,487   | 177,145               | 107,263               | 15,050             | 299,458    | 372,066               | 114,324               | 18,845             | 505,234    |
| Upper Hunter   | 75,035                | 59,309                | 6,088              | 140,433   | 100,968               | 61,137                | 6,648              | 168,752    | 212,066               | 65,161                | 8,324              | 285,552    |
| DSSN Region    | 5,450,099             | 4,307,863             | 218,991            | 9,976,952 | 7,333,653             | 4,440,584             | 239,143            | 12,013,381 | 15,403,177            | 4,732,885             | 299,445            | 20,435,506 |

\_\_\_\_\_



### **Scenario 3- High Demand**

Obtain a disruptive scenario where the number of devices per capita is high and assumes a high population growth rate.

| ssumptions  |  |  | 11 - Population      | n Growth Rate:                                    |                         |
|---|--|--|----------------------|---|-------------------------|
| 1 - Average Number of Devices per Capita:   | 2 - IoT vs Non-IoT Connections Ratio<br>• 56% vs 44% | 3 - Industrial Devices vs<br>Individual Devices per inhabitant                         |                      | growth for the DSSN Re<br>tion from the ABS for N |                         |
| Source: Cisco Annual Internet Report  | Source: IoT Analytics                                | <ul> <li>Industrial Devices: 7.48</li> <li>Individual/Visitor Devices: 5.92</li> </ul> | Year                 | Population for<br>New South Wales                 | Annual Growth           |
|   |  | ,  | 2022<br>2023         | 8,166,525<br>8,341,073                            | 2.14%                   |
| 4 - Total Population (2023) <ul> <li>1.038.081</li> </ul>                                     | 7 - Annual Growth of Industrial<br>Devices           | 9 - Annual Growth of Visitor<br>Demand   | 2023<br>2024<br>2025 | 8,491,447<br>8,638,413                            | 1.80%                   |
| 5 - Total Industrial Devices (2023)   | • 16% (Source: Ericsson)                             | • 4.5% per year  | 2026<br>2027         | 8,781,199<br>8,920,424                            | 1.65%<br>1.59%          |
| <ul> <li>7,769,290 (1,038,081 * 7.48)</li> <li>6 - Total Individual Devices (2023)</li> </ul> | 8 - Annual Growth of Individual<br>Devices           | 10 - Total Visitor Devices     Visitor Numbers (100% of                                | 2028<br>2029<br>2030 | 9,055,666<br>9,186,911<br>9,313,449               | 1.52%<br>1.45%<br>1.38% |

|                |                       | 20                    | 23                 |            |                       | 20                    | 25                 |            | 2030                  |                       |                    |            |
|----------------|-----------------------|-----------------------|--------------------|------------|-----------------------|-----------------------|--------------------|------------|-----------------------|-----------------------|--------------------|------------|
| Regions        | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      |
| Central Coast  | 2,611,490             | 2,064,172             | 78,460             | 4,754,122  | 3,514,021             | 2,137,755             | 85,680             | 5,737,456  | 7,380,645             | 2,304,807             | 106,773            | 9,792,225  |
| Cessnock City  | 492,316               | 389,136               | 73,544             | 954,996    | 662,460               | 403,008               | 80,312             | 1,145,780  | 1,391,393             | 434,500               | 100,084            | 1,925,977  |
| Dungog Shire   | 72,650                | 57,424                | 11,429             | 141,503    | 97,758                | 59,471                | 12,481             | 169,710    | 205,325               | 64,118                | 15,554             | 284,996    |
| Lake Macquarie | 1,619,808             | 1,280,327             | 35,979             | 2,936,115  | 2,179,614             | 1,325,968             | 39,290             | 3,544,872  | 4,577,933             | 1,429,584             | 48,963             | 6,056,480  |
| Maitland       | 699,758               | 553,102               | 22,509             | 1,275,369  | 941,594               | 572,819               | 24,581             | 1,538,994  | 1,977,669             | 617,581               | 30,632             | 2,625,882  |
| Muswellbrook   | 123,610               | 97,704                | 13,328             | 234,643    | 166,330               | 101,187               | 14,555             | 282,072    | 349,350               | 109,094               | 18,138             | 476,582    |
| Newcastle City | 1,282,177             | 1,013,457             | 59,962             | 2,355,596  | 1,725,297             | 1,049,585             | 65,480             | 2,840,362  | 3,623,714             | 1,131,603             | 81,600             | 4,836,917  |
| Port Stephens  | 572,847               | 452,789               | 83,968             | 1,109,604  | 770,823               | 468,930               | 91,695             | 1,331,448  | 1,618,991             | 505,574               | 114,268            | 2,238,833  |
| Singleton      | 187,668               | 148,337               | 26,195             | 362,200    | 252,527               | 153,625               | 28,605             | 434,756    | 530,392               | 165,629               | 35,648             | 731,669    |
| Upper Hunter   | 106,965               | 84,547                | 11,571             | 203,084    | 143,933               | 87,561                | 12,636             | 244,130    | 302,308               | 94,404                | 15,747             | 412,458    |
| DSSN Region    | 7,769,290             | 6,140,996             | 416,946            | 14,327,231 | 10,454,356            | 6,359,908             | 455,315            | 17,269,580 | 21,957,720            | 6,856,893             | 567,406            | 29,382,019 |



Wireless infrastructure capacity modelling approach and assumptions

The Party Street Street

### Wireless - Modelling Approach Overview

The below steps have been undertaken in the wireless modelling to determine new telecommunications infrastructure requirements and the associated cost estimates.

#### Assess existing radio mobile site profiles

- Analysis of emission frequencies for the various radio technologies used by the three major Australian mobile operators.
- Define radio mobile site profiles and their technical characteristics.

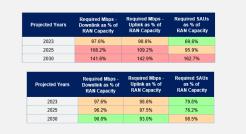
| Specifications                                     | 3G/4G co-<br>located with 5G | Urban Site | Rural Site |
|--|------------------------------|------------|------------|
| Maximum throughput<br>downlink per site<br>(Mbps)  | 630                          | 290        | 250        |
| Maximum throughput<br>uplink per site (Mbps)       | 120                          | 60         | 55         |
| Maximum<br>Simultaneously Active<br>Users per site | 2300                         | 1700       | 1400       |

#### Model the topology / profile of mobile sites per LGA

- Analysis of the current number of radio sites for the DSSN regions.
- Distribution of the number of sites across the different topologies/profiles defined according to the urban vs rural split by LGA.

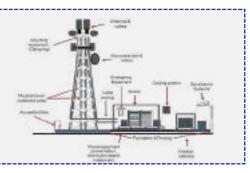
#### Determine new equipment / infrastructure needed per LGA

- Execute the wireless model to understand the current state in terms of capacity requirements and new infrastructure that's needed to accommodate the new demand.
- Analysis of capacity in terms of transmission, reception, and simultaneous number of active devices across the different LGAs according to their existing mobile sites and the distribution of the number of devices across the three defined scenarios (Low, Medium, and High).



#### Cost estimation for the new equipment / infrastructure

- Obtain average costs related to the installation of new macro sites based on tower types and areas. Note that the average cost assumptions in Australia are based on the ACCC regional mobile enquiry report from July 2023.
- Define assumptions to estimate a cost range, area where the macro site will be built, and current mobile site co-location arrangement for the different radio sites.
- Calculate the wireless network costs for each of the three demand scenarios, in line with the number of new macro sites that will need to be added for each region.





### **Wireless - Mobile Site Profiles**

Understanding the mobile site technologies, frequencies and characteristics across co-located, urban and rural sites is important to establish mobile site throughput assumptions.

#### Existing technologies & frequencies in use for radio access

• According to ACCC data for mobile sites for the three main operators, the existing 3G, 4G and 5G technologies and radio frequencies are currently in use.

| Taskuslaus    | Frequency         |                      | Operator                |                       |                                      |
|---------------|-------------------|----------------------|-------------------------|-----------------------|--------------------------------------|
| Technology    | [Mhz]             | <b>C</b> elstra      | OPTUS                   | <b>ÍR</b> G           |                                      |
|               | 850               | X                    |                         |                       |                                      |
| 3G            | 900               |                      | х                       | х                     |                                      |
|               | 2100              | X                    | х                       | х                     |                                      |
|               | 700               | X                    | х                       | х                     | Lower frequencies                    |
|               | 800               |                      |                         | х                     | ensure lower<br>capacity but         |
|               | 900               | X                    | х                       |                       | greater coverage.                    |
| 4G            | 1800              | X                    | х                       | х                     |                                      |
|               | 2100              | Х                    | х                       | х                     | Higher frequencie                    |
|               | 2300              |                      | х                       |                       | ensure greater<br>capacity but lower |
|               | 2600              | Х                    | х                       |                       | coverage.                            |
|               | 700               | Х                    |                         | х                     | _ corolago.                          |
|               | 900               |                      | x                       |                       |                                      |
|               | 2100              | X                    | х                       | х                     |                                      |
| 5G            | 2300              |                      | x                       |                       |                                      |
| 50            | 2600              | X                    |                         |                       |                                      |
|               | 3500              |                      | x                       |                       |                                      |
|               | 3600              | X                    |                         | x                     |                                      |
|               | 26000             | X                    | x                       | x                     |                                      |
| Sources: ACCC | Mobile Infrastruc | ture Report - Datase | ets of Mobile Sites for | r the three operators | (2023)                               |

#### Mobile sites profiles

- To estimate the current network capacity for different regions, three site profiles were considered:
  - 1) 4G co-located sites with 5G sites incorporating all technologies, providing high capacity.
  - **2)** Urban Sites 3G/4G standalone sites using high frequencies (e.g., LTE 1800, 2100, 2300, 2600).
  - **3) Rural Sites** 3G/4G standalone sites using lower frequencies (e.g., LTE 700, 800, 900).
- The definition of maximum transmission capabilities in terms of transmission, reception, and devices per mobile site depends on many factors, including channel bandwidth, modulation and coding scheme, number of MIMO streams, among others. The values in the table below are average values, considering a starting point of a 4G radio site with a 20MHz bandwidth, modulation at 64-QAM, and the use of multiple 2x2 antennas (MIMO). This type of calculation is theoretical and based on the 3GPP communication standards.

| Specifications                                     | 4G co-located<br>with 5G | Urban Site | Rural Site |
|--|--------------------------|------------|------------|
| Maximum transmission link capacity per site (Mbps) | 510                      | 290        | 250        |
| Maximum reception link capacity per site (Mbps)    | 105                      | 60         | 55         |
| Maximum Simultaneously<br>Active Users per site    | 1,800                    | 1,400      | 1,200      |



### Wireless - Existing Mobile Sites per LGA

Understanding the existing mobile sites and technologies currently deployed in each LGA, across urban vs rural areas, is an important input assumption for the capacity modelling.

#### Existing mobile sites per LGA

| Region         | Number of<br>Sites | 3G<br>Radio<br>Access | 4G<br>Radio<br>Access | 5G<br>Radio<br>Access |
|----------------|--------------------|-----------------------|-----------------------|-----------------------|
| Central Coast  | 265                | 234                   | 263                   | 98                    |
| Cessnock City  | 59                 | 55                    | 58                    | 17                    |
| Dungog Shire   | 13                 | 10                    | 11                    | 0                     |
| Lake Macquarie | 111                | 98                    | 108                   | 68                    |
| Maitland       | 50                 | 41                    | 49                    | 20                    |
| Muswellbrook   | 28                 | 20                    | 25                    | 2                     |
| Newcastle City | 114                | 107                   | 114                   | 66                    |
| Port Stephens  | 79                 | 69                    | 78                    | 27                    |
| Singleton      | 39                 | 33                    | 35                    | 8                     |
| Upper Hunter   | 24                 | 20                    | 22                    | 4                     |

#### W Urban vs rural population split by LGA

| Region         | Urban<br>Population | % Urban<br>Population | Rural<br>Population | % Rural<br>Population |
|----------------|---------------------|-----------------------|---------------------|-----------------------|
| Central Coast  | 343,631             | 98.8%                 | 4,236               | 1.2%                  |
| Cessnock City  | 0                   | 0.0%                  | 65,082              | 100.0%                |
| Dungog Shire   | 0                   | 0.0%                  | 8,770               | 100.0%                |
| Lake Macquarie | 80,750              | 91.5%                 | 7,466               | 8.5%                  |
| Maitland       | 57,646              | 64.0%                 | 32,358              | 36.0%                 |
| Muswellbrook   | 0                   | 0.0%                  | 18,154              | 100.0%                |
| Newcastle City | 172,820             | 100.0%                | 0                   | 0.0%                  |
| Port Stephens  | 14,376              | 17.4%                 | 68,161              | 82.6%                 |
| Singleton      | 378                 | 1.7%                  | 22,527              | 98.3%                 |
| Upper Hunter   | 0                   | 0.0%                  | 24,463              | 100.0%                |



#### Mobile sites per LGA - topology

#### **Assumptions**

- Given that there are currently no standalone 5G sites at any of the LGAs, it is assumed that any site with 5G access is co-located with an existing 4G site.
- To determine the split of the remaining mobile sites between urban and rural, the ratio between the percentage of urban vs rural population was used as a proxy.

| Region         | Number of<br>Sites | 4G co-<br>located<br>with 5G | Urban Site | Rural Site |
|----------------|--------------------|------------------------------|------------|------------|
| Central Coast  | 265                | 98                           | 165        | 2          |
| Cessnock City  | 59                 | 17                           | 0          | 42         |
| Dungog Shire   | 13                 | 0                            | 0          | 13         |
| Lake Macquarie | 111                | 68                           | 39         | 4          |
| Maitland       | 50                 | 20                           | 19         | 11         |
| Muswellbrook   | 28                 | 2                            | 0          | 26         |
| Newcastle City | 114                | 66                           | 48         | 0          |
| Port Stephens  | 79                 | 27                           | 9          | 43         |
| Singleton      | 39                 | 8                            | 1          | 30         |
| Upper Hunter   | 24                 | 4                            | 0          | 20         |

### **Wireless - Simulated Capacity Methodology**

The below steps have been undertaken in the wireless modelling to identify areas where the existing network capacity does not support the estimated future demand.

#### Wireless Model Methodology

#### 1 - Model Inputs

To estimate the current state capacity, previously estimated input assumptions feed into the wireless model. These inputs are:

• **1.1 - Total Number of Devices**: Estimated total number of devices for the years 2023, 2025, and 2030, for three scenarios.

• **1.2 - Total Number of Sites:** The existing number of mobile sites in the region categorised as 4G co-located with 5G, Urban Sites (4G with higher frequencies), and Rural Sites (4G with lower frequencies).

• **1.3 - Busy Hour Traffic associated with Mobile Access Technologies**: Traffic associated with the mobile network during the busy hour.

**1.4 - Split Urban vs Rural:** The population ratio between urban and rural areas used to determine the type of traffic and the respective number of sites allocated to each region.

#### 2 - As-Is State

After feeding the model with the inputs mentioned in step 1, it is possible to estimate the current state in terms of RAN (Radio Access Network) capacity across three different variables. In this analysis, it is assumed that the number of sites will remain the same until 2030.

- Required Transmission Link Capacity as % of RAN Capacity: This parameter aims to understand the network's capacity to handle data transmissions, information, and other network parameters between the radio site and user equipment.
- Required Receive Link Capacity as % of RAN Capacity: This parameter aims to understand the network's capacity to handle the reception of data, information, and other network parameters between user equipment and the base station.
- Required Simultaneous Active Users/Devices (SAUs) as % of RAN Capacity: This parameter allows the understanding of network's capacity to handle the number of simultaneous devices/users accessing during the busy hour.

For each of these parameters, the capacity based on the simulated demand is determined as a **percentage** and is represented as:

<90% - The existing capacity is sufficient to support the estimated future demand and no deployment of new mobile sites is necessary.</p>

90%-100% - The existing capacity is sufficient to support the estimated future demand, without the need to add new radio sites. However, despite already considering a 20% extra headroom, the network may experience saturation in the case of peak demand or unexpected network congestion

>100% - The existing capacity does not support the estimated future demand, which may lead to denial of mobile network service. Installation of new radio sites is recommended.

Ŷ

#### 3 - Future State

Through the analysis of the current state, the future state of the network is defined, providing the number of sites that need to be implemented \in 2025 and 2030 as necessary to address the simulated connectivity demand by increasing capacity.

| Projected<br>Years | Required Mbps -<br>Downlink as % of RAN<br>Capacity | Required Mbps -<br>Uplink as % of RAN<br>Capacity | Required SAUs as<br>% of<br>RAN Capacity |
|--------------------|---|---|--|
| 2023               | 97.6%   | 98.6%   | 69.6%                                    |
| 2025               | 108.2%  | 109.2%  | 95.9%                                    |
| 2030               | 141.6%  | 142.9%  | 162.7%                                   |
|                    |   |   | Illustrative Example                     |

illustrative Example



Wireless Infrastructure Modelling – Future Capacity Requirements

### **Wireless - Summarisation: Central Coast**

|                    | Low Dem   | and Scena   | ario                               |     | E                  | Baseline D                       | emand Sce   | enario                             |              |                    | High Den                            | nand Scen   | ario                             |
|--------------------|---|---|------------------------------------|-----|--------------------|----------------------------------|---|------------------------------------|--------------|--------------------|-------------------------------------|---|----------------------------------|
| Fotal Num          | el Inputs:<br>hber of Devices:                                  |   | ber of Sites: (265)                |     |                    | per of Devices:                  |   | ber of Sites: (265)                |              |                    | ber of Devices:                     |   | ber of Sites: (26                |
| 2025:              | 2,315,222<br>2,788,162<br>4,750,299                             | <ul> <li>4G co-loc</li> <li>Urban Site</li> <li>Rural Site</li> </ul> |                                    |     | • <b>2025</b> : 4  | ,321,220<br>,002,749<br>,824,775 | <ul> <li>4G co-loc</li> <li>Urban Site</li> <li>Rural Site</li> </ul> |                                    |              | • <b>2025</b> : 5  | l,754,122<br>5,737,456<br>9,792,225 | <ul> <li>4G co-lo</li> <li>Urban Si</li> <li>Rural Sit</li> </ul> |                                  |
| 2 - As-Is          | s State   |   |                                    | ĽΙΓ | 2 - As-Is          | State                            |   |                                    | <u>ן וון</u> | 2 - As-Is          | State                               |   |                                  |
| Projected<br>Years | % RAN Capacity<br>(Downlink)                                    | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years | % RAN Capacity<br>(Downlink)     | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |              | Projected<br>Years | % RAN Capacity<br>(Downlink)        | % RAN Capacity<br>(Uplink)  | % RAN Capacit<br>(Active Devices |
| 2023               | 61.6%   | 57.2%   | 43.2%                              |     | 2023               | 69.8%                            | 64.7%   | 49.0%                              |              | 2023               | 99.9%                               | 92.7%   | 70.1%                            |
| 2025               | 68.3%   | 63.4%   | 52.1%                              |     | 2025               | 77.5%                            | 71.9%   | 59.0%                              |              | 2025               | 111.0%                              | 103.0%  | 84.6%                            |
| 2030               | 93.2%   | 86.4%   | 88.7%                              |     | 2030               | 105.7%                           | 98.0%   | 100.6%                             |              | 2030               | 151.6%                              | 140.6%  | 144.4%                           |
| Until 2            | 030, the mobile ne  | twork can ensure  | the demand                         |     | Necess             | ary increase in n                | etwork capacity in  | 2030                               |              | Necess             | ary increase in n                   | etwork capacity in  | 2025                             |
| - Futu             | re State  |   |                                    |     | 3 - Future         | e State                          |   |                                    |              | 3 - Futur          | e State                             |   |                                  |
| Projected<br>Years | % RAN Capacity<br>(Downlink)                                    | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years | % RAN Capacity<br>(Downlink)     | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |              | Projected<br>Years | % RAN Capacity<br>(Downlink)        | % RAN Capacity<br>(Uplink)  | % RAN Capacit<br>(Active Devices |
| 2023               | 61.6%   | 57.2%   | 43.2%                              |     | 2023               | 69.8%                            | 64.7%   | 49.0%                              |              | 2023               | 99.9%                               | 92.7%   | 70.1%                            |
| 2025               | 68.3%   | 63.4%   | 52.1%                              |     | 2025               | 77.5%                            | 71.9%   | 59.0%                              |              | 2025               | 99.7%                               | 93.4%   | 77.6%                            |
| 2030               | 93.2%   | 86.4%   | 88.7%                              |     | 2030               | 99.5%                            | 92.8%   | 95.9%                              |              | 2030               | 97.1%                               | 93.3%   | 99.7%                            |
| 2025-2             | 2025: No need of ir<br>2030: No need of ir<br>Radio Sites by 20 | nstallation of new  |                                    |     | • 2025-2           |                                  | nstallation of new<br>of 11 new mobile s<br><b>)30</b> : 276          |                                    |              | • 2025-20          |                                     | 20 new mobile si<br>79 new mobile si<br><b>30</b> : 364           |                                  |
|                    | ed Costs: \$0   |   |                                    |     | Dreiseter          |                                  | 5,381 - \$6,442,062   | ,<br>,                             | 18           | Dreisete           | d Costs: \$38,59                    | 1 225 <b>\$</b> 50 467 (  | 240                              |

Sydney Surrounds North

### **Wireless - Summarisation : Cessnock**

|   | Low Dem   | and Scena                  | ario                               |       | E  | aseline De                   | emand Sce   | enario                             |       |  | High Den  | nand Scen  | ario                               |
|---|---|----------------------------|------------------------------------|-------|--|------------------------------|---|------------------------------------|-------|--|---|--|------------------------------------|
| <ol> <li>Mode</li> <li>Total Numb</li> <li>2023: 4</li> <li>2025: 5</li> <li>2030: 9</li> </ol> | ber of Devices:<br>50,889<br>541,375                          |                            |                                    |       | <ul> <li>2023: 6</li> <li>2025: 7</li> </ul> | ber of Devices:<br>56,652    |   |                                    |       | <u>Total Num</u><br>• 2023: 9<br>• 2025: | <b>el Inputs:</b><br>ber of Devices:<br>954,996<br>1,145,780<br>1,925,977 |  |                                    |
| 2 - As-Is   | State   |                            |                                    | 111   | 2 - As-Is                                    | State                        |   |                                    |       | 2 - As-Is                                | State   |  |                                    |
| Projected<br>Years  | % RAN Capacity<br>(Downlink)                                  | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |       | Projected<br>Years                           | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                    | % RAN Capacity<br>(Active Devices) |       | Projected<br>Years                       | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices) |
| 2023  | 58.6%   | 55.1%                      | 37.1%                              |       | 2023   | 83.1%                        | 78.1%   | 54.1%                              | 11    | 2023                                     | 120.8%  | 113.6%   | 78.6%                              |
| 2025  | 64.7%   | 60.8%                      | 44.6%                              |       | 2025   | 91.4%                        | 85.9%   | 64.9%                              |       | 2025                                     | 132.9%  | 124.9%   | 94.3%                              |
| 2030  | 83.6%   | 78.6%                      | 75.4%                              |       | 2030   | 121.4%                       | 114.1%  | 109.4%                             |       | 2030                                     | 176.1%  | 165.4%   | 158.6%                             |
| Until 20  | 30, the mobile ne   | twork can ensure           | the demand                         |       | Necess                                       | ary increase in ne           | etwork capacity in  | 2030                               |       | Neces                                    | sary increase of th   | ne network capaci  | ty at the moment                   |
| 3 - Futur   | e State   |                            |                                    | 111   | 3 - Futur                                    | e State                      |   |                                    | 18    | 3 - Futu                                 | re State  |  |                                    |
| Projected<br>Years  | % RAN Capacity<br>(Downlink)                                  | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |       | Projected<br>Years                           | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                    | % RAN Capacity<br>(Active Devices) |       | Projected<br>Years                       | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices) |
| 2023  | 58.6%   | 55.1%                      | 37.1%                              |       | 2023   | 83.1%                        | 78.1%   | 54.1%                              | 111   | 2023                                     | 89.0%   | 84.3%  | 62.9%                              |
| 2025  | 64.7%   | 60.8%                      | 44.6%                              | E     | 2025   | 91.4%                        | 85.9%   | 64.9%                              | 111   | 2025                                     | 97.8%   | 92.7%  | 75.4%                              |
| 2030  | 83.6%   | 78.6%                      | 75.4%                              |       | 2030   | 98.0%                        | 92.7%   | 93.7%                              | 111   | 2030                                     | 94.3%   | 90.0%  | 98.8%                              |
| 2025-20   | 025: No need of ir<br>030: No need of ir<br>Radio Sites by 20 | nstallation of new         |                                    |       | • 2025-2                                     |                              | nstallation of new<br>of 8 new mobile sit<br>1 <b>30</b> : 67 |                                    |       | • 2025-2                                 |   | f 12 new mobile si<br>f 17 new mobile si<br><b>30</b> : 88 |                                    |
| Projected   | d Costs: \$0  |                            |                                    | ] [ [ | Projected                                    | <b>d Costs:</b> \$3,343      | 8,835 - \$4,619,979   | )                                  |       | Projecte                                 | ed Costs: \$12,74   | 18,370 - \$17,613,6  | 69                                 |
|   | Destination   | 3 22                       |                                    |       |  |                              |   |                                    | - ' - |  |   |  | 58                                 |

Sydney Surrounds North

### **Wireless - Summarisation : Dungog**

|  | Low Dem                      | hand Scena  | ario                               | E   | Baseline D                   | emand Sce   | enario                             |               |   | High Den                     | nand Scen  | ario                           |
|--|------------------------------|---|------------------------------------|---|------------------------------|---|------------------------------------|---------------|---|------------------------------|--|--------------------------------|
| - Mode   | l Inputs:                    |   |                                    | 1 - Mode  | l Inputs:                    |   |                                    | ואר           | 1 - Mode  | l Inputs:                    |  |                                |
| otal Numb  | ber of Devices:              | Current Num   | ber of Sites: (13)                 | Total Num   | ber of Devices:              | Current Num   | ber of Sites: (13)                 |               | Total Num   | ber of Devices:              | Current Num  | ber of Sites: (13              |
| <b>2023:</b> 6<br><b>2025:</b> 8<br><b>2030:</b> 1 | 0,044                        | <ul><li>4G co-loc</li><li>Urban Site</li><li>Rural Site</li></ul> |                                    | <ul> <li>2023: 9</li> <li>2025: 1</li> <li>2030: 1</li> </ul> | 16,666                       | <ul> <li>4G co-loc</li> <li>Urban Site</li> <li>Rural Site</li> </ul> |                                    |               | <ul> <li>2023: 1</li> <li>2025: 1</li> <li>2030: 2</li> </ul> | 69,710                       | <ul><li>4G co-loo</li><li>Urban Si</li><li>Rural Sit</li></ul> |                                |
| - As-Is  | State                        |   |                                    | 2 - As-Is   | State                        |   |                                    | <u>ן וו</u> ר | 2 - As-Is   | State                        |  |                                |
| Projected<br>Years                                 | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |               | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                     | % RAN Capaci<br>(Active Device |
| 2023   | 58.5%                        | 53.2%   | 32.1%                              | 2023  | 85.3%                        | 77.5%   | 46.8%                              |               | 2023  | 124.1%                       | 112.8%   | 68.0%                          |
| 2025   | 62.8%                        | 57.1%   | 38.5%                              | 2025  | 91.5%                        | 83.2%   | 56.1%                              |               | 2025  | 137.1%                       | 124.6%   | 81.6%                          |
| 2030   | 84.3%                        | 76.6%   | 65.0%                              | 2030  | 122.4%                       | 111.3%  | 94.5%                              |               | 2030  | 184.2%                       | 167.4%   | 137.0%                         |
| Until 20   | 030, the mobile ne           | etwork can ensure   | the demand                         | Necess  | ary increase in n            | etwork capacity in  | 2030                               |               | Necess  | ary increase of th           | ne network capaci  | ty at the mome                 |
| - Futur  | e State                      |   |                                    | 3 - Futur   | e State                      |   |                                    |               | 3 - Futur   | e State                      |  |                                |
| Projected<br>Years                                 | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |               | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                     | % RAN Capaci<br>(Active Device |
| 2023   | 58.5%                        | 53.2%   | 32.1%                              | 2023  | 85.3%                        | 77.5%   | 46.8%                              |               | 2023  | 89.1%                        | 82.5%  | 55.3%                          |
| 2025   | 62.8%                        | 57.1%   | 38.5%                              | 2025  | 91.5%                        | 83.2%   | 56.1%                              |               | 2025  | 98.5%                        | 91.1%  | 66.3%                          |
| 2030   | 84.3%                        | 76.6%   | 65.0%                              | 2030  | 87.9%                        | 81.4%   | 76.8%                              |               | 2030  | 93.0%                        | 87.3%  | 86.9%                          |
|  |                              | nstallation of new<br>nstallation of new                          |                                    | 11  |                              | installation of new<br>of 2 new mobile sit                            |                                    |               |   |                              | <sup>2</sup> 2 new mobile site<br>f 3 new mobile site          |                                |
| Total R  | adio Sites by 20             | <b>)30</b> : 13   |                                    |   | adio Sites by 20             |   |                                    |               |   | adio Sites by 20             |  |                                |
| rojecte  | d Costs: \$0                 |   |                                    | Projecte  | <b>d Costs:</b> \$835,9      | 959 - \$1,154,995   |                                    | 111           | Projecte  | d Costs: \$2,298             | 3,886 - \$3,176,235  | 5                              |

### **Wireless - Summarisation : Lake Macquarie**

|                                 | Low Dem  | hand Scena                 | ario                               |      | E  | Baseline D   | emand Sce  | enario                             |     |  | High Den   | nand Scen                                   | ario                               |
|---------------------------------|--|----------------------------|------------------------------------|------|--|--|--|------------------------------------|-----|--|--|---|------------------------------------|
| Total Num<br>• 2023:<br>• 2025: | <b>el Inputs:</b><br>aber of Devices:<br>1,432,930<br>1,725,990<br>2,942,192 |                            |                                    |      | <ul> <li>2023: 2</li> <li>2025: 2</li> </ul> | l Inputs:<br>per of Devices:<br>,053,355<br>,475,467<br>,224,025 |  |                                    |     | <ul> <li>2023: 2</li> <li>2025: 3</li> </ul> | l Inputs:<br>per of Devices:<br>,936,115<br>,544,872<br>,056,480 |   |                                    |
| 2 - As-Is                       | State  |                            |                                    |      | 2 - As-Is                                    | State  |  |                                    | 18  | 2 - As-Is                                    | State  |   |                                    |
| Projected<br>Years              | % RAN Capacity<br>(Downlink)   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |      | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)                  | % RAN Capacity<br>(Active Devices) |
| 2023                            | 60.6%  | 59.0%                      | 47.1%                              |      | 2023   | 86.8%  | 84.6%  | 67.5%                              |     | 2023   | 124.1%   | 121.0%                                      | 96.5%                              |
| 2025                            | 67.2%  | 65.5%                      | 56.7%                              |      | 2025   | 96.4%  | 94.0%  | 81.3%                              |     | 2025   | 138.0%   | 134.5%                                      | 116.5%                             |
| 2030                            | 91.7%  | 89.3%                      | 96.7%                              |      | 2030   | 131.6%   | 128.3%   | 138.8%                             |     | 2030   | 188.7%   | 183.9%                                      | 199.0%                             |
|                                 | 030, the mobile ne   | etwork can ensure          | the demand                         |      |  | -  | etwork capacity in   | 2030                               |     |  | -  | ne network capaci                           | ty at the moment.                  |
| 3 - Futu                        | re State   |                            |                                    | H    | 3 - Futur                                    | e State  |  |                                    |     | 3 - Futur                                    | e State  |   |                                    |
| Projected<br>Years              | % RAN Capacity<br>(Downlink)   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |      | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)                  | % RAN Capacity<br>(Active Devices) |
| 2023                            | 60.6%  | 59.0%                      | 47.1%                              |      | 2023   | 86.8%  | 84.6%  | 67.5%                              |     | 2023   | 99.2%  | 97.7%                                       | 79.0%                              |
| 2025                            | 67.2%  | 65.5%                      | 56.7%                              |      | 2025   | 96.4%  | 94.0%  | 81.3%                              |     | 2025   | 99.5%  | 98.3%                                       | 86.7%                              |
| 2030                            | 91.7%  | 89.3%                      | 96.7%                              |      | 2030   | 91.1%  | 90.1%  | 99.6%                              |     | 2030   | 88.6%  | 88.7%                                       | 99.6%                              |
| 2025-2                          | 2025: No need of i<br>2030: No need of i<br>Radio Sites by 20                | nstallation of new         |                                    |      | • 2025-2                                     |  | nstallation of new<br>of 39 new mobile s<br><b>030</b> : 150 |                                    |     | • 2025-2030:                                 |  | new mobile sites<br>new mobile sites<br>210 | -                                  |
| Proiecte                        | ed Costs: \$0  |                            |                                    | ווין | Projecte                                     | d Costs: \$16,01   | 16,413 - \$22,749,7  | 42                                 | 111 | Projecte                                     | d Costs: \$32,79   | 94,470 - \$57,401,1                         | 40                                 |

### **Wireless - Summarisation : Maitland**

|                                 | Low Dem   | and Scena                  | ario                               |                      | В                                 | aseline D  | emand Sce  | enario                             |   |  | High Den  | nand Scen   | ario                              |
|---------------------------------|---|----------------------------|------------------------------------|----------------------|-----------------------------------|--|--|------------------------------------|---|--|---|---|-----------------------------------|
| otal Numl<br>2023: 6<br>2025: 7 | ,   |                            |                                    | <u>Total</u><br>• 20 | <u>Numb</u><br>023: 89<br>025: 1, | Inputs:<br>per of Devices:<br>90,715<br>,073,406<br>,829,793 |  |                                    |   | <ul> <li>2023: 1</li> <li>2025: 1</li> </ul> | l Inputs:<br>per of Devices:<br>,275,369<br>,538,994<br>2,625,882 |   |                                   |
| - As-Is                         | State   |                            |                                    | 2 - A                | s-ls \$                           | State  |  |                                    |   | 2 - As-Is                                    | State   |   |                                   |
| Projected<br>Years              | % RAN Capacity<br>(Downlink)                                      | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |                      | ected<br>ars                      | % RAN Capacity<br>(Downlink)                                 | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                      | % RAN Capacity<br>(Uplink)                                | % RAN Capacity<br>(Active Devices |
| 2023                            | 70.7%   | 67.2%                      | 49.7%                              | 20                   | 23                                | 101.5%   | 96.4%  | 71.3%                              |   | 2023   | 145.3%  | 138.0%  | 102.1%                            |
| 2025                            | 78.4%   | 74.5%                      | 59.8%                              | 20                   | 25                                | 112.7%   | 107.0%   | 85.9%                              |   | 2025   | 161.5%  | 153.4%  | 123.2%                            |
| 2030                            | 103.1%  | 97.9%                      | 101.9%                             | 20                   | 30                                | 148.1%   | 140.7%   | 146.5%                             |   | 2030   | 212.6%  | 201.9%  | 210.2%                            |
|                                 | sary increase in ne   | twork capacity in          | 2030                               | ; i  ====            |                                   |  | ne network capacit   | ty at the moment                   |   |  | -   | ne network capaci   | y at the momen                    |
| - Futur                         | e State   |                            |                                    | 3 - F                | uture                             | e State  |  |                                    |   | 3 - Futur                                    | e State   |   |                                   |
| Projected<br>Years              | % RAN Capacity<br>(Downlink)                                      | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |                      | ected<br>ars                      | % RAN Capacity<br>(Downlink)                                 | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                      | % RAN Capacity<br>(Uplink)                                | % RAN Capacit<br>(Active Devices  |
| 2023                            | 70.7%   | 67.2%                      | 49.7%                              | 20                   | 23                                | 98.5%  | 93.7%  | 69.6%                              |   | 2023   | 99.5%   | 96.7%   | 74.6%                             |
| 2025                            | 78.4%   | 74.5%                      | 59.8%                              | 20                   | 25                                | 97.6%  | 93.6%  | 76.5%                              | 1 | 2025   | 98.2%   | 96.0%   | 81.3%                             |
| 2030                            | 97.1%   | 92.6%                      | 97.2%                              | 20                   | 30                                | 93.5%  | 91.3%  | 99.9%                              |   | 2030   | 89.2%   | 88.5%   | 99.9%                             |
| 2025-2                          | 025: No need of in<br>2030: Installation of<br>Radio Sites by 203 | 2 new mobile sit           |                                    | - 20                 | 025-20                            |  | of 5 new mobile sit<br>of 14 new mobile s<br><b>030</b> : 69 |                                    |   | • 2025-203                                   |   | 21 new mobile site<br>24 new mobile site<br><b>)</b> : 95 |                                   |
| rojecte                         | <b>d Costs:</b> \$907,0   | 59 - \$1,050,393           |                                    | Proj                 | ected                             | d Costs: \$9,119   | 9,052 - \$10,417,17  | 76                                 |   | Projecte                                     | d Costs: \$18,65  | 56,511 - \$24,191,1                                       | 18                                |

### Wireless - Summarisation : Muswellbrook

|   | Low Dema   | and Scena   | ario                               |                                       | E             | Baseline D                   | emand Sce   | enario                             |     |                       | High Den                      | nand Scen  | ario                             |
|---|--|---|------------------------------------|---------------------------------------|---------------|------------------------------|---|------------------------------------|-----|-----------------------|-------------------------------|--|----------------------------------|
| 1 - Model I<br>Total Number   |  | Current Num   | ber of Sites: (28)                 |                                       |               | I Inputs:<br>Der of Devices: | Current Num   | ber of Sites: (28)                 |     | 1 - Mode<br>Total Num | I Inputs:<br>ber of Devices:  | Current Num  | ber of Sites: (28                |
| <ul> <li>2023: 111</li> <li>2025: 134</li> <li>2030: 228</li> </ul> | 4,549  | <ul> <li>4G co-loc</li> <li>Urban Site</li> <li>Rural Site</li> </ul> |                                    | • 20                                  | <b>025:</b> 1 | 62,264<br>94,988<br>29,957   | <ul><li>4G co-loc</li><li>Urban Site</li><li>Rural Site</li></ul> |                                    |     |                       | 234,643<br>282,072<br>176,582 | <ul><li>4G co-loo</li><li>Urban Si</li><li>Rural Sit</li></ul> |                                  |
| 2 - As-Is St  | tate   |   |                                    | 2 - A                                 | s-Is          | State                        |   |                                    |     | 2 - As-Is             | State                         |  |                                  |
| Projected %<br>Years  | RAN Capacity<br>(Downlink)                                   | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |                                       | ected<br>ars  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years    | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink)                                     | % RAN Capacit<br>(Active Devices |
| 2023  | 38.9%  | 35.7%   | 24.1%                              | 20                                    | 23            | 56.3%                        | 51.8%   | 35.0%                              |     | 2023                  | 81.5%                         | 74.9%  | 50.6%                            |
| 2025  | 42.8%  | 39.4%   | 29.0%                              | 20                                    | 25            | 60.2%                        | 55.3%   | 42.0%                              |     | 2025                  | 89.8%                         | 82.5%  | 60.8%                            |
| 2030  | 55.0%  | 50.5%   | 49.2%                              | 20                                    | 30            | 79.6%                        | 73.1%   | 71.1%                              |     | 2030                  | 114.9%                        | 105.6%   | 102.7%                           |
|   | 0, the mobile net  | work can ensure   | the demand                         | :i ====                               |               |                              | etwork can ensure   | the demand                         |     |                       |                               | etwork capacity in   | 2030                             |
| - Future  | State  |   |                                    | 3 - F                                 | utur          | e State                      |   |                                    |     | 3 - Futur             | e State                       |  |                                  |
| Projected %<br>Years  | RAN Capacity<br>(Downlink)                                   | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |                                       | ected<br>ars  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years    | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink)                                     | % RAN Capaci<br>(Active Device   |
| 2023  | 38.9%  | 35.7%   | 24.1%                              | 20                                    | 23            | 56.3%                        | 51.8%   | 35.0%                              |     | 2023                  | 81.5%                         | 74.9%  | 50.6%                            |
| 2025  | 42.8%  | 39.4%   | 29.0%                              | · · · · · · · · · · · · · · · · · · · | 25            | 60.2%                        | 55.3%   | 42.0%                              |     | 2025                  | 89.8%                         | 82.5%  | 60.8%                            |
| 2030  | 55.0%  | 50.5%   | 49.2%                              | 20                                    | 30            | 79.6%                        | 73.1%   | 71.1%                              |     | 2030                  | 98.7%                         | 91.4%  | 93.1%                            |
| 2025-203  | 25: No need of ins<br>30: No need of ins<br>dio Sites by 203 | stallation of new   |                                    | - 20                                  | 025-2         |                              | nstallation of new<br>nstallation of new<br><b>)30</b> : 28       |                                    |     | • 2025-2              |                               | nstallation of new<br>of new 2 mobile si<br><b>)30</b> : 30    |                                  |
| Projected   | Costs: \$0   |   |                                    | Proj                                  | ecte          | d Costs: \$0                 |   |                                    | 111 | Projecte              | <b>d Costs:</b> \$835,9       | 959 - \$1,154,995  |                                  |

### **Wireless - Summarisation : Newcastle**

|                                 | Low Dem  | and Scena                  | ario                               |                           | B                                   | Baseline De  | emand Sce  | enario                             |     |  | High Den   | nand Scen  | ario                              |
|---------------------------------|--|----------------------------|------------------------------------|---------------------------|-------------------------------------|--|--|------------------------------------|-----|--|--|--|-----------------------------------|
| Total Num<br>2023: 7<br>2025: 7 | <b>el Inputs:</b><br>aber of Devices:<br>1,141,981<br>1,374,668<br>2,339,444 |                            |                                    | <u>Tota</u><br>• 2<br>• 2 | <u>I Numt</u><br>2023: 1<br>2025: 1 | I Inputs:<br>per of Devices:<br>,641,917<br>,977,569<br>,366,220 |  |                                    |     | <ul> <li>2023: 2</li> <li>2025: 2</li> </ul> | el Inputs:<br>ber of Devices:<br>2,324,484<br>2,794,682<br>4,727,428 |  |                                   |
| 2 - As-Is                       | State  |                            |                                    | 2 - /                     | As-Is                               | State  |  |                                    | 146 | 2 - As-Is                                    | State  |  |                                   |
| Projected<br>Years              | % RAN Capacity<br>(Downlink)   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |                           | jected<br>ears                      | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years                           | % RAN Capacity<br>(Downlink)   | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices |
| 2023                            | 54.7%  | 53.1%                      | 43.0%                              | 20                        | 023                                 | 78.7%  | 76.3%  | 61.8%                              |     | 2023   | 112.9%   | 109.5%   | 88.7%                             |
| 2025                            | 60.7%  | 58.9%                      | 51.8%                              |                           | 025                                 | 87.3%  | 84.7%  | 74.5%                              |     | 2025   | 125.4%   | 121.6%   | 106.9%                            |
| 2030                            | 82.6%  | 80.1%                      | 88.1%                              | 20                        | 030                                 | 118.9%   | 115.3%   | 126.7%                             |     | 2030   | 170.8%   | 165.7%   | 182.1%                            |
| Until 20                        | 030, the mobile ne   | twork can ensure           | the demand.                        | • N                       | lecess                              | ary increase in ne   | etwork capacity in   | 2030                               |     | Necess                                       | ary increase of th   | e network capaci   | ty at the momen                   |
| 3 - Futur                       | re State   |                            |                                    | 3 - 1                     | Future                              | e State  |  |                                    | 1.1 | 3 - Futur                                    | e State  |  |                                   |
| Projected<br>Years              | % RAN Capacity<br>(Downlink)   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |                           | jected<br>ears                      | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices) |     | Projected<br>Years                           | % RAN Capacity<br>(Downlink)   | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices |
| 2023                            | 54.7%  | 53.1%                      | 43.0%                              | 20                        | 023                                 | 78.7%  | 76.3%  | 61.8%                              |     | 2023   | 99.1%  | 96.1%  | 78.5%                             |
| 2025                            | 60.7%  | 58.9%                      | 51.8%                              | 20                        | 025                                 | 87.3%  | 84.7%  | 74.5%                              | Hil | 2025   | 99.7%  | 96.8%  | 86.2%                             |
| 2030                            | 82.6%  | 80.1%                      | 88.1%                              | 20                        | 030                                 | 92.2%  | 89.4%  | 99.7%                              |     | 2030   | 90.9%  | 88.2%  | 99.9%                             |
| • 2025-2                        | 2025: No need of ii<br>2030: No need of ii<br>Radio Sites by 20              | nstallation of new         |                                    | • 2                       | 2025-20                             |  | nstallation of new<br>f 27 new mobile s<br><b>30</b> : 141 |                                    |     | • 2025-203                                   |  | 24 new mobile site<br>58 new mobile site<br><b>0</b> : 196 |                                   |
| Projecte                        | ed Costs: \$0  |                            |                                    | Pro                       | jected                              | <b>d Costs:</b> \$10,49  | 6,379 - \$15,965,1   | 111                                | ווו | Projecte                                     | <b>d Costs:</b> \$25,41  | 2,286 - \$48,735,6   | 602                               |



### **Wireless - Summarisation : Port Stephens**

|  |                                 |  | ario                               |      | L  |                              | emand Sce  |                                    |    |  | nigh Den  | nand Scen   | ano                                |
|--|---------------------------------|--|------------------------------------|------|--|------------------------------|--|------------------------------------|----|--|---|---|------------------------------------|
| - Model Ir<br><u>otal Number</u><br>2023: 524<br>2025: 629<br>2030: 1,06 | r of Devices:<br>4,249<br>9,500 |  |                                    |      | <ul> <li>2023: 7</li> <li>2025: 9</li> </ul> | ber of Devices:<br>63,651    |  |                                    |    | <ul> <li>2023: 1</li> <li>2025: 1</li> </ul> | I Inputs:<br>per of Devices:<br>,109,604<br>,331,448<br>2,238,833 |   |                                    |
| - As-Is St   | •                               |  |                                    |      | 2 - As-Is                                    |                              |  |                                    |    | 2 - As-Is                                    |   |   |                                    |
|  | RAN Capacity<br>(Downlink)      | % RAN Capacity<br>(Uplink)                               | % RAN Capacity<br>(Active Devices) |      | Projected<br>Years                           | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                      | % RAN Capacity<br>(Uplink)                                    | % RAN Capacity<br>(Active Devices) |
| 2023   | 47.8%                           | 45.4%  | 34.9%                              |      | 2023   | 69.7%                        | 66.1%  | 50.8%                              | H. | 2023   | 101.3%  | 96.1%   | 73.8%                              |
| 2025   | 52.9%                           | 50.2%  | 41.9%                              |      | 2025   | 77.0%                        | 73.1%  | 60.9%                              |    | 2025   | 111.9%  | 106.2%  | 88.5%                              |
| 2030   | 69.0%                           | 65.5%  | 70.8%                              |      | 2030   | 100.2%                       | 95.0%  | 102.7%                             |    | 2030   | 150.6%  | 142.8%  | 148.9%                             |
| Until 2030   | ), the mobile net               | work can ensure  | the demand                         |      | Necess                                       | ary increase in ne           | etwork capacity in   | 2030                               |    | Necess                                       | ary increase of th  | ne network capacit  | ty at the momen                    |
| - Future S   | State                           |  |                                    |      | 3 - Futur                                    | e State                      |  |                                    |    | 3 - Futur                                    | e State   |   |                                    |
|  | RAN Capacity<br>(Downlink)      | % RAN Capacity<br>(Uplink)                               | % RAN Capacity (Active Devices)    |      | Projected<br>Years                           | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years                           | % RAN Capacity<br>(Downlink)                                      | % RAN Capacity<br>(Uplink)                                    | % RAN Capacit<br>(Active Devices   |
| 2023   | 47.8%                           | 45.4%  | 34.9%                              |      | 2023   | 69.7%                        | 66.1%  | 50.8%                              |    | 2023   | 99.3%   | 94.2%   | 72.6%                              |
| 2025   | 52.9%                           | 50.2%  | 41.9%                              |      | 2025   | 77.0%                        | 73.1%  | 60.9%                              | H. | 2025   | 99.7%   | 94.8%   | 80.8%                              |
| 2030   | 69.0%                           | 65.5%  | 70.8%                              |      | 2030   | 96.3%                        | 91.4%  | 99.6%                              | H. | 2030   | 92.2%   | 88.3%   | 99.6%                              |
| 2025-203   |                                 | stallation of new<br>stallation of new<br><b>30</b> : 79 |                                    |      | • 2025-2                                     |                              | nstallation of new<br>of 2 new mobile sit<br><b>)30</b> : 81 |                                    |    | • 2025-2                                     |   | of 6 new mobile sit<br>of 25 new mobile s<br><b>030</b> : 110 |                                    |
| Projected (  | Costs: \$0                      |  |                                    | ];;[ | Projecte                                     | d Costs: \$835,9             | 959 - \$1,154,995  |                                    |    | Projecte                                     | d Costs: \$14,78  | 34,408 - \$17,827,2   | 248                                |

Sydney Surrounds North

### Wireless - Summarisation : Singleton

| Low Demand Scenario  |                                 |   |                                    |  | Baseline Demand Scenario |                              |  |                                    |   | High Demand Scenario |                              |  |                                    |  |  |  |
|--|---------------------------------|---|------------------------------------|--|--------------------------|------------------------------|--|------------------------------------|---|----------------------|------------------------------|--|------------------------------------|--|--|--|
| 1 - Model Inputs:         Total Number of Devices:         • 2023: 171,425         • 2025: 205,876         • 2030: 348,237         • Rural Sites: 30 |                                 |   |                                    | 1 - Model Inputs:           Total Number of Devices:         Current Number of Sites: (39)           • 2023: 249,487         • 4G co-located with 5G: 8           • 2025: 299,458         • Urban Sites: 1           • 2030: 505,234         • Rural Sites: 30 |                          |                              |  |                                    | 1 - Model Inputs:           Total Number of Devices:         Current Number of Sites: (3           • 2023: 362,200         • 4G co-located with 5G           • 2025: 434,756         • Urban Sites: 1           • 2030: 731,669         • Rural Sites: 30 |                      |                              |  |                                    |  |  |  |
| 2 - As-Is  | State                           |   |                                    | ΪŀΪΓ   | 2 - As-Is                | State                        |  |                                    | 18  | 2 - As-Is            | State                        |  |                                    |  |  |  |
| Projected<br>Years   | % RAN Capacity<br>(Downlink)    | % RAN Capacity<br>(Uplink)                                    | % RAN Capacity<br>(Active Devices) |  | Projected<br>Years       | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years   | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |  |  |  |
| 2023   | 35.7%                           | 33.4%   | 24.8%                              |  | 2023                     | 52.0%                        | 48.5%  | 36.1%                              |   | 2023                 | 75.4%                        | 70.5%  | 52.4%                              |  |  |  |
| 2025   | 39.3%                           | 36.7%   | 29.8%                              |  | 2025                     | 57.2%                        | 53.4%  | 43.4%                              |   | 2025                 | 83.0%                        | 77.6%  | 62.9%                              |  |  |  |
| 2030   | 50.4%                           | 47.1%   | 50.5%                              |  | 2030                     | 73.2%                        | 68.3%  | 73.2%                              |   | 2030                 | 110.1%                       | 102.8%   | 105.9%                             |  |  |  |
| Until 20   | 030, the mobile ne              | etwork can ensure   | the demand                         | 簾L   | Until 20                 | )30, the mobile ne           | etwork can ensure  | the demand                         |   | Neces                | sary increase in n           | etwork capacity in   | 2030                               |  |  |  |
| 3 - Future State   |                                 |   |                                    |  | 3 - Future State         |                              |  |                                    |   | 3 - Future State     |                              |  |                                    |  |  |  |
| Projected<br>Years   | % RAN Capacity<br>(Downlink)    | % RAN Capacity<br>(Uplink)                                    | % RAN Capacity<br>(Active Devices) |  | Projected<br>Years       | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years   | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                   | % RAN Capacity<br>(Active Devices) |  |  |  |
| 2023   | 35.7%                           | 33.4%   | 24.8%                              |  | 2023                     | 52.0%                        | 48.5%  | 36.1%                              |   | 2023                 | 75.4%                        | 70.5%  | 52.4%                              |  |  |  |
| 2025   | 39.3%                           | 36.7%   | 29.8%                              |  | 2025                     | 57.2%                        | 53.4%  | 43.4%                              |   | 2025                 | 83.0%                        | 77.6%  | 62.9%                              |  |  |  |
| 2030   | 50.4%                           | 47.1%   | 50.5%                              |  | 2030                     | 73.2%                        | 68.3%  | 73.2%                              |   | 2030                 | 95.9%                        | 90.1%  | 95.9%                              |  |  |  |
| 2025-2   |                                 | installation of new<br>installation of new<br><b>030</b> : 39 |                                    |  | • 2025-2                 |                              | nstallation of new<br>installation of new<br><b>030</b> : 39 |                                    |   | • 2025-2             |                              | installation of new<br>of 3 new mobile si<br><b>030</b> : 42 |                                    |  |  |  |
| Projecte   | d Costs: \$0                    |   |                                    |  | Projected Costs: \$0     |                              |  |                                    | Projected Costs: \$1,462,928 - \$2,021,241  |                      |                              |  |                                    |  |  |  |
|  | Destination<br>Sydney Surrounds | North   |                                    | 5115   |                          |                              |  |                                    |   |                      |                              |  | 65                                 |  |  |  |

### **Wireless - Summarisation : Upper Hunter**

|  | Low Dem  | and Scena                  | ario                               |   | Baseline D   | emand Sce                  | enario                             |   | High Demand Scenario |                              |  |                                  |  |  |
|--|--|----------------------------|------------------------------------|---|--|----------------------------|------------------------------------|---|----------------------|------------------------------|--|----------------------------------|--|--|
| 1 - Model Inputs:         Total Number of Devices:         • 2023: 96,882         • 4G co-located with 5G: 4                                   |  |                            | Total N                            | 1 - Model Inputs:         Total Number of Devices:         • 2023: 140.433         • 4G co-located with 5G: 4 |  |                            |                                    | 1 - Model Inputs:         Total Number of Devices:         • 2023: 203,084         • 4G co-located with 5G:   |                      |                              |  |                                  |  |  |
| • 2023: 96,882       • 4G co-located with 5G: 4         • 2025: 116,443       • Urban Sites: 0         • 2030: 197,362       • Rural Sites: 20 |  |                            | • 202                              | <b>5:</b> 168,752<br><b>0:</b> 285,552  | <ul><li>Urban Si</li><li>Rural Sit</li></ul>                       | tes: 0                     |                                    | • 2023: 203,064         • 46 co-located with           • 2025: 244,130         • Urban Sites: 0           • 2030: 412,458         • Rural Sites: 20 |                      |                              |  |                                  |  |  |
| 2 - As-Is  | State  |                            |                                    | 2 - As  | -Is State  |                            |                                    |   | 2 - As-Is            | State                        |  |                                  |  |  |
| Projected<br>Years   | % RAN Capacity<br>(Downlink)                                   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | Projec<br>Yea   | ted % RAN Capacity<br>s   (Downlink)                               | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years   | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capacit<br>(Active Devices |  |  |
| 2023   | 34.6%  | 32.2%                      | 23.3%                              | 202   | 3 50.2%  | 46.7%                      | 33.8%                              |   | 2023                 | 72.6%                        | 67.5%  | 48.8%                            |  |  |
| 2025   | 38.2%  | 35.5%                      | 28.0%                              | ¦  202  | 5 55.3%  | 51.4%                      | 40.6%                              | 11  | 2025                 | 80.0%                        | 74.4%  | 58.7%                            |  |  |
| 2030   | 51.0%  | 47.4%                      | 47.4%                              | ¦  203  | 0 73.8%  | 68.5%                      | 68.6%                              |   | 2030                 | 106.5%                       | 99.0%  | 99.2%                            |  |  |
| Until 20   | 030, the mobile ne   | twork can ensure           | the demand                         | • Un  | il 2030, the mobile n  | etwork can ensure          | the demand                         |   | Necess               | ary increase in n            | etwork capacity in   | 2030                             |  |  |
| - Futur  | e State  |                            |                                    | 3 - Fu  | ture State   |                            |                                    |   | 3 - Futur            | e State                      |  |                                  |  |  |
| Projected<br>Years   | % RAN Capacity<br>(Downlink)                                   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | Projec<br>Yea   | ted   % RAN Capacity<br>s         (Downlink)                       | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years   | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capaci<br>(Active Device   |  |  |
| 2023   | 34.6%  | 32.2%                      | 23.3%                              | ¦ 202   | 3 50.2%  | 46.7%                      | 33.8%                              |   | 2023                 | 72.6%                        | 67.5%  | 48.8%                            |  |  |
| 2025   | 38.2%  | 35.5%                      | 28.0%                              | ¦  202  |  | 51.4%                      | 40.6%                              | H.  | 2025                 | 80.0%                        | 74.4%  | 58.7%                            |  |  |
| 2030   | 51.0%  | 47.4%                      | 47.4%                              | 203   | 0 73.8%  | 68.5%                      | 68.6%                              |   | 2030                 | 98.2%                        | 91.6%  | 93.7%                            |  |  |
| 2025-2   | 025: No need of ir<br>2030: No need of ir<br>Radio Sites by 20 | nstallation of new         |                                    | • 20  | til 2025: No need of<br>25-2030: No need of<br>al Radio Sites by 2 | installation of new        |                                    |   | • 2025-2             |                              | nstallation of new<br>of one new mobile<br><b>)30</b> : 25 |                                  |  |  |
| Projecto   | d Costs: \$0   |                            |                                    | Proje   | cted Costs: \$0  |                            |                                    |   | Proiecte             | d Costs: \$626,9             | 969 - \$866,246  |                                  |  |  |

## 4. Telecommunications Infrastructure Options Analysis

For a detailed analysis of the Future Demand Scenarios and infrastructure options for each LGA, refer to Appendix:

5.4 Future Demand: Wireless Simulated Capacity for Each LGA



Case Studies: Peak Visitor Demand on Telecommunications Infrastructure

### Case Studies 1 & 2: Pokolbin, Cessnock - Region Characterisation

The below tables summarise all the data such as population, demographics, number of devices, visitor peak demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Pokolbin suburb.

#### **V** Population and Demographic Aspects

| Tota     | I Area      |      | Total P | opulation |
|----------|-------------|------|---------|-----------|
| 126      | .1 km²      | 2023 | 3       | 1,069     |
| Urban vs | Rural Split | 2025 | 5       | 1,102     |
| Urban    | 0.0%        |      |         |           |
| Rural    | 100.0%      | 2030 | )       | 1,175     |

#### Visitor Demand

| Major Event                | Estimated Number<br>of Visitors |
|----------------------------|---------------------------------|
| Concert at the Hope Estate | 20,000                          |
| SuperCars Event            | 62,000                          |

### **Main Assumptions**

- Peak visitors of 20,000 is based on the venue capacity at Hope Estate.
- The total number of peak visitors of 62,000 people was based on Newcastle 500 event attendee numbers from 2023.
- In the case of an event at Hope Estate, only the coverage and capacity of the three mobile sites located in that area were considered to ensure more precise results.
- To obtain the total number of devices for industrial sectors, the industry employment rate for the Cessnock region was used.



| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 551     | 741     | 1,557   |
| Utilities  | 72      | 96      | 202     |
| Construction   | 507     | 682     | 1,432   |
| Manufacturing  | 413     | 556     | 1,167   |
| Wholesale and Retail Trade                                   | 666     | 897     | 1,883   |
| Transportation & Warehousing                                 | 226     | 304     | 638     |
| Finance, Insurance, Real Estate, Rental & Leasing            | 165     | 222     | 467     |
| Professional, Scientific & Technical Services                | 198     | 267     | 560     |
| Business, Building & other support services                  | 259     | 348     | 732     |
| Educational services   | 330     | 445     | 934     |
| Health care and social assistance                            | 788     | 1,060   | 2,226   |
| Arts, Information, Culture & Recreation                      | 83      | 111     | 233     |
| Accommodation and food services                              | 485     | 652     | 1,370   |
| Other services (excluding public administration)             | 253     | 341     | 716     |
| Public administration  | 275     | 371     | 778     |
| Households & Consumer Goods (Individual Devices)             | 4,353   | 4,490   | 4,852   |
| Hope Estate - Visitor Demand (Visitor Devices)               | 83,000  | 83,000  | 83,000  |
| SuperCars Event - Visitor Demand (Visitor Devices)           | 257,290 | 257,290 | 257,290 |

### Case Studies 1 & 2: Pokolbin, Cessnock - Technology Review

The detailed analysis of the number of sites, types of radio technology, and the evaluation of the NBN network offer insights into the current telecommunications maturity of a suburb, enabling the identification of potential gaps. This represents the current status for the suburb of Pokolbin, located in the Cessnock region.

#### (1) Existing Radio Mobile Sites

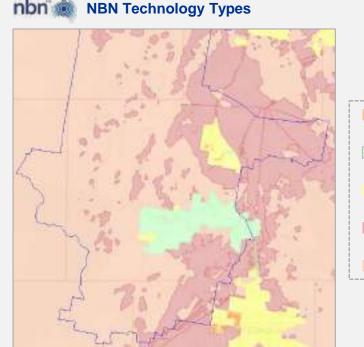


- Pokolbin currently has a total of 10 mobile radio sites deployed in the area (3 from Telstra, 4 from Optus, 3 from TPG). According to coverage maps, the zone does not show connectivity gaps in terms of 3G and 4G, including the more forested area due to the presence of an antenna (with radio sites from all three operators).
- Concerning 5G coverage, this technology is accessible in the residential area due to the presence of 1 Telstra radio site in the region.

| Mobile<br>Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|--------------------|----------------------------|------------------------------|------------------------------|------------------------------|
| O Telstra          | 3                          | 3                            | 3                            | 1                            |
| Optus              | 4                          | 4                            | 4                            | 0                            |
| O TPG              | 3                          | 3                            | 3                            | 0                            |

Note: Some radio sites from different operators may be co-located on the same tower and may not be visible in the image above.



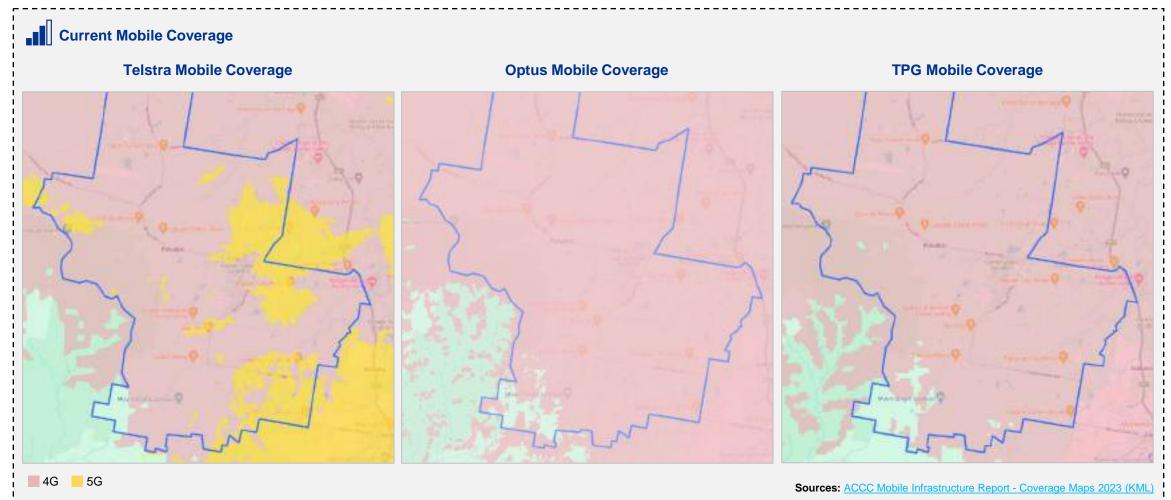




- As illustrated in the image above, Pokolbin has access to NBN services. Fibre to the premises is exclusively available to a limited residential block.
- The remaining densely populated area is connected to NBN services through fibre to the curb or fibre to the node.
- In more remote areas, access is provided through fixed wireless, and satellite serves as the final option in the most remote areas.

### Case Studies 1 & 2: Pokolbin, Cessnock - Technology Review

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.





### Case Study 1: Pokolbin, Cessnock - Wireless Summarisation (20,000 visitor peak demand at Hope Estate)

Below, the As-Is and Future State in terms of RAN Capacity (Downlink, Uplink, Simultaneous Active Devices) for the different scenarios are represented in a peak demand case of 20,000 visitors at Hope Estate.

| Low Demand Scenario  |  |                            |                                    |      | Baseline Demand Scenario   |                              |  |                                    |   | High Demand Scenario  |                              |   |                                |  |  |
|--|--|----------------------------|------------------------------------|------|--|------------------------------|--|------------------------------------|---|---|------------------------------|---|--------------------------------|--|--|
| 1 - Model Inputs:<br><u>Total Number of Devices:</u> <u>Current Number of Sites:</u> (3)   |  |                            |                                    |      | 1 - Model Inputs:         Total Number of Devices:         Current Number of Sites:  |                              |  |                                    |   | 1 - Model Inputs:         Total Number of Devices:         Current Number of Sites: |                              |   |                                |  |  |
| <ul> <li>2023: 64,737</li> <li>2025: 66,096</li> <li>2030: 71,734</li> <li>4G co-located with 5G: 1</li> <li>Urban Sites: 0</li> <li>Rural Sites: 2</li> </ul> |  |                            |                                    |      | • 2023: 92,624       • 4G co-located with 5G: 1         • 2025: 94,582       • Urban Sites: 0         • 2030: 102,748       • Rural Sites: 2 |                              |  |                                    | <ul> <li>2023: 132,119</li> <li>2025: 134,941</li> <li>2030: 146,667</li> <li>4G co-located with 5G:</li> <li>Urban Sites: 0</li> <li>Rural Sites: 2</li> </ul> |   |                              |   |                                |  |  |
| - As-Is  | State  |                            |                                    | וויך | 2 - As-Is  | State                        |  |                                    |   | 2 - As-Is   | State                        |   |                                |  |  |
| Projected<br>Years   | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |      | Projected<br>Years   | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                | % RAN Capaci<br>(Active Device |  |  |
| 2023   | 70,4%  | 67,1%                      | 105,3%                             |      | 2023   | 109,9%                       | 103,7%   | 147,8%                             |   | 2023  | 156,8%                       | 147,9%  | 210,9%                         |  |  |
| 2025   | 71,9%  | 68,6%                      | 107,5%                             |      | 2025   | 112,3%                       | 105,9%   | 150,9%                             |   | 2025  | 160,2%                       | 151,0%  | 215,3%                         |  |  |
| 2030   | 78,1%  | 74,5%                      | 116,8%                             |      | 2030   | 121,9%                       | 115,0%   | 164,0%                             |   | 2030  | 174,1%                       | 164,1%  | 234,1%                         |  |  |
| Necess   | sary increase of th  | e network capaci           | ty at the moment.                  |      | Necess   | ary increase of th           | ne network capacit   | ty at the moment.                  |   | Necess  | ary increase of th           | ne network capaci   | ty at the mome                 |  |  |
| 8 - Futur  | re State   |                            |                                    |      | 3 - Future   | e State                      |  |                                    |   | 3 - Futur   | e State                      |   |                                |  |  |
| Projected<br>Years   | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |      | Projected<br>Years   | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capacity<br>(Active Devices) |   | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                | % RAN Capac<br>(Active Device  |  |  |
| 2023   | 49,2%  | 46,9%                      | 73,6%                              |      | 2023   | 51,8%                        | 49,6%  | 81,7%                              | Hi.   | 2023  | 58,5%                        | 56,2%   | 95,3%                          |  |  |
| 2025   | 50,3%  | 47,9%                      | 75,1%                              |      | 2025   | 52,9%                        | 50,7%  | 83,5%                              | H.  | 2025  | 59,7%                        | 57,4%   | 97,3%                          |  |  |
| 2030   | 54,6%  | 52,0%                      | 81,5%                              |      | 2030   | 57,5%                        | 55,1%  | 90,7%                              | 111   | 2030  | 53,7%                        | 51,7%   | 89,4%                          |  |  |
| 2025-2   | 2025: Installation o<br>2030: No need of in<br>Radio Sites by 20 | nstallation of new         |                                    |      | • 2025-20  |                              | of two new mobile<br>installation of new<br><b>030</b> : 5 |                                    |   | • 2025-2  |                              | of three new mobil<br>of one new mobile<br><b>030</b> : 7 |                                |  |  |
| Projected Costs: \$626,969 - \$866,246   |  |                            |                                    | īΗ   | Projected Costs: \$835,958 - \$1,154,994   |                              |  |                                    | il.   | Projected Costs: \$1,671,917 - \$ 2,309,989   |                              |   |                                |  |  |

# Case Study 1: Pokolbin, Cessnock - Wireless Simulated Capacity (20,000 visitor peak demand at Hope Estate)

In the table below, the capacity status for the Pokolbin suburb under a baseline demand scenario conditions and a peak demand of 20,000 visitors is presented.

| Model Inputs:  |  | 2- As-Is Stat      | te                           |                            |                                    |          |
|--|--|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| Total Number of Devices:  2023: 64,737                                 | Current Number of Sites: (3)* • 4G co-located with 5G: 1 | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| • 2025: 66,096 Visitor Peak Demand: 20,000<br>Visitors (Concert Event) | Urban Sites: 0   | 2023               | 70,4%                        | 67,1%                      | 105,3%                             | 90%-100% |
| • <b>2030</b> : 71,734   | Rural Sites: 2   | 2025               | 71,9%                        | 68,6%                      | 107,5%                             | >100%    |
|  |  | 2030               | 78,1%                        | 74,5%                      | 116,8%                             | i        |

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of one new mobile base station until 2025 that will support the demand for Pokolbin region in case of a major event with 20,000 visitors.
- 2030 No need to install new mobile sites, as the one mobile site installed by 2025 support the demand in 2030.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 49,2%                        | 46,9%                      | 73,6%                              | 90%-100% |
| 2025               | 50,3%                        | 47,9%                      | 75,1%                              | >100%    |
| 2030               | 54,6%                        | 52,0%                      | 81,5%                              | ·        |

\*For the analysis of a peak demand of 20,000 visitors at Hope Estate and to obtain more precise results, only the three mobile sites present in the area of Hope Estate were considered to estimate the mobile capacity. \*\*Important Note: While performing the forward looking scenario simulation, the model adds +20% of headroom traffic capacity on top of this value.



## Case Study 1: Pokolbin, Cessnock - Wireless Simulated Capacity

(20,000 visitor peak demand at Hope Estate)

In the table below, the capacity status for the Pokolbin suburb under a low demand scenario conditions and a peak demand of 20,000 visitors is presented.

#### **Baseline Scenario** 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (3)\* Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 92,624 4G co-located with 5G: 1 Visitor Peak Demand: 20.000 90%-100% 2025: 94,582 • Urban Sites: 0 109,9% 2023 103,7% 147,8% Visitors (Concert Event) · 2030: 102,748\_ • Rural Sites: 2 >100% 2025 112.3% 105.9% 150.9% 121.9% 115.0% 164.0% 2030 Busy(h) Traffic associated to Mobile Access Urban vs Rural Split: After running the model for the Pokolbin suburb in case of a major event with 20,000 visitors, it Technologies: • Urban - 0% can be observed that there is currently saturation in terms of mobile network capacity, • 30%\*\* • Rural - 100% requiring the deployment of new radio sites.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- **2025** Installation of **two new mobile base stations until 2025** that will support the demand for Pokolbin region in case of a major event with 20,000 visitors.
- 2030 No need to install new mobile sites, as the two mobile sites installed by 2025 support the demand in 2030.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 51,8%                        | 49,6%                      | 81,7%                              | 90%-100%      |
| 2025               | 52,9%                        | 50,7%                      | 83,5%                              | >100%         |
| 2030               | 57,5%                        | 55,1%                      | 90,7%                              |               |

\*For the analysis of a peak demand of 20,000 visitors at Hope Estate and to obtain more precise results, only the three sites present in the area of Hope Estate were considered to estimate the mobile capacity. \*\*Important Note: While performing the forward looking scenario simulation, the model adds +20% of headroom traffic capacity on top of this value.



## **Case Study 1: Pokolbin, Cessnock - Wireless Simulated Capacity**

### (20,000 visitor peak demand at Hope Estate)

In the table below, the capacity status for the Pokolbin suburb under a high demand scenario conditions and a peak demand of 20,000 visitors is presented.

### High Scenario

#### 1 - Model Inputs:

#### Total Number of Devices:

- 2023: 132,119<sup>-</sup> Visitor Peak Demand: 20.000
- 2025: 134,941 Visitors (Concert Event)
- 2030: 146,667\_
- Busy(h) Traffic associated to Mobile Access Technologies: • 30%\*\*
- Current Number of Sites: (3)\* 4G co-located with 5G: 1 • Urban Sites: 0 • Rural Sites: 2 Urban vs Rural Split:
- Urban 0%

• Rural - 100%

| Projected | % RAN Capacity | % RAN Capacity | % RAN Capacity   |
|-----------|----------------|----------------|------------------|
| Years     | (Downlink)     | (Uplink)       | (Active Devices) |
| 2023      | 156,8%         | 147,9%         | 210,9%           |
| 2025      | 160,2%         | 151,0%         | 215,3%           |
| 2030      | 174,1%         | 164,1%         | 234,1%           |

After running the model for the Pokolbin suburb in case of a major event with 20,000 visitors, it can be observed that there is currently saturation in terms of mobile network capacity, requiring the deployment of new radio sites.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of three new mobile base stations until 2025 that will support the demand for Pokolbin region in case of a major event with 20,000 visitors.
- 2030 Installation of one new mobile base station between 2025 and 2030. resulting in a total of 7 radio mobile sites in the Hope Estate area.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 58,5%                        | 56,2%                      | 95,3%                              | 90%-100% |
| 2025               | 59,7%                        | 57,4%                      | 97,3%                              | >100%    |
| 2030               | 53,7%                        | 51,7%                      | 89,4%                              | ·        |

\*For the analysis of a peak demand of 20,000 visitors at Hope Estate and to obtain more precise results, only the three sites present in the area of Hope Estate were considered to estimate the mobile capacity. \*\*Important Note: While performing the forward looking scenario simulation, the model adds +20% of headroom traffic capacity on top of this value.



# Case Study 1: Pokolbin, Cessnock – Other Technology Options (20,000 visitor peak demand at Hope Estate)

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Pokolbin region in the case of 20,000 visitors.

### (K) Other Technology Options

| 1 - Analysis (2030):  | Technology        | Description  | Projected Cost   | Effectiveness     |
|---|-------------------|--|--|-------------------|
| <ul> <li>Low Scenario</li> <li>Total Devices - 71,734</li> <li>Visitor Devices - 58,000</li> <li>As-Is %RAN Capacity - 116.8%</li> <li>No. of Devices exceeding the network capacity - 10,318</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%): 10,318 * 20% * 30% = 619</li> </ul>         |                   | <ul> <li>Cell on Wheels (CoW) are temporary infrastructures that provide mobile coverage and capacity, supporting an average of up to 350 devices simultaneously. Therefore, in each of the following scenarios, and to accommodate exceeding network devices, the required number of CoWs (independent of the operator) are:</li> <li>Low Scenario: 619 exceeding devices connected during the busy hour via mobile access. Since each CoW supports 350 devices, 2 CoWs are necessary.</li> </ul>     | Low Scenario<br>Acquisition Cost:<br>\$1,000,000<br>Rental Cost*:<br>\$60,000      | Low Scenario      |
| <ul> <li>Baseline Scenario</li> <li>Total Devices - 102,748</li> <li>Visitor Devices - 83,000</li> <li>As-Is %RAN Capacity - 164.0%</li> <li>No. of Devices exceeding the network capacity - 40,097</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%): 40,097 * 20% * 30% = 2,406</li> </ul> | Cell on<br>Wheels | <ul> <li><u>Baseline Scenario</u>: 2,406 exceeding devices connected during the busy hour via mobile access. Since each CoW supports 350 devices, 7 CoWs are necessary.</li> <li><u>High Scenario</u>: 5,041 exceeding devices connected during the busy hour via mobile access. Since each CoW supports 350 devices, 15 CoWs are necessary.</li> <li>Cell on Wheels can be installed during events, saving annual operational costs in terms of maintaining this infrastructure connected.</li> </ul> | Baseline Scenario<br>Acquisition Cost:<br>\$3,500,000<br>Rental Cost:<br>\$210,000 | Baseline Scenaric |
| <ul> <li>High Scenario</li> <li>Total Devices - 146,667</li> <li>Visitor Devices - 118,400</li> <li>As-Is %RAN Capacity - 234.1%</li> <li>No. of Devices exceeding the network capacity - 84,016</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%): 84,016 * 20% * 30% = 5,041</li> </ul>    |                   | The deployment of COWs by operators is specific to the respective operator (e.g., a COW implemented by Telstra is only accessible to Telstra mobile network users).<br>The cost of this infrastructure is performed only one time, and the option of renting them is also available:<br>• Acquisition Cost (per unit): \$500,000<br>• Rental Cost (per unit): \$30,000*<br>* Rental costs is indicative and requires a 3-4 month lead time with the provider   | High Scenario<br>Acquisition Cost:<br>\$7,500,000<br>Rental Cost:<br>\$450,000     | High Scenario     |



Sydney Surrounds North

-----

### Case Study 1: Pokolbin, Cessnock – Other Technology Options (20,000 visitor peak demand at Hope Estate)

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Pokolbin region in the case of 20,000 visitors.

| Analysis (2030):  | Technology             | Description   | Projected Cost  | Effectiveness    |
|---|------------------------|---|---|------------------|
| <ul> <li>Low Scenario</li> <li>Total Devices - 71,734</li> <li>Visitor Devices - 58,000</li> <li>As-Is %RAN Capacity - 116.8%</li> </ul>  |                        | The <b>Cold Mobile Site is a pre-located site</b> that contains all passive infrastructure components. It is only activated during major events, requiring the installation of antennas and connections to power and backhaul. Therefore, the implementation costs associated with this solution are included in the <u>Wireless Costing</u> , excluding the costs related to <b>associated</b>   | Low Scenario<br>Min: \$560,856<br>Max: \$721,351          | Low Scenario     |
| <ul> <li>No. of Devices exceeding the network capacity - 10,318</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%):</li> </ul>  | Cold<br>Mobile<br>Site | infrastructure.<br>For this case study #1 (Pokolbin with a peak demand of 20,000 visitors), the projected need for 2030 is to implement:  | Baseline Scenario<br>Min: \$747,808<br>Max: \$961,801     | Baseline Scenari |
| 10,318 * 20% * 30% = 619<br><u>Baseline Scenario</u><br>• Total Devices - 102,748<br>• Visitor Devices - 83,000   |                        | <ul> <li><u>Low Scenario</u>: 1 new mobile site without active infrastructure</li> <li><u>Baseline Scenario</u>: 2 new mobile sites without active infrastructure</li> <li><u>High Scenario</u>: 4 new mobile sites without active infrastructure</li> </ul>  | High Scenario<br>Min: \$1,495,616<br>Max: \$1,923,603     | High Scenario    |
| <ul> <li>As-Is %RAN Capacity - 164.0%</li> <li>No. of Devices exceeding the network capacity - 40,097</li> <li>No. of exceeding devices in busy hour</li> </ul>   |                        | The deployment of a <b>private wireless solution based on 5G</b> is a technology option to adopt<br>in <b>events and specific zones</b> where a significant demand is expected. This solution, being<br><b>private, allows only selected devices in the region of Pokolbin to access the network</b> ,<br>with <b>capabilities designed according to the expected demand.</b>   | Low Scenario<br>Min: \$976,000<br>Max: \$987,000          | Low Scenario     |
| <ul> <li>(20%) via mobile connection (30%):<br/>40,097 * 20% * 30% = 2,406</li> <li>High Scenario</li> <li>Total Devices - 146,667</li> <li>Visitor Devices - 118,400</li> <li>As la % (PAN) Constity 224,1%</li> </ul>           | Private<br>5G 5G       | The estimation of the number of access points depends on various factors. However, it is reasonable to assume that, given the forecast of the expected demand for the event/region and the dedicated spectrum, each access point (AP) can support an average of 100 devices. Therefore, the following number of access points would be necessary for the three scenarios:<br>• Low Scenario: 619 exceeding devices connected during the busy hour via mobile          | Baseline Scenario<br>Min: \$1,478,000<br>Max: \$1,522,000 | Baseline Scenari |
| <ul> <li>As-Is %RAN Capacity - 234.1%</li> <li>No. of Devices exceeding the network capacity - 84,016</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%):<br/>84,016 * 20% * 30% = 5,041</li> </ul> |                        | <ul> <li>access. Since each AP supports 100 devices, 7 APs are necessary (Small Site)</li> <li><u>Baseline Scenario:</u> 2,406 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 25 APs are necessary. (Small Site)</li> <li><u>High Scenario:</u> 5,041 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 51 APs are necessary. (Medium Site)</li> </ul> | High Scenario<br>Min: \$1,530,000<br>Max: \$1,574,000     | High Scenario    |

### Case Study 1: Pokolbin, Cessnock – Other Technology Options (20,000 visitor peak demand at Hope Estate)

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Pokolbin region in the case of 20,000 visitors.

#### (K) Other Technology Options 1 - Analysis (2030): **Projected Cost** Technology Description Effectiveness Low Scenario The deployment of a private Wi-Fi-based solution is another option to consider, especially Low Scenario Low Scenario in closed/concentrated areas such as Cedar Mill Venue in Morisset. This solution, similar Total Devices - 71.734 Min: \$36.000 to those used in airports, shopping malls, being private, allows for greater control of usage Visitor Devices - 58,000 Max: \$47.000 and definition of network capabilities according to expected demand and the number of • As-Is %RAN Capacity - 116.8% users accessing the network. No. of Devices exceeding the network capacity - 10,318 A Wi-Fi-based solution requires the installation of Wi-Fi access points or kiosks throughout No. of exceeding devices in busy hour (20%) via mobile connection (30%): the venue/building, and in contrast to a private wireless network based on 5G, it does not 10,318 \* 20% \* 30% = 619 offer as high speeds but is also a more easily installed solution operating on unlicensed spectrum. Additionally, since it is Wi-Fi-based, this solution requires users to **Baseline Scenario Baseline Scenario Baseline Scenario** register/connect their devices to the respective Wi-Fi network. Total Devices - 102.748 Min: \$72,000 Visitor Devices - 83.000 This solution is only adaptable in situations where a network core is already installed, allowing Max: \$83,000 As-Is %RAN Capacity - 164.0% for the installation of access points and access switches. In the event of an existing network Private No. of Devices exceeding the network Wi-Fi core and the presence of Wi-Fi only, a simple chip upgrade is required to convert Wi-Fi 5 capacity - 40,097 terminals to Wi-Fi 6, without the need to alter the architectural design. · No. of exceeding devices in busy hour (20%) via mobile connection (30%): Therefore, the following number of access points would be necessary for the three scenarios 40,097 \* 20% \* 30% = 2,406 • Low Scenario: 619 exceeding devices connected during the busy hour via mobile access. **High Scenario High Scenario** High Scenario Since each AP supports 100 devices, 7 APs are necessary (Small Site) Total Devices - 146.667 • Baseline Scenario: 2,406 exceeding devices connected during the busy hour via mobile Min: \$190.000 Visitor Devices - 118,400 access. Since each AP supports 100 devices, 25 APs are necessary. (Small Site) Max: \$234,000 As-Is %RAN Capacity - 234.1% • High Scenario: 5,041 exceeding devices connected during the busy hour via mobile No. of Devices exceeding the network access. Since each AP supports 100 devices, 51 APs are necessary. (Medium Site) capacity - 84,016 No. of exceeding devices in busy hour For the costs associated with deploying a private Wi-Fi solution, only the Access Points and (20%) via mobile connection (30%): Access Switches are considered, as it is assumed that the core already exists. 84,016 \* 20% \* 30% = 5,041



# Case Study 2: Pokolbin, Cessnock - Wireless Summarisation (62,000 visitor peak demand)

Below, the As-Is and Future State in terms of RAN Capacity (Downlink, Uplink, Simultaneous Active Devices) for the different scenarios are represented in a peak demand case of 62,000 visitors at a SuperCars Event in Pokolbin.

|                    | Low Dem  | and Scena   | ario                               | I                  | Baseline Demand Scenario      |   |                                    |       | High Demand Scenario  |                              |  |                                  |
|--------------------|--|---|------------------------------------|--------------------|-------------------------------|---|------------------------------------|-------|---|------------------------------|--|----------------------------------|
|                    | el Inputs:<br>ber of Devices:                                    | Current Num   | ber of Sites: (10)                 |                    | el Inputs:                    | Current Num   | ber of Sites: (10)                 |       | 1 - Mode<br>Total Numb  | I Inputs:<br>per of Devices: | Current Num  | ber of Sites: (10                |
| 2025:              | 186,537<br>187,896<br>193,534                                    | <ul> <li>4G co-loc</li> <li>Urban Site</li> <li>Rural Site</li> </ul> |                                    | • 2025:            | 266,914<br>268,872<br>277,038 | <ul><li>4G co-lo</li><li>Urban Si</li><li>Rural Sit</li></ul> |                                    |       | <ul> <li>2023: 3</li> <li>2025: 3</li> <li>2030: 3</li> </ul> | 83,581                       | <ul><li>4G co-loo</li><li>Urban Si</li><li>Rural Sit</li></ul> |                                  |
| - As-Is            | State  |   |                                    | 2 - As-Is          | State                         |   |                                    | l ¦¦[ | 2 - As-Is   | State                        |  |                                  |
| Projected<br>Years | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) | Projected<br>Years | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink)                                    | % RAN Capacity<br>(Active Devices) |       | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                     | % RAN Capacit<br>(Active Devices |
| 2023               | 82,4%  | 76,0%   | 96,5%                              | 2023               | 117,9%                        | 108,7%  | 138,1%                             |       | 2023  | 168,1%                       | 155,0%   | 196,9%                           |
| 2025               | 83,0%  | 76,5%   | 97,2%                              | 2025               | 118,7%                        | 109,5%  | 139,1%                             |       | 2025  | 169,4%                       | 156,2%   | 198,4%                           |
| 2030               | 85,5%  | 78,8%   | 100,1%                             | 2030               | 122,3%                        | 112,8%  | 143,3%                             |       | 2030  | 174,6%                       | 161,0%   | 204,5%                           |
|                    | sary increase of th  | e network capaci  | ty in 2030.                        | li                 |                               | ne network capaci   | ty at the moment.                  |       |   |                              | ne network capaci  | ty at the momer                  |
| - Futur            | e State  |   |                                    | 3 - Futu           | re State                      |   |                                    |       | 3 - Futur   | e State                      |  |                                  |
| Projected<br>Years | % RAN Capacity<br>(Downlink)                                     | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) | Projected<br>Years | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink)                                    | % RAN Capacity<br>(Active Devices) |       | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                     | % RAN Capaci<br>(Active Device   |
| 2023               | 82,4%  | 76,0%   | 96,5%                              | 2023               | 70,9%                         | 66,7%   | 99,1%                              |       | 2023  | 60,8%                        | 57,9%  | 96,2%                            |
| 2025               | 83,0%  | 76,5%   | 97,2%                              | 2025               | 71,4%                         | 67,2%   | 99,8%                              |       | 2025  | 61,2%                        | 58,4%  | 96,9%                            |
| 2030               | 70,0%  | 65,2%   | 88,5%                              | 2030               | 65,0%                         | 61,4%   | 94,0%                              |       | 2030  | 63,1%                        | 60,1%  | 99,8%                            |
| 2025-2             | 2025: No need of in<br>2030: Installation o<br>Radio Sites by 20 | f one new mobile  |                                    | • 2025-2           |                               | of three new mobil<br>of one new mobile<br><b>030</b> : 14    |                                    |       | • 2025-2  |                              | of eight new mobil<br>installation of new<br><b>030</b> : 18   |                                  |
|                    | d Costs: \$626,9   | 969 - \$866 246   |                                    | Projecte           | <b>d Costs:</b> \$1.67        | 1,917 - \$2,309,98  | 9                                  |       | Projecte  | d Costs: \$3.34              | 3,835 - \$4,619,979  | )                                |

## **Case Study 2: Pokolbin, Cessnock - Wireless Simulated Capacity**

(62,000 visitor peak demand)

In the table below, the capacity status for the Pokolbin suburb under a low demand scenario conditions and a peak demand of 62,000 visitors is presented.

### Low Scenario

#### 1 - Model Inputs:

#### Total Number of Devices:

- **2023:** 186,537
- Visitor Peak Demand: 62.000 2025: 187,896 Visitors (Supercars Event)
- 2030: 193,534\_

| Busy(h) Traffic associated to Mobile Access |
|---|
| Technologies:                               |

• 30%\*

- Current Number of Sites: (10)
- 4G co-located with 5G: 1
- Urban Sites: 0

• Rural Sites: 9

- Urban vs Rural Split: • Urban - 0%
- Rural 100%

| As-Is Sta          | te                           |                            |                                    |          |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| 2023               | 82,4%                        | 76,0%                      | 96,5%                              | 90%-100% |
| 2025               | 83,0%                        | 76,5%                      | 97,2%                              | >100%    |
| 2030               | 85,5%                        | 78,8%                      | 100,1%                             | <u>i</u> |

After running the model for the Pokolbin suburb in case of a major event with 62,000 visitors it can be observed that for the year 2023 and 2025, the current scenario in terms of sites supports the necessary demand. However, by the year 2030, there is already saturation in terms of network capacity.

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

 2030 - Installation of one new mobile base station between 2025 and 2030. resulting in a total of 11 radio mobile sites in the Pokolbin.

| 2,4% 76,0% 96,5% 9 |
|--------------------|
| 76,0% 96,5%        |
|                    |

It was assumed that all sites deployed will include 5G technology.



### Case Study 2: Pokolbin, Cessnock - Wireless Simulated Capacity (62,000 visitor peak demand)

In the table below, the capacity status for the Pokolbin suburb under a baseline demand scenario conditions and a peak demand of 62,000 visitors is presented.

#### **Baseline Scenario** 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (10) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 266,914 4G co-located with 5G: 1 Visitor Peak Demand: 62.000 90%-100% 2025: 268,872 • Urban Sites: 0 117,9% 108,7% 2023 138,1% Visitors (Supercars Event) • 2030: 277,038\_ • Rural Sites: 9 >100% 2025 118.7% 109.5% 139.1% 122.3% 112.8% 143.3% 2030 Busy(h) Traffic associated to Mobile Access Urban vs Rural Split: After running the model for the Pokolbin suburb in case of a major event with 62,000 visitors, it Technologies: • Urban - 0% can be observed that there is currently saturation in terms of mobile network capacity, 30%\* • Rural - 100% requiring the deployment of new radio sites.

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- **2025** Installation of **three new mobile base station until 2025** that will support the demand for Pokolbin region in case of a major event with 62,000 visitors.
- 2030 Installation of one new mobile base station between 2025 and 2030, resulting in a total of 14 radio mobile sites in the Pokolbin.

It was assumed that all sites deployed will include 5G technology.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 70,9%                        | 66,7%                      | 99,1%                              | 90%-100% |
| 2025               | 71,4%                        | 67,2%                      | 99,8%                              | >100%    |
| 2030               | 65,0%                        | 61,4%                      | 94,0%                              |          |

## **Case Study 2: Pokolbin, Cessnock - Wireless Simulated Capacity**

(62,000 visitor peak demand)

In the table below, the capacity status for the Pokolbin suburb under an high demand scenario conditions and a peak demand of 62,000 visitors is presented.

#### High Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (10) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 380,759 4G co-located with 5G: 1 Visitor Peak Demand: 62.000 90%-100% 2025: 383,581 • Urban Sites: 0 155,0% 2023 168,1% 196,9% Visitors (Supercars Event) • 2030: 395,307\_ • Rural Sites: 9 >100% 2025 169.4% 156.2% 198.4% 174.6% 161.0% 204.5% 2030 Busy(h) Traffic associated to Mobile Access Urban vs Rural Split: After running the model for the Pokolbin suburb in case of a major event with 62,000 visitors, it Technologies: • Urban - 0% can be observed that there is currently saturation in terms of mobile network capacity, 30%\* • Rural - 100% requiring the deployment of new radio sites.

#### 3 - Future State

- To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:
  - 2025 Installation of eight new mobile base station until 2025 that will support the demand for Pokolbin region in case of a major event with 62,000 visitors.
  - 2030 No need to install new mobile sites, as the eight mobile sites installed by 2025 support the demand in 2030.

It was assumed that all sites deployed will include 5G technology.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>-</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 60,8%                        | 57,9%                      | 96,2%                              | 90%-100%      |
| 2025               | 61,2%                        | 58,4%                      | 96,9%                              | >100%         |
| 2030               | 63,1%                        | 60,1%                      | 99,8%                              | J             |

### Case Study 2: Pokolbin, Cessnock - Wireless Simulated Capacity (62,000 visitor peak demand)

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Pokolbin region in the case of 62,000 visitors.

### (X) Other Technology Options

| 1 - Analysis (2030):   | Technology        | Description  | Projected Cost   | Effectiveness        |
|--|-------------------|--|--|----------------------|
| <ul> <li>Low Scenario</li> <li>Total Devices - 193,534</li> <li>Visitor Devices - 179,800</li> <li>As-Is %RAN Capacity - 100.1%</li> <li>No. of Devices exceeding the network capacity - 193</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%): 193     * 20% * 30% = 11</li> </ul>             |                   | <ul> <li>Cell on Wheels (CoW) are temporary infrastructures that provide mobile coverage and capacity, supporting an average of up to 350 devices simultaneously. Therefore, in each of the following scenarios, and to accommodate exceeding network devices, the required number of CoWs (independent of the operator) are:</li> <li>Low Scenario: 11 exceeding devices connected during the busy hour via mobile access. Since each CoW supports 350 devices, 1 CoWs are necessary.</li> </ul>        | Low Scenario<br>Acquisition Cost:<br>\$500,000<br>Rental Cost:<br>\$30,000         | Low Scenario         |
| <ul> <li>→ Baseline Scenario</li> <li>Total Devices - 277,038</li> <li>Visitor Devices - 257,290</li> <li>As-Is %RAN Capacity - 143.3%</li> <li>No. of Devices exceeding the network capacity - 83,710</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%): 83,710 * 20% * 30% = 5,022</li> </ul> | Cell on<br>Wheels | <ul> <li><u>Baseline Scenario</u>: 5,022 exceeding devices connected during the busy hour via mobile access. Since each CoW supports 350 devices, 15 CoWs are necessary.</li> <li><u>High Scenario</u>: 12,120 exceeding devices connected during the busy hour via mobile access. Since each CoW supports 350 devices, 35 CoWs are necessary.</li> <li>Cell on Wheels can be installed during events, saving annual operational costs in terms of maintaining this infrastructure connected.</li> </ul> | Baseline Scenario<br>Acquisition Cost:<br>\$7,500,000<br>Rental Cost:<br>\$450,000 | Baseline Scenario    |
| <ul> <li>High Scenario</li> <li>Total Devices - 395,307</li> <li>Visitor Devices - 367,040</li> <li>As-Is %RAN Capacity - 204.5%</li> <li>No. of Devices exceeding the network capacity - 202,002</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%): 202,002 * 20% * 30% = 12,120</li> </ul>    |                   | The deployment of COWs by operators is specific to the respective operator (e.g., a COW implemented by Telstra is only accessible to Telstra mobile network users).<br>The cost of this infrastructure is performed only one time, and the option of renting them is also available:<br>• Acquisition Cost (per unit): \$500,000<br>• Rental Cost (per unit): \$30,000*  | High Scenario<br>Acquisition Cost:<br>\$17,500,000<br>Rental Cost:<br>\$1,050,000  | <u>High Scenario</u> |



### Case Study 2: Pokolbin, Cessnock - Wireless Simulated Capacity (62,000 visitor peak demand)

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Pokolbin region in the case of 62,000 visitors.

#### ( Other Technology Options 1 - Analysis (2030): Technology Description **Projected Cost** Effectiveness The Cold Mobile Site is a pre-located site that contains all passive infrastructure Low Scenario Low Scenario Low Scenario components. It is only activated during major events, requiring the installation of antennas and Total Devices - 193.534 Min: \$560,856 connections to power and backhaul. Therefore, the implementation costs associated with this Visitor Devices - 179,800 Max: \$721,351 solution are included in the Wireless Costing, excluding the costs related to associated As-Is %RAN Capacity - 100.1% infrastructure. **Baseline Scenario** • No. of Devices exceeding the network **Baseline Scenario** Cold capacity - 193 Mobile Min: \$1,495,616 For this case study #2 (Pokolbin with a peak demand of 62,000 visitors), the projected need No. of exceeding devices in busy hour Site Max: \$1,923,603 (20%) via mobile connection (30%): 193 for 2030 is to implement: \* 20% \* 30% = 11 • Low Scenario: 1 new mobile site without active infrastructure High Scenario **High Scenario** Baseline Scenario: 4 new mobile sites without active infrastructure **Baseline Scenario** Min: \$2.991.232 High Scenario: 8 new mobile sites without active infrastructure Max: \$3,847,205 Total Devices - 277,038 Visitor Devices - 257.290 The deployment of a private wireless solution based on 5G is a technology option to adopt Low Scenario Low Scenario As-Is %RAN Capacity - 143.3% in events and specific zones where a significant demand is expected. This solution, being No. of Devices exceeding the network Min: \$966,000 private, allows only selected devices in the region of Pokolbin to access the network, capacity - 83,710 Max: \$977.000 with capabilities designed according to the expected demand No. of exceeding devices in busy hour (20%) via mobile connection (30%): The estimation of the number of access points depends on various factors. However, it is 83,710 \* 20% \* 30% = 5,022 reasonable to assume that, given the forecast of the expected demand for the event/region **Baseline Scenario Baseline Scenario** and the dedicated spectrum, each access point (AP) can support an average of 100 devices. High Scenario Private Min: \$1,530,000 **3**6 Therefore, the following number of access points would be necessary for the three scenarios 5G Total Devices - 395.307 Max: \$1,574,000 Visitor Devices - 367,040 • Low Scenario: 193 exceeding devices connected during the busy hour via mobile access. As-Is %RAN Capacity - 204.5% Since each AP supports 100 devices, 2 APs are necessary (Small Site) High Scenario **High Scenario** No. of Devices exceeding the network · Baseline Scenario: 5,022 exceeding devices connected during the busy hour via mobile capacity - 202,002 access. Since each AP supports 100 devices, 51 APs are necessary. (Medium Site) Min: \$2,604,000 No. of exceeding devices in busy hour Max: \$2,844,000 • High Scenario: 12,120 exceeding devices connected during the busy hour via mobile (20%) via mobile connection (30%): access. Since each AP supports 100 devices, 122 APs are necessary. (Large Site) 202,002 \* 20% \* 30% = 12,120



## **Case Study 3: Cedar Mill (Morisset) - Region Characterisation**

The below tables summarise all the data such as population, demographics, number of devices, visitor peak demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Morisset suburb.

### **Population and Demographic Aspects**

| Total                | Area       | Total P | opulation |
|----------------------|------------|---------|-----------|
| 27.1                 | km²        | 2023    | 4,157     |
| Urban vs Rural Split |            | 2025    | 4,285     |
| Urban                | 91.5%      |         | ,         |
| Rural                | Rural 8.5% |         | 4,567     |
| Visitor D            | emand      |         |           |
| Major                | Event      |         | ed Number |

of Visitors

30,000

Cedar Mill Venue

### Main Assumptions

- Peak visitors of 30,000 is based on the venue capacity for Cedar Mill.
- To obtain the total number of devices for industrial sectors, the industry employment rate for the Cessnock region was used.

### Number of Devices (Baseline Scenario)

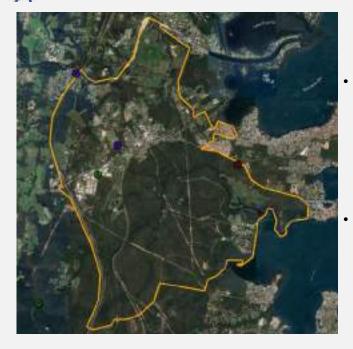
| Sectors  | 2023    | 2025    | 2030    |
|--|---------|---------|---------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 642     | 864     | 1,815   |
| Utilities  | 300     | 403     | 847     |
| Construction   | 2,398   | 3,227   | 6,777   |
| Manufacturing  | 1,242   | 1,671   | 3,510   |
| Wholesale and Retail Trade                                   | 2,484   | 3,342   | 7,019   |
| Transportation & Warehousing                                 | 814     | 1,095   | 2,299   |
| Finance, Insurance, Real Estate, Rental & Leasing            | 963     | 1,296   | 2,723   |
| Professional, Scientific & Technical Services                | 1,220   | 1,642   | 3,449   |
| Business, Building & other support services                  | 664     | 893     | 1,876   |
| Educational services   | 1,970   | 2,650   | 5,567   |
| Health care and social assistance                            | 4,089   | 5,503   | 11,557  |
| Arts, Information, Culture & Recreation                      | 385     | 519     | 1,089   |
| Accommodation and food services                              | 1,349   | 1,815   | 3,812   |
| Other services (excluding public administration)             | 878     | 1,181   | 2,481   |
| Public administration  | 1,199   | 1,613   | 3,389   |
| Households & Consumer Goods (Individual Devices)             | 16,923  | 17,456  | 18,862  |
| Cedar Mill - Visitor Demand (Visitor Devices)                | 124,500 | 124,500 | 124,500 |
|  |         |         |         |



### Case Study 3: Cedar Mill (Morisset) - Technology Review

The detailed analysis of the number of sites, types of radio technology, and the evaluation of the NBN network offer insights into the current telecommunications maturity of a suburb, enabling the identification of potential gaps. This represents the current status for the suburb of Morisset, located in the Lake Macquarie region.

### (1) Existing Radio Mobile Sites

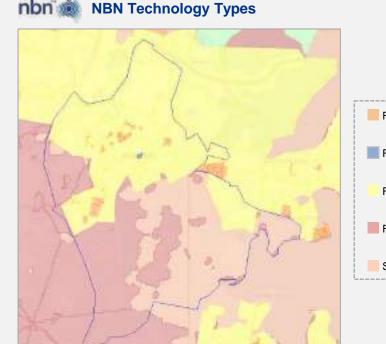


- The suburb of Morisset, where Cedar Mill is planned, currently has a total of 5 mobile radio sites (2 from Telstra, 2 from Optus, and 1 from TPG). Analysing the coverage maps of the three operators, there are no connectivity gaps or coverage issues for this suburb.
- Regarding 5G coverage, it is available throughout the residential and areas with industrial and commercial activity.

|   | Mobile<br>Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|---|--------------------|----------------------------|------------------------------|------------------------------|------------------------------|
| 0 | Telstra            | 2                          | 2                            | 2                            | 2                            |
| 0 | Optus              | 2                          | 2                            | 2                            | 1                            |
| 0 | TPG                | 1                          | 1                            | 1                            | 1                            |

Note: Some radio sites from different operators may be co-located on the same tower and may not be visible in the image above.



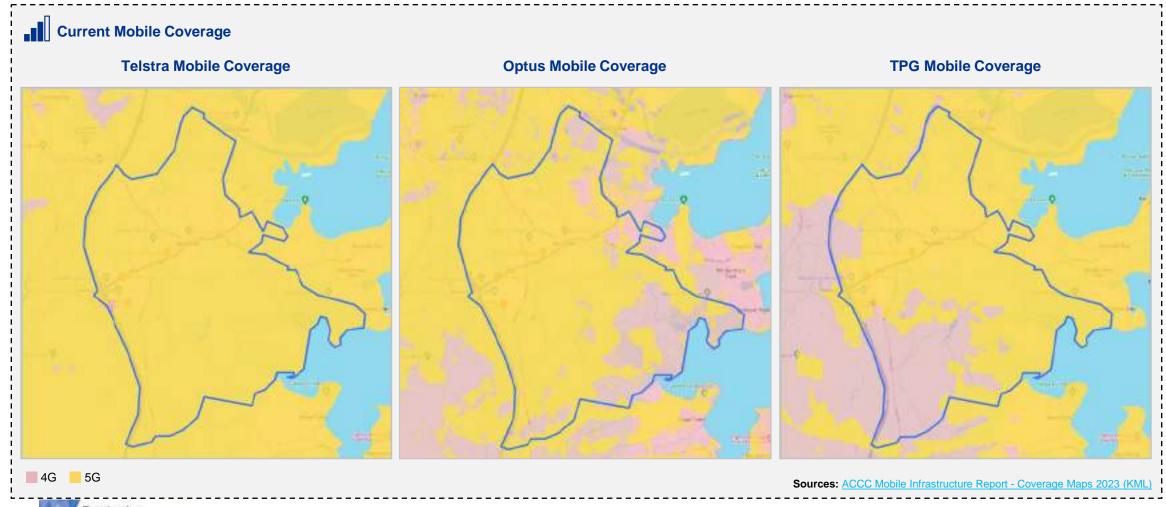


- Fibre to the Premises Fibre to the Building Fibre to the Node Fixed Wireless Satellite
- In the image above, the coverage of NBN services in the Morisset suburb is illustrated. Fibre-to-the-premises is available in residential zones, while other densely populated and industrial areas are served by fibre-to-the-building and fibre-to-the-node. In the more remote, forested zone, coverage is ensured through fixed wireless and satellite technologies

dney Surrounds North

### Case Study 3: Cedar Mill (Morisset) - Technology Review

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



87

## **Case Study 3: Cedar Mill (Morisset) - Wireless Summarisation**

Below, the As-Is and Future State in terms of RAN Capacity (Downlink, Uplink, Simultaneous Active Devices) for the different scenarios are represented in a peak demand case of 30,000 visitors event at the Morisset suburb.

|  | Low Dem                      | and Scena   | ario                               |         | E   | Baseline D                   | emand Sce  | enario                             |    |   | High Der                     | nand Scen  | ario                             |
|--|------------------------------|---|------------------------------------|---------|---|------------------------------|--|------------------------------------|----|---|------------------------------|--|----------------------------------|
|  | I Inputs:<br>per of Devices: | Current Num   | ber of Sites: (5)                  | ] ¦ ¦ [ | <b>1 - Mode</b><br>Total Numb                                 | I Inputs:<br>per of Devices: | Current Num  | ber of Sites: <b>(5)</b>           |    | 1 - Mode<br>Total Num   | I Inputs:<br>per of Devices: | Current Num  | ber of Sites: (5)                |
| <b>2023:</b> 1<br><b>2025:</b> 1<br><b>2030:</b> 1 | 18,584                       |   | cated with 5G: 4                   |         | <ul> <li>2023: 1</li> <li>2025: 1</li> <li>2030: 2</li> </ul> | 69,671                       |  | cated with 5G: 4<br>tes: 1         |    | • 2023: 231,085       • 4G co-located with 50         • 2025: 242,110       • Urban Sites: 1         • 2030: 287,919       • Rural Sites: 0 |                              |  | cated with 5G:<br>tes: 1         |
| 2 - As-Is  | State                        |   |                                    |         | 2 - As-Is   | State                        |  |                                    |    | 2 - As-Is   | State                        |  |                                  |
| Projected<br>Years                                 | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                              | % RAN Capacity (Active Devices)    |         | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                               | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capacit<br>(Active Devices |
| 2023   | 57.6%                        | 57.6%   | 86.5%                              |         | 2023  | 74.2%                        | 74.2%  | 111.5%                             | H. | 2023  | 105.9%                       | 105.9%   | 159.0%                           |
| 2025   | 60.3%                        | 60.3%   | 90.6%                              |         | 2025  | 77.7%                        | 77.7%  | 116.8%                             |    | 2025  | 110.9%                       | 110.9%   | 166.6%                           |
| 2030   | 71.6%                        | 71.6%   | 107.6%                             |         | 2030  | 92.4%                        | 92.4%  | 138.7%                             | 11 | 2030  | 131.9%                       | 131.9%   | 198.1%                           |
|  |                              | e network capaci  | y in 2030.                         |         |   |                              | ne network capacit                                       | ty at the moment.                  |    |   |                              | ne network capaci  | ty at the mome                   |
| - Future   | e State                      |   |                                    |         | 3 - Futur   | e State                      |  |                                    | H. | 3 - Futur   | e State                      |  |                                  |
| Projected<br>Years                                 | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                              | % RAN Capacity<br>(Active Devices) |         | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                               | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capaci<br>(Active Device   |
| 2023   | 57.6%                        | 57.6%   | 86.5%                              |         | 2023  | 60.7%                        | 60.9%  | 92.1%                              | H. | 2023  | 55.9%                        | 56.5%  | 86.2%                            |
| 2025   | 60.3%                        | 60.3%   | 90.6%                              |         | 2025  | 63.5%                        | 63.8%  | 96.4%                              | H. | 2025  | 58.6%                        | 59.2%  | 90.3%                            |
| 2030   | 58.5%                        | 58.8%   | 88.8%                              |         | 2030  | 63.8%                        | 64.3%  | 97.5%                              |    | 2030  | 62.3%                        | 63.1%  | 96.4%                            |
| 2025-20  |                              | nstallation of new<br>f one new mobile<br><b>30</b> : 6 |                                    |         | • 2025-20   |                              | of one new mobile<br>of one new mobile<br><b>030</b> : 7 |                                    |    | • 2025-2  |                              | of four new mobile<br>of one new mobile<br><b>030</b> : 10 |                                  |
| Projected  | <b>d Costs:</b> \$552,4      | 141 - \$840,269   |                                    |         | Projected   | <b>d Costs:</b> \$736,5      | 588 - \$1,120,359  |                                    |    | Projecte  | d Costs: \$1,657             | 7,323 - \$3,080,986  | 6                                |

### **Case Study 3: Cedar Mill (Morisset) - Wireless Simulated Capacity**

In the table below, the capacity status for the Morisset suburb under a low demand scenario conditions and a peak demand of 30,000 visitors is presented.

#### Low Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (5) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 113,265 • 4G co-located with 5G: 4 Visitor Peak Demand: 30.000 90%-100% 2025: 118,584 • Urban Sites: 1 57.6% 2023 57.6% 86.5% Visitors (Cedar Mill Venus) • 2030: 140,816\_ • Rural Sites: 0 >100% 2025 60.3% 60.3% 90.6% 71.6% 71.6% 107.6% 2030 Busy(h) Traffic associated to Mobile Access Urban vs Rural Split: After running the model for the Morisset suburb in case of a major event with 30,000 visitors it Technologies: • **Urban** - 91.5% can be observed that for the year 2023 and 2025, the current scenario in terms of sites • 30%\* • Rural - 8.5% supports the necessary demand. However, by the year 2030, there is already saturation in terms of network capacity.

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

 2030 - Installation of one new mobile base station between 2025 and 2030. resulting in a total of 6 radio mobile sites in the Morisset suburb.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 57.6%                        | 57.6%                      | 86.5%                              | 90%-100% |
| 2025               | 60.3%                        | 60.3%                      | 90.6%                              | >100%    |
| 2030               | 58.5%                        | 58.8%                      | 88.8%                              |          |

It was assumed that all sites deployed will include 5G technology.



### Case Study 3: Cedar Mill (Morisset) - Wireless Simulated Capacity

In the table below, the capacity status for the Morisset suburb under a baseline demand scenario conditions and a peak demand of 30,000 visitors is presented.

| - Model Inputs:  |   | 2- As-Is Stat      | te                           |                            |  |          |
|--|---|--------------------|------------------------------|----------------------------|--|----------|
| Total Number of Devices:           • 2023: 162,020                             | Current Number of Sites: (5) <ul> <li>4G co-located with 5G: 4</li> </ul> | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices)                 | <90%     |
| • 2025: 169,671 Visitor Peak Demand: 30,000 Visitors (Cedar Mill Venus)        | Urban Sites: 1  | 2023               | 74.2%                        | 74.2%                      | 111.5%   | 90%-100% |
| • <b>2030:</b> 201,573   | • Rural Sites: 0  | 2025               | 77.7%                        | 77.7%                      | 116.8%   | >100%    |
|  |   | 2030               | 92.4%                        | 92.4%                      | 138.7%   | <u>i</u> |
| Busy(h) Traffic associated to Mobile Access<br>Technologies:<br>• <b>30%</b> * | Urban vs Rural Split:<br>• Urban - 91.5%<br>• Rural - 8.5%                | can be obs         |                              | urrently saturation        | e of a major event wi<br>in terms of <b>mobile</b> |          |

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- **2025** Installation of **one new mobile base station until 2025** that will support the demand for the Morisset suburb in case of a major event with 30,000 visitors.
- 2030 Installation of one new mobile base station between 2025 and 2030, resulting in a total of 7 radio mobile sites in the Morisset suburb.

It was assumed that all sites deployed will include 5G technology.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>9</b> 0% |
|--------------------|------------------------------|----------------------------|------------------------------------|-------------|
| 2023               | 60.7%                        | 60.9%                      | 92.1%                              | 90%-100%    |
| 2025               | 63.5%                        | 63.8%                      | 96.4%                              | >100%       |
| 2030               | 63.8%                        | 64.3%                      | 97.5%                              |             |

### Case Study 3: Cedar Mill (Morisset) - Wireless Simulated Capacity

In the table below, the capacity status for the Morisset suburb under a high demand scenario conditions and a peak demand of 30,000 visitors is presented.

| - Model Inputs:   |  | 2- As-Is Stat      | te   |                            |                                    |          |
|---|--|--------------------|--|----------------------------|------------------------------------|----------|
| Total Number of Devices:           • 2023: 231,085                      | Current Number of Sites: (5) <ul> <li>4G co-located with 5G: 4</li> </ul>            | Projected<br>Years | % RAN Capacity<br>(Downlink)   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| • 2025: 242,110 Visitor Peak Demand: 30,000 Visitors (Cedar Mill Venus) | Urban Sites: 1   | 2023               | 105.9%   | 105.9%                     | 159.0%                             | 90%-100% |
| • <b>2030</b> : 287,919   | • Rural Sites: 0   | 2025               | 110.9%   | 110.9%                     | 166.6%                             | >100%    |
|   |  | 2030               | 131.9%   | 131.9%                     | 198.1%                             | <u>i</u> |
| Busy(h) Traffic associated to Mobile Access<br>Technologies:<br>• 30%*  | <u>Urban vs Rural Split:</u> <ul> <li>Urban - 91.5%</li> <li>Rural - 8.5%</li> </ul> | can be obs         | g the model for the M<br>erved that there is c<br>e <b>deployment of new</b> | urrently saturation        |                                    |          |

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of four new mobile base station until 2025 that will support the demand for Morisset suburb in case of a major event with 30,000 visitors.
- 2030 Installation of one new mobile base station between 2025 and 2030, resulting in a total of **10 radio mobile sites** in the Morisset suburb.

It was assumed that all sites deployed will include 5G technology.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| 2023               | 55.9%                        | 56.5%                      | 86.2%                              | 90%-100%   |
| 2025               | 58.6%                        | 59.2%                      | 90.3%                              | >100%      |
| 2030               | 62.3%                        | 63.1%                      | 96.4%                              |            |

## Case Study 3: Cedar Mill (Morisset) - Other Technology Options

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Morisset (Cedar Mill) region in the case of 30,000 visitors.

#### ( Other Technology Options Technology 1 - Analysis (2030): Description **Projected Cost** Effectiveness Low Scenario Low Scenario Total Devices - 140.816 Cell on Wheels (CoW) are temporary infrastructures that provide mobile coverage and Acquisition Cost: Low Scenario Visitor Devices - 87,000 capacity, supporting an average of up to 350 devices simultaneously. Therefore, in each of \$1,000,000 As-Is %RAN Capacity - 107.6% the following scenarios, and to accommodate exceeding network devices, the required No. of Devices exceeding the network number of CoWs (independent of the operator) are: Rental Cost: capacity - 9,946 No. of exceeding devices in busy hour \$60,000 • Low Scenario: 596 exceeding devices connected during the busy hour via mobile (20%) via mobile connection (30%): access. Since each CoW supports 350 devices, 2 CoWs are necessary. 9,946 \* 20% \* 30% = 596 Baseline Scenario: 3,374 exceeding devices connected during the busy hour via **Baseline Scenario Baseline Scenario** mobile access. Since each CoW supports 350 devices, 10 CoWs are necessary. Total Devices - 201.573 Acquisition Cost: **Baseline Scenario** Visitor Devices - 124,500 High Scenario: 8,554 exceeding devices connected during the busy hour via mobile \$5,000,000 • As-Is %RAN Capacity - 138.7% Cell on Wheels access. Since each CoW supports 350 devices, 25 CoWs are necessary. No. of Devices exceeding the network Rental Cost: capacity - 56,242 × \$300,000 • No. of exceeding devices in busy hour Cell on Wheels can be installed during events, saving annual operational costs in terms of (20%) via mobile connection (30%): maintaining this infrastructure connected. 56,242 \* 20% \* 30% =3,374 High Scenario High Scenario The deployment of COWs by operators is specific to the respective operator (e.g., a COW implemented by Telstra is only accessible to Telstra mobile network users). Total Devices - 287.919 Acquisition Cost: **High Scenario** Visitor Devices - 177,600 \$12,500,000 The cost of this infrastructure is performed only one time, and the option of renting them is As-Is %RAN Capacity - 198.1% also available: No. of Devices exceeding the network Rental Cost: Acquisition Cost (per unit): \$500.000 capacity - 142,578 \$750,000 • Rental Cost (per unit): \$30,000\* No. of exceeding devices in busy hour (20%) via mobile connection (30%): 142,578 \* 20% \* 30% = 8,554 \*Rental Costs provided by Telstra



Sydney Surrounds North

-----

## Case Study 3: Cedar Mill (Morisset) - Other Technology Options

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Morisset (Cedar Mill) region in the case of 30,000 visitors.

| - Analysis (2030):   | Technology       | Description  | Projected Cost  | Effectiveness        |
|--|------------------|--|---|----------------------|
| <ul> <li>Low Scenario</li> <li>Total Devices - 140,816</li> <li>Visitor Devices - 87,000</li> <li>As-Is %RAN Capacity - 107.6%</li> </ul>  |                  | The <b>Cold Mobile Site is a pre-located site</b> that contains all passive infrastructure components. It is only activated during major events, requiring the installation of antennas and connections to power and backhaul. Therefore, the implementation costs associated with this solution are included in the <u>Wireless Costing</u> , excluding the costs related to <b>associated</b>  | <u>Low Scenario</u><br>Min: \$286,164<br>Max: \$754,999 | Low Scenario         |
| No. of Devices exceeding the network capacity - 9,946  | ((,)) Cold       | infrastructure.  | <b>Baseline Scenario</b>                                | Baseline Scenari     |
| No. of exceeding devices in busy hour<br>(20%) via mobile connection (30%):  | Mobile<br>Site   | For this case study #3 (Cedar Mill in Morisset with a peak demand of 30,000 visitors), the projected need for 2030 is to implement:  | Min: \$381,552<br>Max: \$1,006,665                      | <b>S</b>             |
| 9,946 * 20% * 30% = 596  |                  | Low Scenario: 1 new mobile site without active infrastructure  | High Scenario   | <u>High Scenario</u> |
| Baseline Scenario     Total Devices - 201,573     Vicitar Devices - 124,500  |                  | <ul> <li><u>Baseline Scenario</u>: 2 new mobile sites without active infrastructure</li> <li><u>High Scenario</u>: 5 new mobile sites without active infrastructure</li> </ul>   | Min: \$858,492<br>Max: \$2,768,330                      | <b></b>              |
| <ul> <li>Visitor Devices - 124,500</li> <li>As-Is %RAN Capacity - 138.7%</li> <li>No. of Devices exceeding the network capacity - 56,242</li> <li>No. of exceeding devices in busy hour</li> </ul> |                  | The deployment of a <b>private wireless solution based on 5G</b> is a technology option to adopt<br>in <b>events and specific zones</b> where a significant demand is expected. This solution, being<br><b>private, allows only selected devices in the region of Morisset (Cedar Mill) to access</b><br><b>the network</b> , with <b>capabilities designed according to the expected demand</b> | Low Scenario<br>Min: \$974,000<br>Max: \$985,000        | Low Scenario         |
| (20%) via mobile connection (30%):<br>56,242 * 20% * 30% =3,374  |                  | The estimation of the number of access points depends on various factors. However, it is reasonable to assume that, given the forecast of the expected demand for the event/region   | Baseline Scenario                                       | Baseline Scenari     |
| <ul> <li>High Scenario</li> <li>Total Devices - 287,919</li> <li>Visitor Devices - 177,600</li> </ul>  | Private<br>5G 5G | and the dedicated spectrum, each access point (AP) can support an average of 100 devices.<br>Therefore, the following number of access points would be necessary for the three scenarios • Low Scenario: 596 exceeding devices connected during the busy hour via mobile access.   | Min: \$1,496,000<br>Max: \$1,540,000                    | <b></b>              |
| <ul> <li>As-Is %RAN Capacity - 198.1%</li> <li>No. of Devices exceeding the network capacity - 142,578</li> </ul>  |                  | <ul> <li><u>Low Scenano.</u> 396 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 6 APs are necessary (<u>Small Site</u>)</li> <li><u>Baseline Scenario:</u> 3,374 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 34 APs are necessary. (<u>Medium Site</u>)</li> </ul>          | High Scenario   | High Scenario        |
| <ul> <li>No. of exceeding devices in busy hour<br/>(20%) via mobile connection (30%):<br/>142,578 * 20% * 30% = 8,554</li> </ul>   |                  | <ul> <li><u>High Scenario:</u> 8,554 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 86 APs are necessary. (Medium Site)</li> </ul>  | Min: \$1,600,000<br>Max: \$1,644,000                    | <b>S</b>             |

## Case Study 3: Cedar Mill (Morisset) - Other Technology Options

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Morisset (Cedar Mill) region in the case of 30,000 visitors.

| 1 - Analysis (2030):   | Technology              | Description   | Projected Cost   | Effectiveness                    |   |
|--|-------------------------|---|--|----------------------------------|---|
| Low Scenario   |                         | The deployment of a private Wi-Fi-based solution is another option to consider, especially  | Low Scenario   | Low Scenario                     |   |
| <ul> <li>Total Devices - 140,816</li> <li>Visitor Devices - 87,000</li> <li>As-Is %RAN Capacity - 107.6%</li> <li>No. of Devices exceeding the network capacity - 9,946</li> <li>No. of exceeding devices in busy hour</li> </ul>                                      |                         | in <b>closed/concentrated areas</b> such as <b>Cedar Mill Venue in Morisset</b> . This solution, similar to those used in airports, shopping malls, being private, allows for greater control of usage and definition of <b>network capabilities</b> according to expected demand and the number of users accessing the network.<br>A Wi-Fi-based solution requires the installation of <b>Wi-Fi access points or kiosks</b> throughout   | Min: \$34,000<br>Max: \$45,000   | <b>S</b>                         |   |
| (20%) via mobile connection (30%):<br>9,946 * 20% * 30% = 596  |                         | the <b>venue/building</b> , and in contrast to a private wireless network based on 5G, it does not offer as high speeds but is also a more <b>easily installed solution</b> operating on <b>unlicensed</b>  |  |                                  |   |
| Baseline Scenario  |                         | <b>spectrum</b> . Additionally, since it is Wi-Fi-based, this solution requires <b>users to</b> register/connect their devices to the respective Wi-Fi network.   | <b>Baseline Scenario</b>   | Baseline Scenario                |   |
| <ul> <li>Total Devices - 201,573</li> <li>Visitor Devices - 124,500</li> <li>As-Is %RAN Capacity - 138.7%</li> <li>No. of Devices exceeding the network capacity - 56,242</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%):</li> </ul> | <b>Private</b><br>Wi-Fi |   | This solution is only adaptable in situations where a network core is already installed, allowing for the installation of access points and access switches. In the event of an existing network core and the presence of Wi-Fi only, a <b>simple chip upgrade is required to convert Wi-Fi 5 terminals to Wi-Fi 6, without the need to alter the architectural design.</b><br>Therefore, the following number of access points would be necessary for the three scenarios | Min: \$156,000<br>Max: \$200,000 | 0 |
| 56,242 * 20% * 30% =3,374  |                         | • Low Scenario: 596 exceeding devices connected during the busy hour via mobile access.   |  |                                  |   |
| <ul> <li>High Scenario</li> <li>Total Devices - 287,919</li> <li>Visitor Devices - 177,600</li> <li>As-Is %RAN Capacity - 198.1%</li> <li>No. of Devices exceeding the network capacity - 142,578</li> </ul>   |                         | <ul> <li>Since each AP supports 100 devices, 6 APs are necessary (<u>Small Site</u>)</li> <li><u>Baseline Scenario:</u> 3,374 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 34 APs are necessary. (<u>Medium Site</u>)</li> <li><u>High Scenario:</u> 8,554 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 86 APs are necessary. (<u>Medium Site</u>)</li> </ul> | <u>High Scenario</u><br>Min: \$260,000<br>Max: \$304,000   | High Scenario                    |   |
| <ul> <li>No. of exceeding devices in busy hour<br/>(20%) via mobile connection (30%):<br/>142,578 * 20% * 30% = 8,554</li> </ul>   |                         | For the costs associated with deploying a private Wi-Fi solution, only the Access Points and Access Switches are considered, as it is assumed that the core already exists.   |  |                                  |   |



## Case Study 4: Nelson Bay/Shoal Bay - Other Technology Options

The below tables summarise all the data such as population, demographics, number of devices, visitor peak demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for the Nelson and Shoal Bay suburbs.

### **V** Population and Demographic Aspects

| Tota                 | Area  | Total P | opulation |  |  |
|----------------------|-------|---------|-----------|--|--|
| 19.6 km <sup>2</sup> |       | 2023    | 8,109     |  |  |
| Urban vs Rural Split |       | 2025    | 8,359     |  |  |
| Urban                | 17.4% |         |           |  |  |
| Rural                | 82.6% | 2030    | 8,909     |  |  |
| Visitor Demand       |       |         |           |  |  |

| Major Event | Estimated Number<br>of Visitors |
|-------------|---------------------------------|
| Food Event  | 15,000                          |

### Main Assumptions

- Peak visitors of 15,000 is based on a previous food event.
- To obtain the total number of devices for industrial sectors, the industry employment rate for the Port Stephens region was used.

### Number of Devices (Baseline Scenario)

| Sectors  | 2023   | 2025   | 2030   |
|--|--------|--------|--------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 1,337  | 1,799  | 3,778  |
| Utilities  | 418    | 562    | 1,181  |
| Construction   | 4,511  | 6,070  | 12,750 |
| Manufacturing  | 2,590  | 3,485  | 7,319  |
| Wholesale and Retail Trade                                   | 5,012  | 6,745  | 14,166 |
| Transportation & Warehousing                                 | 2,047  | 2,754  | 5,785  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 1,420  | 1,911  | 4,014  |
| Professional, Scientific & Technical Services                | 2,172  | 2,923  | 6,139  |
| Business, Building & other support services                  | 1,587  | 2,136  | 4,486  |
| Educational services   | 3,091  | 4,159  | 8,736  |
| Health care and social assistance                            | 6,057  | 8,150  | 17,118 |
| Arts, Information, Culture & Recreation                      | 710    | 956    | 2,007  |
| Accommodation and food services                              | 3,801  | 5,115  | 10,743 |
| Other services (excluding public administration)             | 1,796  | 2,417  | 5,076  |
| Public administration  | 3,509  | 4,721  | 9,916  |
| Households & Consumer Goods (Individual Devices)             | 33,016 | 34,055 | 36,799 |
| Cedar Mill - Visitor Demand (Visitor Devices)                | 62,250 | 62,250 | 62,250 |
|  |        |        |        |



### Case Study 4: Nelson Bay/Shoal Bay - Technology Review

The detailed analysis of the number of sites, types of radio technology, and the evaluation of the NBN network offer insights into the current telecommunications maturity of a suburb, enabling the identification of potential gaps. This represents the current status for the suburb of Nelson and Shoal Bay, located in the Port Stephens region.

### (1) Existing Radio Mobile Sites

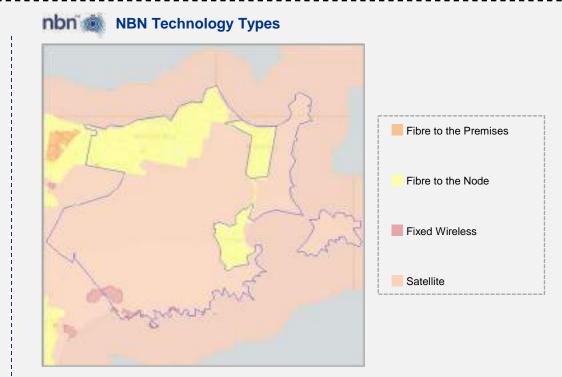


- The Nelson and Shoal Bay area currently has a total of 7 mobile radio sites (2 from Telstra, 3 from Optus, and 2 from TPG). Analysing the coverage maps of the operators, there are no connectivity gaps for 3G and 4G technologies.
- Regarding 5G, out of the 7 sites, 3 provide access to this technology. While Nelson Bay has access to 5G, Shoal Bay is not covered by this technology. There is no base station in the area, and due to the proximity to the water, the radio signal strength may experience some attenuation.

|   | Mobile<br>Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|---|--------------------|----------------------------|------------------------------|------------------------------|------------------------------|
| 0 | Telstra            | 2                          | 2                            | 2                            | 1                            |
| 0 | Optus              | 3                          | 2                            | 3                            | 1                            |
| 0 | TPG                | 2                          | 2                            | 2                            | 1                            |

Note: Some radio sites from different operators may be co-located on the same tower and may not be visible in the image above.



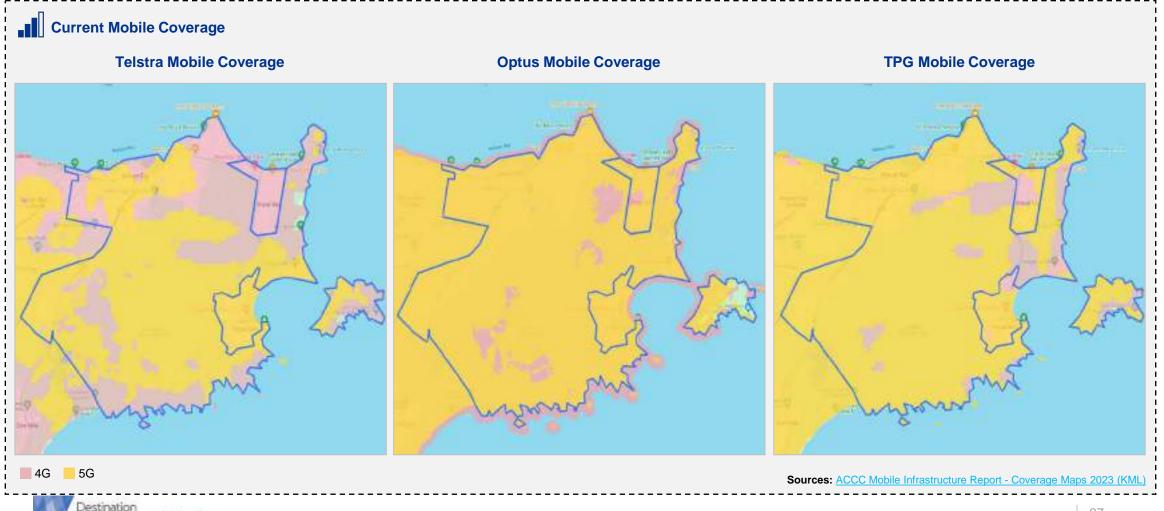


 The Nelson Bay and Shoal Bay area utilises four different types of technology to access NBN services. Fibre to the premises is selectively available in a very limited residential zone, whereas the broader populated region relies on fibre to the node. In remote, uninhabited areas, satellite technology is predominantly utilised for NBN access.

Surrounds North

### Case Study 4: Nelson Bay/Shoal Bay - Technology Review

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



## **Case Study 4: Nelson Bay/Shoal Bay - Wireless Summarisation**

Below, the As-Is and Future State in terms of RAN Capacity (Downlink, Uplink, Simultaneous Active Devices) for the different scenarios are represented in a peak demand case of 15,000 visitors event at Nelson and Shoal Bay suburbs.

| Low Demand Scenario                                |   |   |                                    | B  | Baseline De   | emand Sce                    | enario  |                                    |    | High Den  | nand Scen                    | ario   |                                |
|--|---|---|------------------------------------|----|---|------------------------------|---|------------------------------------|----|---|------------------------------|--|--------------------------------|
|  | el Inputs:<br>ber of Devices:                                   | Current Num   | ber of Sites: (7)                  |    | 1 - Model<br>Total Numb   | I Inputs:<br>Der of Devices: | Current Num   | ber of Sites: (7)                  |    | 1 - Mode<br>Total Numl  | I Inputs:<br>per of Devices: | Current Num  | ber of Sites: (7)              |
| <b>2023:</b> 9<br><b>2025:</b> 1<br><b>2030:</b> 1 | 105,000   | <ul> <li>4G co-loc</li> <li>Urban Site</li> <li>Rural Site</li> </ul> |                                    |    | <ul> <li>2023: 11</li> <li>2025: 11</li> <li>2030: 2</li> </ul> | 50,207                       | <ul> <li>4G co-loc</li> <li>Urban Site</li> <li>Rural Site</li> </ul> |                                    |    | <ul> <li>2023: 192,905</li> <li>2025: 214,352</li> <li>2030: 303,459</li> <li>4G co-located Urban Sites: 1</li> <li>Rural Sites: 4</li> </ul> |                              |  |                                |
| - As-Is  | State   |   |                                    | 14 | 2 - As-Is   | State                        |   |                                    |    | 2 - As-Is   | State                        |  |                                |
| Projected<br>Years                                 | % RAN Capacity<br>(Downlink)                                    | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capaci<br>(Active Device |
| 2023   | 80.0%   | 76.3%   | 69.6%                              |    | 2023  | 98.0%                        | 93.6%   | 85.3%                              |    | 2023  | 139.7%                       | 133.4%   | 121.6%                         |
| 2025   | 85.5%   | 81.7%   | 77.2%                              |    | 2025  | 104.9%                       | 100.1%  | 94.7%                              | ¦¦ | 2025  | 149.7%                       | 142.9%   | 135.1%                         |
| 2030   | 107.4%  | 102.5%  | 109.0%                             |    | 2030  | 131.7%                       | 125.8%  | 133.8%                             |    | 2030  | 196.2%                       | 187.3%   | 191.3%                         |
| Necess   | sary increase of th   | e network capacit   | ty in 2030.                        |    | Necess  | ary increase of th           | ne network capacit  | ty in 2025.                        |    |   |                              | ne network capaci  | ty at the mome                 |
| - Futur  | e State   |   |                                    |    | 3 - Future  | e State                      |   |                                    | H. | 3 - Futur   | e State                      |  |                                |
| Projected<br>Years                                 | % RAN Capacity<br>(Downlink)                                    | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)  | % RAN Capacity<br>(Active Devices) |    | Projected<br>Years  | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)                                 | % RAN Capaci<br>(Active Device |
| 2023   | 80.0%   | 76.3%   | 69.6%                              |    | 2023  | 98.0%                        | 93.6%   | 85.3%                              |    | 2023  | 91.3%                        | 89.3%  | 87.7%                          |
| 2025   | 85.5%   | 81.7%   | 77.2%                              |    | 2025  | 82.9%                        | 80.3%   | 79.3%                              |    | 2025  | 97.8%                        | 95.7%  | 97.4%                          |
| 2030   | 84.9%   | 82.2%   | 91.4%                              |    | 2030  | 86.1%                        | 84.2%   | 96.5%                              | H. | 2030  | 84.4%                        | 83.8%  | 97.3%                          |
| 2025-2   | 025: No need of ir<br>2030: Installation o<br>Radio Sites by 20 | f one new mobile  |                                    |    | • 2025-20   |                              | of one new mobile<br>of one new mobile<br><b>)30</b> : 9              |                                    |    | • 2025-2  |                              | of two new mobile<br>of three new mobil<br><b>030</b> : 12 |                                |
| rojecte  | d Costs: \$626,9  | 969 - \$866,246   |                                    |    | Projected   | <b>d Costs:</b> \$835,9      | 959 - \$1,154,995   |                                    |    | Projecte  | d Costs: \$2,512             | 2,186 - \$2,862,430  | )                              |

### **Case Study 4: Nelson Bay/Shoal Bay - Wireless Simulated Capacity**

In the table below, the capacity status for the Nelson and Shoal Bay suburbs under a low demand scenario conditions and a peak demand of 15,000 visitors is presented.

#### Low Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (7) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 94,652 • 4G co-located with 5G: 2 Visitor Peak Demand: 15.000 90%-100% 2025: 105,000 • Urban Sites: 1 80.0% 2023 76.3% 69.6% Visitors (Food Event) • 2030: 148,246 • Rural Sites: 4 >100% 2025 85.5% 81.7% 77.2% 107.4% 102.5% 109.0% 2030 Busy(h) Traffic associated to Mobile Access Urban vs Rural Split: After running the model for the Nelson and Shoal Bay suburbs in case of a major event with Technologies: • Urban - 17.4% 15,000 visitors it can be observed that for the year 2023 and 2025, the current scenario in 30%\* • **Rural** - 82.6% terms of sites supports the necessary demand. However, by the year 2030, there is already saturation in terms of network capacity.

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of one new mobile base station between 2025 and 2030. resulting in a total of 8 radio mobile sites in the Nelson and Shoal Bay suburbs.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |
|--------------------|------------------------------|----------------------------|------------------------------------|
| 2023               | 80.0%                        | 76.3%                      | 69.6%                              |
| 2025               | 85.5%                        | 81.7%                      | 77.2%                              |
| 2030               | 84.9%                        | 82.2%                      | 91.4%                              |

It was assumed that all sites deployed will include 5G technology.



### Case Study 4: Nelson Bay/Shoal Bay - Wireless Simulated Capacity

In the table below, the capacity status for the Nelson and Shoal Bay suburbs under a baseline demand scenario conditions and a peak demand of 15,000 visitors is presented.

#### **Baseline Scenario** 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (7) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 135,324<sup>-</sup> • 4G co-located with 5G: 2 Visitor Peak Demand: 15.000 90%-100% 2025: 150,207 • Urban Sites: 1 98.0% 93.6% 2023 85.3% Visitors (Food Event) · 2030: 212,251\_ • Rural Sites: 4 >100% 2025 104.9% 100.1% 94.7% 131.7% 125.8% 133.8% 2030 Busy(h) Traffic associated to Mobile Access Urban vs Rural Split: After running the model for the Nelson and Shoal Bay suburbs, it can be observed that for the Technologies: • Urban - 17.4% year 2023 the current scenario in terms of sites supports the necessary demand. 30%\* • **Rural** - 82.6% However, by the year 2025, there is already saturation in terms of network capacity.

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- **2025** Installation of **one new mobile base station until 2025** that will support the demand for Nelson and Shoal Bay suburbs in case of a major event with 15,000 visitors.
- 2030 Installation of one new mobile base station between 2025 and 2030, resulting in a total of 9 radio mobile sites in the Nelson and Shoal Bay suburbs.

It was assumed that all sites deployed will include 5G technology.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| 2023               | 98.0%                        | 93.6%                      | 85.3%                              | 90%-100%   |
| 2025               | 82.9%                        | 80.3%                      | 79.3%                              | >100%      |
| 2030               | 86.1%                        | 84.2%                      | 96.5%                              |            |

### Case Study 4: Nelson Bay/Shoal Bay - Wireless Simulated Capacity

In the table below, the capacity status for the Nelson and Shoal Bay suburbs under a high demand scenario conditions and a peak demand of 15,000 visitors is presented.

#### High Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (7) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 192,905 • 4G co-located with 5G: 2 Visitor Peak Demand: 15.000 **2025:** 214,352 90%-100% • Urban Sites: 1 2023 139.7% 133.4% 121.6% Visitors (Food Event) • 2030: 303,459\_ • Rural Sites: 4 >100% 2025 149.7% 142.9% 135.1% 196.2% 187.3% 191.3% 2030 Busy(h) Traffic associated to Mobile Access Urban vs Rural Split: After running the model for the Nelson and Shoal Bay suburbs in case of a major event with Technologies: • Urban - 17.4% 15,000 visitors, it can be observed that there is currently saturation in terms of mobile 30%\* • **Rural** - 82.6% network capacity, requiring the deployment of new radio sites.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- **2025** Installation of **two new mobile base station until 2025** that will support the demand for Nelson and Shoal Bay suburbs in case of a major event with 15,000 visitors.
- 2030 Installation of three new mobile base station between 2025 and 2030, resulting in a total of 12 radio mobile sites in the Nelson and Shoal Bay suburbs.

It was assumed that all sites deployed will include 5G technology.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 91.3%                        | 89.3%                      | 87.7%                              | 90%-100% |
| 2025               | 97.8%                        | 95.7%                      | 97.4%                              | >100%    |
| 2030               | 84.4%                        | 83.8%                      | 97.3%                              |          |

## Case Study 4: Nelson Bay/Shoal Bay - Other Technology Options

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Nelson and Shoal Bay region in the case of 15,000 visitors.

#### ( Other Technology Options 1 - Analysis (2030): Technology **Projected Cost** Description Effectiveness Low Scenario Low Scenario Total Devices - 148.246 Cell on Wheels (CoW) are temporary infrastructures that provide mobile coverage and Acquisition Cost: Low Scenario • Visitor Devices - 43,500 capacity, supporting an average of up to 350 devices simultaneously. Therefore, in each of \$1,000,000 As-Is %RAN Capacity - 109.0% the following scenarios, and to accommodate exceeding network devices, the required No. of Devices exceeding the network number of CoWs (independent of the operator) are: Rental Cost: capacity - 12,240 No. of exceeding devices in busy hour \$60,000 • Low Scenario: 734 exceeding devices connected during the busy hour via mobile (20%) via mobile connection (30%): access. Since each CoW supports 350 devices, 2 CoWs are necessary. 12,240 \* 20% \* 30% = 734 Baseline Scenario: 3,217 exceeding devices connected during the busy hour via **Baseline Scenario Baseline Scenario** mobile access. Since each CoW supports 350 devices, 10 CoWs are necessary. Total Devices - 212,251 Acquisition Cost: **Baseline Scenario** Visitor Devices - 62,250 High Scenario: 8,689 exceeding devices connected during the busy hour via mobile \$5,000,000 As-Is %RAN Capacity - 133.8% Cell on Wheels access. Since each CoW supports 350 devices, 25 CoWs are necessary. • No. of Devices exceeding the network Rental Cost: capacity - 53,617 × \$300,000 • No. of exceeding devices in busy hour Cell on Wheels can be installed during events, saving annual operational costs in terms of (20%) via mobile connection (30%): maintaining this infrastructure connected. 53,617 \* 20% \* 30% = 3,217 High Scenario High Scenario The deployment of COWs by operators is specific to the respective operator (e.g., a COW implemented by Telstra is only accessible to Telstra mobile network users). Total Devices - 303.459 Acquisition Cost: **High Scenario** Visitor Devices - 88,736 \$12,500,000 The cost of this infrastructure is performed only one time, and the option of renting them is • As-Is %RAN Capacity - 191.3% also available: No. of Devices exceeding the network Rental Cost: Acquisition Cost (per unit): \$500.000 capacity - 144,829 \$750,000 • Rental Cost (per unit): \$30,000\* No. of exceeding devices in busy hour (20%) via mobile connection (30%): 144,829 \* 20% \* 30% = 8,689 \*Rental Costs provided by Telstra



Sydney Surrounds North

## **Case Study 4: Nelson Bay/Shoal Bay - Other Technology Options**

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for the Nelson and Shoal Bay region in the case of 15,000 visitors.

-----

| Technology       | Description   | Projected Cost   | Effectiveness   |
|------------------|---|--|---|
|                  | The Cold Mobile Site is a pre-located site that contains all passive infrastructure   | Low Scenario   | Low Scenario  |
|                  | components. It is only activated during major events, requiring the installation of antennas and connections to power and backhaul. Therefore, the implementation costs associated with this solution are included in the Wireless Costing, excluding the costs related to associated   | Min: \$560,856<br>Max: \$721,351   | <b>S</b>  |
| Cold             | infrastructure.   | <b>Baseline Scenario</b>   | Baseline Scenari  |
| Mobile<br>Site   | For this case study #4 (Nelson/Shoal Bay with a peak demand of 15,000 visitors), the projected need for 2030 is to implement:   | Min: \$747,808<br>Max: \$961,801   | <b>S</b>  |
|                  | Low Scenario: 1 new mobile site without active infrastructure   | High Scenario  | High Scenario   |
|                  | <ul> <li><u>Baseline Scenario:</u> 2 new mobile sites without active infrastructure</li> <li><u>High Scenario:</u> 5 new mobile sites without active infrastructure</li> </ul>  | Min: \$2,209,767<br>Max: \$2.250,615   | <b>I</b>  |
|                  | The deployment of a <b>private wireless solution based on 5G</b> is a technology option to adopt<br>in <b>events and specific zones</b> where a significant demand is expected. This solution, being<br><b>private, allows only selected devices in the region of Nelson/Shoal Bay to access the</b><br><b>network</b> , with <b>capabilities designed according to the expected demand</b> | Low Scenario   | Low Scenario  |
|                  |   | Min: \$978,000<br>Max: \$989,000   | <b></b>   |
|                  | The estimation of the number of access points depends on various factors. However, it is  |  |   |
|                  |   | Baseline Scenario  | Baseline Scenari  |
| Private<br>56 56 | Therefore, the following number of access points would be necessary for the three scenarios   | Min: \$1,494,000<br>Max: \$1,538,000   | <b>S</b>  |
|                  |   |  |   |
|                  |   | High Scenario  | <u>High Scenario</u>  |
|                  | access. Since each AP supports 100 devices, <b>33 APs are necessary</b> . (Medium Site)   | Min: \$1,602,000   |   |
|                  | <ul> <li><u>High Scenario</u>: 8,689 exceeding devices connected during the busy hour via mobile<br/>access. Since each AP supports 100 devices, 87 APs are necessary. (Medium Site)</li> </ul>   | Max: \$1,646,000   |   |
|                  | Site  | Cold<br>Mobile<br>Sitecomponents. It is only activated during major events, requiring the installation of antennas and<br>connections to power and backhaul. Therefore, the implementation costs associated with this<br>solution are included in the Wireless Costing, excluding the costs related to associated<br>infrastructure.Cold<br>Mobile<br>SiteFor this case study #4 (Nelson/Shoal Bay with a peak demand of 15,000 visitors), the<br>projected need for 2030 is to implement:<br>• Low Scenario: 1 new mobile site without active infrastructure<br>• Baseline Scenario: 2 new mobile sites without active infrastructure<br>• High Scenario: 5 new mobile sites without active infrastructureThe deployment of a private wireless solution based on 5G is a technology option to adopt<br>in events and specific zones where a significant demand is expected. This solution, being<br>private, allows only selected devices in the region of Nelson/Shoal Bay to access the<br>network, with capabilities designed according to the expected demandThe estimation of the number of access points depends on various factors. However, it is<br>reasonable to assume that, given the forecast of the expected demand for the event/region<br>and the dedicated spectrum, each access point (AP) can support an average of 100 devices.<br>Therefore, the following number of access points would be necessary for the three scenarios<br>• Low Scenario: 734 exceeding devices connected during the busy hour via mobile<br>access. Since each AP supports 100 devices, <b>3 APs are necessary</b> (Medium Site)<br>• High Scenario: 8,689 exceeding devices connected during the busy hour via mobile<br>access. Since each AP supports 100 devices connected during the busy hour via mobile<br>access. Since each AP supports 100 devices connected during the busy hour via mobile<br>access. Since each AP supports 100 devices connected during the busy hour via mobile<br>access. Since each | Cold<br>Mobile<br>Sitecomponents. It is only activated during major events, requiring the installation of antennas and<br>connections to power and backhaul. Therefore, the implementation costs associated with this<br>solution are included in the Wireless Costing, excluding the costs related to associated<br>infrastructure.Min: \$560,856<br>Max: \$721,351For this case study #4 (Nelson/Shoal Bay with a peak demand of 15,000 visitors), the<br>projected need for 2030 is to implement:<br>• Low Scenario: 1 new mobile site without active infrastructure<br>• Baseline Scenario: 2 new mobile sites without active infrastructure<br>• High Scenario: 5 new mobile sites without active infrastructure<br>• High Scenario: 5 new mobile sites without active infrastructureHigh Scenario<br>Min: \$2,209,767<br>Max: \$2,250,615The deployment of a private wireless solution based on 5G is a technology option to adopt<br>in events and specific zones where a significant demand is expected. This solution, being<br>private, allows only selected devices in the region of Nelson/Shoal Bay to access the<br>network, with capabilities designed according to the expected demandLow Scenario<br>Min: \$978,000<br>Max: \$989,000The estimation of the number of access points depends on various factors. However, it is<br>reasonable to assume that, given the forecast of the expected demand for the event/region<br>and the dedicated spectrum, each access points would be necessary for the three scenarios<br>• Low Scenario: 7.34 exceeding devices connected during the busy hour via mobile<br>access. Since each AP supports 100 devices, 33 APs are necessary. (Medium Site)High Scenario<br>Min: \$1,602,000<br>Max: \$1,646,000High Scenario:<br>Min: \$1,602,000High Scenario: 8,689 exceeding devices connected during the busy hour via mobile<br>access. Since each AP supports 100 devices, 33 APs are necessary. (Me |

### **Case Study 5: The Entrance, Central Coast - Technology Review**

The detailed analysis of the number of sites, types of radio technology, and the evaluation of the NBN network offer insights into the current telecommunications maturity of a suburb, enabling the identification of potential gaps. This represents the current status for the suburb of The Entrance, located in the Central Coast region.

### Existing Radio Mobile Sites



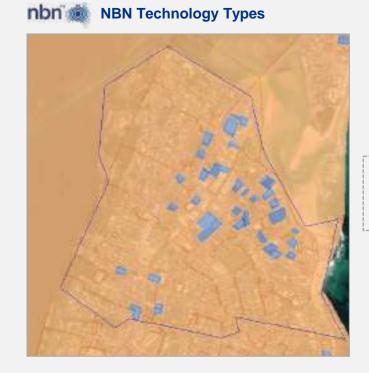
The suburb of The Entrance currently has a total of 3 mobile radio sites (1 from Telstra, 1 from Optus, and 1 from TPG). Upon analyzing the coverage maps of the operators, there are no connectivity gaps for 3G and 4G technologies.

- Regarding the 5G, all of the mobile sites provide access to this technology.
- Despite there being only 3 sites located in The Entrance suburb, this area benefits from coverage and capacity of sites located in Blue Bay, approximately 1.5 km away."

|   | Mobile<br>Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|---|--------------------|----------------------------|------------------------------|------------------------------|------------------------------|
| 0 | Telstra            | 1                          | 1                            | 1                            | 1                            |
| 0 | Optus              | 1                          | 1                            | 1                            | 1                            |
| O | TPG                | 1                          | 1                            | 1                            | 1                            |

Note: Some radio sites from different operators may be co-located on the same tower and may not be visible in the image above.



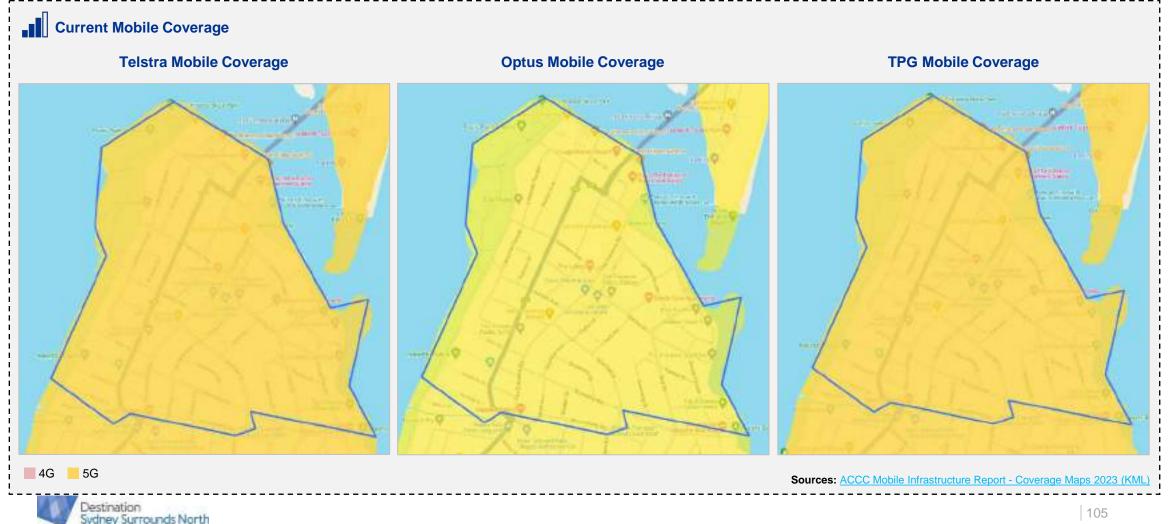


| Fibre to the Premises |
|-----------------------|
| Fibre to the Building |

• The suburb of The Entrance, due to being a highly populated area with no rural area, has a high number of dwellings and is located in a central area, mostly having access via Fibre to the Premises (FTTP), with some buildings covered by fibre to the building.

### **Case Study 5: The Entrance, Central Coast - Technology Review**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



### **Case Study 5: The Entrance, Central Coast - Region Characterisation**

The below tables summarise all the data such as population, demographics, number of devices, visitor peak demand, and other aspects that characterise a specific region. The steps taken to determine these figures are presented in the Appendix of this report. This is the characterisation for The Entrance suburb.

### **W** Population and Demographic Aspects

| Total              | Area            | Total Population |       |  |
|--------------------|-----------------|------------------|-------|--|
| 1.4                | km <sup>2</sup> | 2023             | 4,326 |  |
| Urban vs           | Rural Split     | 2025             | 4,459 |  |
| Urban              | 100%            |                  |       |  |
| Rural              | 0%              | 2030             | 4,753 |  |
| <b>)</b> Visitor [ | Demand          |                  |       |  |

| Major Event      | Estimated Number<br>of Visitors |
|------------------|---------------------------------|
| ChromeFest Event | 20,000                          |

### Sain Assumptions

- The peak number of visitors, 20,000, is derived from a previous 3-day event that drew over 50,000 people during the weekend. Saturday marked the highest day of attendance, with 20,000 individuals.
- To obtain the total number of devices for industrial sectors, the industry employment rate for the Central Coast region was used.



| Sectors  | 2023   | 2025   | 2030   |
|--|--------|--------|--------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 290    | 390    | 819    |
| Utilities  | 223    | 300    | 630    |
| Construction   | 2,562  | 3,448  | 7,242  |
| Manufacturing  | 1,315  | 1,769  | 3,715  |
| Wholesale and Retail Trade                                   | 2,763  | 3,718  | 7,809  |
| Transportation & Warehousing                                 | 824    | 1,109  | 2,330  |
| Finance, Insurance, Real Estate, Rental & Leasing            | 1,092  | 1,469  | 3,086  |
| Professional, Scientific & Technical Services                | 1,337  | 1,799  | 3,778  |
| Business, Building & other support services                  | 735    | 989    | 2,078  |
| Educational services   | 1,827  | 2,459  | 5,164  |
| Health care and social assistance                            | 3,966  | 5,337  | 11,209 |
| Arts, Information, Culture & Recreation                      | 668    | 899    | 1,889  |
| Accommodation and food services                              | 1,560  | 2,099  | 4,408  |
| Other services (excluding public administration)             | 847    | 1,139  | 2,393  |
| Public administration  | 1,359  | 1,829  | 3,841  |
| Households & Consumer Goods (Individual Devices)             | 17,612 | 18,166 | 19,630 |
| Cedar Mill - Visitor Demand (Visitor Devices)                | 83,000 | 83,000 | 83,000 |
|  |        |        |        |



## **Case Study 5: The Entrance, Central Coast - Wireless Summarisation**

Below, the As-Is and Future State in terms of RAN Capacity (Downlink, Uplink, Simultaneous Active Devices) for the different scenarios are represented in a peak demand case of 20,000 visitors event at The Entrance suburb.

|                     | Low Dem   | and Scena                  | ario                               |  | Baseline D  | emand Sce                  | enario                             |            |                                     | High Den  | (Uplink)         (Active Device           133.4%         189.1%           142.1%         201.5%           178.6%         253.2%           e network capacity at the momenta |                                  |
|---------------------|---|----------------------------|------------------------------------|--|---|----------------------------|------------------------------------|------------|-------------------------------------|---|---|----------------------------------|
|                     | 0.806   |                            |                                    | <u>Total Nur</u><br>• 2023:<br>• 2025: | el Inputs:<br>nber of Devices:<br>121,980<br>129,919<br>163,021                     |                            |                                    | <u>Tot</u> | <u>al Num</u><br>2023: 1<br>2025: 1 | I Inputs:<br>ber of Devices:<br>73,967<br>85,408<br>232,941 | <ul><li>4G co-loc</li><li>Urban Si</li></ul>  | cated with 5G:<br>tes: 0         |
| 2 - As-Is           | State   |                            |                                    | 2 - As-I                               | s State   |                            |                                    | 2 -        | As-Is                               | State   |   |                                  |
| Projected<br>Years  | % RAN Capacity<br>(Downlink)                                  | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | Projecte<br>Years                      | d % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | Pro<br>Y   | ojected<br>/ears                    | % RAN Capacity (Downlink)                                   |   | % RAN Capacit<br>(Active Devices |
| 2023                | 63.8%   | 65.4%                      | 92.7%                              | 2023                                   | 91.2%   | 93.5%                      | 132.6%                             | Y          | 2023                                | 130.1%  | 133.4%  | 189.1%                           |
| 2025                | 67.9%   | 69.6%                      | 98.7%                              | 2025                                   | 97.2%   | 99.6%                      | 141.2%                             |            | 2025                                | 138.7%  | 142.1%  | 201.5%                           |
| 2030                | 81.5%   | 83.5%                      | 123.8%                             | 2030                                   | 116.6%  | 119.6%                     | 177.2%                             |            | 2030                                | 174.2%  | 178.6%  | 253.2%                           |
| Necessa<br>- Future | ary increase of the   | e network capacit          | y in 2030.                         | !! <b> </b>                            | ssary increase of th  | ne network capaci          | ty at the moment.                  |            |                                     | ary increase of the state                                   | ne network capaci   | ty at the mome                   |
|                     |   | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |  | d % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | Pro<br>Y   |                                     | % RAN Capacity<br>(Downlink)                                | % RAN Capacity<br>(Uplink)  | % RAN Capaci<br>(Active Device   |
| 2023                | 63.8%   | 65.4%                      | 92.7%                              | 2023                                   | 54.7%   | 56.1%                      | 79.6%                              |            | 2023                                | 55.8%   | 57.2%   | 81.0%                            |
| 2025                | 67.9%   | 69.6%                      | 98.7%                              | 2025                                   | 58.3%   | 59.8%                      | 84.7%                              |            | 2025                                | 59.4%   | 60.9%   | 86.4%                            |
| 2030                | 61.1%   | 62.6%                      | 92.8%                              | 2030                                   | 58.3%   | 59.8%                      | 88.6%                              |            | 2030                                | 65.3%   | 67.0%   | 95.0%                            |
| 2025-20             | 025: No need of ir<br>030: Installation o<br>adio Sites by 20 | f one new mobile           |                                    | • 2025                                 | 2025: Installation of 2030: Installation of 2030: Installation of Radio Sites by 20 | of one new mobile          |                                    | •          | 2025-2                              |   | of four new mobile<br>of one new mobile<br><b>030</b> : 8   |                                  |
| roiected            | d Costs: \$552,4  | 41 - \$840,269             |                                    | Project                                | ed Costs: \$1,28  | 9,029 - \$1,960,628        | 8                                  | Pro        | ojecte                              | d Costs: \$1,657  | 7,323 - \$3,080,986   | 3                                |

### **Case Study 5: The Entrance, Central Coast - Wireless Simulated Capacity**

In the table below, the capacity status for the Entrance suburb under a low demand scenario conditions and a peak demand of 20,000 visitors is presented.

| - Model Inputs:   |   |   | 2- As-Is Stat                 | e                            |                                     |   |                |
|---|---|---|-------------------------------|------------------------------|-------------------------------------|---|----------------|
| Total Number of Devices:<br>• 2023: 85,286  | <ul> <li><u>Current Number of Sites:</u> (3)</li> <li>4G co-located with 5G: 3</li> </ul> |   | Projected<br>Years            | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink)          | % RAN Capacity<br>(Active Devices)  | <b>90%</b>     |
| <ul> <li>2025: 90.806</li> <li>2030: 113,875</li> <li>Visitor Peak Demand: 20,000</li> <li>Visitors (ChromeFest Event)</li> </ul> | <ul> <li>Urban Sites: 0</li> <li>Rural Sites: 0</li> </ul>                                |   | 2023                          | 63.8%                        | 65.4%                               | 92.7%   | 90%-100%       |
|   |   | V | 2025<br>2030                  | 67.9%<br>81.5%               | 69.6%<br>83.5%                      | 98.7%<br>123.8%   | >100%          |
| Busy(h) Traffic associated to Mobile AccessUrban vs Rural Split:Technologies:• Urban - 100%• 30%*• Rural - 0%                     |   |   | visitors it can<br>sites supp | n be observed that fo        | r the year 2023 and demand. However | b in case of a major<br><b>2025, the current so</b><br>r, by the year <b>2030</b> | enario in term |

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of one new mobile base station between 2025 and 2030, resulting in a total of 4 radio mobile sites in the The Entrance suburb.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) |
|--------------------|------------------------------|----------------------------|------------------------------------|
| 2023               | 63.8%                        | 65.4%                      | 92.7%                              |
| 2025               | 67.9%                        | 69.6%                      | 98.7%                              |
| 2030               | 61.1%                        | 62.6%                      | 92.8%                              |

It was assumed that all sites deployed will include 5G technology.



# **Case Study 5: The Entrance, Central Coast - Wireless Simulated Capacity**

In the table below, the capacity status for the Entrance suburb under a baseline demand scenario conditions and a peak demand of 20,000 visitors is presented.

| 1 - Model Inputs:   |   | 2- As-Is St        | ate   |                            |                                    |          |
|---|---|--------------------|---|----------------------------|------------------------------------|----------|
| Total Number of Devices:  | Current Number of Sites: (3) <ul> <li>4G co-located with 5G: 3</li> </ul> | Projected<br>Years | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| • 2025: 129,919 Visitor Peak Demand: 20,000 Visitors (ChromeFest Event) | • Urban Sites: 0  | 2023               | 91.2%   | 93.5%                      | 132.6%                             | 90%-100% |
| • <b>2030</b> : 163,021   | • Rural Sites: 0  | 2025               | 97.2%   | 99.6%                      | 141.2%                             | >100%    |
|   |   | 2030               | 116.6%  | 119.6%                     | 177.2%                             | <u> </u> |
| Busy(h) Traffic associated to Mobile Access<br>Technologies:<br>• 30%*  | Urban vs Rural Split:<br>• Urban - 100%<br>• Rural - 0%                   | can be of          | ing the model for the E<br>oserved that there is o<br>he <b>deployment of nev</b> | currently saturation       |                                    |          |

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of two new mobile base station until 2025 that will support the demand for the Entrance suburb in case of a major event with 20,000 visitors.
- 2030 Installation of one new mobile base station between 2025 and 2030, resulting in a total of 6 radio mobile sites in the Entrance suburb.

It was assumed that all sites deployed will include 5G technology.

\*Important Note: While performing the forward looking scenario simulation, the model adds +20% of headroom traffic capacity on top of this value.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| 2023               | 54.7%                        | 56.1%                      | 79.6%                              | 90%-100%   |
| 2025               | 58.3%                        | 59.8%                      | 84.7%                              | >100%      |
| 2030               | 58.3%                        | 59.8%                      | 88.6%                              |            |

# **Case Study 5: The Entrance, Central Coast - Wireless Simulated Capacity**

In the table below, the capacity status for the Entrance suburb under a high demand scenario conditions and a peak demand of 20,000 visitors is presented.

| - Model Inputs:  |   | 2- As-Is Stat      | te  |                            |                                    |            |
|--|---|--------------------|---|----------------------------|------------------------------------|------------|
| Total Number of Devices:   | <ul> <li><u>Current Number of Sites:</u> (3)</li> <li>4G co-located with 5G: 3</li> </ul> | Projected<br>Years | % RAN Capacity<br>(Downlink)  | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
| • 2025: 185,408 Visitor Peak Demand: 20,000 Visitors (ChromeFest Event)        | • Urban Sites: 0  | 2023               | 130.1%  | 133.4%                     | 189.1%                             | 90%-100%   |
| • 2030: 232,941  | • Rural Sites: 0  | 2025               | 138.7%  | 142.1%                     | 201.5%                             | >100%      |
|  |   | 2030               | 174.2%  | 178.6%                     | 253.2%                             | L          |
| Busy(h) Traffic associated to Mobile Access<br>Technologies:<br>• <b>30%</b> * | <u>Urban vs Rural Split:</u> <ul> <li>Urban - 100%</li> <li>Rural - 0%</li> </ul>         | can be obs         | g the model for the E<br>erved that there is c<br>e deployment of new | currently saturation       |                                    |            |

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of four new mobile base station until 2025 that will support the demand for the Entrance suburb in case of a major event with 20,000 visitors.
- 2030 Installation of one new mobile base station between 2025 and 2030, resulting in a total of 8 radio mobile sites in the Entrance suburb.

It was assumed that all sites deployed will include 5G technology.

\*Important Note: While performing the forward looking scenario simulation, the model adds +20% of headroom traffic capacity on top of this value.



| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 55.8%                        | 57.2%                      | 81.0%                              | 90%-100% |
| 2025               | 59.4%                        | 60.9%                      | 86.4%                              | >100%    |
| 2030               | 65.3%                        | 67.0%                      | 95.0%                              |          |

# **Case Study 5: The Entrance, Central Coast - Other Technology Options**

There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for The Entrance suburb in the case of 20,000 visitors.

#### (K) Other Technology Options 1 - Analysis (2030): Technology Description **Projected Cost** Effectiveness Low Scenario Low Scenario Total Devices - 113.875 Cell on Wheels (CoW) are temporary infrastructures that provide mobile coverage and Acquisition Cost: Low Scenario Visitor Devices - 58,000 capacity, supporting an average of up to 350 devices simultaneously. Therefore, in each of \$2,000,000 As-Is %RAN Capacity - 123.8% the following scenarios, and to accommodate exceeding network devices, the required No. of Devices exceeding the network number of CoWs (independent of the operator) are: Rental Cost: capacity - 21,891 No. of exceeding devices in busy hour \$120,000 • Low Scenario: 1,313 exceeding devices connected during the busy hour via mobile (20%) via mobile connection (30%): access. Since each CoW supports 350 devices, 4 CoWs are necessary. 21,891 \* 20% \* 30% = 1,313 Baseline Scenario: 4,261 exceeding devices connected during the busy hour via **Baseline Scenario Baseline Scenario** mobile access. Since each CoW supports 350 devices, 13 CoWs are necessary. Total Devices - 163,021 Acquisition Cost: **Baseline Scenario** Visitor Devices - 83,000 High Scenario: 8,456 exceeding devices connected during the busy hour via mobile \$6,500,000 • As-Is %RAN Capacity - 177,2% Cell on Wheels access. Since each CoW supports 350 devices, 25 CoWs are necessary. No. of Devices exceeding the network Rental Cost: capacity - 71,022 × \$390,000 • No. of exceeding devices in busy hour Cell on Wheels can be installed during events, saving annual operational costs in terms of (20%) via mobile connection (30%): maintaining this infrastructure connected. 71,022 \* 20% \* 30% = 4,261 High Scenario High Scenario The deployment of COWs by operators is specific to the respective operator (e.g., a COW implemented by Telstra is only accessible to Telstra mobile network users). Total Devices - 232.941 Acquisition Cost: **High Scenario** Visitor Devices - 118,400 \$12,500,000 The cost of this infrastructure is performed only one time, and the option of renting them is • As-Is %RAN Capacity - 253.2% also available: No. of Devices exceeding the network Rental Cost: Acquisition Cost (per unit): \$500.000 capacity - 140,942 \$750,000 Rental Cost (per unit): \$30,000\* No. of exceeding devices in busy hour (20%) via mobile connection (30%): 140,942 \* 20% \* 30% = 8,456 \*Rental Costs provided by Telstra



Sydney Surrounds North

100 C

# **Case Study 5: The Entrance, Central Coast - Other Technology Options**

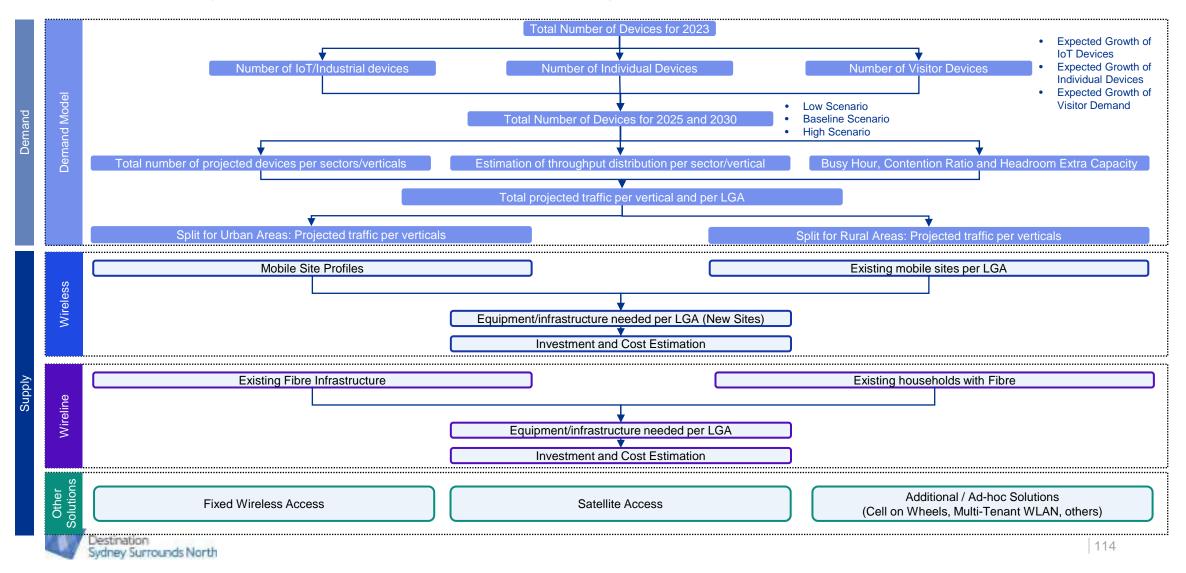
There are alternative technologies with the potential to accommodate the demand generated by events in defined regions. We have outlined potential technology options available for The Entrance suburb in the case of 20,000 visitors.

| - Analysis (2030):   | Technology     | Description  | Projected Cost                       | Effectiveness    |
|--|----------------|--|--------------------------------------|------------------|
| Low Scenario   |                | The Cold Mobile Site is a pre-located site that contains all passive infrastructure  | Low Scenario                         | Low Scenario     |
| <ul> <li>Total Devices - 113,875</li> <li>Visitor Devices - 58,000</li> <li>As-Is %RAN Capacity - 123.8%</li> </ul>              | Cold           | components. It is only activated during major events, requiring the installation of antennas and connections to power and backhaul. Therefore, the implementation costs associated with this solution are included in the <u>Wireless Costing</u> , excluding the costs related to <b>associated</b> | Min: \$286,164<br>Max: \$754,999     | <b>S</b>         |
| No. of Devices exceeding the network   |                | infrastructure.  | Baseline Scenario                    | Baseline Scenari |
| <ul> <li>capacity - 21,891</li> <li>No. of exceeding devices in busy hour (20%) via mobile connection (30%):</li> </ul>          | Mobile<br>Site | For this case study #5 (The Entrance with a peak demand of 20,000 visitors), the projected need for 2030 is to implement:  | Min: \$667,716<br>Max: \$1,761,664   | <b>S</b>         |
| 21,891 * 20% * 30% = 1,313   |                | Low Scenario: 1 new mobile site without active infrastructure  | High Scenario                        | High Scenario    |
| <ul> <li>Baseline Scenario</li> <li>Total Devices - 163,021</li> </ul>   |                | <ul> <li><u>Baseline Scenario</u>: 3 new mobile sites without active infrastructure</li> <li><u>High Scenario</u>: 5 new mobile sites without active infrastructure</li> </ul>   | Min: \$858,492<br>Max: \$2,768,330   | <b>O</b>         |
| <ul> <li>Visitor Devices - 83,000</li> <li>As-Is %RAN Capacity - 177,2%</li> </ul>   |                | The deployment of a private wireless solution based on 5G is a technology option to adopt  | Low Scenario                         | Low Scenario     |
| <ul> <li>No. of Devices exceeding the network capacity - 71,022</li> <li>No. of exceeding devices in busy hour</li> </ul>        |                | in events and specific zones where a significant demand is expected. This solution, being private, allows only selected devices in the region of The Entrance to access the network, with capabilities designed according to the expected demand   | Min: \$990,000<br>Max: \$1,001,000   | <b>S</b>         |
| (20%) via mobile connection (30%):<br>71,022 * 20% * 30% = 4,261   |                | The estimation of the number of access points depends on various factors. However, it is   | Deceline Cooncris                    | Deceline Cooneri |
| High Scenario  | Drivete        | reasonable to assume that, given the forecast of the expected demand for the event/region<br>and the dedicated spectrum, each access point (AP) can support an average of 100 devices.   | Baseline Scenario                    | Baseline Scenari |
| <ul> <li>Total Devices - 232,941</li> <li>Visitor Devices - 118,400</li> </ul>   | SG Private     | Therefore, the following number of access points would be necessary for the three scenarios <ul> <li>Low Scenario: 1,313 exceeding devices connected during the busy hour via mobile</li> </ul>  | Min: \$1,514,000<br>Max: \$1,558,000 | <b></b>          |
| • As-Is %RAN Capacity - 253.2%   |                | access. Since each AP supports 100 devices, <b>14 APs are necessary</b> ( <u>Small Site</u> )  |                                      |                  |
| <ul> <li>No. of Devices exceeding the network<br/>capacity - 140,942</li> </ul>  |                | • Baseline Scenario: 4,261 exceeding devices connected during the busy hour via mobile   | High Scenario                        | High Scenario    |
| <ul> <li>No. of exceeding devices in busy hour<br/>(20%) via mobile connection (30%):<br/>140,942 * 20% * 30% = 8,456</li> </ul> |                | <ul> <li>access. Since each AP supports 100 devices, 43 APs are necessary. (Medium Site)</li> <li><u>High Scenario:</u> 8,456 exceeding devices connected during the busy hour via mobile access. Since each AP supports 100 devices, 85 APs are necessary. (Medium Site)</li> </ul>                 | Min: \$1,598,000<br>Max: \$1,642,000 | <b></b>          |

Approach to conducting the Future State Characterisation

### **Overview of the Future Characterisation Key Steps**

The below chart shows the key steps that our approach includes to model future connectivity demand and the network infrastructure investment needed to fulfil that demand.



# Wireless Characterisation

# **Wireless - Existing Mobile Sites and Respective Profiles**

Obtaining the count of existing sites for each region and defining their profiles is crucial for estimating the current capacity of the radio access network. These inputs determine whether the existing infrastructure can support both current and future demands.

### Mobile Sites per LGA

To obtain the different existent sites according to their profiles and to perform the wireless capacity simulation for the different regions, the following types of radio sites were defined:

- **4G co-located with 5G Sites** encompassing all existing sites with access to 5G. 5G sites enable high transmission capacity and can support a high number of devices simultaneously.
- **Urban Sites** The number of urban sites was derived from the percentage ratio of urban population to the region's current number of 3G/4G sites in each region. These sites operate at higher frequencies to ensure greater transmission capacity.
- Rural Sites In contrast to urban sites, rural sites were obtained through the percentage ratio of rural population to the region's current number of 3G/4G sites in each region. These sites operate at lower frequencies, reflecting lower capacity requirements and aiming to ensure greater coverage distance.

| Region         | Number of<br>Sites | 4G co-<br>located<br>with 5G | Urban<br>Site | Rural Site |  |
|----------------|--------------------|------------------------------|---------------|------------|--|
| Central Coast  | 265                | 98                           | 165           | 2          |  |
| Cessnock City  | 59                 | 17                           | 0             | 42         |  |
| Dungog Shire   | 13                 | 0                            | 0             | 13         |  |
| Lake Macquarie | 111                | 68                           | 39            | 4          |  |
| Maitland       | 50                 | 20                           | 19            | 11         |  |
| Muswellbrook   | 28                 | 2                            | 0             | 26         |  |
| Newcastle City | 114                | 66                           | 48            | 0          |  |
| Port Stephens  | 79                 | 27                           | 9             | 43         |  |
| Singleton      | 39                 | 8                            | 1             | 30         |  |
| Upper Hunter   | 24                 | 4                            | 0             | 20         |  |



### (A) Mobile Sites Profiles

To estimate the current network capacity for different regions, three site profiles were considered:

- 1) 4G co-located sites with 5G sites incorporating all technologies, providing high capacity.
- **2)** Urban Sites 3G/4G standalone sites using high frequencies (e.g., LTE 1800, 2100, 2300, 2600).
- **3) Rural Sites** 3G/4G standalone sites using lower frequencies (e.g., LTE 700, 800, 900).

The definition of maximum transmission capabilities in terms of transmission, reception, and devices per mobile site depends on many technical telecommunications factors,. The values in the table below are average values, considering a starting point of a common topology 4G radio site user by mobile operators and according to the <u>3GPP</u> standards.

| Specifications                                     | 4G co-located<br>with 5G | Urban Site | Rural Site |  |
|--|--------------------------|------------|------------|--|
| Maximum transmission link capacity per site (Mbps) | 510                      | 290        | 250        |  |
| Maximum reception link capacity per site (Mbps)    | 105                      | 60         | 55         |  |
| Maximum Simultaneously<br>Active Users per site    | 1,800                    | 1,400      | 1,200      |  |

# **Wireless - Simulated Capacity Methodology**

The below steps have been undertaken in the wireless modelling to identify areas where the existing network capacity does not support the estimated future demand.

### Wireless Model Methodology

#### 1 - Model Inputs

To estimate the current state capacity, previously estimated input assumptions feed into the wireless model. These inputs are:

- **1.1 Total Number of Devices**: Estimated total number of devices for the years 2023, 2025, and 2030, for three scenarios.
- **1.2 Total Number of Sites:** The existing number of mobile sites in the region categorised as 4G co-located with 5G, Urban Sites (4G with higher frequencies), and Rural Sites (4G with lower frequencies).
- 1.3 Busy Hour Traffic associated with Mobile Access Technologies: Traffic associated with the mobile network during the busy hour.
- **1.4 Split Urban vs Rural:** The population ratio between urban and rural areas used to determine the type of traffic and the respective number of sites allocated to each region.

#### 2 - Present State

After feeding the model with the inputs mentioned in step 1, it is possible to estimate the current state in terms of RAN (Radio Access Network) capacity across three different variables. In this analysis, it is assumed that the number of sites will remain the same until 2030.

- Required Transmission Link Capacity as % of RAN Capacity: This parameter aims to understand the network's capacity to handle data transmissions, information, and other network parameters between the radio site and user equipment.
- Required Receive Link Capacity as % of RAN Capacity: This parameter aims to understand the network's capacity to handle the reception of data, information, and other network parameters between user equipment and the base station.
- Required Simultaneous Active Users/Devices (SAUs) as % of RAN Capacity: This parameter allows the understanding of network's capacity to handle the number of simultaneous users/devices accessing during the busy hour.
- For each of these parameters, the capacity based on the simulated demand is determined as a percentage and is represented as:
  - <90% The existing capacity is sufficient to support the estimated future demand and no deployment of new mobile sites is necessary.</p>
  - 90%-100% The existing capacity is sufficient to support the estimated future demand, without the need to add new radio sites. However, despite already considering a 20% extra headroom, the network may experience saturation in the case of peak demand or unexpected network congestion

>100% - The existing capacity does not support the estimated future demand, which may lead to denial of mobile network service. Installation of new radio sites is recommended.

 $\mathbf{T}$ 

#### 3 - Future State

Through the analysis of the current state, the future state of the network is defined, providing the number of sites that need to be implemented \in 2025 and 2030 as necessary to address the simulated connectivity demand by increasing capacity.

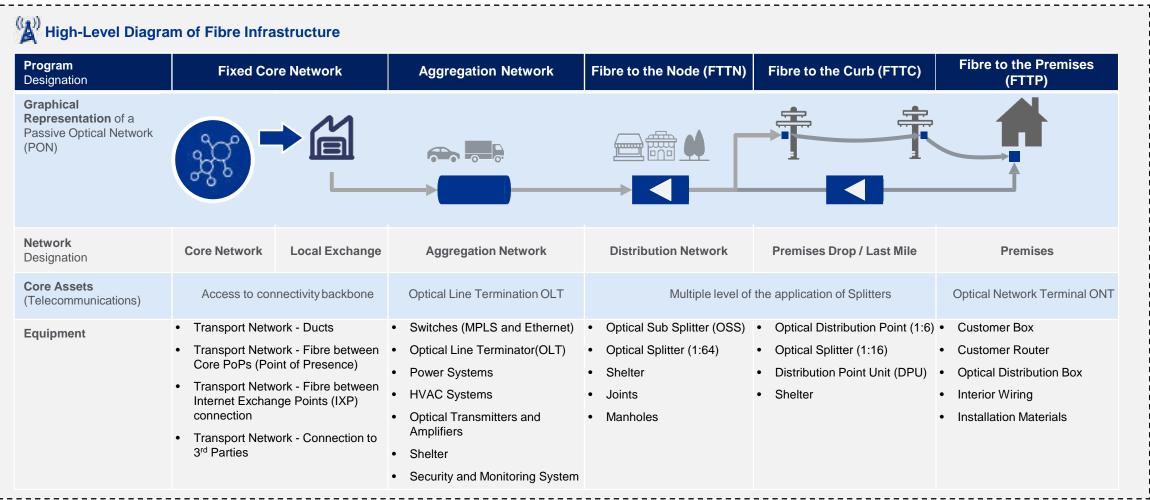
| Projected<br>Years | Required Mbps -<br>Downlink as % of RAN<br>Capacity | Required Mbps -<br>Uplink as % of RAN<br>Capacity | Required SAUs as<br>% of<br>RAN Capacity |
|--------------------|---|---|--|
| 2023               | 97.6%   | 98.6%   | 69.6%                                    |
| 2025               | 108.2%  | 109.2%  | 95.9%                                    |
| 2030               | 141.6%  | 142.9%  | 162.7%                                   |
|                    |   |   | Illustrative Example                     |

Desti Sydne

# Wireline Characterisation

# Wireline – Components of Existing Fibre Infrastructure

The diagram below illustrates the infrastructure of a fibre access technology that aligns with the architecture and access types provided by the NBN for accessing its services via fibre.





Future Population and Visitor Demar

### **Wireline - Existing dwellings with Fibre**

The analysis of the current number of dwellings with fibre access across different LGAs helps understand the current deployment status and estimate the infrastructure and associated costs in an attempt to provide FTTP (fibre to the Premises) to all dwellings by 2030.

### Existing households with Fibre

To understand the maturity and installation status of fibre in different regions, the number of dwellings and their respective types of fixed access to NBN services were examined for each one of the suburbs.

According to the NBN's plan to fiberise **90% of homes and businesses with its fastest service** and with the investment from the Australian government for this transition, it is assumed that by 2030, the DSSN may aim to provide FTTP for all regions and their respective dwellings.

In summary, based on this assumption the following transition will be completed for the entire region by 2030:

- Transition of 13,836 private dwellings from FTTC to FTTP
- Transition of 241,968 private dwellings from FTTN to FTTP
- **Provision of FTTP to the 26,180 dwellings** currently without fibre.

This assumption does not include the transition from Fibre to the Building to Fibre to the Premises, as it has been observed that existing buildings with fibre are residual and belong to industrial sectors such as universities, hospitals, military areas, etc.

#### Current distribution of access types across dwellings for the different regions

| Region         | Total Private<br>Dwellings | # of Dwellings with<br>access to Fibre to<br>the Premises (FTTP) | # of Dwellings with<br>access to Fibre to<br>the Curb (FTTC) | # of Dwellings with<br>access to Fibre to<br>the Node (FTTN) | # of Dwellings without<br>access to Fibre |
|----------------|----------------------------|--|--|--|---|
| Central Coast  | 152,699                    | 67,578   | 1,994  | 79,448   | 3,679                                     |
| Cessnock City  | 26,304                     | 2,441  | 4,286  | 15,693   | 3,884                                     |
| Dungog Shire   | 3,905                      | 0  | 0  | 1,863  | 2,042                                     |
| Lake Macquarie | 37,464                     | 3,890  | 3,817  | 29,332   | 425                                       |
| Maitland       | 35,343                     | 23,345   | 0  | 10,546   | 1,452                                     |
| Muswellbrook   | 8,193                      | 948  | 50   | 6,335  | 860                                       |
| Newcastle City | 75,771                     | 15,218   | 0  | 60,265   | 288                                       |
| Port Stephens  | 37,730                     | 3,421  | 3,716  | 27,088   | 3,505                                     |
| Singleton      | 9,348                      | 73   | 0  | 5,960  | 3,315                                     |
| Upper Hunter   | 12,168                     | 0  | 0  | 5,438  | 6,730                                     |
| DSSN Region    | 398,925                    | 116,914  | 13,863   | 241,968  | 26,180                                    |



### Wireline – Cost Estimation of Wireline Expansion

The following table presents the costs associated with the wireline expansion for the different LGAs.

#### (S) **Cost Estimation of Wireline Upgrade to FTTP**

According to statements provided by the CEO of NBN and following the expansion project currently underway to upgrade the various types of NBN access to FTTP, different costs associated with this expansion have been projected over the years:

- In 2020, the government projected in their business case that fibre lead-in costs would be \$750 per connection.
- In 2023. NBN communicated a \$2.650 capital cost per connection.
- In 2024, NBN communicated the lead-in cost as \$1,400 per connection.

Therefore, in order to calculate the costs associated with the expansion from FTTN or FTTC to FTTP, a cost of \$1,400 per dwelling was used. The costs for each LGA associated with this expansion can be seen on the right side.

Regarding the costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, the cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores. To estimate these costs, the following factors must be taken into consideration:

- · Presence of IXPs and POPs in the region The more distant these connection points are, the greater the amount of fiber required, consequently escalating costs..
- **Construction of Ducts** In extremely rural regions with dispersed dwellings, the construction of ducts in various directions is required to provide FTTP.
- Installation of OLTs In terms of fibre network aggregation, in remote areas, the number of necessary OLTs depends on the distance between dwellings and regions.





Future Characterisation Infrastructure & Costings: Wireless

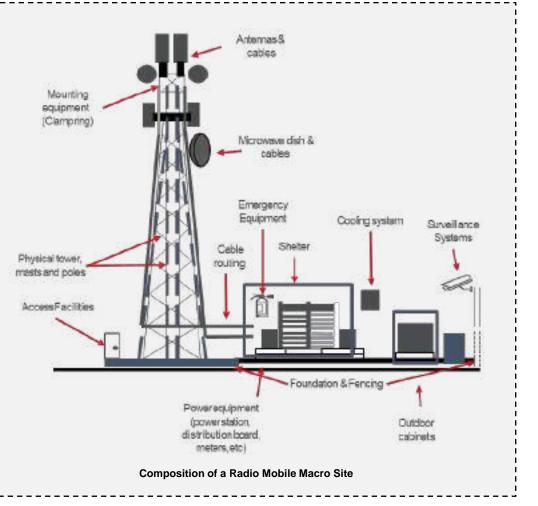
# Wireless – Components and Cost Estimation of new Mobile Sites

The diagram below illustrates the infrastructure for a radio mobile macro site.

### Mobile Sites - Cost Estimation

- In order to project the costs associated with the necessary expansion to accommodate the future demand, it is necessary to understand the costs of each type of existing macro site. For this analysis, two types of macro sites were considered: Monopoles and Lattice Towers.
- These costs should not be regarded as precise figures, as they depend on site-specific features, such as height, structure type, distance from the power grid, access track, backhaul connection, and the fact that the site in question is co-located.
- For the cost estimation projection, the costs present in the ACCC report 'Regional Mobile Infrastructure Inquiry' were used as a reference.

|  | Major                      | Cities                    | Inner Regional Areas       |                           |  |
|--|----------------------------|---------------------------|----------------------------|---------------------------|--|
| Type of Infrastructure                           | Monopole<br>Tower (25-50m) | Lattice Tower<br>(30-60m) | Monopole<br>Tower (25-50m) | Lattice Tower<br>(30-60m) |  |
| Tower site selection and planning<br>approvals   | \$69,885                   | \$111,260                 | \$369,563                  | \$104,967                 |  |
| Tower site construction                          | \$159,271                  | \$287,866                 | \$278,038                  | \$318,456                 |  |
| Access to tower site (if an upgrade is required) | -                          | \$120,387                 | -                          | \$23,638                  |  |
| Connection to power                              | -                          | \$235,486                 | \$30,199                   | \$113,795                 |  |
| Connection to backhaul                           | \$57,008                   | -                         | \$43,551                   | -                         |  |
| Associated infrastructure                        | \$266,277                  | \$85,270                  | \$144,895                  | \$65,113                  |  |
| Indicative total build cost                      | \$552,441                  | \$840,269                 | \$866,246                  | \$625,969                 |  |





# Wireless – Cost Estimation of new Mobile Sites

To conduct the study on the cost associated with mobile expansion, different assumptions have been defined and are explained below in terms of the type of mobile tower, location in urban or rural areas, and the existence of co-location among operators.

#### S Cost Estimation of new Mobile Sites - Assumptions

#### Assumptions

1

2

3

To estimate the cost associated with each LGA, the following assumptions were made:

A radio site can be classified as either a monopole tower or lattice tower type. This decision depends on factors such as access type, area, space, aesthetic considerations, among others. Therefore, the following cost range was assumed for each radio site:

- Cost range of a radio site in a Major City: \$552,441 \$840,269
- Cost range of a radio site in an Inner Regional Area: \$625,969 \$866,246

To determine whether the cost of a site should be considered for a major city or inner regional areas, the urban vs rural split previously presented for each of the regions was taken into account.

Since the presence of currently co-located mobile radio sites, it is expected that new macro sites will also share infrastructure among the three operators. The table indicates a minimum co-location value of 44.5% for Telstra in 2023. Therefore, this projection assumes that 44.5% of additional sites will be co-located, requiring the construction of only one tower to accommodate the three different operator.

| Operator | Co-located sites as percentage (%) of total sites |
|----------|---|
| Telstra  | 44.5%   |
| Optus    | 69.7%   |
| TPG      | 88.7%   |

Source: ACCC Mobile Infrastructure Report 2023 - Co-Located Sites



### Wireless – Cost Estimation of new Mobile Sites

Below, the additional number of mobile sites for each region is presented for the different scenarios.

#### Cost Estimation of new Mobile Sites - Number of Additional Mobile Sites (\$)

• The table below shows the estimated number of additional radio sites for each region, divided according to the previously explained rationale of Major City Site vs Inner Regional Area Site. In parentheses, the number of co-located radio sites is displayed, indicating radio sites from the three different operators that will share the same tower. Therefore, to calculate the cost of these co-located radio sites, the cost associated with the type of site (Major City vs Inner Regional) is divided by 3 (same tower, with radio sites from all 3 operators).

| Urban vs<br>Rural Split |        |        | Low Scenario              |                                    |   | Baseline Scenario         |                                    |   | High Scenario             |                                    |   |
|-------------------------|--------|--------|---------------------------|------------------------------------|---|---------------------------|------------------------------------|---|---------------------------|------------------------------------|---|
| Region                  | Urban  | Rural  | Additional<br>Radio Sites | Major City<br>Site<br>(Co-Located) | Inner Regional<br>Area Site<br>(Co-Located) | Additional<br>Radio Sites | Major City<br>Site<br>(Co-Located) | Inner Regional<br>Area Site<br>(Co-Located) | Additional<br>Radio Sites | Major City<br>Site<br>(Co-Located) | Inner Regional<br>Area Site<br>(Co-Located) |
| Central Coast           | 98.8%  | 1.2%   | + 0                       | 0 (0)                              | 0 (0)                                       | + 11                      | 11 (5)                             | 0 (0)                                       | + 99                      | 98 (43)                            | 1 (1)                                       |
| Cessnock City           | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 8                       | 0 (0)                              | 8 (4)                                       | + 29                      | 0 (0)                              | 29 (13)                                     |
| Dungog Shire            | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 2                       | 0 (0)                              | 2 (1)                                       | + 5                       | 0 (0)                              | 5 (2)                                       |
| Lake Macquarie          | 91.5%  | 8.5%   | + 0                       | 0 (0)                              | 0 (0)                                       | + 39                      | 36 (16)                            | 3 (1)                                       | + 99                      | 91 (40)                            | 8 (4)                                       |
| Maitland                | 64.0%  | 36.0%  | + 2                       | 1 (1)                              | 1 (0)                                       | + 19                      | 12 (5)                             | 7 (3)                                       | + 45                      | 29 (13)                            | 16 (7)                                      |
| Muswellbrook            | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 0                       | 0 (0)                              | 0 (0)                                       | + 2                       | 0 (0)                              | 2 (1)                                       |
| Newcastle City          | 100.0% | 0.0%   | + 0                       | 0 (0)                              | 0 (0)                                       | + 27                      | 27 (12)                            | 0 (0)                                       | + 82                      | 82 (36)                            | 0 (0)                                       |
| Port Stephens           | 17.4%  | 82.6%  | + 0                       | 0 (0)                              | 0 (0)                                       | + 2                       | 0 (0)                              | 2 (1)                                       | + 31                      | 5 (2)                              | 26 (11)                                     |
| Singleton               | 1.7%   | 98.3%  | + 0                       | 0 (0)                              | 0 (0)                                       | + 0                       | 0 (0)                              | 0 (0)                                       | + 3                       | 0 (0)                              | 3 (1)                                       |
| Upper Hunter            | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 0                       | 0 (0)                              | 0 (0)                                       | + 1                       | 0 (0)                              | 1 (0)                                       |



### **Wireless – Cost Estimation of new Mobile Sites**

The following table presents the costs associated with the installation of radio mobile sites for the different LGAs according to the defined scenarios.

| Regions        |               | Low Scenario            | Baseline Scenario           | High Scenario               |
|----------------|---------------|-------------------------|-----------------------------|-----------------------------|
| Central Coast  |               | \$0                     | \$4,235,381 - \$6,442,062   | \$38,591,325 - \$58,467,640 |
| Cessnock       | $\rightarrow$ | \$0                     | \$3,343,835 - \$4,619,979   | \$12,748,370 - \$17,613,669 |
| Dungog         | $\rightarrow$ | \$0                     | \$835,959 - \$1,154,995     | \$2,298,886 - \$3,176,235   |
| Lake Macquarie | $\rightarrow$ | \$0                     | \$16,016,413 - \$22,749,742 | \$32,794,470 - \$57,401,140 |
| Maitland       |               | \$907,059 - \$1,050,393 | \$9,119,052 - \$10,417,176  | \$18,656,511 - \$24,191,118 |
| Muswellbrook   | $\rightarrow$ | \$0                     | \$0                         | \$835,959 - \$1,154,995     |
| Newcastle      | $\rightarrow$ | \$0                     | \$10,496,379 - \$15,965,111 | \$25,412,286 - \$48,735,602 |
| Port Stephens  | $\rightarrow$ | \$0                     | \$835,959 - \$1,154,995     | \$14,784,408 - \$17,827,248 |
| Singleton      | $\rightarrow$ | \$0                     | \$0                         | \$1,462,928 - \$2,021,241   |
| Upper Hunter   |               | \$0                     | \$0                         | \$626,969 - \$866,246       |



# 5. Appendices



# Appendix 5.1 Telecommunications Infrastructure Review

Methodology and findings of the technology review conducted for each LGA in the DSSN region.



# Telecommunications Infrastructure Review

Methodology and findings of the technology review conducted for each LGA in the DSSN region.

# **Technology Review Approach**

To comprehend the impact of demand growth on network infrastructure, it is important to assess the current status of the deployment of various network access types. Specifically, an evaluation was conducted on the deployment status of mobile access, fibre, fixed wireless, and satellite, focusing on the three major operators (Telstra, Optus, and TPG) and the National Broadband Network (nbn).

nbn 🔘

### **Analysis of Current Network Mobile State**

- To analyse the current radio infrastructure, data concerning the radio sites operated by Telstra, Optus, and TPG in the different regions was collected.
- Mapping these sites based on their geographic coordinates, a comprehensive assessment of coverage was conducted using maps provided by the operators.
- This evaluation included an examination of 3G, 4G, and 5G technologies. It's crucial to highlight that the operators are planning to discontinue 3G technology in 2024.

#### Existing Number of Mobile Sites for each DSSN Region:

| Region         | Telstra | Optus | TPG | Total |
|----------------|---------|-------|-----|-------|
| Central Coast  | 100     | 104   | 61  | 265   |
| Newcastle      | 43      | 41    | 30  | 114   |
| Lake Macquarie | 40      | 39    | 32  | 111   |
| Port Stephens  | 28      | 31    | 20  | 79    |
| Cessnock       | 24      | 22    | 13  | 59    |
| Maitland       | 22      | 18    | 10  | 50    |
| Singleton      | 25      | 9     | 5   | 39    |
| Muswellbrook   | 18      | 7     | 3   | 28    |
| Upper Hunter   | 12      | 8     | 4   | 24    |
| Dungog         | 10      | 3     | 0   | 13    |

Sources: ACCC Mobile Infrastructure Report | Telstra Coverage Maps | Optus Coverage Maps | TPG Coverage Maps



vdney Surrounds North

### In order to analyse the current fixed/fibre network infrastructure for each region, the deployment status of the nbn network was assessed.

Analysis of nbn Types of Technology

The coverage maps for each region were examined in terms of Fibre to the Premises (FTTP), Fibre to the Node (FTTN), and Fixed Wireless and Satellite, as these are the most common types of access. The types of connections provided by the NBN are listed below:

#### Wired Connections

- Fibre to the Premises (FTTP) used in circumstances where a fibre optic line will be run п from the nearest available fibre node, directly to population premises
  - Fibre to the Building (FTTB) generally used when NBN connects an apartment block or similar types of buildings, running a fibre optic line to the fibre node in the building's communications room, and the using the exiting connection technology in the building.
  - Fibre to the Curb (FTTC) used in circumstances where fibre is extended close to habitational premises, connecting to a small Distribution Point Unit (DPU), generally located inside a pit on the street.
- Fibre to the Node (FTTN) used where the existing copper phone and internet network from a nearby fibre node is used to make the final part of the connection to the NBN network

#### Wireless Connections

- Fixed Wireless typically used in circumstances where the distance between premises can (III) be many kilometres.
  - Satellite used in remote and residential areas that do not have access to the NBN network through wired/fibre connections or fixed wireless

Source: NBN National Map Datasets | NBN Australia

# **Technology Review - Central Coast**

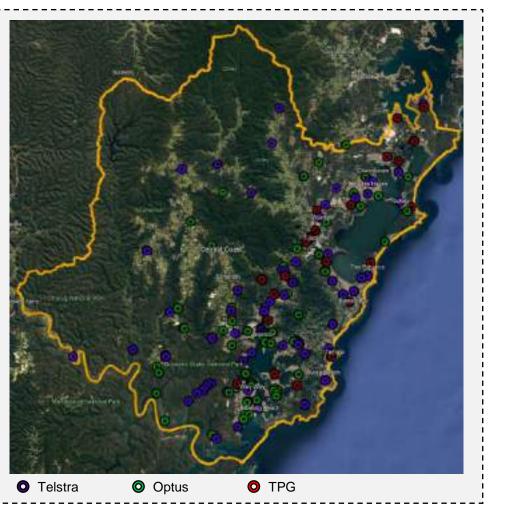
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Central Coast:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| <b>C</b> elstra | 100                        | 90                           | 99                           | 48                           |
| OPTUS           | 104                        | 83                           | 103                          | 29                           |
| TRG             | 61                         | 61                           | 61                           | 21                           |

### Analysis of Current State

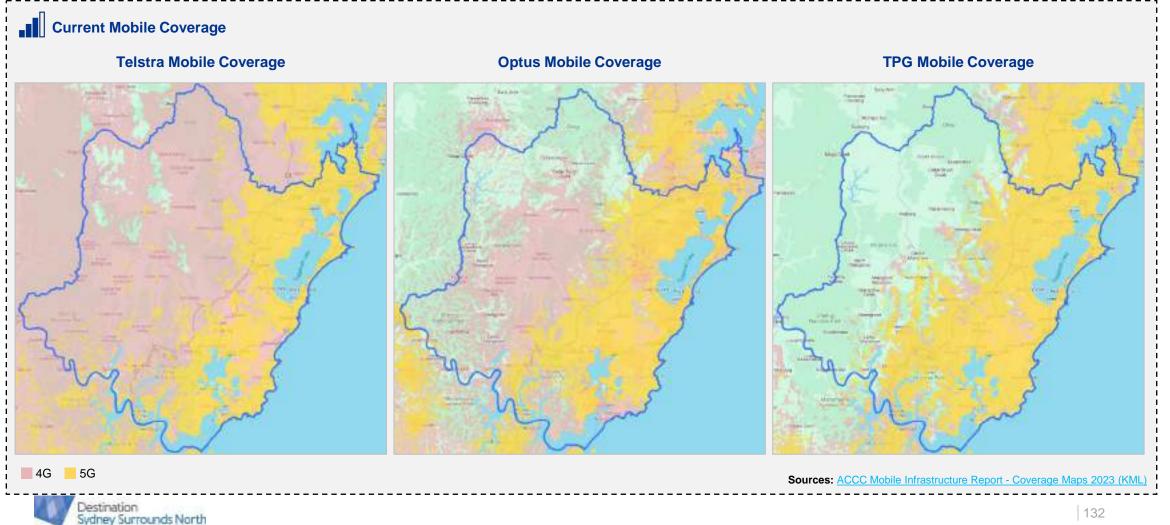
- <u>Telstra</u>: Complete coverage for 3G and 4G technologies across the entire Central Coast region. Regarding 5G, the coverage is extensive, with only a few gaps in suburbs like Wamberal and Matcham. Terrigal is covered with 5G.
- <u>Optus</u>: Extensive network coverage for 3G and 4G technologies is available throughout the territory, with potential connectivity gaps in the Dharug National Park area. Concerning the implementation of 5G, it is deployed throughout the main suburbs. Terrigal is covered by 5G.
- <u>TPG</u>: Wide coverage for 3G and 4G technologies for the main suburbs. Regarding 5G technology, similar to Optus, it is implemented across the main suburbs, with 5G coverage also available in Terrigal.





### **Technology Review - Central Coast**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



### **Technology Review - Central Coast**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Central Coast region.

**NBN - Fibre to the Node** 

#### nbn 🐽 NBN Technology Types

#### **NBN - Fibre to the Premises**



Fibre to the Premises

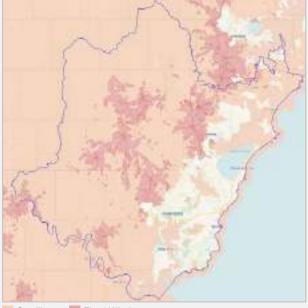
• The Central Coast region is densely urban in population (98.2 per cent) and, within the DSSN region group, it is one of the highest in terms of FTTP coverage. This access is ensured for the entire suburbs of Gosford and The Entrance.



Fibre to the Node

• The remaining urban areas, and consequently densely populated areas, of the Central Coast region, such as Woy Woy, Terrigal, or Lisarow, where there is constant network access for various industrial sectors and individuals, have at least one Fibre to the Node connection.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

• The more rural areas of the Central Coast region, such as Mangrove and Somersby, where there are some residences, points of interest, or industrial zones, have access to fixed wireless, while the entire remaining mountainous area is connected via satellite.



### **Technology Review - Cessnock**

The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Cessnock:

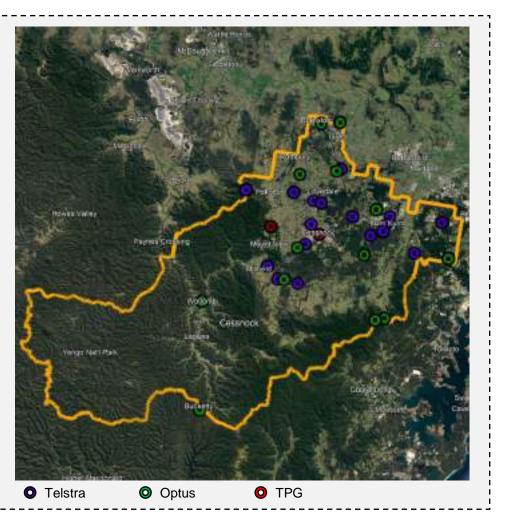
### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| <b>T</b> elstra | 24                         | 20                           | 24                           | 14                           |
| OPTUS           | 22                         | 22                           | 21                           | 0                            |
| TRG             | 13                         | 13                           | 13                           | 3                            |

### Analysis of Current State

- Telstra: Complete coverage of 3G and 4G in the inhabited and industrially active regions. Remote and forested areas like Pokolbin State Forest and Yengo National Park may have some coverage dead zones. 5G is available in all densely populated areas. The residential area of Pokolbin is covered via 5G by Telstra.
- Optus: 3G and 4G are available in central and residential areas of the Cessnock region. Similar to Telstra, there may be coverage dead zones in national parks and, in this case, in areas like Wollombi and Laguna. 5G coverage is not available from Optus in this region.
- TPG: Similar to Telstra and Optus, 3G and 4G are present in the more populated areas of the region. However, TPG may have coverage gaps in more peripheral areas of Pokolbin like Cedar Creek and Mount View. 5G coverage is limited east area of Cessnock regions, in suburbs such Kurri Kurri.

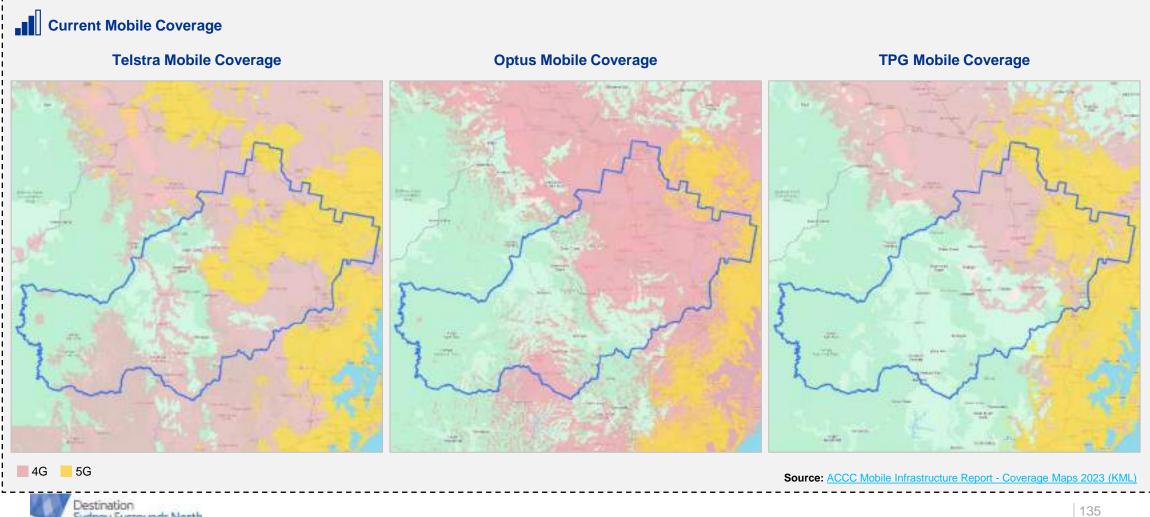




vdney Surrounds North

### **Technology Review - Cessnock**

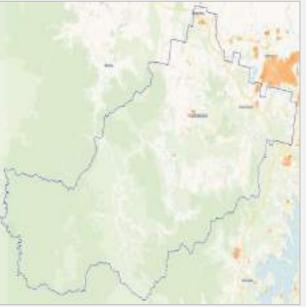
The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



### **Technology Review - Cessnock**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Cessnock region.

#### nbn 👜 NBN Technology Types

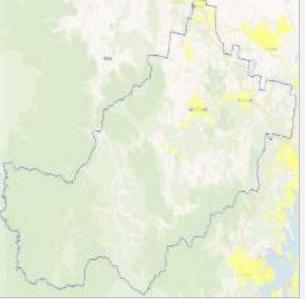


**NBN - Fibre to the Premises** 

Fibre to the Premises

• The Cessnock region is considered a rural area, and as such, access to Fibre to the Premises is significantly limited throughout the entire region. Only a small central area of Cessnock and North Rothbury has access to this type of technology.

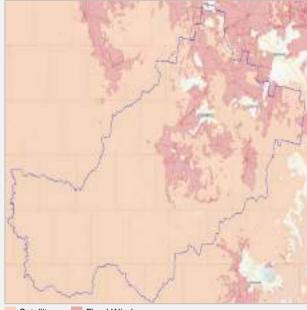




Fibre to the Node

 For the remaining areas with some residences and consequently population, access to fibre is guaranteed at least up to a central node. This is the case for most of the suburbs of Cessnock, Kurri Kurri, Branxton, Greta and Pokolbin residential zone.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

 The LGA of Cessnock is considered 100 per cent rural in terms of population. Consequently, it is natural that the NBN primarily offers network access through fixed wireless or satellite connections for the more remote areas with sparse resident population.



# **Technology Review - Dungog**

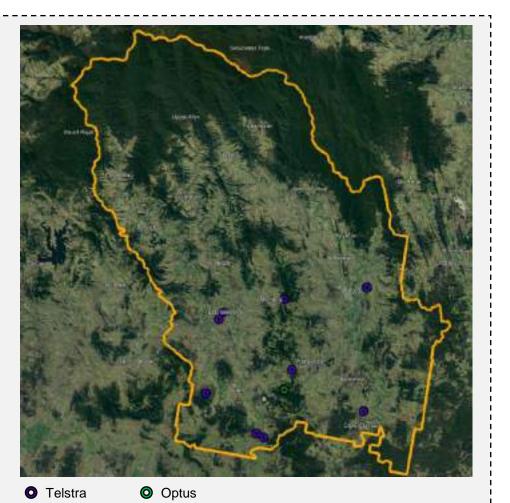
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Dungog:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| Telstra         | 10                         | 7                            | 8                            | 0                            |
| OPTUS           | 3                          | 3                            | 3                            | 0                            |
| TRG             | 0                          | 0                            | 0                            | 0                            |

### Analysis of Current State

- <u>Telstra</u>: 3G and 4G are available in the main residential areas of the Dungog region. There is no 5G coverage for this region.
- <u>Optus</u>: 3G and 4G are available in the residential areas of Dungog, Wallarobba, and Clarence Town. The northern area (area with lower population density) of the region has visible coverage gaps. There is no 5G coverage from Optus.
- <u>TPG</u>: There is no existence of any type of mobile base station in the Dungog region, and therefore, there is no coverage of 3G, 4G, and 5G from TPG.

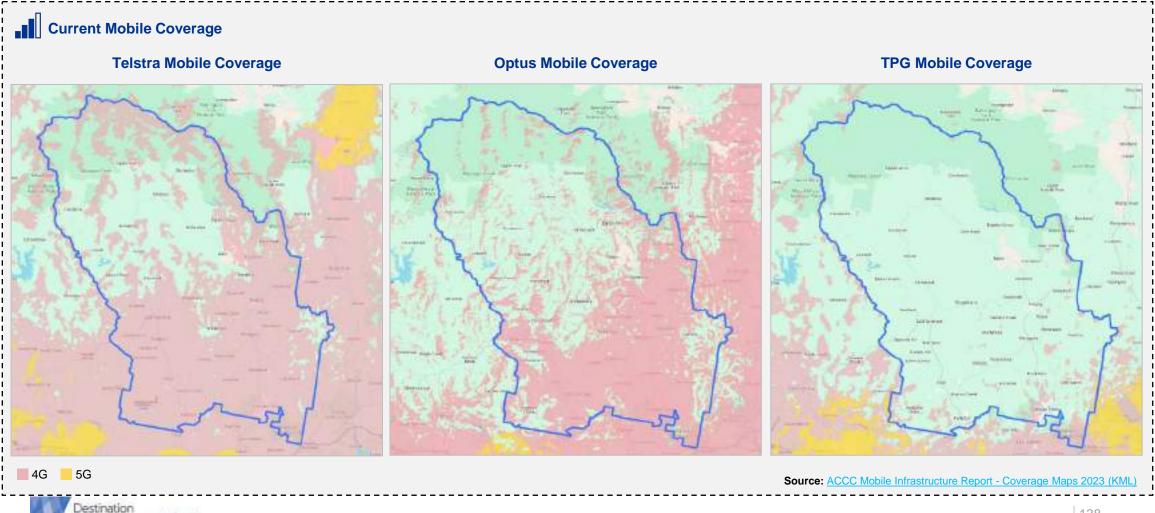




vdney Surrounds North

# **Technology Review - Dungog**

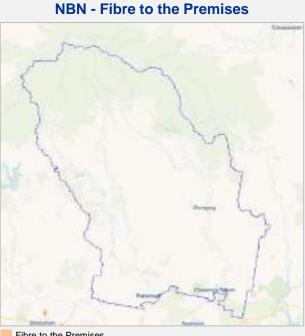
The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



# **Technology Review - Dungog**

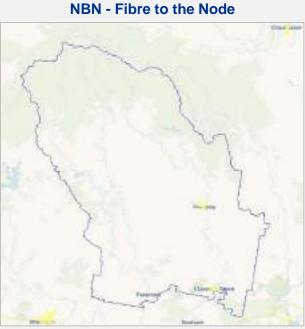
The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Dungog region.

#### **NBN Technology Types** nbn



Fibre to the Premises

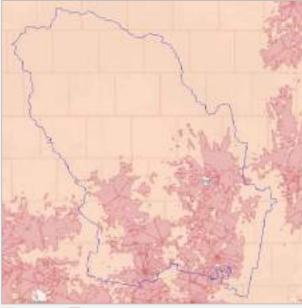
• The Dungog region is considered 100 per cent rural and has a total population of only 9,894 inhabitants. For this region, the NBN does not provide any type of access to its network through Fibre to the Premises.



Fibre to the Node

• Fibre to the Node access is ensured in the residential zone of this Local Government Area (LGA), with the population of the suburbs of Dungog and Clarence Town having access to NBN services through this type of connection.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

· Considering Dungog's status as an LGA with a vast and predominantly rural/remote area, the NBN primarily offers access to its services for Dungog through fixed wireless and satellite connections.



### **Technology Review - Lake Macquarie**

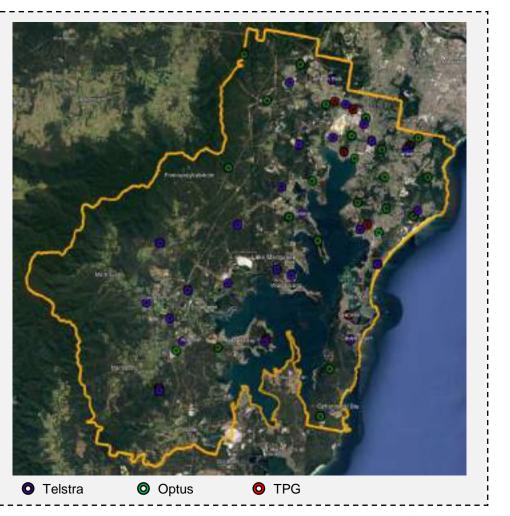
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Lake Macquarie:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| <b>T</b> elstra | 40                         | 33                           | 38                           | 30                           |
| OPTUS           | 39                         | 34                           | 39                           | 18                           |
| TRG             | 32                         | 31                           | 31                           | 20                           |

### Analysis of Current State

- <u>Telstra:</u> 3G and 4G coverage available for the entire Lake Macquarie region. 5G coverage is well established in this region, including coverage for the Morisset area.
- <u>Optus:</u> 3G and 4G coverage available for all densely populated suburbs, including suburbs located in more outer areas like Martinsville. Regarding 5G, coverage is available for populated areas, including the suburbs of Charlestown, Belmont, Toronto, and Morisset.
- **TPG:** 3G and 4G coverage available throughout the Lake Macquarie region. 5G is also available for all suburbs with higher population density, presenting few coverage gaps.

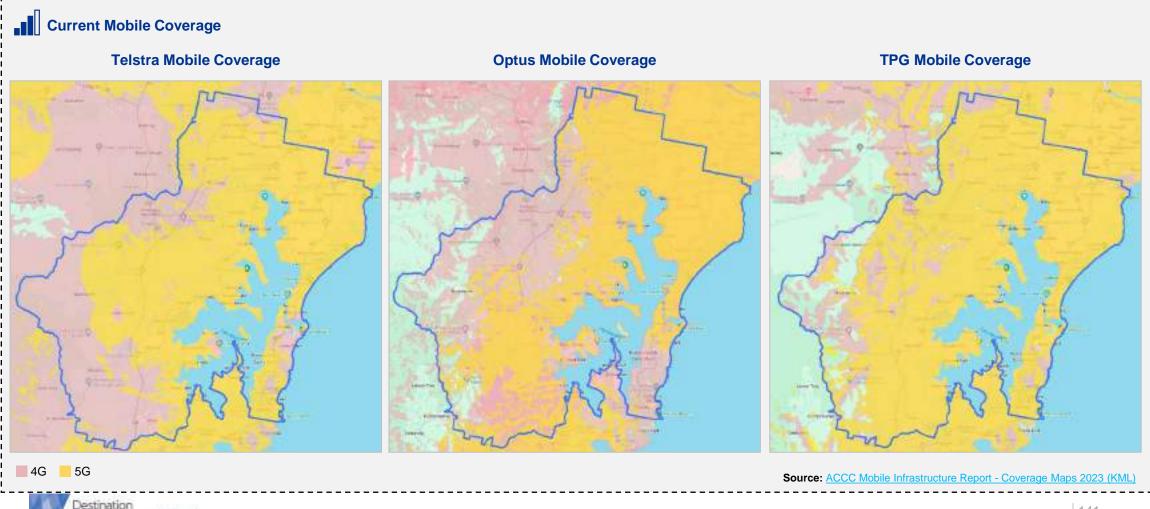




dney Surrounds North

# **Technology Review - Lake Macquarie**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



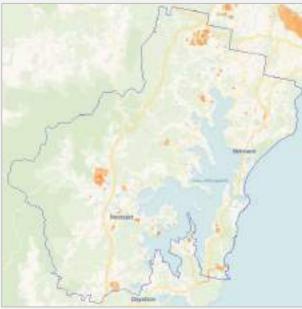
## **Technology Review - Lake Macquarie**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Lake Macquarie region.

**NBN - Fibre to the Node** 

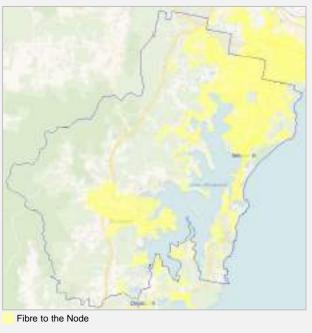
#### nbn 🐽 NBN Technology Types

#### **NBN - Fibre to the Premises**



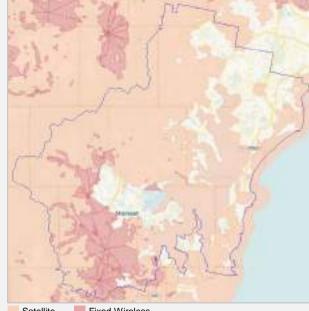
Fibre to the Premises

 Although the Lake Macquarie region has some population and is mostly urban, access to fibre to the premises is available only in certain residential areas of West Wall and North Cooranbong.



 Fibre to the Node access to the NBN network is predominantly available to all areas around the Lake, where the majority of residences and industrial sectors are located. The suburbs of Morisset, Toronto, and Charlestown have this type of access.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

• The areas farther away from the lake, consequently with lower population density, less tourist attraction, and fewer business opportunities, are more remote and rural. In these areas, access to the NBN network is provided through Fixed Wireless and Satellite connections.



# **Technology Review - Maitland**

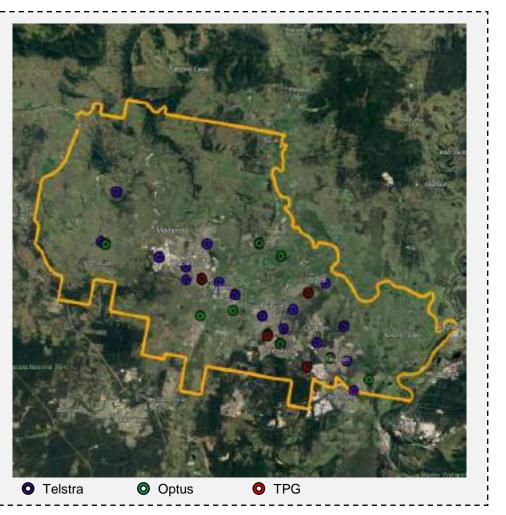
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Maitland:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| <b>T</b> elstra | 22                         | 16                           | 21                           | 16                           |
| OPTUS           | 18                         | 15                           | 18                           | 3                            |
| TRG             | 10                         | 10                           | 10                           | 1                            |

### Analysis of Current State

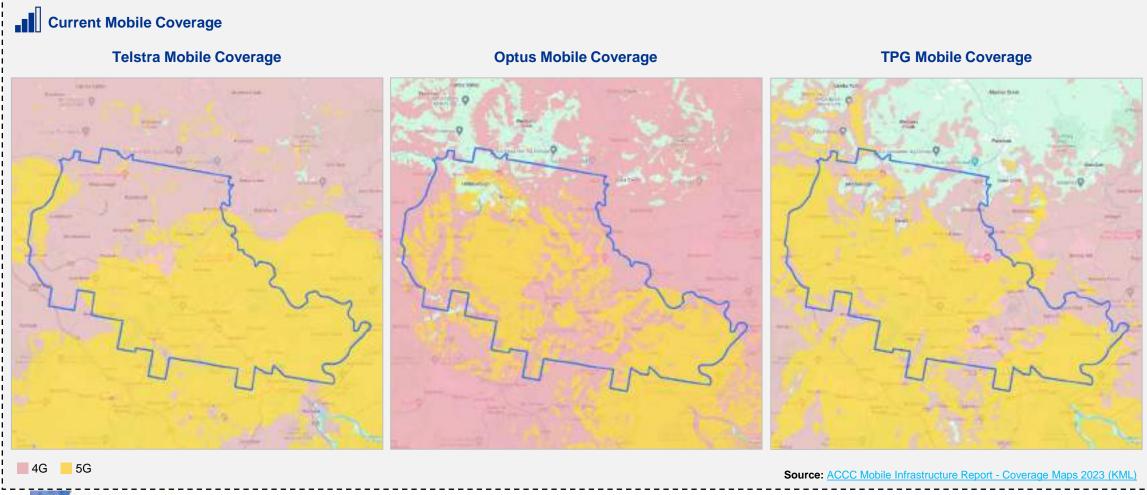
- <u>Telstra:</u> Complete coverage via 3G and 4G for the Maitland region. Regarding 5G, Telstra provides extensive coverage, including areas further from the centre such as Windella and the airport zone.
- <u>Optus:</u> 3G and 4G coverage available for the entire Maitland region with few gaps in the zone of Hillsborough. Concerning 5G, Optus has coverage southern zone of Maitland (Maitland Park) and East Maitland.
- <u>TPG:</u> 3G and 4G technology available for the entire Maitland region. With regard to 5G, despite TPG having only 1 5G radio site in the region (located between Maitland and Rutherford), there are other radio sites near the boundaries of the region (e.g., Greta) that provide 5G coverage, ensuring the existence of this technology throughout the Maitland, Rutherford, and East Maitland area.





### **Technology Review - Maitland**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



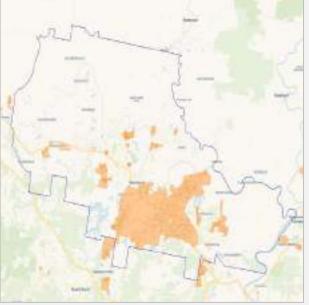


# **Technology Review - Maitland**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Maitland region.

#### nbn 👜 NBN Technology Types

#### **NBN - Fibre to the Premises**



Fibre to the Premises

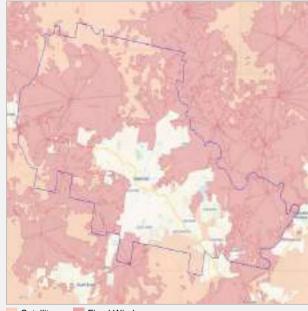
 In terms of absolute area, the Maitland region is the second smallest among the 10 regions of the DSSN. However, it is one of the largest in terms of population, and therefore, it features an extensive area with access to Fibre to the Premises, predominantly in the South and East Maitland areas.



Fibre to the Node

 The remaining residential areas of Maitland, including less densely populated neighborhoods such as Rutherford, Thornton, and Woodberry, have access to the NBN network through Fibre to the Node.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

• The more remote areas of the Maitland region, consequently with less population and economic activity, have access to NBN network services through fixed wireless, and in extremely remote areas, through satellite connections.



## **Technology Review - Muswellbrook**

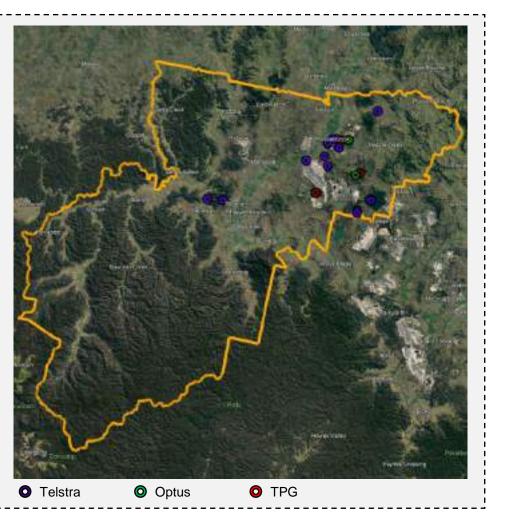
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Muswellbrook:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| <b>T</b> elstra | 18                         | 10                           | 16                           | 2                            |
| OPTUS           | 7                          | 7                            | 7                            | 0                            |
| TRG             | 3                          | 3                            | 2                            | 0                            |

### Analysis of Current State

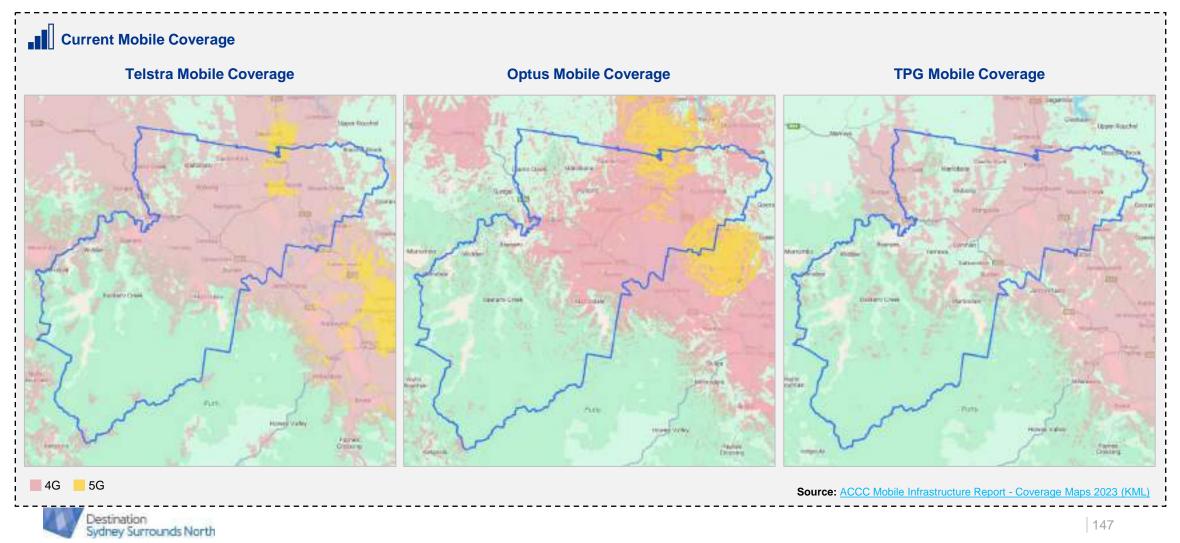
- <u>Telstra:</u> 3G and 4G coverage available for all residential and industrial areas. 5G coverage is only available in the central zone of Muswellbrook and Kayuga.
- <u>Optus</u>: 3G and 4G coverage available for densely populated areas. Areas further from the centre, such as the suburb of Martindale, may have some connectivity gaps in 3G and 4G. Optus does not have 5G radio sites within the Muswellbrook LGA. However, due to radio sites located in Aberdeen and Liddell, there may be coverage in and around these areas.
- <u>TPG</u>: 3G and 4G available for the central zone of Muswellbrook. The peripheral area, including suburbs like Denman and Wybong, may have only 3G connectivity. 5G is not available from TPG for the Muswellbrook region.





### **Technology Review - Muswellbrook**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



## **Technology Review - Muswellbrook**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Muswellbrook region.

**NBN - Fibre to the Node** 

#### **NBN Technology Types** nbn



**NBN - Fibre to the Premises** 

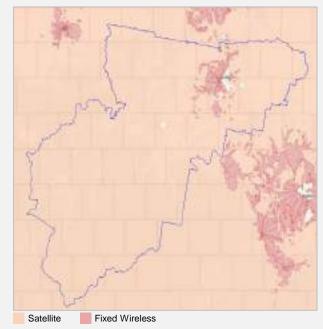
Fibre to the Premises

 The Muswellbrook region is considered 100 per cent rural in terms of population, and access to the NBN network through Fibre to the Premises is only available in a residential area of the city of Muswellbrook.



- Fibre to the Node
- The Muswellbrook region has a total population of only 18,154 inhabitants, all concentrated in the cities of Muswellbrook and Denman. These inhabitants have access to NBN services via Fibre to the Node.

#### **NBN - Fixed Wireless and Satellite**



• The Muswellbrook region is extremely rural, with a significant portion of its area covered by the Wollemi National Park. In this highly remote and mountainous region, access to the NBN network is only available via satellite.



# **Technology Review - Newcastle**

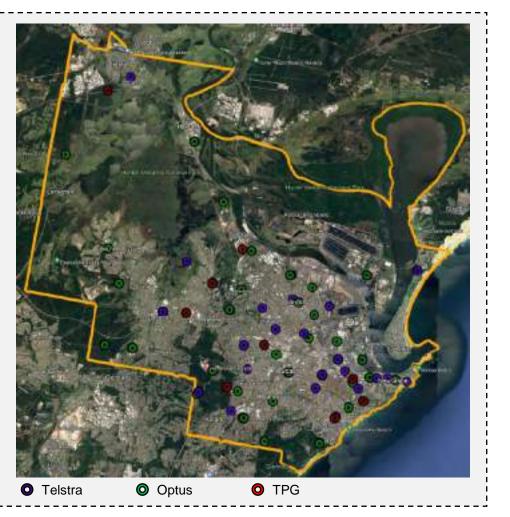
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Newcastle:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| Telstra         | 43                         | 40                           | 43                           | 35                           |
| OPTUS           | 41                         | 37                           | 41                           | 20                           |
| TRG             | 30                         | 30                           | 30                           | 11                           |

### Analysis of Current State

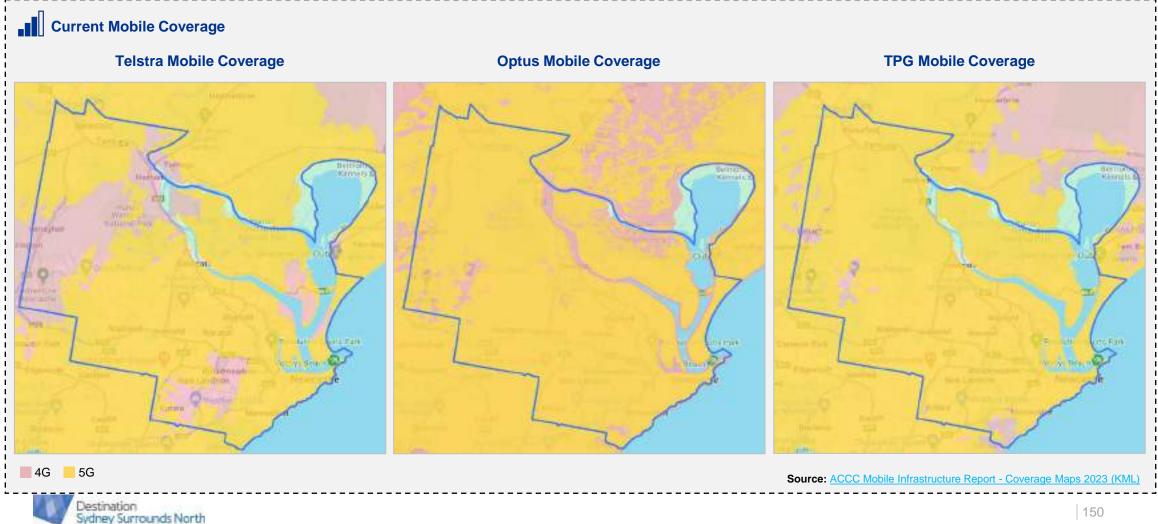
- <u>Telstra</u>: 3G and 4G coverage available for the entire Newcastle region. Regarding 5G, Telstra provides coverage for densely populated areas such as the centre of Newcastle, Mayfield, Adamstown, Wallsend, and New Lambton.
- <u>Optus</u>: 3G and 4G coverage available for the entire Newcastle region. Extremely developed 5G coverage for the entire region, including the Hunter Wetland National Park, with few coverage gaps.
- <u>TPG</u>: 3G and 4G coverage available throughout the Newcastle region. Concerning 5G coverage, TPG provides coverage for populated areas, with few coverage gaps, only visible in the southern part of the suburb of Merewether.





## **Technology Review - Newcastle**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



# **Technology Review - Newcastle**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Newcastle region.

**NBN - Fibre to the Node** 

#### nbn 👜 NBN Technology Types



Fibre to the Premises

• The Newcastle region has the highest population density among all DSSN regions, making it expected that access to NBN network services for residents and industrial sectors is primarily through fibre. The suburbs of Mayfield and Waratah have access to Fibre to the Premises.



Fibre to the Node

 The remaining residential and industrially active economic zones in Newcastle have access to Fibre to the Node for NBN services, ensuring a robust and high-speed network connection for both residential and business sectors in the densely populated Newcastle region.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

• Due to its high population, the Newcastle region provides access through fibre to the majority of the area. Only the area around the Hunter Wetlands National Park needs to rely on fixed wireless access to the NBN network services.



# **Technology Review - Port Stephens**

The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Port Stephens:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| <b>T</b> elstra | 28                         | 23                           | 27                           | 13                           |
| OPTUS           | 31                         | 26                           | 31                           | 10                           |
| TRG             | 20                         | 20                           | 20                           | 4                            |

### Analysis of Current State

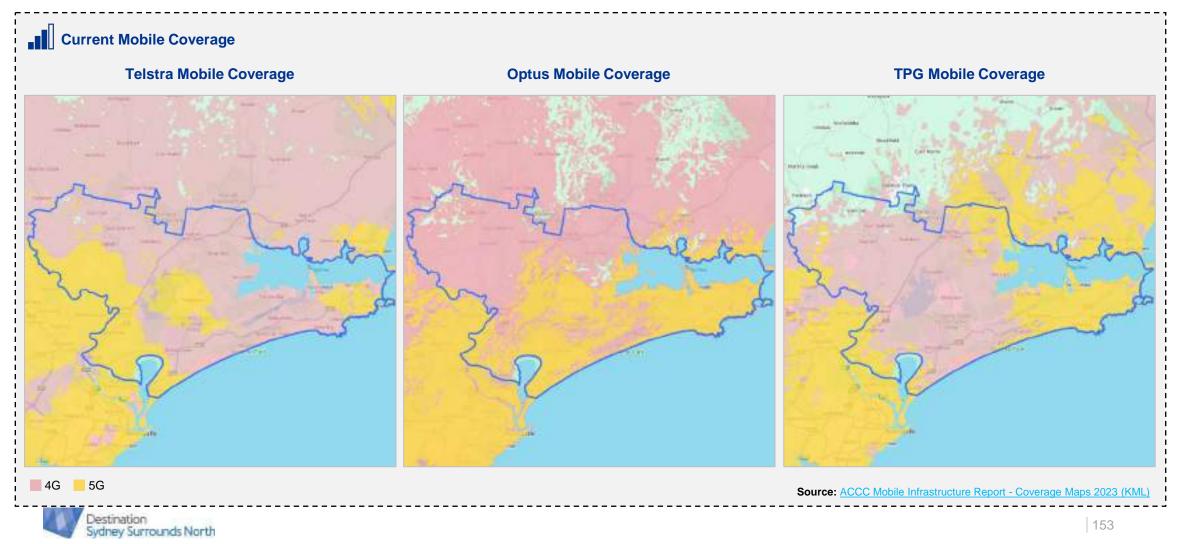
- <u>Telstra</u>: 3G and 4G coverage available for the entire Port Stephens region. Regarding 5G coverage, Telstra provides coverage for the Medowie and Raymond Terrace regions, Fingal Bay, and Nelson Bay. Shoal Bay currently does not have complete 5G coverage.
- **Optus:** 3G and 4G coverage is available for the entire Port Stephens region. 5G coverage is available for the suburb of Medowie, the bays of Salamander, Anna, Fingal, Nelson and Shoal.
- <u>TPG</u>: 3G and 4G coverage available in all residential areas of the Port Stephens region. Regarding 5G technology, TPG provides coverage in the Medowie area and areas of the bays of Salamander, Anna, and Nelson Bay. Shoal Bay and Fingal Bay may have some connectivity gaps in relation to 5G.





### **Technology Review - Port Stephens**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



# **Technology Review - Port Stephens**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Port Stephens region.

#### nbn **NBN Technology Types**

**NBN - Fibre to the Premises** 

- Fibre to the Premises
- The Port Stephens area is mostly rural, naturally lacking an extensive coverage in terms of access to NBN services through Fibre to the Premises. This type of access is available in the suburb of Corlette and on the outskirts of Eagleton.

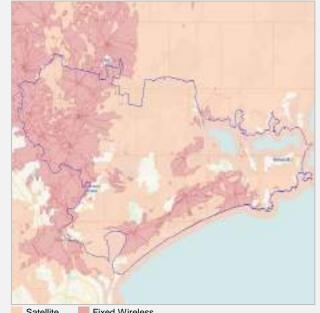




Fibre to the Node

• The residential areas of Port Stephens mostly have access to the NBN network through Fibre to the Node. This type of access is available in the more populated suburbs such as Medowie, Nelson Bay, and Shoal Bay.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

• Due to the Port Stephens region concentrating its population around the Karuah River and its bay, it is natural that the more remote areas are characterised as rural. In places like Wallaroo and Medowie Park, access to the NBN network is provided through fixed wireless or satellite connections.



# **Technology Review - Singleton**

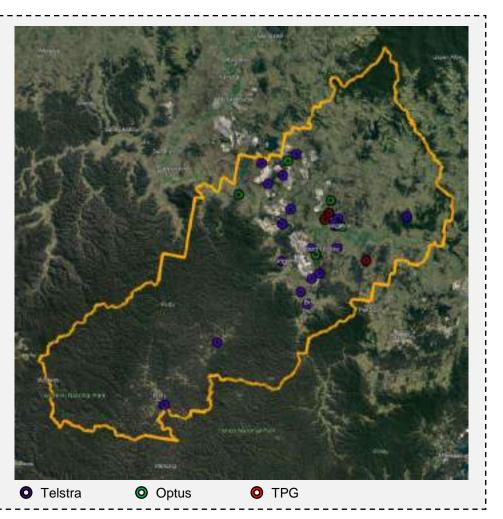
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Singleton:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| <b>T</b> elstra | 25                         | 19                           | 21                           | 7                            |
| OPTUS           | 9                          | 9                            | 9                            | 1                            |
| TRG             | 5                          | 5                            | 5                            | 0                            |

### Analysis of Current State

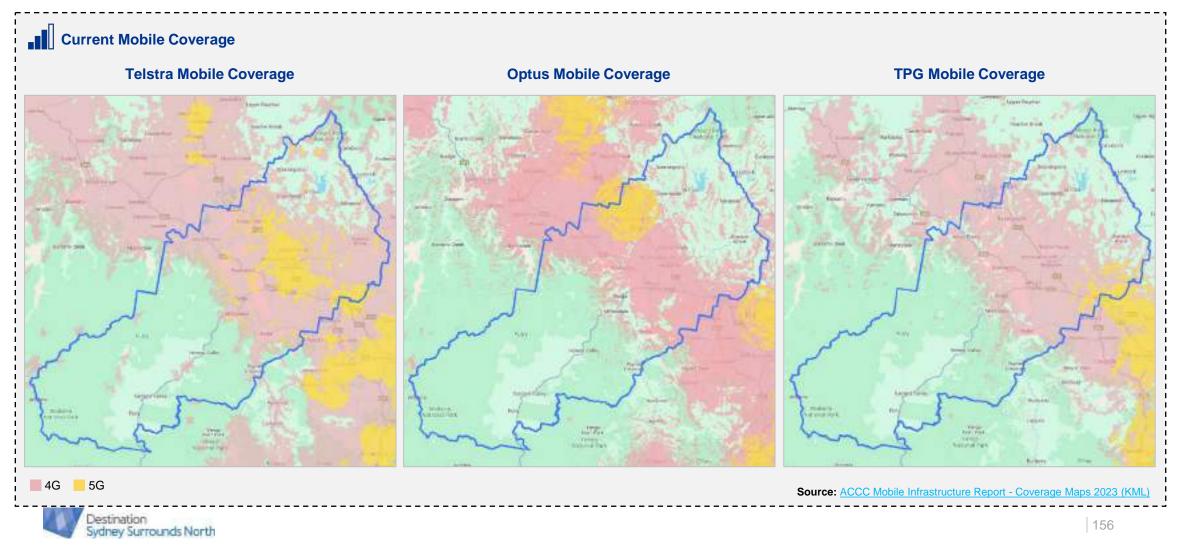
- <u>Telstra</u>: 4G coverage for the entire Singleton region. Remote suburbs like Putty and Garland Valley situated in the mountainous zone have access to 3G. Regarding 5G, Telstra provides coverage for the entire populated area of Singleton
- <u>Optus</u>: 3G and 4G coverage available for populated and industrial areas of Singleton. Concerning 5G, Optus only has one base station providing 5G coverage, located to the north, and does not guarantee coverage for the populated area of Singleton.
- <u>TPG</u>: 3G and 4G coverage available for the densely populated areas of the Singleton region. Regarding 5G technology, TPG does not have any base station in the Singleton region.





## **Technology Review - Singleton**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



# **Technology Review - Singleton**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Singleton region.

**NBN - Fibre to the Node** 

#### nbn 👜 NBN Technology Types



**NBN - Fibre to the Premises** 

Fibre to the Premises

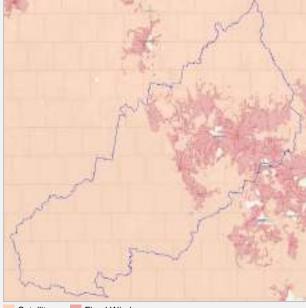
• The Singleton region is another area considered extremely rural, where access via Fibre to the Premises is only available in a limited part of the city of Singleton.



Fibre to the Node

• Singleton is a region with a relatively low population of around 23 thousand inhabitants, most of whom reside in the centre of Singleton. For the majority of the populated areas, access to the NBN network is available through Fibre to the Node.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

• The Singleton region is the second-largest with 4,893 km<sup>2</sup>, however, a significant portion of this area is covered by the Wollemi National Park, where access to the NBN network is available via satellite. The more dispersed suburbs around Singleton with lower population have access through fixed wireless.



# **Technology Review - Upper Hunter**

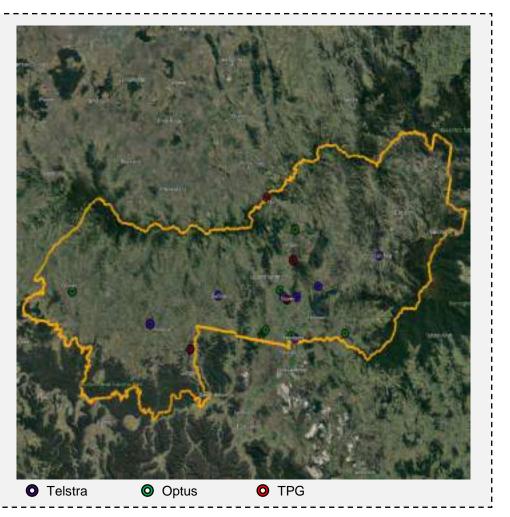
The determination of site numbers and subsequent analysis of coverage maps provides insight into the current state of coverage for various radio technologies (3G, 4G, and 5G), identifying potential connectivity gaps. The following analysis addresses the current mobile network in the region of Upper Hunter:

### Existing Radio Mobile Sites

| Mobile Operator | # of Radio<br>Mobile Sites | # of Sites<br>with 3G Access | # of Sites<br>with 4G Access | # of Sites<br>with 5G Access |
|-----------------|----------------------------|------------------------------|------------------------------|------------------------------|
| Telstra         | 12                         | 9                            | 12                           | 3                            |
| OPTUS           | 8                          | 7                            | 8                            | 1                            |
| TRG             | 4                          | 4                            | 2                            | 0                            |

### Analysis of Current State

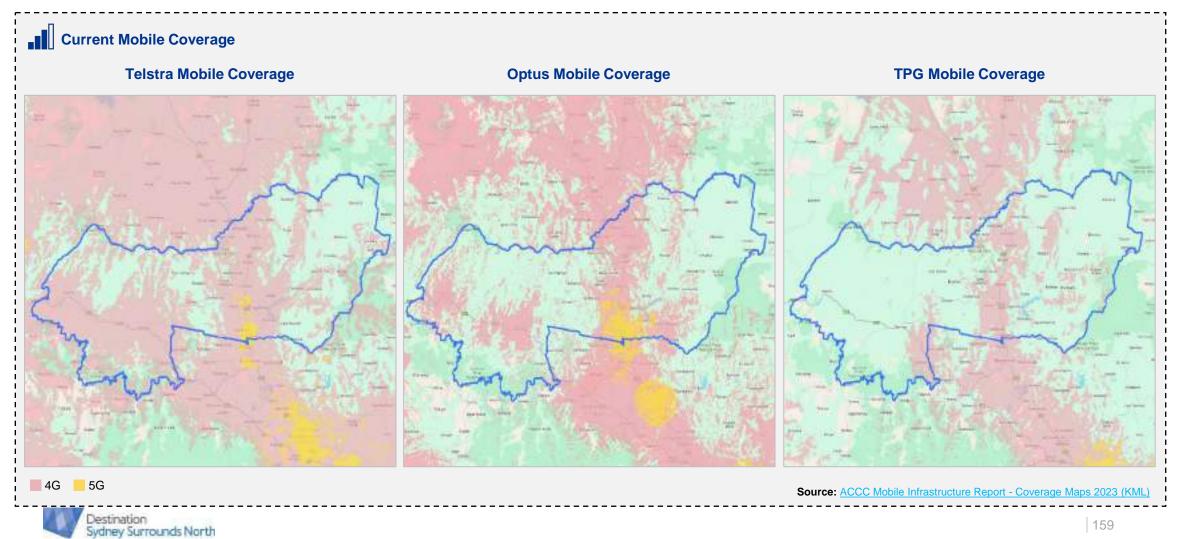
- <u>Telstra</u>: 3G and 4G coverage available for the populated area. Telstra ensures 4G coverage for more remote areas like Cassilis, Merriwa, and Moonan Plat, where it has base stations. Regarding 5G coverage, it exists in the more populated suburbs (Scone and Aberdeen)
- <u>Optus</u>: 3G and 4G coverage available for the populated areas of Upper Hunter. Concerning 5G, Optus has installed a base station in Aberdeen, ensuring coverage of this technology in that suburb.
- <u>TPG</u>: 3G and 4G coverage for the main populated suburbs of Upper Hunter. In terms of 4G, there may be gaps in coverage in the Wingen and Gundy areas. TPG does not currently have 5G deployed in the Upper Hunter region.





## **Technology Review - Upper Hunter**

The examination of coverage maps from the three major operators helps to understand the distribution of radio technologies across regions and identify potential connectivity challenges. In these maps, 3G is not separately detailed, as the radio sites are co-located with 4G, and considering that 3G is planned for discontinuation throughout 2024.



# **Technology Review - Upper Hunter**

The analysis of coverage maps for the National Broadband Network (NBN) provides insight into the current deployment status, including fixed-line access (Fibre to the Premises and Fibre to the Node), as well as access to the network through fixed wireless and satellite. The following maps represent the current state of the Upper Hunter region.

**NBN - Fibre to the Node** 

#### nbn 👜 NBN Technology Types



**NBN - Fibre to the Premises** 

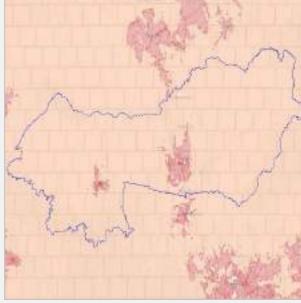
Fibre to the Premises

• The Upper Hunter region is considered 100 per cent rural, and due to its extensive area and low population concentration spread across different zones, it does not have access to the NBN network through Fibre to the Premises.



- Fibre to the Node
- The extensive area of Upper Hunter has its population primarily distributed across three main suburbs: Scone, Murrurundi, and Aberdeen. For these cities, access to the NBN network is ensured through Fibre to the Node.

#### **NBN - Fixed Wireless and Satellite**



Satellite Fixed Wireless

 The Upper Hunter is an area with extensive forested and remote areas where there is no presence of population and associated industrial activity. In these zones, access to the NBN network is exclusively through satellite connection.



Emerging technologies and trends in telecommunications infrastructure

# **Technology Review - Mobile Black Spot Program (MBSP)**

The Mobile Black Spot Program, launched by the Australian Government, addresses the challenge of limited mobile coverage in rural and remote areas. The initiative focuses on creating and upgrading mobile infrastructure to improve communication and connectivity in underserved regions.

#### Wobile Black Spot Program

- The Mobile Black Spot Program, a government initiative, has significantly **improved mobile connectivity** across the 10 DSSN regions. Some of the regions faced limited mobile coverage, hindering communication and access to essential services, and the program was designed to overcome these challenges, ensuring residents and businesses have access to reliable mobile networks.
- The program was created with the following objectives:
  - **Improve Emergency Services**: Enhance emergency communication, providing critical support during disasters and ensuring a timely response from authorities.
  - **Boost Local Economies**: Stimulate economic growth by facilitating communication, online transactions, and business operations.
  - Enhance Quality of Life: Residents benefit from improved connectivity for daily activities, education, healthcare, and overall improved well-being.
- The program encompasses a total of 7 rounds of action and has generated a total investment of more than \$1 billion to deliver up to 1,400 new mobile base stations across Australia. For the 10 DSSN regions, this is the current status of the mobile sites included in this program:

| Region         | # of Mobile Sites # of Mobile Sites<br>(Completed) (In Progress) |   | Total |
|----------------|--|---|-------|
| Central Coast  | 7  | 5 | 12    |
| Dungog         | 3  | 0 | 3     |
| Singleton      | 3  | 0 | 3     |
| Lake Macquarie | 0  | 2 | 2     |
| Cessnock       | 0  | 1 | 1     |
| Muswellbrook   | 1  | 0 | 1     |
| Port Stephens  | 1  | 0 | 1     |
| Upper Hunter   | 1  | 0 | 1     |
| Maitland       | 0  | 0 | 0     |
| Newcastle      | 0  | 0 | 0     |





# **Additional Technologies and Network Providers – Fixed Wireless Access**

The absence of terrestrial connectivity, be it through fixed or mobile access, poses a significant hurdle in remote areas. This is where Fixed Wireless Access (FWA) technology comes into play—an evolving solution with the potential to offer internet access to any isolated zone, fostering communication and connectivity.

#### Sixed Wireless Access (FWA) - Definition

FWA technology employs ground-based wireless stations for internet connectivity in remote areas. These stations create a stable link to a nearby wireless base, delivering reliable, high-speed internet without the necessity of traditional wired infrastructure.

#### Main Advantages:

- **Remote Accessibility:** FWA extends internet access to remote areas where traditional infrastructure is challenging.
- **Quick Deployment:** FWA systems can be rapidly set up, making them efficient for major events, emergency situations or areas undergoing rapid development.
- **Scalability:** FWA networks can be easily scaled to accommodate growing demand by adding more base stations or upgrading existing infrastructure, providing flexibility to expand coverage areas as needed.

#### Ourrent Initiatives and Deployment in Australia



nbn 📧

ERICSSON

- The Australian government has invested a total of \$480 million in the NBN Fixed Wireless Network, with NBN contributing an additional \$270 million to deliver faster wholesale speeds for regional Australia. NBN Co will use the funding to enable 5G on its network of more than 2,200 Fixed Wireless infrastructure sites and more than 22,000 cells in semi-rural areas and across regional and remote Australia.
- Ericsson and NBN Co have established a ten-year partnership aimed at providing fixed wireless access to 120,000 homes currently only served by satellite, joining over 650,000 premises with FWA currently across Australia.





- **Customer Premises Equipment (CPE):** This is the equipment installed at the user's location, such as a home or business. It includes a wireless transceiver or modem that communicates with the base station.
- **FWA Outdoor Antenna:** The outdoor antenna is located on a fixed infrastructure point, often a tower or tall structure. It communicates with the CPE and serves as the central hub for wireless connectivity in a specific coverage area.
- FWA Wireless Tower: A FWA (Fixed Wireless Access) Wireless Tower is a tall structure or infrastructure point designed to transmitting signals to and receiving signals from FWA Outdoor Antennas. These towers are strategically placed to optimize coverage and connectivity within a specific geographic area, providing wireless internet access to users within its range.
- Core Network: The core network handles the overall management of the FWA system. It includes components like routers, switches, and servers that route data between the FWA network and the broader internet.



# **Additional Technologies and Network Providers - LEO Satellites**

The lack of terrestrial connectivity, whether through fixed or mobile access, is often a challenge in remote areas. This is where Low-Earth Orbit Satellites (LEO) technology comes into play - an emerging solution capable of providing internet access to any remote zone and facilitating communication.

#### Low Earth Orbit Satellites (LEO) - Definition

LEO satellites function by orbiting the Earth at high velocities, enabling them to complete an orbit in a relatively brief timeframe, usually ranging from 90 to 120 minutes. Their proximity to Earth facilitates accelerated communication and minimised signal latency.

#### Main Advantages:

- **Low Latency:** LEO satellites offer low-latency communication due to their proximity to Earth, important for applications requiring real-time data transmission
- High Data Throughput: The relatively short distance between LEO satellites and user equipment allows for higher data transfer rates enabling faster download and upload speeds.
- **Global Coverage:** LEO satellites can provide global coverage, reaching remote and underserved areas where traditional communication infrastructure is challenging to deploy.

#### Ourrent Initiatives and Deployment in Australia

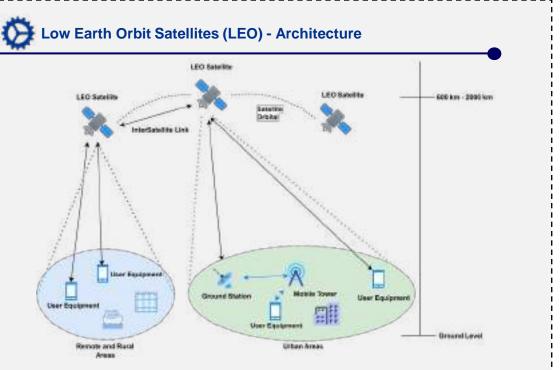
Telstra and OneWeb have reached an agreement with the intention to transition hundreds of existing remote mobile base stations from satellite backhaul to OneWeb's LEO solution. The goal is to deliver up to 25 Gbit/s of LEO capacity, enhancing the mobile experience for Telstra's remote customers.



Optus, in collaboration with Lynk, conducted a live demonstration showcasing satellite direct-to-mobile technology. The demonstration involved connecting a standard mobile phone directly to Lynk's satellite mobile base station in orbit, enabling the sending and receiving of text messages via the Optus network



Starlink is currently available in Australia, providing connectivity in the most rural areas using this type of satellite technology. Future implementations are envisioned, such as the direct-to-cell technology, where a device communicates directly with the satellite.

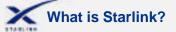


- User Equipment: Industrial or individual devices or systems used by end-users to communicate with or access services provided by LEO satellites
- **Ground Station**: A terrestrial facility equipped with antennas and communication equipment that communicates with LEO satellites, serving as a point of contact between the satellites and the wider communication network.
- LEO Satellite: Satellites that orbit the Earth at altitudes typically ranging from around 600 to 2,000 kilometers, exhibiting short orbital periods and lower latency compared to satellites in higher orbits.



### **Additional Technologies and Network Providers - Starlink**

Starlink is providing additional options for broadband connectivity at increasingly accessible rates, with new capabilities on the roadmap in 2024 (SMS) and 2025 (voice and data).



dney Surrounds North

- Starlink is a private satellite internet service aimed at delivering high-speed broadband to customers globally who lack access to a reliable internet connection through existing technologies. In Australia, where NBN (National Broadband Network) services utilise fixed wireless and satellite technologies, Starlink is positioned to compete in the satellite access market.
- According to data provided by Optus, a partnering operator with Starlink, Optus asserts a 98.5 per cent mobile coverage guarantee for the Australian population. However, due to Australia's extensive scale and topography, mobile networks can only cover one-third of the country's landmass. In this scenario, Starlink, with its Direct to Cell technology, becomes essential, ensuring complete coverage across the entire Australian territory.





 According to the coverage map provided by Starlink, this technology/service is currently available throughout Australia, including the most remote areas, as it is a satellite-based service.



Source: Starlink Coverage Map

# **Additional Technologies and Network Providers - Cell on Wheels**

The Cell on Wheels (CoW) is a mobile tower that can be deployed and installed in emergency situations or at large events, providing additional coverage and capacity to maintain communications and allow users access to the network.

Cell on Wheels Characterization

#### General Description



Cell on Wheels (COWs) are mobile telecommunications towers designed to provide temporary network coverage and capacity in various situations, including emergency response, special events, and remote locations. Major mobile network operators and NBN deploy COWs to address different communication needs.

While operators primarily use COWs to ensure capacity and coverage during events, NBN's COWs are mainly utilized in emergency situations. They are equipped with an NBN<sup>™</sup> Sky Muster<sup>™</sup> satellite dish, allowing them to provide emergency workers and evacuated residents with valuable Wi-Fi connections..

#### Main Advantages کم

**Enhanced Capacity:** COWs can help alleviate network congestion by providing additional capacity, ensuring that users have access to reliable and high-speed connectivity, even in densely populated areas or during peak usage periods.

**Rapid Deployment:** COWs can be quickly transported and set up, allowing for rapid deployment in emergency situations or at temporary events where immediate coverage is required.

**Flexibility:** COWs can support various wireless technologies and frequency bands, providing flexibility to adapt to different network requirements and standards.

#### Technical Specifications: Antenna Height, Coverage Radius, Capacity, Connectivity\*

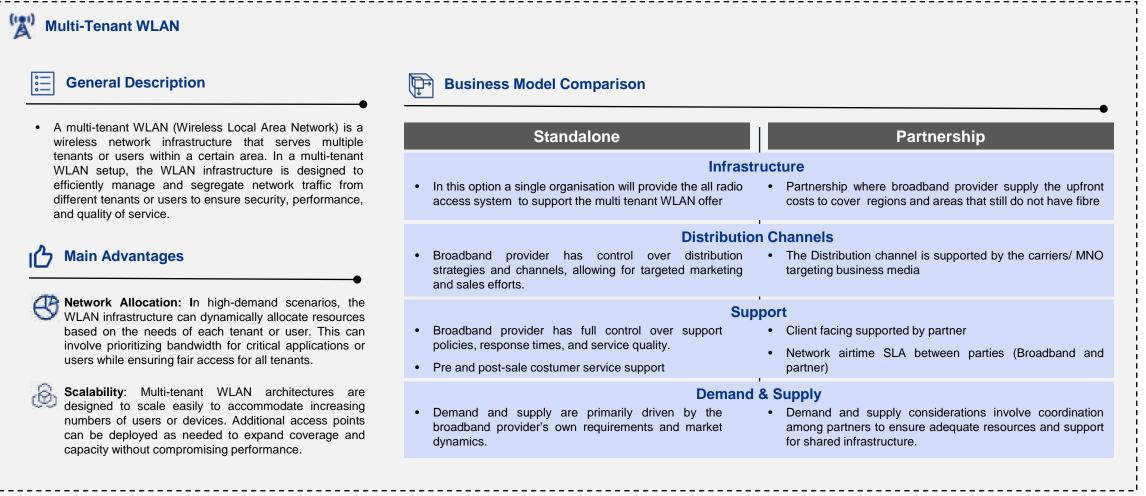
| Antenna Height: 20 meters                                 | Coverage Radius: 5km                        | Capacity: ~350 simultaneous users  | Connectivity: Access and Backhaul                | Approx. Cost:**                      |
|---|---|--|--|--------------------------------------|
| Maximum height of 20 meters for each antenna, making this | Depending on the<br>terrain's topography, a | General capacity to support 350 active users (1750 people) considering a | Access: Mobile Access and<br>Satellite (SatCOLT) | <b>Regular CoW:</b> ~ \$500,000      |
| solution more adaptable for flat terrain                  | CoW solution can cover<br>up to 5 km        | 20% of access in busy hour up to a maximum time of 72 hours              | Backhaul: Satellite                              | Satellite CoW (SatCOLT): ~ \$750,000 |

\*Note 1: The technical specifications of COWs may vary depending on the type of access technology and the specific type of COW used by the provider. \*\*Note 2: The cost approximation is based on average prices from a North American emergency network provider.



# Additional Technologies and Network Providers - Multi-Tenant WLAN

Implementing a multi-tenant WLAN (Wireless Local Area Network) consolidates multiple tenants or users onto a shared wireless infrastructure, enabling optimization and sharing of resources such as network bandwidth, hardware, and management overhead among multiple users or entities.





# **Additional Technologies and Network Providers - Summarisation**

The following summarisation, encompassing various additional technologies, allows for the identification of common patterns, challenges, and opportunities across multiple technologies, leading to more informed strategic planning.

|              | Fixed Wireless Access (FWA)   | Low-Earth-Orbit (LEO) Satellites   | Cell on Wheels (CoW)  | Multi-Tenant WLAN  |
|--------------|---|--|---|--|
|              | Deployment  | Deployment   | Deployment  | Deployment   |
|              | Capabilities  | Capabilities   | Capabilities  | Capabilities   |
|              | Investment  | Investment   | Investment  | Investment   |
|              | Scalability   | Scalability  | Scalability Scalability   | Scalability Scalability  |
| Deployment   | Solution already <b>widely existing in the</b><br><b>region</b> , it can be an alternative with medium<br>effort deployment (through outdoor antennas)<br>in areas that are currently covered by this<br>technology.                            | Solution with a high complexity in terms of deployment. To integrate a solution based on LEO satellites, it is necessary to consider the coordination of multiple satellites in low orbit and the respective configurations. | Solution that presents the <b>lowest</b><br>complexity in terms of deployment, due to<br>the simple and rapid installation, and its<br>ability to be easily adapted to different types<br>of access technology. | Relative accelerated set-up considering the existence of collocated infrastructure with carriers and by accessing to their competitive position in the market (current portfolio, and overall brand awareness) |
| Capabilities | Offers moderate capabilities in terms of speed,<br>reliability, and coverage. The NBN is<br>improving speeds up to 250 Mbps and<br>ensuring at least 50 Mbps during busy hours.   | <b>Provides high-speed internet</b> access with <b>low latency</b> , making it suitable for a wide range of applications and users, <b>available anywhere</b> due to its <b>extensive coverage</b> .                         | Assurance of capacity and coverage in pre-<br>selected areas, it can establish <b>connections</b><br><b>in emergency situations or sporadic</b><br><b>events</b> that require a <b>high</b> network capacity.   | Offers <b>robust capabilities</b> in providing wireless<br>connectivity to <b>multiple tenants</b> within shared<br>spaces, with features such as security,<br>scalability, and quality of service.            |
| Investment   | <b>Considerable investment</b> is required to build<br>and maintain fixed wireless infrastructure,<br>including towers, antennas, and backhaul links,<br>however Australian government and NBN are<br>investing in this technology (\$750,000). | <b>High investment</b> required, due to the complexity of the solution and its specific maintenance, requiring significant resources for both initial implementation and ongoing operation.                                  | Low investment, as it is a relatively inexpensive solution compared to others, and does not incur significant maintenance or partnership costs.   | Technical and <b>commercial investment quite</b><br><b>balanced compared with other solutions</b> ,<br>though being necessary to guarantee the<br>contracted SLAs with the partners                            |
| Scalability  | Medium scalability, as the solution can be<br>easily adopted, it consistently depends on<br>the existence of infrastructure to ensure<br>this access.   | <b>High scalability</b> to serve a large number of users across vast geographical areas without significant infrastructure expansion.  | <b>Medium scalability</b> , as despite being a highly mobile solution, it is <b>dependent on the existing infrastructure</b> for connection to the network core.  | <b>High scalability</b> , since there is access to partner's existing customers seeking for <b>better capacity</b> and additionally the new businesses that a strong brand as the partner's may bring          |



# **Private Network Solutions - Private 5G Solution**

Private 5G solutions redefine regional connectivity by offering dedicated, high-performance mobile networks tailored to accommodate peak demand scenarios.

### Private 5G Solution

#### General Description

A private 5G solution enhances the opportunity to deploy a dedicated, high-performance mobile network customized to meet specific requirements, empowering organizations to leverage the complete capabilities of 5G technology based on the network demands and expected usage across different regions or areas. This allows for precise adaptation of the network infrastructure to suit varied operational needs and optimize performance across diverse environments

#### **Main Advantages**

- Performance: A 5G private network solution can efficiently manage network resources to accommodate varying levels of traffic and usage across different times and locations, ensuring optimal performance and user experience even during peak demand periods.
- High-Development Plans: According to ACMA and the market study conducted in 2023, the market for solutions based on private wireless is growing by about 30% per year, and ACMA is aware of this trend to increase 5G connectivity. Currently, I have 5400 MHz of dedicated spectrum and a plan until 2027 to release additional spectrum to accommodate this solution

#### Technical Considerations

A subscription fee will be needed, increasing the overall cost of the service when compared to Wi-Fi, however, private networks are **less complex and do not** require network cabling

to Wi-Fi

3

**Licensed Spectrum** leads to **greater reliability and better performance** in the world if IoT, as well as a dramatic increase in ability to connect to IoT enabled devices

Cellular grade network security provides increased privacy and data security when compared

### 4

Private 5G networks support seamless mobility and roaming, allowing devices to move between cells or access points without losing connectivity.

#### Private Networks can be 'sliced' for multiple functions

- Creates separate networks or slides
- Each slice can be configured separately
- Cater to unique requirements and use cases



# **Private Network Solutions - Private 5G Solution**

Private 5G solutions redefine regional connectivity by offering dedicated, high-performance mobile networks tailored to accommodate peak demand scenarios.

### Private 5G Solution

#### Associated Costs

|  | Sn        | nall Site         |                |   | Medium Site |                  |                | Large Site                               |           |                    |                |
|--|-----------|-------------------|----------------|---|-------------|------------------|----------------|--|-----------|--------------------|----------------|
| Equipment  | Baseline  | Throughput        | Unit Cost (\$) | Equipment   | Baseline    | Throughput       | Unit Cost (\$) | Equipment                                | Baseline  | Throughput         | Unit Cost (\$) |
| Access Points  | 5-25      | 12,5 ~ 25 Gbps    | 2,000 (per AP) | Access Points   | 25-100      | 25 – 75 Gbps     | 2,000 (per AP) | Access Points                            | 100+      | 75 – 125 + Gbps    | 2,000 (per AP) |
| Access Switches  | 2-3       | 352 ~ 528 Gbps    | 11,000         | Access Switches   | 8-12        | 1,4 – 2,1 Tbps   | 11,000         | Access Switches                          | 20 +      | 3,5 + Tbps         | 11,000         |
| Transport<br>Switches  | 0         | -                 | -              | Transport<br>Switches   | 2           | 2,88 Tbps        | 200,000        | Transport<br>Switches                    | 6 +       | 8,64 + Tbps        | 200,000        |
| Core Switches  | 2         | 30 Tbps           | 70,000         | Core Switches   | 2           | 30 Tbps          | 70,000         | Core Switches                            | 2         | 30 Tbps            | 70,000         |
| Network<br>Controllers   | 0         | -                 | -              | Network<br>Controllers  | 0           | -                | -              | Network<br>Controllers                   | 0 -2      | 0 - 80 Gbps        | 120,000        |
| Firewalls  | 2         | 340 Gbps          | 400,000        | Firewalls   | 2           | 340 Gbps         | 400,000        | Firewalls                                | 2         | 340 Gbps           | 400,000        |
| Total Estimate Co  | ost (\$): | 972,000 ~ 1,023,0 | 00             | Total Estimate Co   | ost (\$):   | 1,478,000 ~ 1,67 | 2,000          | Total Estimate Co                        | ost (\$): | 2,560,000 ~ 2,800, | .000           |
| <ul><li>Location Type</li><li>Offices</li><li>Hotels</li></ul> | s:        |                   |                | <ul> <li>Location Types</li> <li>Supermarke</li> <li>Warehouses</li> <li>Hospitals</li> </ul> | ts          |                  |                | Location Typ     Stadiums     Shopping I |           |                    |                |



# **Private Network Solutions - Private Wi-Fi Solution**

Private network solutions optimize network performance based on fluctuating demand patterns, guaranteeing uninterrupted service and enhanced user experiences.

#### Private Wi-Fi Solution

#### General Description

 A private Wi-Fi solution provides a dedicated wireless network infrastructure designed to meet the demands of high-traffic scenarios and peak usage periods. Tailored to specific locations, such as public venues, event spaces, or community centers, private Wi-Fi networks ensure reliable and seamless connectivity for users during busy times.

#### Main Advantages

- Performance: Private Wi-Fi networks are designed to provide reliable and consistent wireless connectivity, even in high-density environments or areas with interference. Network performance can be enhanced through strategically deploying access points and optimizing channel utilization.
- Capabilities and Access Control: A Private Wi-Fi solutions enable full management over the configuration and security of the network, allowing for the tailoring of network settings, allocation of bandwidth, and implementation of security protocols to align with specific requirements and usage policies.

#### F Technical Considerations

Wi-Fi is **cheaper than 5G and LTE per square foot** and due to the fact there are no subscriptions involved in the service.



Compared to its Wi-Fi predecessor, **Wi-Fi 6 has implemented WPA3**, which generates a live password with every data transmission, resulting in more secure routers



Private Wi-Fi networks operate in **the unlicensed spectrum**, sharing the **frequency band** with other wireless technologies and devices.



Wi-Fi networks support QoS mechanisms to prioritize **traffic** and ensure the **timely delivery** of critical applications.



The deployment of multiple access points and **wireless mesh networks** extends **coverage** and improves **signal strength** in large or complex environments.



# **Private Network Solutions - Summarisation**

The following comparison between private 4G/5G networks and private Wi-Fi solutions enables the understanding of different technical capabilities. This allows for the selection of the most suitable wireless technology based on specific use cases, requirements, and constraints.

| Characteristic                        | Private 4G/5G Network   |     | Private Wi-Fi   |
|---------------------------------------|---|-----|---|
| Common Use cases                      | Longer ranges – smart phones, personal mobile devices,<br>connected cars, smart city deployments, large<br>manufacturing operations, etc.                     |     | Shorter ranges – home and business environments   |
| Security                              | Advanced security with commercial grade network; SIM<br>based; Network slicing isolates different functions and users<br>within separate network environments |     | New WPA3 secures routers more than previous Wi-Fi<br>generations, however, still less secure than private networks                  |
| Latency                               | 5G: 3 MS; 4G: 50 MS   |     | 20 MS   |
| Speed                                 | 4G: 100 MBPS   5G: 10 GBPS  | VS. | 9.6 GBPS  |
| Session Management                    | Cellular Networks manage each session in terms of quality<br>of service and built to service simultaneous connections<br>without service degradation          |     | Signal quality and reliability diminishes as more connections are on the network  |
| Cost                                  | Low CAPEX, OPEX compared to operator networks<br>Higher cost relative to Wi-Fi due to infrastructure and<br>licensing fees                                    |     | Low CAPEX. however, still requires infrastructure upgrades,<br>OPEX engrained in IT support model;<br>Does not require license fee. |
| Spectrum                              | Both unlicensed CBRS spectrum and licensed Spectrum (bands can only be used by the company who licenses)  |     | Unlicensed Spectrum (anyone has the ability to use)   |
| Bands                                 | MNO licensed 4G/5G: low, mid and mmWave   |     | 2.4GHz & 5GHz (mid-band)  |
| Destination<br>Sydney Surrounds North |   |     | 172   |

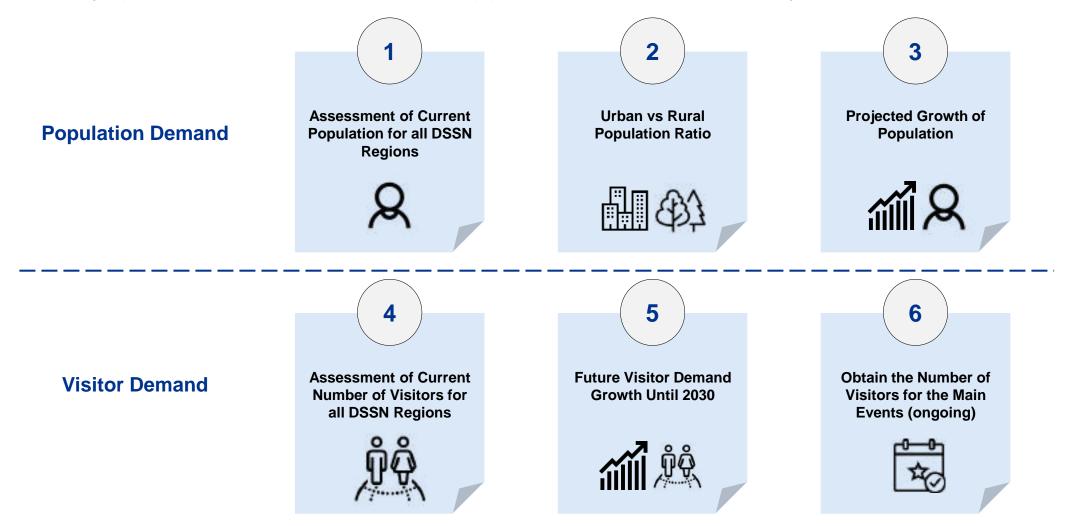
# Appendix 5.2 Estimation of Future Population and Visitor Demand

Methodology used to assess the current and project future population and visitor numbers across each LGA.



## **Approach to Estimate the Future Population and Visitor Demand**

The following steps were undertaken to estimate the current and future population and visitor numbers in each DSSN region.



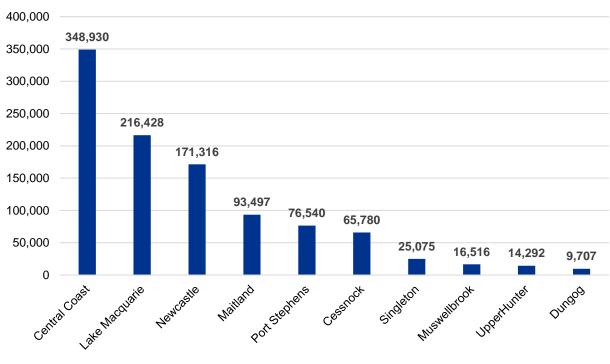


# **Population Demand - Assessment of Current Population**

To understand current demand of network infrastructure, we need to understand the baseline demographic data across each of the DSSN regions.

Step 1: Obtain the population number for the different regions. This information was obtained through the ABS Data/Census and the most recent year provided is 2022. Source: Australian Bureau of Statistics

| Regions        | Total<br>Population (2022) | %      |
|----------------|----------------------------|--------|
| Central Coast  | 348,930                    | 33.61% |
| Cessnock       | 65,780                     | 6.34%  |
| Dungog         | 9,707                      | 0.94%  |
| Lake Macquarie | 216,428                    | 20.85% |
| Maitland       | 93,497                     | 9.01%  |
| Muswellbrook   | 16,516                     | 1.59%  |
| Newcastle      | 171,316                    | 16.50% |
| Port Stephens  | 76,540                     | 7.37%  |
| Singleton      | 25,075                     | 2.42%  |
| Upper Hunter   | 14,292                     | 1.38%  |
| DSSN Region    | 1,038,081                  | 100%   |



#### 2022 Population Across DSSN's Regions



## **Population Demand - Urban vs Rural Population Ratio**

Urban and rural environments have distinct challenges, preferences, and demographics. Estimating the split between the urban vs rural population enables us to tailor policies and services to the specific network infrastructure needs.

Step 2: Obtain the population split between urban and rural to understand the distribution for one of the Local Government Areas.

Source: Population (LGA and Suburb): <u>ABS 2021 Census</u>

Suburbs by LGA: <u>NSW Electorate</u>

Urban/Rural Population by LGA: Federal Government - Department of Agriculture, Fisheries & Forestry

- In order to determine the Urban vs Rural split of the different DSSN regions, the population of each suburb and their respective postcodes in different Local Government Areas (LGA) were analysed. Subsequently, they were allocated to each type based on the index (urban or rural) defined by the Federal Government Department of Agriculture, Fisheries & Forestry.
- Due to some suburbs and postcodes being shared by different LGAs, the following assumptions were made:
  - a) A suburb has been allocated to a particular LGA based on 50% or more land area or estimated residential population. For example, if land area mostly sits in LGA 1, but this is mostly State Forest and the residential population looks to be 50% or more located within LGA 2, then the suburb is allocated to LGA 2.

| Region         | Total<br>Population | Total Area<br>(km²) | Total Urban<br>Population | % Urban<br>Population | Total Rural<br>Population | % Rural<br>Population |
|----------------|---------------------|---------------------|---------------------------|-----------------------|---------------------------|-----------------------|
| Central Coast  | 348,930             | 33.61%              | 343,631                   | 98.8%                 | 4,236                     | 1.2%                  |
| Cessnock       | 65,780              | 6.34%               | 0                         | 0.0%                  | 65,082                    | 100.0%                |
| Dungog         | 9,707               | 0.94%               | 0                         | 0.0%                  | 8,770                     | 100.0%                |
| Lake Macquarie | 216,428             | 20.85%              | 80,750                    | 91.5%                 | 7,466                     | 8.5%                  |
| Maitland       | 93,497              | 9.01%               | 57,646                    | 64.0%                 | 32,358                    | 36.0%                 |
| Muswellbrook   | 16,516              | 1.59%               | 0                         | 0.0%                  | 18,154                    | 100.0%                |
| Newcastle      | 171,316             | 16.50%              | 172,820                   | 100.0%                | 0                         | 0.0%                  |
| Port Stephens  | 76,540              | 7.37%               | 14,376                    | 17.4%                 | 68,161                    | 82.6%                 |
| Singleton      | 25,075              | 2.42%               | 378                       | 1.7%                  | 22,527                    | 98.3%                 |
| Upper Hunter   | 14,292              | 1.38%               | 0                         | 0.0%                  | 24,463                    | 100.0%                |
| DSSN Region    | 1,038,081           | 100%                | 669,601                   | 72.7%                 | 251,217                   | 27.3%                 |



# **Population Demand - Projected Population Growth**

The annual population growth projection in each DSSN region enables the calculation of the number of inhabitants for the upcoming years, providing a more accurate estimate of future network infrastructure demand.

Step 3: Project the anticipated population for each DSSN region within the defined scope until 2030, using annual growth rates.

Source: Population Projections - Australian Bureau of Statistics

|  |                            | Year | Population for<br>New South Wales | Annual Growth |
|--|----------------------------|------|-----------------------------------|---------------|
|  |                            | 2022 | 8,166,525                         | -             |
| The annual population growth rate for the New South Wales region was             |                            | 2023 | 8,323,889                         | 1.93%         |
| determined. Subsequently, this annual growth rate was uniformly applied to       | Population Projections for | 2024 | 8,453,902                         | 1.56%         |
| the various DSSN regions.  | New South Wales            | 2025 | 8,580,341                         | 1.50%         |
| The dataset extracted from the ABS for this projection considers factors such as | (2022 - 2030)              | 2026 | 8,702,446                         | 1.42%         |
| life expectancy at birth, mortality, fertility, and migration.                   |                            | 2027 | 8,820,393                         | 1.36%         |
| ine expectancy at birth, mortanty, for thirty, and migration.                    |                            | 2028 | 8,933,348                         | 1.28%         |
|  |                            | 2029 | 9,041,818                         | 1.21%         |
| DCON Denutries Estimation (2022 - 2022)  |                            | 2030 | 9,145,140                         | 1.14%         |
| DSSN Population Estimation (2022 - 2030)   |                            |      |                                   |               |

|                        | Population     | 2022      | 2023      | 2024      | 2025      | 2026      | 2027      | 2028           | 2029      | 2030      |
|------------------------|----------------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|-----------|-----------|
|                        | Central Coast  | 348,930   | 355,654   | 361,209   | 366,611   | 371,828   | 376,868   | 381,694        | 386,329   | 390,743   |
|                        | Cessnock       | 65,780    | 67,048    | 68,095    | 69,113    | 70,097    | 71,047    | 71,957         | 72,830    | 73,663    |
|                        | Dungog         | 9,707     | 9,894     | 10,049    | 10,199    | 10,344    | 10,484    | 10,618         | 10,747    | 10,870    |
|                        | Lake Macquarie | 216,428   | 220,598   | 224,044   | 227,395   | 230,631   | 233,757   | 236,750        | 239,625   | 242,363   |
| <b>DSSN</b> Population |                | 93,497    | 95,299    | 96,787    | 98,235    | 99,633    | 100,983   | 102,276        | 103,518   | 104,701   |
| (2022 - 2030)tion      | Muswellbrook   | 16,516    | 16,834    | 17,097    | 17,353    | 17,600    | 17,838    | 18,067         | 18,286    | 18,495    |
|                        | Newcastle      | 171,316   | 174,617   | 177,345   | 179,997   | 182,558   | 185,033   | 187,402        | 189,678   | 191,845   |
|                        | Port Stephens  | 76,540    | 78,015    | 79,233    | 80,418    | 81,563    | 82,668    | 83,727         | 84,744    | 85,712    |
|                        | Singleton      | 25,075    | 25,558    | 25,957    | 26,346    | 26,721    | 27,083    | 27,430         | 27,763    | 28,080    |
|                        | Upper Hunter   | 14,292    | 14,567    | 14,795    | 15,016    | 15,230    | 15,436    | 15,634         | 15,824    | 16,005    |
|                        | DSSN Region    | 1,038,081 | 1,058,084 | 1,074,611 | 1,090,683 | 1,106,204 | 1,121,197 | 1,135,555      | 1,149,343 | 1,162,477 |
|                        |                |           |           |           |           |           |           |                |           | Ĵ         |
|                        |                | +1.93     | % +1.5    | 6% +1.    | 50% +1    | .42% +1   | .36% +1   | <b>.28%</b> +1 | l.21% +   | -1.14%    |



## **Visitor Demand - Total Visitors Across DSSN Regions**

Understanding total visitor numbers across all DSSN regions provides valuable insights. This forms a foundational basis for estimating future visitor demand and determining the requisite or supplementary network infrastructure needed to support tourism in these regions.

Step 4: Obtain the available commercial and non-commercial accommodation to estimate the peak visitor numbers for the different LGAs.

Source: Visit NSW | Australian Tourism Data Warehouse (ATDW) | LGA/VIC Tourism websites

#### DSSN Peak Visitor Numbers according to the accommodation for the different LGAs

| Region         | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of max.<br>accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |
|----------------|--|---|--|
| Central Coast  | 6,631  | 9,947   | 13,263   |
| Cessnock       | 6,216  | 9,324   | 12,432   |
| Dungog         | 966  | 1,449   | 1,932  |
| Lake Macquarie | 3,041  | 4,562   | 6,082  |
| Maitland       | 1,903  | 2,854   | 3,805  |
| Muswellbrook   | 1,126  | 1,690   | 2,253  |
| Newcastle      | 5,068  | 7,602   | 10,136   |
| Port Stephens  | 7,097  | 10,645  | 14,194   |
| Singleton      | 2,214  | 3,321   | 4,428  |
| Upper Hunter   | 978  | 1,467   | 1,956  |
| DSSN Region    | 35,240   | 52,861  | 70,481   |

- After conducting a comprehensive analysis of the available data, it becomes evident that cities with larger populations, such as Central Coast and Newcastle, exhibit greater tourism demand, as do regions like Port Stephens and Cessnock.
- The total number of visitors, calculated as a peak number, will play a pivotal role in estimating the network demand projection allocated to visitor demand and to calculate the required network infrastructure.



### **Visitor Demand - Projected Growth**

Understanding the anticipated tourism growth across all DSSN regions will enable the estimation of the total approximate number of visitors by 2030. The corresponding demand estimate for network resources can be calculated to consequently estimate the infrastructure requirements to meet the connectivity needs of visitors.

Step 5: Estimate the annual growth in terms of the number of visitors for each of the regions.

Source: VES 2030 Regional NSW Forecast data

| Annual Growth (%) |      |  |  |  |  |
|-------------------|------|--|--|--|--|
| From 2019         |      |  |  |  |  |
| To 2025 To 2030   |      |  |  |  |  |
| 4.5%              | 4.5% |  |  |  |  |

### • To estimate the growth in the number of visitors for the different regions, a projected annual growth of 4.5% was used.

• These annual growth values were derived from a forecast provided by DSSN, which included both the total growth and annual growth for various Australian regions.

| Total Number of Visitors ( | (2023 - 2030) |
|----------------------------|---------------|
|----------------------------|---------------|

|                             | Region         | 2023   | 2024   | 2025   | 2026    | 2027    | 2028          | 2029   | 2030   |
|-----------------------------|----------------|--------|--------|--------|---------|---------|---------------|--------|--------|
|                             | Central Coast  | 9,947  | 10,395 | 10,862 | 11,351  | 11,862  | 12,396        | 12,954 | 13,536 |
|                             | Cessnock       | 9,234  | 9,650  | 10,084 | 10,538  | 11,012  | 11,507        | 12,025 | 12,566 |
|                             | Dungog         | 1,449  | 1,514  | 1,582  | 1,654   | 1,728   | 1,806         | 1,887  | 1,972  |
|                             | Lake Macquarie | 4,562  | 4,767  | 4,982  | 5,206   | 5,440   | 5,685         | 5,941  | 6,208  |
| Total Number of<br>Visitors | Maitland       | 2,854  | 2,982  | 3,117  | 3,257   | 3,403   | 3,557         | 3,717  | 3,884  |
| (2023-2030)                 | Muswellbrook   | 1,690  | 1,766  | 1,846  | 1,929   | 2,015   | 2,106         | 2,201  | 2,300  |
| ()                          | Newcastle      | 7,602  | 7,944  | 8,302  | 8,675   | 9,066   | 9,473         | 9,900  | 10,345 |
|                             | Port Stephens  | 10,645 | 11,124 | 11,625 | 12,148  | 12,694  | 13,266        | 13,863 | 14,486 |
|                             | Singleton      | 3,321  | 3,470  | 3,627  | 3,790   | 3,960   | 4,139         | 4,325  | 4,519  |
|                             | Upper Hunter   | 1,467  | 1,533  | 1,602  | 1,674   | 1,749   | 1,828         | 1,910  | 1,996  |
|                             | DSSN Region    | 52,771 | 55,146 | 57,627 | 60,220  | 62,930  | 65,762        | 68,722 | 71,814 |
|                             |                |        |        |        |         | J.      |               |        | T      |
|                             |                | +4.5%  | +4     | 4.5% - | +4.5% + | 4.5% +4 | <b>1.5%</b> + | 4.5% + | 4.5%   |



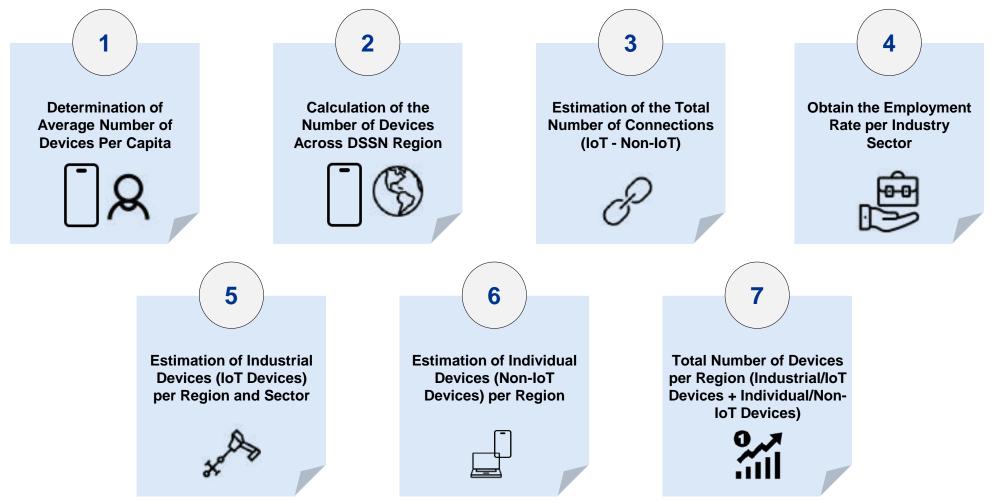
# Appendix 5.3.1 Methodology for the Demand of Future Number of Devices

Methodology used to calculate the expected future number of devices to be used across LGAs.



# **Approach to Estimate the Number of Devices**

The methodology employed comprises the following steps to assess the baseline quantity and distribution of devices in each DSSN region, encompassing various industry sectors and individual user devices.





# **Average Number of Devices per Capita**

The primary objective is to calculate the average number of devices per capita and the corresponding population for all regions, in order to provide an estimate of the total number of devices that exist in the DSSN region.

**Step 1:** Obtain the average number of devices per capita. This value differs depending on the region of the world, and was projected by Cisco through the 2020 Cisco Annual Internet Report, with projections until 2023.

Source: Cisco Annual Internet Report

**Note**: In the baseline scenario, it was considered that Australia will be positioned according to Western Europe in terms of Average Devices per Capita (9.4 devices).

| Worldwide Regions          | 2018 | 2023 |
|----------------------------|------|------|
| Global                     | 2.4  | 3.6  |
| Asia Pacific               | 2.1  | 3.1  |
| Central and Eastern Europe | 2.5  | 4    |
| Latin America              | 2.2  | 3.1  |
| Middle East and Africa     | 1.1  | 1.5  |
| North America              | 8.2  | 13.4 |
| Western Europe             | 5.6  | 9.4  |

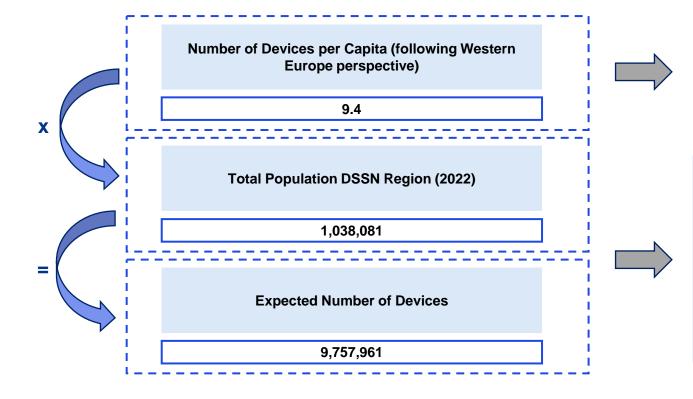
Table 1 - Average Number of Devices per Capita



# **Estimation of the Number of Devices for the DSSN Region**

Estimating the total number of devices is a key input towards the telecommunications infrastructure requirements and planning within the DSSN Region.

Step 2: Calculate the total expected number of devices for the entire DSSN region.



The calculation utilises the projection of **9.4** devices per capita, a figure aligned with <u>Cisco's projection</u> for **Western Europe**.

Multiplying the **average number of devices per capita** by the **total population** of the DSSN Region in 2022 (obtained in the previous chapter) gives the expected **total number of devices** for the DSSN Region.

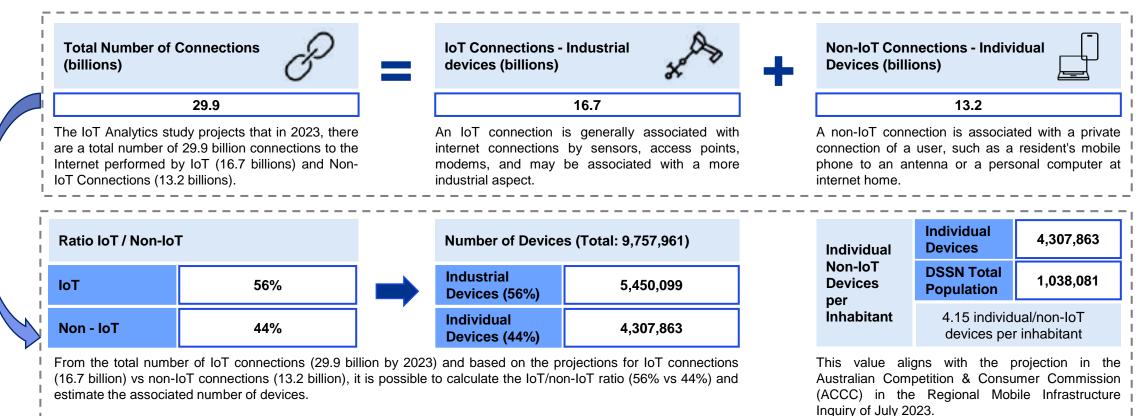
| Number of Devices per Capita * Total Population of DSS<br>Region = Total Number of Devices for DSSN Region | N |
|--|---|
| 9.4 * 1,038,081 = 9,757,961 devices  |   |



# **Estimation of the Total Number of Connections**

To estimate the existing traffic in the DSSN region, understanding the types of connections is crucial. This involves distinguishing between IoT connections, which are linked to industry devices and respective sectors, and non-IoT connections, which are more closely associated with private connections established by individual user devices.

Step 3: Obtain the division between the type of device connected to the network. For this projection, a distinction was made between an IoT connection and a non-IoT connection.



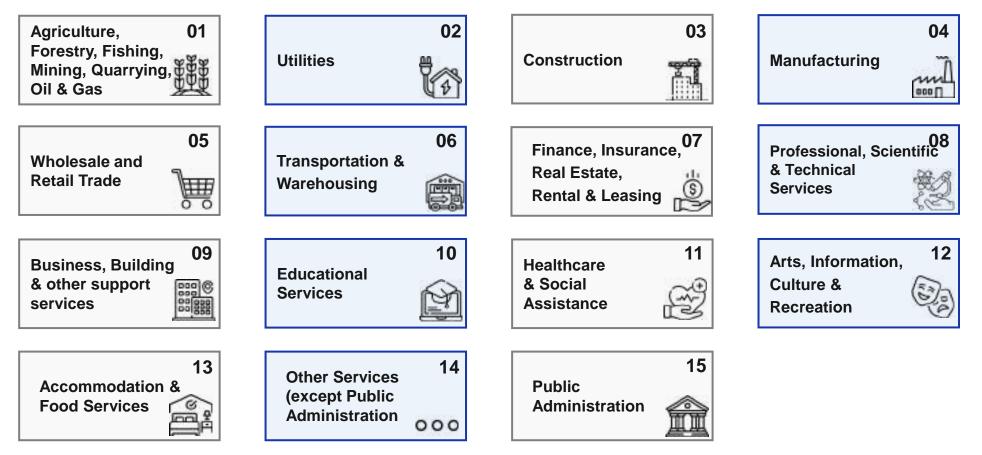
Sources: IoT Analytics - Total Number of Device Connections | IoT Analytics - Global IoT Market Forecast



# **DSSN'S Business Sectors to be Considered**

In terms of connectivity requirements, the DSSN regions have specificities not only related to demography and tourism, but also related to the different industry sectors.

Step 4a: Understand the business/industrial sectors to project the distribution of IoT/industrial devices.





# **Calculation of Employment Rate per Industry Sector**

In this section, the goal is to obtain data on employment distribution across various industrial sectors in each region and understand which sectors have greater influence on connectivity demand in each respective DSSN region.

Step 4b: Obtain data on the employment distribution across various industrial sectors in each region to understand which sectors have greater influence in each respective area.

| Sectors/Verticals  | DSSN<br>Region | Central<br>Coast | Cessnock | Dungog | Lake<br>Macquarie | Maitland | Muswellbrook | Newcastle | Port<br>Stephens | Singleton | Upper<br>Hunter |
|--|----------------|------------------|----------|--------|-------------------|----------|--------------|-----------|------------------|-----------|-----------------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 12.4%          | 1.3%             | 10.0%    | 13.7%  | 3.0%              | 7.3%     | 28.6%        | 2.3%      | 3.2%             | 25.4%     | 28.9%           |
| Utilities  | 1.7%           | 1.0%             | 1.3%     | 1.5%   | 1.4%              | 1.4%     | 3.8%         | 1.2%      | 1.0%             | 2.4%      | 1.5%            |
| Construction   | 9.2%           | 11.5%            | 9.2%     | 12.3%  | 11.2%             | 9.0%     | 5.7%         | 7.8%      | 10.8%            | 7.2%      | 7.0%            |
| Manufacturing  | 5.7%           | 5.9%             | 7.5%     | 5.9%   | 5.8%              | 6.7%     | 3.8%         | 4.8%      | 6.2%             | 4.2%      | 6.3%            |
| Wholesale and Retail Trade                                   | 11.2%          | 12.4%            | 12.1%    | 10.6%  | 11.6%             | 12.7%    | 10.5%        | 10.4%     | 12.0%            | 10.7%     | 8.5%            |
| Transportation and Warehousing                               | 3.8%           | 3.7%             | 4.1%     | 4.7%   | 3.8%              | 4.3%     | 2.9%         | 3.5%      | 4.9%             | 2.9%      | 2.8%            |
| Finance, Insurance, Real Estate, Rental & Leasing            | 3.3%           | 4.9%             | 3.0%     | 3.1%   | 4.5%              | 3.5%     | 2.0%         | 4.6%      | 3.4%             | 2.0%      | 1.7%            |
| Professional, Scientific, and Technical services             | 4.8%           | 6.0%             | 3.6%     | 5.2%   | 5.7%              | 4.7%     | 2.5%         | 7.7%      | 5.2%             | 3.0%      | 4.0%            |
| Management of Business, Building & other support services    | 3.7%           | 3.3%             | 4.7%     | 3.2%   | 3.1%              | 3.7%     | 5.0%         | 2.9%      | 3.8%             | 4.5%      | 3.1%            |
| Educational Services   | 7.7%           | 8.2%             | 6.0%     | 8.3%   | 9.2%              | 7.8%     | 6.3%         | 10.2%     | 7.4%             | 5.8%      | 7.4%            |
| Healthcare and Social Assistance                             | 14.2%          | 17.8%            | 14.3%    | 12.2%  | 19.1%             | 16.2%    | 9.0%         | 20.6%     | 14.5%            | 8.8%      | 9.1%            |
| Arts, Information, Culture & Recreation                      | 1.8%           | 3.0%             | 1.5%     | 1.3%   | 1.8%              | 1.4%     | 1.4%         | 2.4%      | 1.7%             | 1.1%      | 2.7%            |
| Accommodation and Food Services                              | 7.0%           | 7.0%             | 8.8%     | 4.4%   | 6.3%              | 6.8%     | 6.8%         | 8.3%      | 9.1%             | 6.8%      | 5.6%            |
| Other Services (excluding Public Administration)             | 4.1%           | 3.8%             | 4.6%     | 4.6%   | 4.1%              | 4.3%     | 4.1%         | 3.3%      | 4.3%             | 4.4%      | 3.5%            |
| Public Administration  | 5.8%           | 6.1%             | 5.0%     | 4.8%   | 5.6%              | 6.5%     | 3.9%         | 6.4%      | 8.4%             | 7.0%      | 4.4%            |
| Industry of Employment Not Stated                            | 3.9%           | 4.1%             | 4.3%     | 4.2%   | 3.8%              | 3.7%     | 3.7%         | 3.6%      | 4.1%             | 3.8%      | 3.5%            |

Note: Some of the sectors/verticals were combined due to their identical network demand in terms of throughputs and traffic patterns.





# **Estimation of the Total Number of Connections (IOT)**

In this section, the goal is to estimate the number of industrial devices by analysing the distribution of the employed population in each industry sector.

Step 5: From the distribution of the employed population in each sector, the estimation of the number of industrial devices is carried out through the following calculation:

Number of Industrial Devices per Sector/Region = Total Number of Industrial Devices for DSSN \* Percentage of Population for the Region \* Industry Employment Distribution for the Region

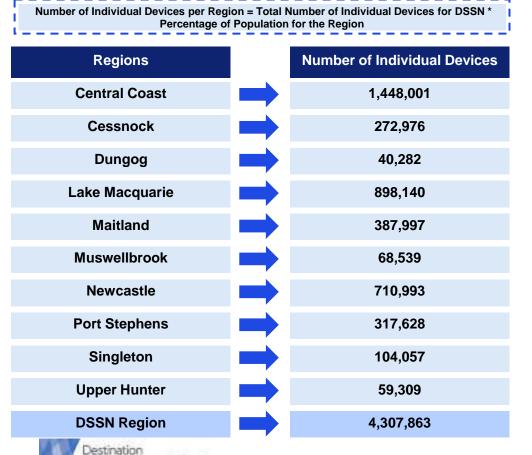
| Sectors/Verticals  | DSSN<br>Region | Central<br>Coast | Cessnock | Dungog | Lake<br>Macquarie | Maitland | Muswellbrook | Newcastle | Port<br>Stephens | Singleton | Upper<br>Hunter |
|--|----------------|------------------|----------|--------|-------------------|----------|--------------|-----------|------------------|-----------|-----------------|
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 248,725        | 23,815           | 34,536   | 6,982  | 34,088            | 35,834   | 24,800       | 20,687    | 12,859           | 33,439    | 21,685          |
| Utilities  | 68,746         | 18,319           | 4,490    | 764    | 15,908            | 6,872    | 3,295        | 10,793    | 4,018            | 3,160     | 1,126           |
| Construction   | 553,386        | 210,673          | 31,773   | 6,268  | 127,264           | 44,179   | 4,943        | 70,156    | 43,400           | 9,479     | 5,252           |
| Manufacturing  | 317,425        | 108,085          | 25,902   | 3,007  | 65,904            | 32,889   | 3,295        | 43,173    | 24,915           | 5,529     | 4,727           |
| Wholesale and Retail Trade                                   | 639,833        | 227,161          | 41,788   | 5,402  | 131,809           | 62,341   | 9,105        | 93,542    | 48,222           | 14,086    | 6,378           |
| Transportation and Warehousing                               | 208,227        | 67,782           | 14,160   | 2,395  | 43,179            | 21,108   | 2,515        | 31,480    | 19,691           | 3,818     | 2,101           |
| Finance, Insurance, Real Estate, Rental & Leasing            | 230,699        | 89,765           | 10,361   | 1,580  | 51,133            | 17,181   | 1,734        | 41,374    | 13,663           | 2,633     | 1,276           |
| Professional, Scientific, and Technical Services             | 312,110        | 109,916          | 12,433   | 2,650  | 64,768            | 23,071   | 2,168        | 69,257    | 20,896           | 3,949     | 3,001           |
| Management of Business, Building & other support services    | 185,644        | 60,454           | 16,232   | 1,631  | 35,225            | 18,162   | 4,336        | 26,084    | 15,270           | 5,924     | 2,326           |
| Educational Services   | 458,127        | 150,219          | 20,721   | 4,230  | 104,538           | 38,288   | 5,463        | 91,743    | 29,737           | 7,636     | 5,553           |
| Healthcare and Social Assistance                             | 948,010        | 326,085          | 49,386   | 6,218  | 217,030           | 79,522   | 7,804        | 185,284   | 58,268           | 11,585    | 6,828           |
| Arts, Information, Culture & Recreation                      | 121,232        | 54,958           | 5,180    | 663    | 20,453            | 6,872    | 1,214        | 21,587    | 6,831            | 1,448     | 2,026           |
| Accommodation and Food Services                              | 396,107        | 128,236          | 30,391   | 2,242  | 71,586            | 33,379   | 5,896        | 74,653    | 36,568           | 8,952     | 4,202           |
| Other Services (excluding Public Administration)             | 214,475        | 69,614           | 15,886   | 2,344  | 46,588            | 21,108   | 3,555        | 29,681    | 17,279           | 5,793     | 2,626           |
| Public Administration  | 334,219        | 111,748          | 17,268   | 2,446  | 63,632            | 31,907   | 3,382        | 57,564    | 33,755           | 9,215     | 3,302           |
| Industry of Employment Not Stated                            | 213,134        | 75,110           | 14,850   | 2,140  | 43,179            | 18,162   | 3,208        | 32,380    | 16,476           | 5,003     | 2,626           |
| Total  | 5,450,099      | 1,831,941        | 345,356  | 50,963 | 1,136,283         | 490,875  | 86,712       | 899,438   | 401,848          | 131,648   | 75,035          |



### **Estimation of the Total Number of Connections (Non-IoT)**

In this section, the goal is to obtain the number of individual devices (e.g. computers, mobile phones, smartwatches) and the number of visitor devices for each DSSN region.

**Step 6a:** Obtain the number of **individual devices** (computers, mobile phones, smartwatches) for each region. This estimation is obtained through the following calculation:



vdney Surrounds North

**Step 6b:** Obtain the expected **number of devices allocated for visitors**. For the calculation of this projection, it is assumed that each visitor, on average, will have **4.15 connected devices** to the network, similar to inhabitants.

|                | ed by Visitors = Total Number of Individual Devices per<br>Average Visitors per Day |
|----------------|---|
| Regions        | Number of Visitor Devices   |
| Central Coast  | 41,278  |
| Cessnock       | 38,320  |
| Dungog         | 6,013   |
| Lake Macquarie | 18,932  |
| Maitland       | 11,844  |
| Muswellbrook   | 7,013   |
| Newcastle      | 31,547  |
| Port Stephens  | 44,175  |
| Singleton      | 13,782  |
| Upper Hunter   | 6,088   |
| DSSN Region    | 218,991   |



\_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_

# **Total Number of Connections per Region** (Non-lot & lot)

In this section, the goal is to obtain the total number of devices for each region for Industrial/IoT devices & Individual/Non-IoT devices.

#### Step 7: Obtain the total number of devices for each region.

dney Surrounds North

| Regions        | Number of IoT Devices |          | Number of Non-IoT<br>Individual Devices | Number of Non-IoT<br>Visitor Devices | Total     |
|----------------|-----------------------|----------|---|--------------------------------------|-----------|
| Central Coast  | 1,831,941             |          | 1,448,001                               | 41,278                               | 3,321,220 |
| Cessnock       | 345,356               |          | 272,976                                 | 38,320                               | 656,652   |
| Dungog         | 50,963                |          | 40,282                                  | 6,013                                | 97,259    |
| Lake Macquarie | 1,136,283             |          | 898,140                                 | 18,932                               | 2,053,355 |
| Maitland       | 490,875               | <b>.</b> | 387,997                                 | 11,844                               | 890,715   |
| Muswellbrook   | 86,712                | Ξ.       | 68,539                                  | 7,013                                | 162,264   |
| Newcastle      | 899,438               |          | 710,993                                 | 31,547                               | 1,641,917 |
| Port Stephens  | 401,848               |          | 317,628                                 | 44,175                               | 763,651   |
| Singleton      | 131,648               |          | 104,057                                 | 13,782                               | 249,487   |
| Upper Hunter   | 75,035                |          | 59,309                                  | 6,088                                | 140,433   |
| DSSN Region    | 5,450,099             |          | 4,307,863                               | 218,991                              | 9,976,952 |

# Appendix 5.3.2 Methodology and Analysis of Demand

Methodology and Analysis of Future Demand based on Sector Characteristics and Future Traffic

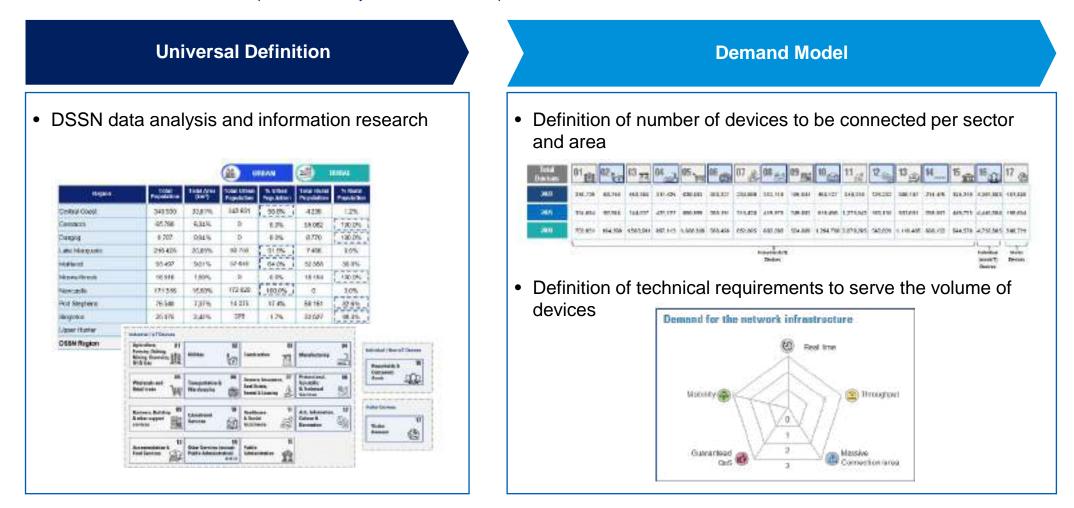


# Methodology: Connectivity Demand Model

Future Population and Visitor Demands

# **Connectivity Demand Model Approach**

To understand DSSN's future needs, the steps below identify the demand that requires the network investment:



<sup>1</sup>period during which occurs the maximum total traffic load in a given 24-hour period<sup>, 2</sup>ratio of the potential maximum demand to the actual bandwidth, <sup>3</sup>,extra capacity to assure consistency of network modelling

### **Demand Model: DSSN's Population To Be Served**

Analysing DSSN's demographics enables a targeted approach to connectivity planning, acknowledging the variation in demand across regions. By considering Urban and Rural personas, infrastructure investments can be tailored to meet the specific needs of each area.

- The first variable to consider is the DSSN's demographics, as demand for connectivity will not be equal across DSSN's regions.
- In the Telco industry, traditionally two types of personas are considered, Urban and Rural, especially because for carriers, infrastructure investment relies on the potential revenue generated. Therefore, Rural areas, with higher area to be covered and significantly lower population density, are not as attractive as Urban areas. This also means that the starting point in terms of already deployed technology will differ significantly.

|                |                     |                     | UI 🏭                      | RBAN                  | RURAL                     |                       |  |
|----------------|---------------------|---------------------|---------------------------|-----------------------|---------------------------|-----------------------|--|
| Region         | Total<br>Population | Total Area<br>(km²) | Total Urban<br>Population | % Urban<br>Population | Total Rural<br>Population | % Rural<br>Population |  |
| Central Coast  | 348,930             | 33.61%              | 343,631                   | 98.8%                 | 4,236                     | 1.2%                  |  |
| Cessnock       | 65,780              | 6.34%               | 0                         | 0.0%                  | 65,082                    | 100.0%                |  |
| Dungog         | 9,707               | 0.94%               | 0                         | 0.0%                  | 8,770                     | 100.0%                |  |
| Lake Macquarie | 216,428             | 20.85%              | 80,750                    | 91.5%                 | 7,466                     | 8.5%                  |  |
| Maitland       | 93,497              | 9.01%               | 57,646                    | 64.0%                 | 32,358                    | 36.0%                 |  |
| Muswellbrook   | 16,516              | 1.59%               | 0                         | 0.0%                  | 18,154                    | 100.0%                |  |
| Newcastle      | 171,316             | 16.50%              | 172,820                   | 100.0%                | 0                         | 0.0%                  |  |
| Port Stephens  | 76,540              | 7.37%               | 14,376                    | 17.4%                 | 68,161                    | 82.6%                 |  |
| Singleton      | 25,075              | 2.42%               | 378                       | 1.7%                  | 22,527                    | 98.3%                 |  |
| Upper Hunter   | 14,292              | 1.38%               | 0                         | 0.0%                  | 24,463                    | 100.0%                |  |
| DSSN Region    | 1,038,081           | 100%                | 669,601                   | 72.7%                 | 251,217                   | 27.3%                 |  |

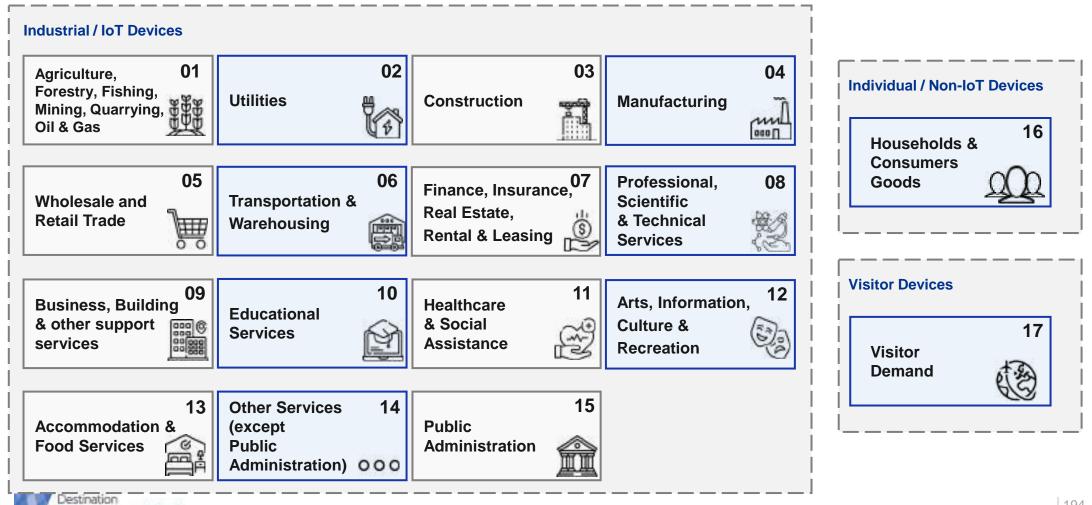
These personas will also serve as blueprints for the needs estimation in the following years.



Sydney Surrounds North

# **Demand Model: DSSN Sector Segmentation**

In terms of business requirements, the 10 DSSN regions under analysis have specificities not only related to population demography in each region, but also related to the different business sector needs. Therefore, regardless of the deployment mode retained, the model will consider 17 vectors of modeling and perform sensitivity analyses and develop the demand growth scenarios.



# **Demand Model: Number of Connected Devices per Sector**

Each vector will have specific connectivity needs for their users/devices independently if connected through mobile or fixed technology, which will be stressing the network differently. Therefore, it is necessary to understand the expected demand required by each vector. The table below shows the number of devices for all regions per business sector in 2023.

#### Number of Connected Devices per Sector and Region

|                         | 01<br>翻 | 02<br>7              | 03      | 04      | 05-7    | 06      | 07 👸    | 08      | 09      | 10<br>M | 11 🧝    | 12      | 13 🚔    | <b>14</b> ,000 | 15      | 16 <u>M</u> | 17 👸    |
|-------------------------|---------|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|---------|-------------|---------|
| Central Coast           | 23,815  | 18,319               | 210,673 | 108,085 | 227,161 | 67,782  | 89,765  | 109,916 | 60,454  | 150,219 | 326,085 | 54,958  | 128,236 | 69,614         | 111,748 | 1,448,001   | 41,278  |
| Cessnock                | 34,536  | 4,490                | 31,773  | 25,902  | 41,788  | 14,160  | 10,361  | 12,433  | 16,232  | 20,721  | 49,386  | 5,180   | 30,391  | 15,886         | 17,268  | 272,976     | 38,320  |
| Dungog                  | 6,982   | 764                  | 6,268   | 3,007   | 5,402   | 2,395   | 1,580   | 2,650   | 1,631   | 4,230   | 6,218   | 663     | 2,242   | 2,344          | 2,446   | 40,282      | 6,013   |
| Lake Macquarie          | 34,088  | 15,908               | 127,264 | 65,904  | 131,809 | 43,179  | 51,133  | 64,768  | 35,225  | 104,538 | 217,030 | 20,453  | 71,586  | 46,588         | 63,632  | 898,140     | 18,932  |
| Maitland                | 35,834  | 6,872                | 44,179  | 32,889  | 62,341  | 21,108  | 17,181  | 23,071  | 18,162  | 38,288  | 79,522  | 6,872   | 33,379  | 21,108         | 31,907  | 387,997     | 11,844  |
| Muswellbrook            | 24,800  | 3,295                | 4,943   | 3,295   | 9,105   | 2,515   | 1,734   | 2,168   | 4,336   | 5,463   | 7,804   | 1,214   | 5,896   | 3,555          | 3,382   | 68,539      | 7,013   |
| Newcastle               | 20,687  | 10,793               | 70,156  | 43,173  | 93,542  | 31,480  | 41,374  | 69,257  | 26,084  | 91,743  | 185,284 | 21,587  | 74,653  | 29,681         | 57,564  | 710,933     | 31,547  |
| Port Stephen            | 12,859  | 4,018                | 43,400  | 24,915  | 48,222  | 19,691  | 13,633  | 20,896  | 15,270  | 29,737  | 58,268  | 6,831   | 36568   | 17,279         | 33,755  | 317,628     | 44,175  |
| Singleton               | 33,439  | 3 <mark>,</mark> 160 | 9,479   | 5,529   | 14,086  | 3,818   | 2,633   | 3,949   | 5,924   | 7,636   | 11,585  | 1,448   | 8,952   | 5,793          | 9,215   | 104,057     | 13,782  |
| Upper Hunter            | 21,685  | 1,126                | 5,252   | 4,727   | 6,378   | 2,101   | 1,276   | 3,001   | 2,326   | 5,553   | 6,828   | 2,026   | 4,202   | 2,626          | 3,302   | 59,309      | 6,088   |
| Total Devices<br>(2023) | 248,725 | 68,746               | 553,386 | 317,425 | 639,833 | 208,227 | 230,699 | 312,110 | 185,644 | 458,127 | 948,010 | 121,232 | 396,107 | 214,475        | 334,219 | 4,307,863   | 218,991 |



# **Demand Model: Number of Connected Devices per Sector**

In order to anticipate future demand across various sectors, it is crucial to estimate the growth in the number of devices. Below, the estimation and the underlying assumptions used to derive the final device count are outlined.

| Total<br>Devices | 01<br><u></u> 翻  | 02 <mark>.</mark> | 03 📊      | 04      | 05-7      | 06      | 07 👸    | 08 👷    | 09      | 10<br>10  | 11 🧝          | 12       | 13 🚔      | 14 <sub>000</sub> | 15                 | 16 <u>m</u> | 17 👸    |
|------------------|--|-------------------|-----------|---------|-----------|---------|---------|---------|---------|-----------|---------------|----------|-----------|-------------------|--------------------|-------------|---------|
| 2023             | 248,725  | 68,746            | 553,386   | 317,425 | 639,833   | 208,227 | 230,699 | 312,110 | 185,644 | 458,127   | 948,010       | 121,232  | 396,107   | 214,475           | 334,219            | 4,307,863   | 218,991 |
| 2025             | 334,684  | 92,504            | 744,637   | 427,127 | 860,959   | 280,191 | 310,428 | 419,975 | 249,802 | 616,456   | 1,275,642     | 163,130  | 533,001   | 288,597           | 449,725            | 4,440,584   | 239,143 |
| 2030             | 702,951  | 194,290           | 1,563,991 | 897,113 | 1,808,309 | 588,496 | 652,005 | 882,092 | 524,669 | 1,294,768 | 2,679,285     | 342,629  | 1,119,485 | 606,152           | 944,576            | 4,732,885   | 299,445 |
| ASSUMPTI         | Devices (non-loT) Devices SSUMPTIONS   |                   |           |         |           |         |         |         |         |           |               |          |           |                   | Visitor<br>Devices |             |         |
|                  | <ul> <li>To estimate the growth in the number of loT/Industrial devices between 2023 and 2030 for different regions, the projection by loT Analytics and Ericsson was considered, indicating an annual growth of 16%.</li> <li>For non-loT/individual devices, an annual growth rate aligned with the population growth in the respective regions was assumed .</li> <li>For non-loT/individual devices, an annual growth rate aligned with the population growth in the respective regions was assumed .</li> </ul> |                   |           |         |           |         |         |         |         |           |               |          |           |                   |                    |             |         |
|                  |  |                   |           |         |           |         |         |         |         | Sources:  | IoT Analytics | Ericsson |           |                   |                    |             |         |

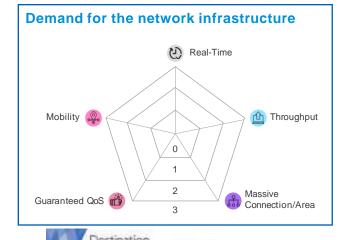


# **Demand Model: Technical Requirements**

The data collection and information research facilitated the acquisition and analysis of network parameters (e.g., number of sites, location, technologies). Subsequently, the initial phase of the demand model generated an estimate of the number of devices and their growth for the target years, accounting for various geographic factors (e.g., current and future number of devices, projected required throughput). In order to establish the technical requirements derived from the demand model and facilitate the definition of current and future capacity, certain assumptions were considered:

| Use<br>Cases Definitio   | n         | Throughput Estimations   | Throughput<br>Calculation  | Cross Network Factors Consideration<br>(e.g., Busy Hour, Extra Capacity, others)  |
|--|-----------|--|--|---|
| For each vertical (sec<br>several use cases we<br>selected to best repre<br>the future and current<br>implementations in ea<br>sector. | e<br>sent | Three throughput scales were defined,<br>based on the use case studies from GSMA,<br>Kearney Article and Wireless Labs Study.<br>1. Lowest interval [0,5;1;2] Mbps < 20 Mbps<br>2. Medium interval [2;5;10] Mbps < 50 Mbps<br>3. Highest interval [10;50;100] Mbps >50<br>Mbps | Throughput<br>distribution per<br>vertical and<br>calculation of average<br>throughput per sector. | After estimating the average throughput per<br>sector, a <b>Busy Hour</b> <sup>1</sup> factor of 20% and a<br><b>Contention Ratio</b> <sup>2</sup> of 1/50 were considered.<br>A <b>Headroom extra capacity</b> <sup>3</sup> of 20% was also<br>included for consistency of the network modeling. |

<sup>1</sup>period during which occurs the maximum total traffic load in a given 24-hour period, <sup>2</sup>ratio of the potential maximum demand to the actual bandwidth, <sup>3</sup>extra capacity to assure consistency of network modelling



Surrounds North

For the evaluation of network requirements per type of device used in each sector, a radar chart was used, divided into **four** levels: Level 0, 1, 2 and 3, where level 0 represents the lowest level and level 3 the highest.

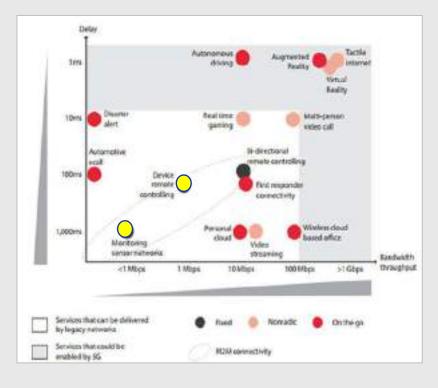
Each vertex of the radar chart has the following requirement meaning:

- **Mobility**: relates to the ability of a device to be mobile, meaning a connection starts in one access point (AP), and device can switch between APs without losing connection (e.g., drones).
- **Real Time**: relates to the ability of exchanging data instantly or with negligible latency of transmission (e.g., live video streaming).
- **Throughput**: relates to the volume of data that can be processed each instant (e.g., sensors; AR/VR).
- **Massive Connection/Area**: relates to number of devices connected to the network at the same time (e.g., Wireless Robot Control).
- Guaranteed Quality of Service (QoS): relates to the quality of data exchanged (e.g., VR/AR).

# **Demand Model : Example of Use Case Used**

These use cases already implemented and future test-proved use case studies help identify the throughput requirements for a standard device for each of the use cases, based on the specific region and vertical/sector characteristics to determine the number of devices and their contribution to the sector. The objective was to obtain the final average traffic per device.

For example, in Sector 1 - Agriculture + Forestry, Fishing, Mining, Quarrying, Oil and Gas, which is one of the sectors that will have a greater impact in rural areas, most 5G use cases are sensor-based to control and improve efficiency in production. Some of the applications are monitoring sensor networks and device remote controlling. According to Wireless Labs and GSMA studies, the picture below, in yellow, represents use case applications that will require an average throughput per device between 0.5 and 1 Mbps.





The presented use cases require real-time data, which will ultimately increase production efficiency. The ability to monitor, track and automate systems will allow producers to measure things on a day-to-day basis.

In Aggrotech, devices will allow farmers to control production by using sensors to communicate moisture, fertilisation and nutrition levels, etc., and to report on current and predicted weather patterns to allow improved management and analysis.

|  |     | Throughput calculation [Mbps] |     |    |    |    |     |      |  |  |  |
|--|-----|-------------------------------|-----|----|----|----|-----|------|--|--|--|
| Mbps   | 0.5 | 1                             | 2   | 5  | 10 | 50 | 100 | 1000 |  |  |  |
| % of devices that use the specific throughput in this sector | 30% | 30%                           | 25% | 5% | 5% | 2% | 2%  | 1%   |  |  |  |

The average traffic per device determined for this sector is 14.7 Mbps. In Singleton, as an example, considering its population as 100 per cent rural, there is an estimated 33,439 devices in 2023 in this sector. After taking into consideration a busy hour factor of 20 per cent, a concentration ratio of 1:50, as well as a headroom extra capacity of 20 per cent, the estimated required throughput for all devices would be 3,237 Mbps.



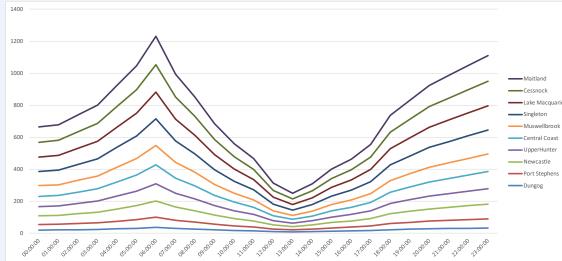
Connectivity Demand Model – Overview of Sector Demand Characteristics

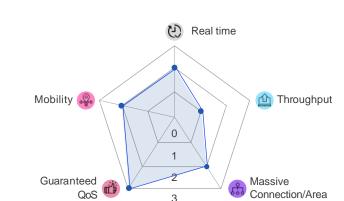
# Demand for Agric., Forestry, Fishing, Mining, Quarrying, Oil & Gas

The use cases per sector help to understand the expected requirements for the network, considering type and number of devices required for the applications identified and the throughput necessary.

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day





- Demand during early morning (12-6am) and late afternoon (6-11pm), e.g., irrigation system
- Less demand during warm hours (11am-6pm)
- Medium demand in the morning (8-11am)
- Most prevalent in rural regions



# **Demand for Utilities**

The same approach was followed for the following vectors. The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

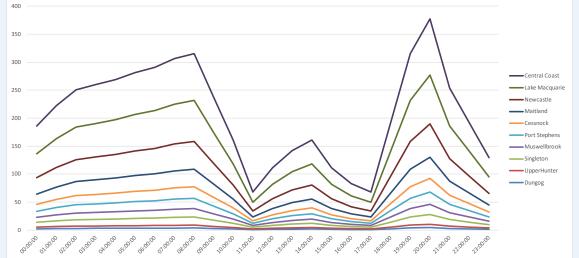


#### APPLICATIONS

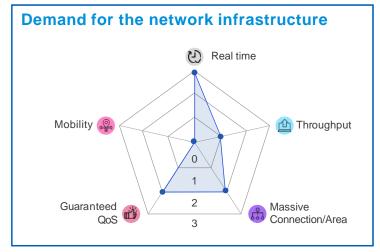
- Smart meters not only for consumers with higher levels of detail
- Remote monitoring of electrical grids
- Smart street lighting (through integrated sensors) to enable efficiency in public areas and provide lighting accordingly

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day







- Highest demand between 6-10pm, e.g., when people return home
- Between 12-8am is off-peak time with less demand
- Between 12-2pm is average demand, e.g., people go home for lunch, machines, household appliances
- Lower demand between 9-11am, 3-6pm and 10-12pm
- If we consider teleworking, there is a peak between 9-12am and 2-6pm, with the demand becoming more constant throughout the day and higher in absolute terms
- More prevalent in urban regions

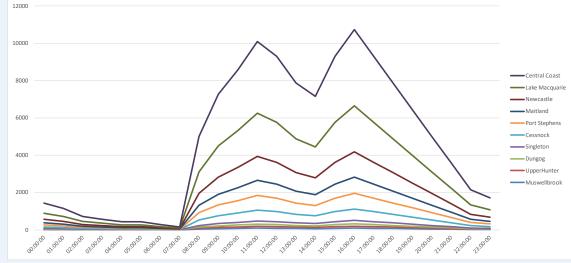
# **Demand for Construction**

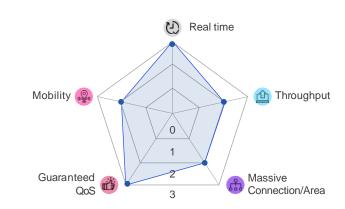
The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

03 Construction Real-time design displays APPLICATIONS • Holographic Building Visualisation • 360-degree 8K streaming and QR code scanning from wireless video cameras • Internet of Things (IoT) structural sensing • Real-time design displays Demand for the network infrastructure We Real time Mobility @

Demand will differ by region depending on the impact that the sector has on each region







- Highest demand between 8am-12pm and 2-6pm
- Lower demand between 12-2pm and 6pm-8am
- Most prevalent in urban areas



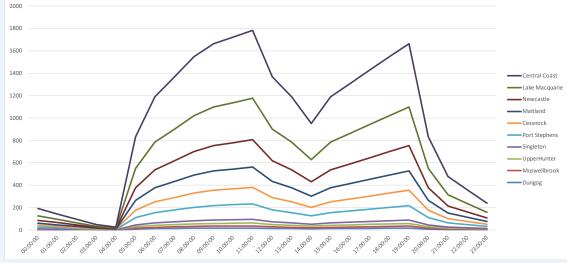
# **Demand for Manufacturing**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

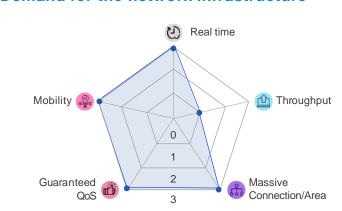
| 04<br>Manufacturing | <ul> <li>APPLICATIONS</li> <li>VR/AR equipment to assist in assembling lines</li> <li>Real-time control</li> <li>Connecting equipment (sensors, etc.)</li> <li>Synchronised robots, control by AI-based detection</li> </ul> |  | Demand for the network infrastructure<br>Real time<br>Mobility |
|---------------------|--|--|--|
|---------------------|--|--|--|

Demand will differ by region depending on the impact that the sector has on each region

#### **Evaluation of usage throughout the day**







- Relatively constant demand
- Peak starting earlier (5am-12pm)
- Decrease in demand between 12-2pm
- Peak between 2-7pm
- Demand almost constant but never zero between 8pm-5am,
- Most prevalent in urban regions

# **Demand Wholesale and Retail Trade**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

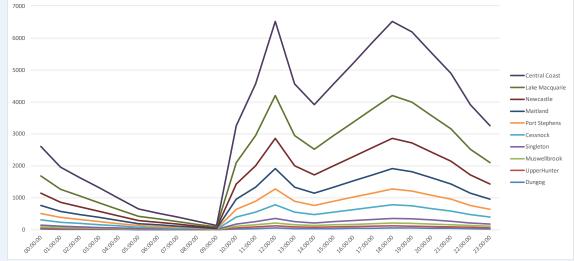


#### APPLICATIONS

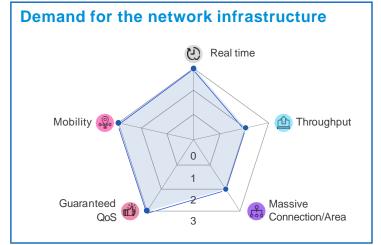
- Sensors to provide real-time inventory visibility
- Immersive experiences (e.g. shoppers are able to immediately check product materials or ingredients through the use of smart glasses or smartphones)
- Personalisation (with lower latency, retailers will also be able to respond to purchasing patterns and behaviours with immersive, tailored content in real time)

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day







- Highest demand between 12-2pm and 6-10pm
- Low demand between 10-12am and 2-4pm
- Average demand 4-6pm
- Demand near zero between 10pm-10am
- Most prevalent in urban regions

# **Demand for Transportation and Warehousing**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

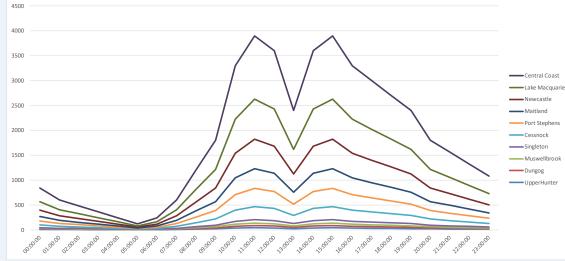
06 Transportation & Warehousing

#### APPLICATIONS

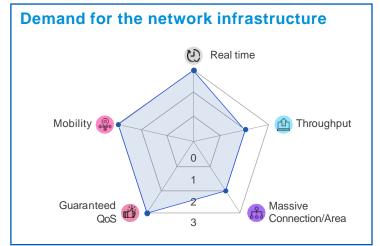
- End-to-end connectivity
- Vehicle-to-vehicle (V2V): Vehicles relay signals directly to each other
- Vehicle-to-infrastructure (V2I): Vehicles communicate with sensors on bridges, roads and traffic lights

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day



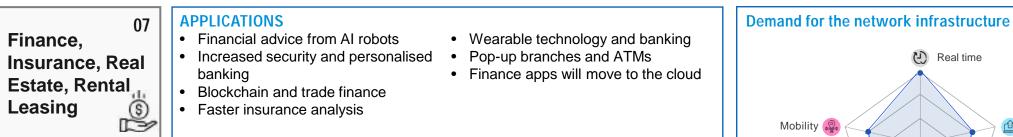




- Highest demand between 10am-12pm and 2-4pm
- Demand close to zero between 7pm-7am
- Low demand between 8-9am and 4-7pm
- Most prevalent in urban regions

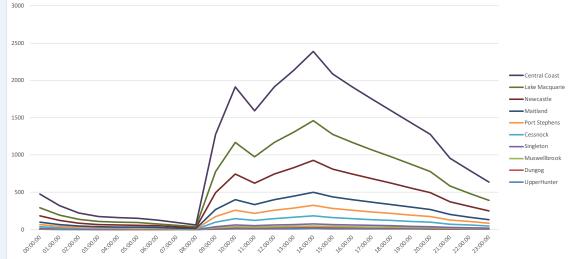
# **Demand for Finance, Insurance, Real Estate and Leasing**

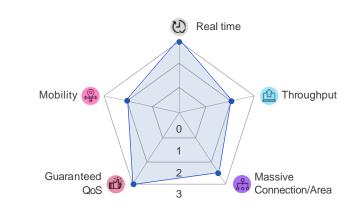
The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.



Demand will differ by region depending on the impact that the sector has on each region

#### **Evaluation of usage throughout the day**





- Highest demand between 9am-3pm
- Low demand between 3-9pm
- Peak demand 12-3pm
- Most prevalent in urban regions

# **Demand for Professional Scientific and Technical Services**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

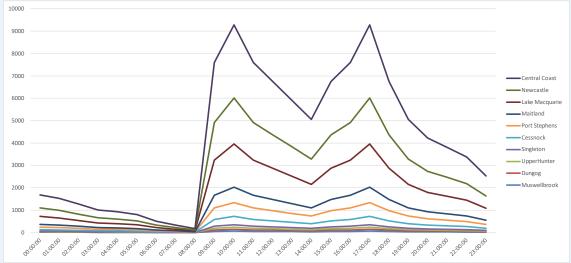


| A | PPLICATIONS              |
|---|--------------------------|
| • | 5G IoT via nanosatellite |
| • | Real-time and predictive |

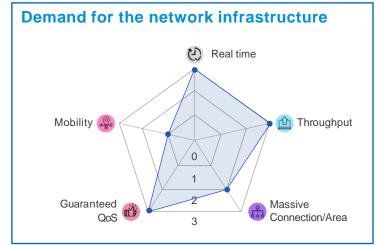
Real-time and predictive analytics trough sensorsRobotisation and Science Experimental Automation

Demand will differ by region depending on the impact that the sector has on each region

#### **Evaluation of usage throughout the day**







- Highest demand between 9am-6pm
- Peak between 9am-12pm and 3-6pm
- Low demand between 6-11pm
- Close to zero between 11pm-9am
- Most prevalent in urban regions

# Demand Business, Building, and other support services

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

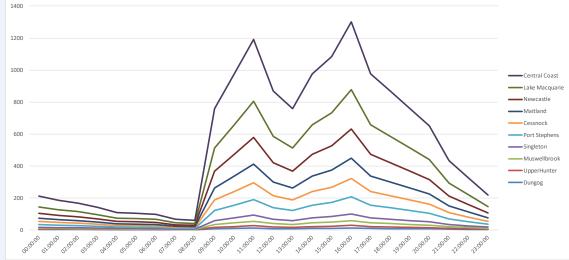


#### APPLICATIONS

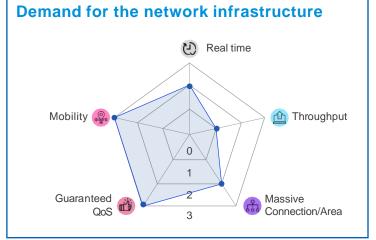
- Harmonise building use and equipment utilisation (orchestrating heating, air conditioning, and ventilation systems)
- Better utilisation of space
- Automated systems to monitor and regulate air quality and IT-assisted booking options for parking spaces or desks

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day







- Peak between 10am-12pm and 2-6pm
- Demand never zero
- Average demand between 8-10am, 12-2pm and 6-10pm
- Demand close to zero between 10pm-8am
- Most prevalent in urban regions

# **Demand for Educational Services**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

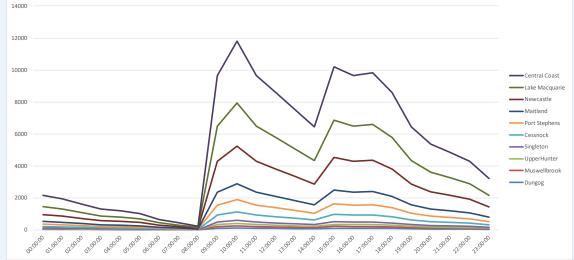
 10
 APPLICATIONS

 Educational Services
 • VR/AR-enhanced education

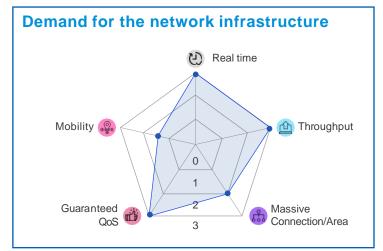
 • IoT offerings
 • Remote learning

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day







- Highest demand between 8am-1pm and 2-5/6pm
- Average demand between 12-2pm
- Low demand between 6pm-8am
- Predominant in urban and rural but more in urban regions

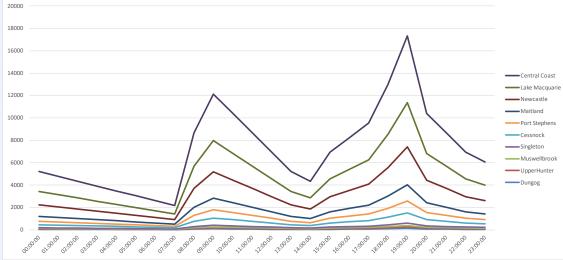
# **Demand for Healthcare and Social Assistance**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

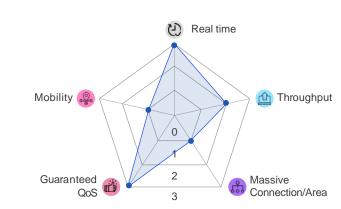


Demand will differ by region depending on the impact that the sector has on each region

#### **Evaluation of usage throughout the day**







- Vertical with higher values because it has more devices
- Lowest demand between 12-7am
- High demand between 9am-12pm and 4-8pm
- Average demand between 7-9am, 8pm-12am
- Never zero
- More prevalent in urban regions

# **Demand for Arts, Information, Culture and Recreation**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

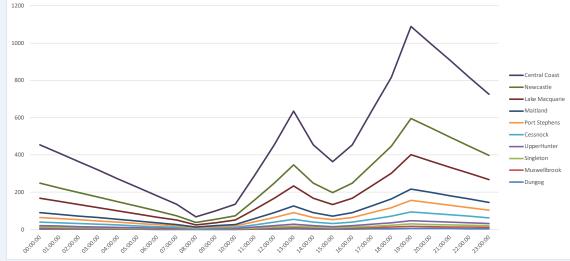


#### APPLICATIONS

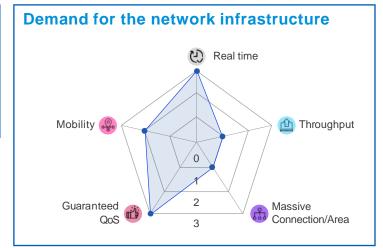
- Ultra-high-resolution scan capture technology
- Immersive experiences
- Real-time rendering and interactive AI

Demand will differ by region depending on the impact that the sector has on each region

#### **Evaluation of usage throughout the day**







- Highest demand between 6pm-12am
- Average demand between 12-2pm
- Almost zero demand between 12-9am
- Low demand between 9am-12pm and 2-6pm

# **Demand for Accommodation & Food Services**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.



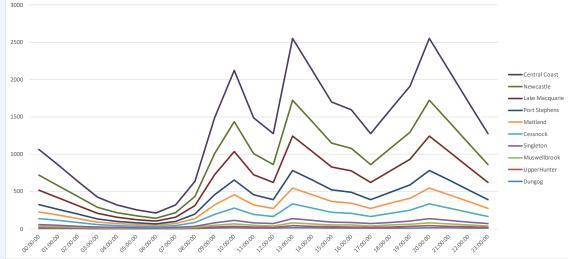
APPLICATIONS
Enhanced guest experiences with VR

Drones

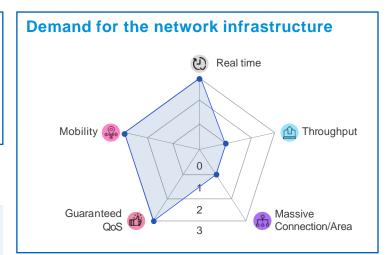
• Blockchain, IoT and AI for food end-to-end traceability

Demand will differ by region depending on the impact that the sector has on each region

#### **Evaluation of usage throughout the day**







- Highest demand between 9-11am, 12-2pm, 7-9pm
- Average demand between 11am-12pm, 5-7pm, 9-11pm
- Low demand between 2-5pm and 11pm-9am

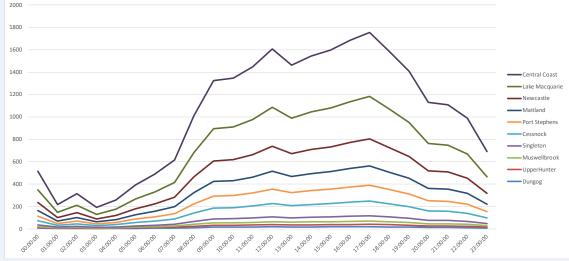
# **Demand for Other Services (Non-Public Administration)**

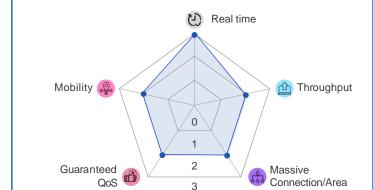
The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

| (Non- | 14<br>r Services<br>-Public<br>inistration) | <ul> <li>APPLICATIONS</li> <li>Connected Field Services</li> <li>Immersive Customer Experiences</li> <li>Advanced Fleet Management</li> </ul> | Demand for the network infrastructure  Real time |
|-------|---|---|--|
|       | 000   |   | Mobility 🚇                                       |

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day



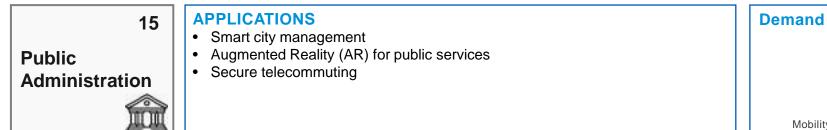


- Highest demand between 10am-12pm, 2-4pm, 7-9pm
- Average demand between 12-2pm and 4-7pm
- Low demand between 9pm-10am



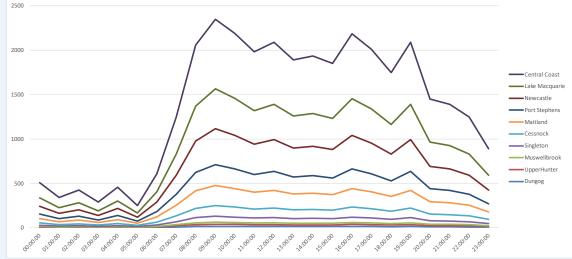
# **Demand for Public Administration**

The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

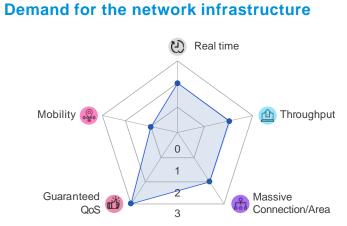


Demand will differ by region depending on the impact that the sector has on each region

#### **Evaluation of usage throughout the day**







- Highest demand between 9-11am, 3-4pm, 6-7pm
- Average demand between 11am-2pm and 5-6pm
- Low demand between 8pm-9am

# **Demand for Households and Consumer Goods**

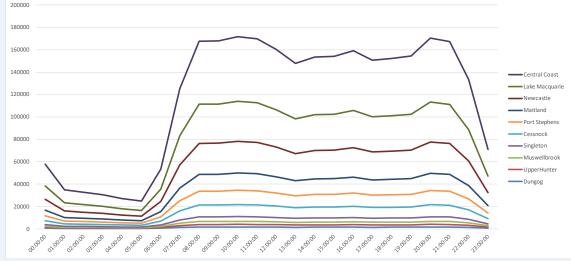
The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.

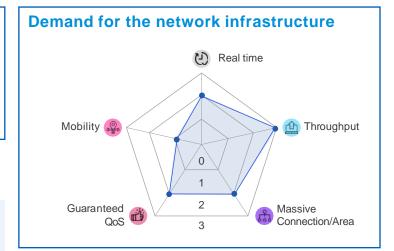


 Smart home automation • Connected appliances

Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day



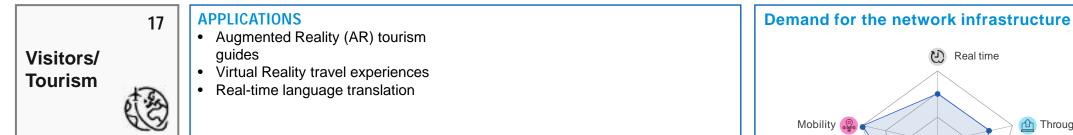


- Highest demand between 8-10am, 4-5pm, 8-9pm
- Average demand between 11am-3pm, 6-7pm ٠
- Low demand between 10pm-6am



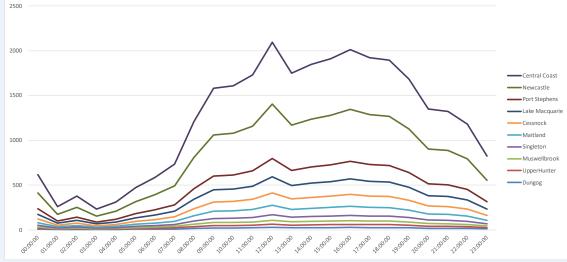
# **Demand for Visitors/Tourism**

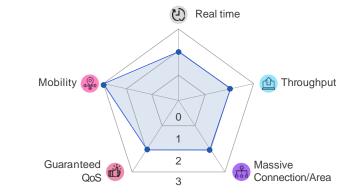
The expected demand for each sector considers the type and number of devices required for the applications identified and the throughput necessary.



Demand will differ by region depending on the impact that the sector has on each region

#### Evaluation of usage throughout the day



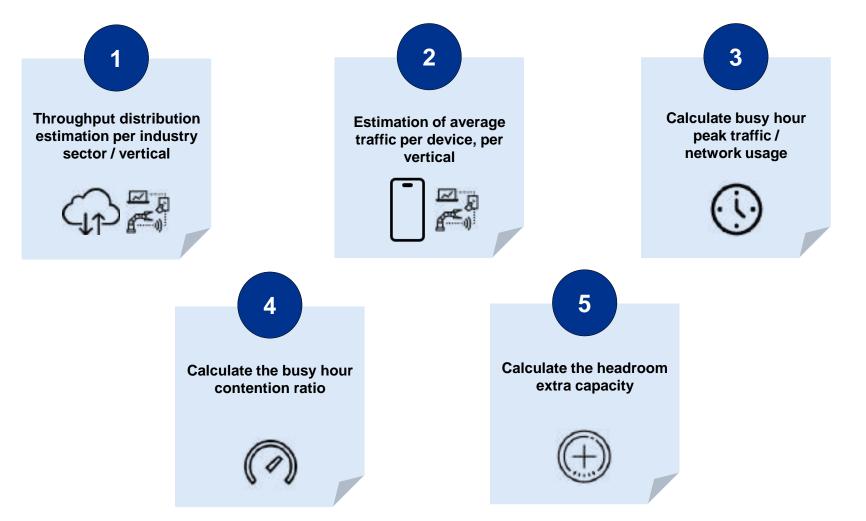


- Highest demand between 10am-12pm and 3-7pm
- Average demand between 1-3pm and 7-9pm
- Low demand between 9pm-10am

Connectivity Demand Model – Estimating network traffic

## **Demand Model - Approach to Estimate the Traffic for Each Region**

There are six steps in our approach to develop the future connectivity and capacity model in the DSSN region, across the 17 sectors and 10 LGAs.





## **Demand Model - Throughput Distribution**

Tailoring throughput estimates to specific industry sectors ensures a more accurate representation of their unique demands, allowing for targeted infrastructure planning and network resources allocation.

**Step 1:** Estimation of the throughput distribution per industry sector.

Throughput Definition: Speed at which data is successfully transmitted or processed through a system or network.

| Verticals /<br>Indsutry Sectors |  |
|---------------------------------|--|
|                                 |  |

| Agriculture, Forestry, Fishing, and Hunting + Mining, Quarrying, and Oil and Gas Extraction |
|---|
| Utilities   |
| Construction  |
| Manufacturing   |
| Wholesale Trade + Retail Trade  |
| Transportation and Warehousing  |
| Finance and Insurance + Real Estate and Rental and Leasing<br>Services                      |

### **1**a

To define throughput, a range spanning from **0.5 Mbps** to **1000 Mbps** (1 Gbps) has been established.

|     |     |     | Throughp | out [Mbps] |     |     |      |
|-----|-----|-----|----------|------------|-----|-----|------|
| 0.5 | 1   | 2   | 5        | 10         | 50  | 100 | 1000 |
| 30% | 30% | 25% | 5%       | 5%         | 2%  | 2%  | 1.0% |
| 30% | 30% | 20% | 5%       | 10%        | 2%  | 2%  | 1.0% |
| 5%  | 15% | 15% | 25%      | 22%        | 10% | 5%  | 3.0% |
| 20% | 25% | 30% | 15%      | 5%         | 2%  | 2%  | 1.0% |
| 5%  | 15% | 20% | 24%      | 15%        | 15% | 5%  | 1.0% |
| 12% | 10% | 10% | 20%      | 30%        | 10% | 5%  | 3.0% |
| 5%  | 20% | 30% | 15%      | 14%        | 10% | 5%  | 1.0% |

### 2

For each industry sector, a percentage distribution is allocated to each throughput value, taking into account the aforementioned scale.

For example, the <u>manufacturing</u> sector falls within the '**lowest**' scale, indicating that the maximum throughput percentages will be up to **20 Mbps**.



## **Demand Model - Average Traffic per Device**

Understanding the average traffic per device and vertical enables precise capacity planning, ensuring that the network is equipped to handle the typical usage patterns of different sectors.

Step 2: Estimation of average traffic per device and vertical.

Average Traffic per Device Definition: Estimated traffic that each device in the respective sector consumes on the network per second.

| Verticals /   |     | Throughput [Mbps] |     |     |     |     |     |      | Average Th |
|---|-----|-------------------|-----|-----|-----|-----|-----|------|------------|
| Industry Sectors  | 0.5 | 1                 | 2   | 5   | 10  | 50  | 100 | 1000 | per Device |
| griculture, Forestry, Fishing, and Hunting + Mining,                | 30% | 30%               | 25% | 5%  | 5%  | 2%  | 2%  | 1.0% | 14-        |
| Quarrying, and Oil and Gas Extraction<br>Itilities                  |     |                   |     |     |     |     |     |      | 14.7       |
|   | 30% | 30%               | 20% | 5%  | 10% | 2%  | 2%  | 1.0% | 15.1       |
| Construction  | 5%  | 15%               | 15% | 25% | 22% | 10% | 5%  | 3.0% | 43.9       |
| lanufacturing   | 20% | 25%               | 30% | 15% | 5%  | 2%  | 2%  | 1.0% | 15.2       |
| /holesale Trade + Retail Trade                                      | 5%  | 15%               | 20% | 24% | 15% | 15% | 5%  | 1.0% | 25.8       |
| ransportation and Warehousing                                       | 12% | 10%               | 10% | 20% | 30% | 10% | 5%  | 3.0% | 44.4       |
| nance and Insurance + Real Estate and Rental and<br>easing Services | 5%  | 20%               | 30% | 15% | 14% | 10% | 5%  |      | 22.9       |

1

The estimation of average traffic per device for each industry sector is determined by **multiplying the allocated percentages by their respective throughput** values.

### Example of calculation:

Average Traffic per Device for the Manufacturing Sector =  $(20\% \times 0.5Mbps) + (25\% \times 1Mbps) + (30\% \times 2Mbps) + (15\% \times 5Mbps) + (5\% \times 10Mbps) + (2\% \times 50Mbps) + (2\% \times 100Mbps) + (1\% \times 1000Mbps) = 15.2 Mbps$ 

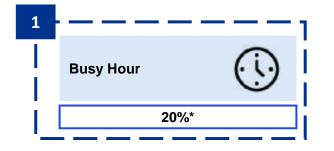


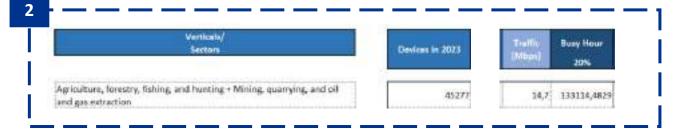
## **Demand Model - Busy Hour**

Determining peak traffic during busy hours provides insights into the maximum load that the network might experience. This information aids in dimensioning the network infrastructure to accommodate peak demand without performance degradation.

Step 3: Calculate Busy Hour peak traffic / network usage

Busy Hour Definition: Period during the day when network usage or traffic is at its highest level. It is a specific one-hour time frame within a 24-hour day when the demand for network resources, such as bandwidth and connectivity, is most intensive.





1

The busy hour value is set at 20% based on industry standards, meaning that during the peak demand hour, it is expected that 20% of the devices allocated to the region will be connected to the network. 2

For each of the verticals, as indicated in the preceding slide 'Traffic Estimation per Vertical,' the average throughput consumed by each device is estimated. In the specific case of **Cessnock**, **45,277 devices** are connected to the **agriculture**, **fishing**, **and mining sector**. Multiplying this by the average throughput per device (**14.7 Mbps**) provides the total throughput value. However, given the assumption that **the maximum number of devices connected to the network** during the **peak demand hour** is **20%**, the result is **133,144 Mbps**.

Traffic in busy hour = Average Traffic for the sector x Total Number of Devices x Percentage of Devices in the Busy Hour 133,114 = 14.7 x 45,277 x 20%

\*Source: Traffic Analysis - Cisco - "In the standard business environment, the busy hour of any given day accounts for approximately 15 to 20 percent of the traffic for that day"



## **Demand Model - Contention Ratio**

The busy hour contention ratio helps evaluate the network's ability to handle concurrent demands. By calculating this ratio, it is possible to identify potential bottlenecks and optimise the network for improved performance during peak periods.

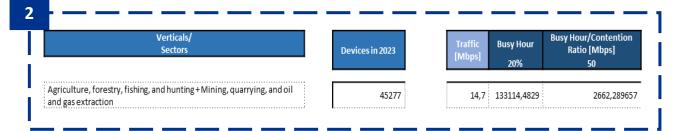
### Step 4: Calculate the busy hour contention ratio

**Contention Ratio Definition:** Insight into the relationship between the resources available in the network and the level of demand placed on it. In this case, if the contention ratio is 1/50, it means that the available network capacity is 1 unit for every 50 units of demand or usage.

| 1 |                  |            |
|---|------------------|------------|
| T | Contention Ratio | $\bigcirc$ |
|   | 1/50*            |            |
|   |                  |            |

1

The contention ratio value is set at 1/50 based on industry standards. It is used in situations of peak demand to enable service providers to manage bandwidth for different devices. For example, an access point with 1 Gbps of access speed during peak demand may see its traffic contained to up to 50 times (20 Mbps) to prevent network saturation and consequently availability of the service.



2

After calculating the busy hour throughput in the previous slide, with a value of **133,114 Mbps**, a contention ratio of  $\frac{1/50}{1}$  is then applied, resulting in a value of **2,662 Mbps**.

This value (2,662 Mbps) represents the **portion of the total available bandwidth that is allocated to users during the busy hour**.

Traffic in busy hour with contention ratio applied = Traffic in busy hour / 50

2,662 = 133,114 / 50

\*Source: Truespeed - Contention Ratio - "Most residential broadband customers would normally be hovering at around a 1:50 contention ratio."

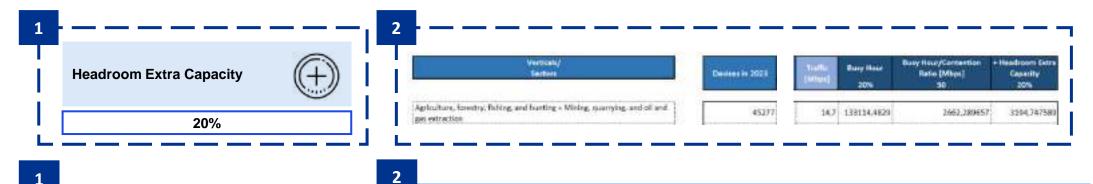


## **Demand Model - Headroom Extra Capacity**

Computing headroom extra capacity ensures that the network has a buffer to handle unexpected surges in demand or future growth. This proactive approach minimises the risk of congestion and service degradation, providing a more robust and resilient network infrastructure.

### **Step 5:** Calculate the headroom extra capacity

Headroom Extra Capacity Definition: The additional capacity intentionally built into a network infrastructure beyond the expected peak demand during the busy hour. This extra capacity serves as a buffer or safety margin to accommodate unforeseen increases in network traffic or unexpected spikes in demand.



The headroom extra capacity value is set at 20% based on industry standards, meaning that during the peak demand hour, the service provider has allocated an additional 20% buffer of network capacity.

Why is it important to define extra capacity?

1 - Buffer for specific peaks, such as special events.

2 - **Optimising user experience**, ensuring that during peak demand situations, users do not experience constraints in accessing the network.

3 - Future growth, considering future capacity planning reducing the need for frequent updates.

4 - Redundancy, ensuring that backup resources are available in case of a failure.

After calculating the estimated traffic during the busy hour and accounting for the contention factor, it is necessary to allocate an additional portion of network capacity for situations where there is a peak demand higher than estimated, such as during special events. This ensures the best quality of service to users in case of possible network failures and issues.

To calculate the estimated traffic with the headroom extra capacity (3,194 Mbps), a 20% increase was added to the estimated traffic during the busy hour with the contention factor applied (2,662 Mbps).

Traffic considering headroom extra capacity = Traffic in the busy hour with contention ratio applied + Additional headroom capacity

 $3,194 = 2,662 + (2,662 \times 20\%)$ 



1

2023

Central Coast

## Demand Model Output Example (Central Coast Region, 2023)

Following the execution of the connectivity demand model with the inputs provided, a comprehensive overview of network traffic, encompassing factors such as contention ratio and headroom. This data feeds into models for projecting and estimating the current and future network requirements.

| 2023   | Central Coast   |     |     |     |         |          |     |     |      |  |                       |            |                                      |                                  |
|--|-----------------|-----|-----|-----|---------|----------|-----|-----|------|--|-----------------------|------------|--------------------------------------|----------------------------------|
| Verticals/   | Devices in 2023 |     |     |     | Through | put [Mbj | ps] |     |      | Use Cases  | Average<br>Throughput | Busy Hour  | Busy Hour/Contention<br>Ratio [Mbps] | + Headroom Ext<br>Capacity [Mbps |
| Sectors  | Devices in 2023 | 0,5 | 1   | 2   | 5       | 10       | 50  | 100 | 1000 | Use Lases  | per Device<br>[Mbps]  | 20%        | 50                                   | 20%                              |
| Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas | 23,815          | 30% | 30% | 25% | 5%      | 5%       | 2%  | 2%  | 1%   | Monitoring Sensor Networks / Device Remote Controlling   | 14.7                  | 70,017     | 1,400                                | 1,680                            |
| Utilities  | 18,319          | 30% | 30% | 20% | 5%      | 10%      | 2%  | 2%  | 1%   | Monitoring Sensor Networks / Device Remote Controlling / Wireless<br>Cloud-based office  | 15.1                  | 55,325     | 1,106                                | 1,328                            |
| Construction   | 210,673         | 5%  | 15% | 15% | 25%     | 22%      | 10% | 5%  | 3%   | Monitoring Sensor Networks / Device Remote Controlling / Bi-<br>directional remote controlling / Virtual Reality / Real time 3D<br>modelling / GPS tracking and tools / IoT sensor structuring | 43.9                  | 1,850,764  | 37,015                               | 44,418                           |
| Manufacturing  | 108,085         | 20% | 25% | 30% | 15%     | 5%       | 2%  | 2%  | 1%   | Device Remote Controlling / Bi-directional remote controlling  | 15.2                  | 328,577    | 6,572                                | 7,886                            |
| Wholesale and Retail Trade                                   | 227,161         | 5%  | 15% | 20% | 24%     | 15%      | 15% | 5%  | 1%   | Monitoring Sensor Networks / Device Remote Controlling / Wireless<br>Cloud-based office  | 25.8                  | 1,171,013  | 23,420                               | 28,104                           |
| Transportation and Warehousing                               | 67,782          | 12% | 10% | 10% | 20%     | 30%      | 10% | 5%  | 3%   | Autonomous Driving, Automotive ecall, Monitoring Sensor<br>Networks/Device Remote Controlling, First responder connectivity  | 44.4                  | 601,360    | 12,027                               | 14,433                           |
| Finance, Insurance, Real Estate, Rental & Leasing            | 89,765          | 5%  | 20% | 30% | 15%     | 14%      | 10% | 5%  | 1%   | Wireless Cloud-based office, Online Banking, Mobile Banking,<br>Blockchain, Trade Finance, Wearable devices (Digital Payment)  | 23.0                  | 412,471    | 8,249                                | 9,899                            |
| Professional, Scientific, and Technical Services             | 109,916         | 5%  | 10% | 10% | 15%     | 25%      | 16% | 15% | 4%   | Virtual Reality / Tactile Internet / AR/VR, Nanosatellites   | 66.6                  | 1,463,538  | 29,271                               | 35,125                           |
| Management of Business, Building & Other Support<br>Services | 60,454          | 30% | 25% | 25% | 10%     | 5%       | 2%  | 2%  | 1%   | Monitoring Sensor Networks/Device Remote Controlling / Disaster<br>alert   | 14.9                  | 180,153    | 3,603                                | 4,324                            |
| Educational Services   | 150,219         | 10% | 12% | 12% | 10%     | 18%      | 20% | 15% | 3%   | Multi-Person Video Call / Video Streaming/ AR/VR / Remote Learning   | 57.7                  | 1,733,829  | 34,677                               | 41,612                           |
| Healthcare and Social Assistance                             | 326,085         | 10% | 15% | 20% | 18%     | 15%      | 10% | 10% | 2%   | Monitoring Sensor Networks / Device Remote Controlling /<br>Connected Ambulances / Augmented Reality / Virtual Reality / Multi-<br>person video call   | 38.0                  | 2,478,250  | 49,565                               | 59,478                           |
| Arts, Information, Culture & Recreation                      | 54,958          | 25% | 20% | 17% | 15%     | 10%      | 10% | 2%  | 1%   | Video streaming / Personal cloud / Real time gaming / Device<br>Remote Controlling / VR  | 19.4                  | 213,403    | 4,268                                | 5,122                            |
| Accommodation and Food Services                              | 128,236         | 30% | 27% | 20% | 5%      | 10%      | 5%  | 2%  | 1%   | Monitoring Sensor Networks / Device Remote Controlling / Disaster<br>alert / First responder connectivity  | 16.6                  | 424,974    | 8,499                                | 10,199                           |
| Other Services (Excluding Public Administration)             | 69,614          | 10% | 14% | 15% | 20%     | 25%      | 10% | 5%  | 1%   | Monitoring Sensor Networks / Device Remote Controlling / Bi-<br>directional remote controlling/ Wireless cloud-based office  | 24.0                  | 334,007    | 6,680                                | 8,016                            |
| Public Administration  | 111,748         | 10% | 15% | 20% | 22%     | 20%      | 10% | 2%  | 1%   | Multi-Person Video Call / Video Streaming / Monitoring Sensor<br>Networks / Bi-directional remote controlling  | 20.7                  | 462,638    | 9,253                                | 11,103                           |
| Households & Consumer Goods                                  | 1,448,001       | 5%  | 5%  | 10% | 10%     | 15%      | 20% | 25% | 10%  | Videostreaming / Real time gaming / First responder connectivity /<br>VR / Multi-person video call / Personal Cloud / Device remote<br>controlling / Monitoring sensor networks                | 137.3                 | 39,754,872 | 795,097                              | 954,117                          |
| Visitor Demand   | 41,278          | 5%  | 13% | 20% | 25%     | 20%      | 10% | 5%  | 2%   | Video Streaming / Multi-Person Video Call / Personal Cloud   | 33.8                  | 279,083    | 5,582                                | 6,698                            |



# Appendix 5.4 Telecommunications Infrastructure Options

Analysis of the simulated capacity demand for each LGA based on the three scenarios, and infrastructure needed to meet the simulated demand.



# Wireless Simulated Capacity for each LGA

## **Wireless - Simulated Capacity: Central Coast**

Below, the capacity status for the Central Coast region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (265) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023**: 2,315,222 4G co-located with 5G: 98 90%-100% • **2025**: 2,788,162 Urban Sites: 165 61.6% 57.2% 2023 43.2% • **2030**: 4,750,299 • Rural Sites: 2 >100% 68.3% 63.4% 2025 52.1% 93.2% 86.4% 88.7% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Central Coast region, it can be observed that for the year 2023, • Urban – 98.8% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 1.2%

### 3 - Future State

Conducting traffic projections associated with devices for the Central Coast region in the Wireless component, it is possible to conclude that in a Low Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 93.2% capacity in terms of utilization for downlink/transmission communication from the base station to the respective devices.

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 61.6%                        | 57.2%                      | 43.2%                              | 90%-100% |
| 2025               | 68.3%                        | 63.4%                      | 52.1%                              | >100%    |
| 2030               | 93.2%                        | 86.4%                      | 88.7%                              | <u> </u> |



## **Wireless - Simulated Capacity: Central Coast**

Below, the capacity status for the Central Coast region under baseline demand scenario conditions is presented.

#### Baseline Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (265) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023**: 3,321,220 4G co-located with 5G: 98 90%-100% • **2025**: 4,002,749 Urban Sites: 165 69.8% 64.7% 49.0% 2023 • **2030**: 6,824,775 Rural Sites: 2 >100% 77.5% 2025 71.9% 59.0% 105.7% 98.0% 100.6% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Central Coast region, it can be observed that for the year 2023 • Urban – 98.8% and 2025, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 1.2% However, by the year 2030, there is already saturation in terms of network capacity.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 11 new base stations between 2025 and 2030, resulting in a total of 276 sites in the Central Coast region.

% RAN Capacity % RAN Capacity % RAN Capacity Projected Years (Downlink) (Uplink) (Active Devices) <90% 90%-100% 69.8% 64.7% 49.0% 2023 >100% 77.5% 71.9% 59.0% 2025 2030 99.5% 92.8% 95.9%

It was assumed that all sites deployed will include 5G technology.



## **Wireless - Simulated Capacity: Central Coast**

Below, the capacity status for the Central Coast region under high demand scenario conditions is presented.

#### High Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (265) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023**: 4,754,122 4G co-located with 5G: 98 90%-100% • **2025**: 5,737,456 Urban Sites: 165 99.9% 92.7% 2023 70.1% • **2030**: 9,792,225 • Rural Sites: 2 >100% 2025 111.0% 103.0% 84.6% 151.6% 140.6% 144.4% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Central Coast region, it can be observed that for the year 2023 • Urban – 98.8% the current scenario in terms of sites supports the necessary demand. However, by the 30%\* Rural - 1.2% year 2025, there is already saturation in terms of network capacity.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 20 new mobile base stations until 2025.
- 2030 Installation of 79 new mobile base stations between 2025 and 2030, resulting in a total of 364 radio mobile sites in the Central Coast region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 99.9%                        | 92.7%                      | 70.1%                              | 90%-100% |
| 2025               | 99.7%                        | 93.4%                      | 77.6%                              | >100%    |
| 2030               | 97.1%                        | 93.3%                      | 99.7%                              | <u> </u> |



## Wireless - Simulated Capacity: Cessnock

Below, the capacity status for the Cessnock region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2 - Present State Total Number of Devices: Current Number of Sites: (59) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 450,889 • 4G co-located with 5G: 17 90%-100% • **2025:** 541,375 • Urban Sites: 0 58.6% 37.1% 2023 55.1% • **2030:** 915,154 • Rural Sites: 42 >100% 64.7% 60.8% 2025 44.6% 83.6% 78.6% 75.4% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Cessnock region, it can be observed that for the year 2023 • Urban - 0% 2025 and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 100%

### 3 - Future State

Conducting traffic projections associated with devices for the Cessnock region in the Wireless component, it is possible to conclude that in a Low Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 83.6% capacity in terms of utilization for downlink/transmission communication from the base station to the respective devices.

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 58.6%                        | 55.1%                      | 37.1%                              | 90%-100%      |
| 2025               | 64.7%                        | 60.8%                      | 44.6%                              | >100%         |
| 2030               | 83.6%                        | 78.6%                      | 75.4%                              | I             |



## **Wireless - Simulated Capacity: Cessnock**

Below, the capacity status for the Cessnock region under baseline demand scenario conditions is presented.

#### Baseline Scenario 2 - Present State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (59) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 656,652 • 4G co-located with 5G: 17 90%-100% • **2025**: 787,943 Urban Sites: 0 83.1% 78.1% 2023 54.1% 2030: 1,328,358 • Rural Sites: 42 >100% 2025 91.4% 85.9% 64.9% 121.4% 114.1% 109.4% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Cessnock region, it can be observed that for the year 2023 and • Urban - 0% 2025, the current scenario in terms of sites supports the necessary demand. However, by 30%\* **Rural -** 100% the year 2030, there is already saturation in terms of network capacity.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 8 new base stations between 2025 and 2030, resulting in a total of 67 radio mobile sites in the Cessnock region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>–</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 83.1%                        | 78.1%                      | 54.1%                              | 90%-100%      |
| 2025               | 91.4%                        | 85.9%                      | 64.9%                              | >100%         |
| 2030               | 98.0%                        | 92.7%                      | 93.7%                              | L             |



## Wireless - Simulated Capacity: Cessnock

Below, the capacity status for the Cessnock region under high demand scenario conditions is presented.

| - Model Inputs:                             |   | 2 - Present        | <br>State                    |                            |                                    |            |
|---|---|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| Total Number of Devices:<br>• 2023: 954,996 | Current Number of Sites: (59) 4G co-located with 5G: 17 | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
| • <b>2025</b> : 1,145,780                   | • Urban Sites: 0  | 2023               | 120.8%                       | 113.6%                     | 78.6%                              | 90%-100%   |
| • <b>2030</b> : 1,925,977                   | • Rural Sites: 42                                       | 2025               | 132.9%                       | 124.9%                     | 94.3%                              | >100%      |
|   |   | 2030               | 176.1%                       | 165.4%                     | 158.6%                             | L          |

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 12 new mobile base stations until 2025.
- 2030 Installation of 17 new mobile base stations between 2025 and 2030, resulting in a total of 88 radio mobile sites in the Cessnock region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 89.0%                        | 84.3%                      | 62.9%                              | 90%-100% |
| 2025               | 97.8%                        | 92.7%                      | 75.4%                              | >100%    |
| 2030               | 94.3%                        | 90.0%                      | 98.8%                              | <u> </u> |



## Wireless - Simulated Capacity: Dungog

Below, the capacity status for the Dungog region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (13) % RAN Capacity % RAN Capacity Projected % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 66,678 4G co-located with 5G: 0 90%-100% • **2025**: 80,044 Urban Sites: 0 58.5% 32.1% 2023 53.2% • **2030:** 135,240 • Rural Sites: 13 >100% 62.8% 57.1% 2025 38.5% 84.3% 76.6% 65.0% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Dungog region, it can be observed that for the year 2023, 2025, • Urban - 0% and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 100%

### 3 - Future State

Conducting traffic projections associated with devices for **the Dungog** region in the Wireless component, it is possible to conclude that in a **Low Scenario** regarding the number of devices, **the current network infrastructure** will **sustain the projected demand** until the year **2030**, with the highest value being **84.3% capacity** in terms of utilization for downlink/transmission communication from the base station to the respective devices.

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 58.5%                        | 53.2%                      | 32.1%                              | 90%-100%      |
| 2025               | 62.8%                        | 57.1%                      | 38.5%                              | >100%         |
| 2030               | 84.3%                        | 76.6%                      | 65.0%                              | L             |



## Wireless - Simulated Capacity: Dungog

Below, the capacity status for the Dungog region under baseline demand scenario conditions is presented.

#### - Baseline Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (13) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 97,259 4G co-located with 5G: 0 90%-100% • **2025**: 116,666 Urban Sites: 0 85.3% 77.5% 46.8% 2023 • **2030:** 196,513 Rural Sites: 13 >100% 83.2% 2025 91.5% 56.1% 122.4% 111.3% 94.5% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Dungog region, it can be observed that for the year 2023 and • Urban - 0% 2025, the current scenario in terms of sites supports the necessary demand. However, by 30%\* **Rural -** 100% the year 2030, there is already saturation in terms of network capacity.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 2 new base station between 2025 and 2030, resulting in a total of 15 radio mobile sites in the Dungog region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| 2023               | 85.3%                        | 77.5%                      | 46.8%                              | 90%-100%   |
| 2025               | 91.5%                        | 83.2%                      | 56.1%                              | >100%      |
| 2030               | 87.9%                        | 81.4%                      | 76.8%                              | L          |



## **Wireless - Simulated Capacity: Dungog**

Below, the capacity status for the Dungog region under baseline demand scenario conditions is presented.

| - Model Inputs:                             |   | 2- As-Is Stat      | te                           |                            |                                    |          |
|---|---|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| Total Number of Devices:<br>• 2023: 141,503 | Current Number of Sites: (13)<br>• 4G co-located with 5G: 0 | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| • <b>2025:</b> 169,710                      | • Urban Sites: 0  | 2023               | 124.1%                       | 112.8%                     | 68.0%                              | 90%-100% |
| • <b>2030:</b> 284,996                      | Rural Sites: 13   | 2025               | 137.1%                       | 124.6%                     | 81.6%                              | >100%    |
|   |   | 2030               | 184.2%                       | 167.4%                     | 137.0%                             |          |

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 2 new mobile base stations until 2025.
- 2030 Installation of 3 new mobile base stations between 2025 and 2030, resulting in a total of 18 radio mobile sites in the Dungog region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>9</b> 0% |
|--------------------|------------------------------|----------------------------|------------------------------------|-------------|
| 2023               | 89.1%                        | 82.5%                      | 55.3%                              | 90%-100%    |
| 2025               | 98.5%                        | 91.1%                      | 66.3%                              | >100%       |
| 2030               | 93.0%                        | 87.3%                      | 86.9%                              | i           |



## **Wireless - Simulated Capacity: Lake Macquarie**

Below, the capacity status for the Lake Macquarie region under low demand scenario conditions is presented.

| Low Scenario   |  |                        |                              |                            |                                    |                   |
|--|--|------------------------|------------------------------|----------------------------|------------------------------------|-------------------|
| 1 - Model Inputs:  |  | 2- As-Is Stat          | te                           |                            |                                    |                   |
| Total Number of Devices:<br>• 2023: 1,432,930                | <ul> <li><u>Current Number of Sites:</u> (111)</li> <li>4G co-located with 5G: 68</li> </ul> | Projected<br>Years     | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b>        |
| • <b>2025:</b> 1,725,990                                     | • Urban Sites: 39  | 2023                   | 60.6%                        | 59.0%                      | 47.1%                              | 90%-100%          |
| • <b>2030:</b> 2,942,192                                     | Rural Sites: 4   | 2025                   | 67.2%                        | 65.5%                      | 56.7%                              | >100%             |
| Busy(h) Traffic associated to Mobile<br>Access Technologies: | <u>Urban vs Rural Split:</u><br>• <b>Urban</b> – 91,5%                                       | 2030<br>• After runnin | 91.7%                        | 89.3%                      | 96.7%<br>on, it can be observe     | ed that for the v |
| • 30%*   | • <b>Bural</b> – 8.5%  |                        |                              |                            | rms of sites suppo                 |                   |

demand.

### 3 - Future State

Conducting traffic projections associated with devices for the Lake Macquarie region in the Wireless component, it is possible to conclude that in a Low Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 96.7% capacity in terms of simultaneous number of devices accessing the network via mobile access

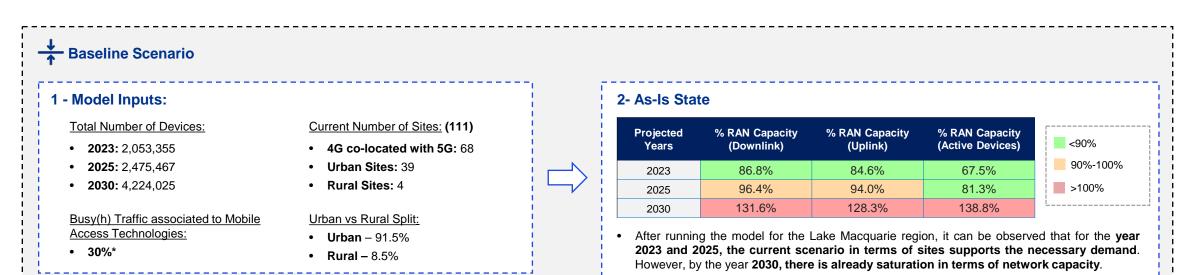
The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 60.6%                        | 59.0%                      | 47.1%                              | 90%-100%      |
| 2025               | 67.2%                        | 65.5%                      | 56.7%                              | >100%         |
| 2030               | 91.7%                        | 89.3%                      | 96.7%                              | <u> </u>      |



## **Wireless - Simulated Capacity: Lake Macquarie**

Below, the capacity status for the Lake Macquarie region under baseline demand scenario conditions is presented.



### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 39 new base station between 2025 and 2030, resulting in a total of 150 radio mobile sites in the Lake Macquarie region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| 2023               | 86.8%                        | 84.6%                      | 67.5%                              | 90%-100%   |
| 2025               | 96.4%                        | 94.0%                      | 81.3%                              | >100%      |
| 2030               | 91.1%                        | 90.1%                      | 99.6%                              | <u> </u>   |



## **Wireless - Simulated Capacity: Lake Macquarie**

Below, the capacity status for the Lake Macquarie region under high demand scenario conditions is presented.

| Model Inputs:                                 |  | 2- As-Is Sta       | te                           |                            |                                    |            |
|---|--|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| Total Number of Devices:<br>• 2023: 2,936,115 | Current Number of Sites: (111) <ul> <li>4G co-located with 5G: 68</li> </ul> | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
| • <b>2025:</b> 3,544,872                      | • Urban Sites: 39  | 2023               | 124.1%                       | 121.0%                     | 96.5%                              | 90%-100%   |
| • <b>2030:</b> 6,056,480                      | Rural Sites: 4   | 2025               | 138.0%                       | 134.5%                     | 116.5%                             | >100%      |
|   |  | 2030               | 188.7%                       | 183.9%                     | 199.0%                             |            |

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 34 new mobile base stations until 2025.
- 2030 Installation of 65 new mobile base stations between 2025 and 2030, resulting in a total of 210 radio mobile sites in the Lake Macquarie region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 99.2%                        | 97.7%                      | 79.0%                              | 90%-100%      |
| 2025               | 99.5%                        | 98.3%                      | 86.7%                              | >100%         |
| 2030               | 88.6%                        | 88.7%                      | 99.6%                              | L             |



## **Wireless - Simulated Capacity: Maitland**

Below, the capacity status for the Maitland region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (50) % RAN Capacity % RAN Capacity Projected % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 620,738 4G co-located with 5G: 20 90%-100% • **2025**: 747,498 • Urban Sites: 19 70.7% 67.2% 49.7% 2023 2030: 1,273,358 • Rural Sites: 11 >100% 78.4% 74.5% 2025 59.8% 103.1% 97.9% 101.9% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Maitland region, it can be observed that for the year 2023 and • Urban - 64% 2025, the current scenario in terms of sites supports the necessary demand. However, by 30%\* Rural - 36%

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 2 new base station between 2025 and 2030, resulting in a total of **52 radio mobile sites** in the Maitland region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 70.7%                        | 67.2%                      | 49.7%                              | 90%-100%      |
| 2025               | 78.4%                        | 74.5%                      | 59.8%                              | >100%         |
| 2030               | 97.1%                        | 92.6%                      | 97.2%                              | L             |

the year 2030, there is already saturation in terms of network capacity.



## Wireless - Simulated Capacity: Maitland

Below, the capacity status for the Maitland region under baseline demand scenario conditions is presented.

#### Baseline Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (50) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 890.715 4G co-located with 5G: 20 90%-100% • **2025:** 1,073,406 Urban Sites: 19 101.5% 96.4% 71.3% 2023 2030: 1,829,793 • Rural Sites: 11 >100% 2025 112.7% 107.0% 85.9% 148.1% 140.7% 146.5% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Maitland region, it can be observed that there is currently • Urban - 64% saturation in terms of mobile network capacity, requiring the deployment of new radio 30%\* **Rural -** 36% sites.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 5 new mobile base stations until 2025.
- 2030 Installation of 14 new mobile base stations between 2025 and 2030, resulting in a total of 69 radio mobile sites in the Maitland region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 98.5%                        | 93.7%                      | 69.6%                              | 90%-100% |
| 2025               | 97.6%                        | 93.6%                      | 76.5%                              | >100%    |
| 2030               | 93.5%                        | 91.3%                      | 99.9%                              | L        |



## Wireless - Simulated Capacity: Maitland

Below, the capacity status for the Maitland region under high demand scenario conditions is presented.

#### High Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (50) % RAN Capacity % RAN Capacity Projected % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 1,275,369 4G co-located with 5G: 20 90%-100% • **2025:** 1,538,994 Urban Sites: 19 145.3% 138.0% 102.1% 2023 • **2030:** 2,625,882 • Rural Sites: 11 >100% 2025 161.5% 153.4% 123.2% 212.6% 201.9% 210.2% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Maitland region, it can be observed that there is currently • Urban - 64% saturation in terms of mobile network capacity, requiring the deployment of new radio 30%\* Rural - 36%

sites.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 21 new mobile base stations until 2025.
- 2030 Installation of 24 new mobile base stations between 2025 and 2030, resulting in a total of 95 radio mobile sites in the Maitland region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 99.5%                        | 96.7%                      | 74.6%                              | 90%-100% |
| 2025               | 98.2%                        | 96.0%                      | 81.3%                              | >100%    |
| 2030               | 89.2%                        | 88.5%                      | 99.9%                              | <u> </u> |



## Wireless - Simulated Capacity: Muswellbrook

Below, the capacity status for the Muswellbrook region under low demand scenario conditions is presented.

| - Model Inputs:                             |   | 2- As-Is Sta       | te                           |                            |                                    |          |
|---|---|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| Total Number of Devices:<br>• 2023: 111,946 | <ul> <li>Current Number of Sites: (28)</li> <li>4G co-located with 5G: 2</li> </ul> | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| • <b>2025:</b> 134,549                      | • Urban Sites: 0  | 2023               | 38.9%                        | 35.7%                      | 24.1%                              | 90%-100% |
| • <b>2030</b> : 228,058                     | Rural Sites: 26   | 2025               | 42.8%                        | 39.4%                      | 29.0%                              | >100%    |

### 3 - Future State

Conducting traffic projections associated with devices for the **Muswellbrook** region in the Wireless component, it is possible to conclude that in a **Low Scenario** regarding the number of devices, **the current network infrastructure** will **sustain the projected demand** until the year **2030**, with the highest value being **55% capacity** in terms of utilization for downlink/transmission communication from the base station to the respective devices.

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| 2023               | 38.9%                        | 35.7%                      | 24.1%                              | 90%-100%   |
| 2025               | 42.8%                        | 39.4%                      | 29.0%                              | >100%      |
| 2030               | 55.0%                        | 50.5%                      | 49.2%                              | L          |



## Wireless - Simulated Capacity: Muswellbrook

Below, the capacity status for the Muswellbrook region under baseline demand scenario conditions is presented.

#### - Baseline Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (28) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 162,264 • 4G co-located with 5G: 2 90%-100% • **2025**: 194,988 Urban Sites: 0 56.3% 2023 51.8% 35.0% • **2030:** 329,957 Rural Sites: 26 >100% 60.2% 55.3% 2025 42.0% 79.6% 73.1% 71.1% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Muswellbrook region, it can be observed that for the year 2023, • Urban - 0% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 100%

### 3 - Future State

Conducting traffic projections associated with devices for the Muswellbrook region in the Wireless component, it is possible to conclude that in a Baseline Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 79.6% capacity in terms of utilization for downlink/transmission communication from the base station to the respective devices.

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 56.3%                        | 51.8%                      | 35.0%                              | 90%-100% |
| 2025               | 60.2%                        | 55.3%                      | 42.0%                              | >100%    |
| 2030               | 79.6%                        | 73.1%                      | 71.1%                              | L        |



## **Wireless - Simulated Capacity: Muswellbrook**

Below, the capacity status for the Muswellbrook region under high demand scenario conditions is presented.

| - Model Inputs:                             |  | 2- As-Is Sta       | te                           |                            |                                    |             |
|---|--|--------------------|------------------------------|----------------------------|------------------------------------|-------------|
| Total Number of Devices:<br>• 2023: 234,643 | Current Number of Sites: (28) <ul> <li>4G co-located with 5G: 2</li> </ul> | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>9</b> 0% |
| • <b>2025</b> : 282,072                     | • Urban Sites: 0   | 2023               | 81.5%                        | 74.9%                      | 50.6%                              | 90%-100%    |
| • <b>2030</b> : 476,582                     | • Rural Sites: 26  | 2025               | 89.8%                        | 82.5%                      | 60.8%                              | >100%       |
|   |  | 2030               | 114.9%                       | 105.6%                     | 102.7%                             | I<br>I      |

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 2 new base station between 2025 and 2030, resulting in a total of 30 radio mobile sites in the Muswellbrook region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 81.5%                        | 74.9%                      | 50.6%                              | 90%-100% |
| 2025               | 89.8%                        | 82.5%                      | 60.8%                              | >100%    |
| 2030               | 98.7%                        | 91.4%                      | 93.1%                              | <u></u>  |



## **Wireless - Simulated Capacity: Newcastle**

Below, the capacity status for the Newcastle region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (114) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 1.141.981 4G co-located with 5G: 66 90%-100% • **2025:** 1,374,668 Urban Sites: 48 54.7% 43.0% 2023 53.1% • 2030: 2,339,444 • Rural Sites: 0 >100% 60.7% 58.9% 2025 51.8% 82.6% 80.1% 88.1% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Newcastle region, it can be observed that for the year 2023, • Urban - 100% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 0%

### 3 - Future State

Conducting traffic projections associated with devices for the Newcastle region in the Wireless component, it is possible to conclude that in a Low Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 88.1% capacity in terms of simultaneous number of devices accessing the network via mobile access

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 54.7%                        | 53.1%                      | 43.0%                              | 90%-100% |
| 2025               | 60.7%                        | 58.9%                      | 51.8%                              | >100%    |
| 2030               | 82.6%                        | 80.1%                      | 88.1%                              | L        |



## Wireless - Simulated Capacity: Newcastle

Below, the capacity status for the Newcastle region under baseline demand scenario conditions is presented.

#### Baseline Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (114) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 1,641,917 4G co-located with 5G: 66 90%-100% 2025: 1,977,569 Urban Sites: 48 78.7% 76.3% 61.8% 2023 • **2030:** 3,366,220 • Rural Sites: 0 >100% 87.3% 84.7% 2025 74.5% 118.9% 115.3% 126.7% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Newcastle region, it can be observed that for the year 2023 • Urban - 100% and 2025, the current scenario in terms of sites supports the necessary demand. 30%\* **Rural - 0%** However, by the year 2030, there is already saturation in terms of network capacity.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 27 new base station between 2025 and 2030, resulting in a total of 141 radio mobile sites in the Newcastle region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 78.7%                        | 76.3%                      | 61.8%                              | 90%-100% |
| 2025               | 87.3%                        | 84.7%                      | 74.5%                              | >100%    |
| 2030               | 92.2%                        | 89.4%                      | 99.7%                              | L        |



## **Wireless - Simulated Capacity: Newcastle**

Below, the capacity status for the Newcastle region under high demand scenario conditions is presented.

| - Model Inputs:                               |   | 2- As-Is Sta       | te                           |                            |                                    |          |
|---|---|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| Total Number of Devices:<br>• 2023: 2,355,596 | Current Number of Sites: (114)  4G co-located with 5G: 66 | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| • <b>2025:</b> 2,840,362                      | • Urban Sites: 48   | 2023               | 112.9%                       | 109.5%                     | 88.7%                              | 90%-100% |
| • <b>2030</b> : 4,836,917                     | • Rural Sites: 0  | 2025               | 125.4%                       | 121.6%                     | 106.9%                             | >100%    |
|   |   | 2030               | 170.8%                       | 165.7%                     | 182.1%                             |          |

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 24 new mobile base stations until 2025.
- 2030 Installation of 58 new mobile base stations between 2025 and 2030, resulting in a total of 196 radio mobile sites in the Newcastle region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 99.1%                        | 96.1%                      | 78.5%                              | 90%-100% |
| 2025               | 99.7%                        | 96.8%                      | 86.2%                              | >100%    |
| 2030               | 90.9%                        | 88.2%                      | 99.9%                              | L        |



## **Wireless - Simulated Capacity: Port Stephens**

Below, the capacity status for the Port Stephens region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (79) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 524,249 • 4G co-located with 5G: 27 90%-100% 2025: 629,500 Urban Sites: 9 47.8% 34.9% 2023 45.4% • **2030:** 1,064,314 Rural Sites: 43 >100% 52.9% 50.2% 2025 41.9% 69.0% 65.5% 70.8% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Port Stephens region, it can be observed that for the year 2023, • Urban – 17.4% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 82.6%

### 3 - Future State

Conducting traffic projections associated with devices for the Port Stephens region in the Wireless component, it is possible to conclude that in a Low Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 70.8% capacity in terms of simultaneous number of devices accessing the network via mobile access

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>9</b> 0% |
|--------------------|------------------------------|----------------------------|------------------------------------|-------------|
| 2023               | 47.8%                        | 45.4%                      | 34.9%                              | 90%-100%    |
| 2025               | 52.9%                        | 50.2%                      | 41.9%                              | >100%       |
| 2030               | 69.0%                        | 65.5%                      | 70.8%                              | L           |



## **Wireless - Simulated Capacity: Port Stephens**

Below, the capacity status for the Port Stephens region under baseline demand scenario conditions is presented.

#### - Baseline Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (79) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 763,651 • 4G co-located with 5G: 27 90%-100% • 2025: 916,381 Urban Sites: 9 69.7% 50.8% 2023 66.1% • **2030:** 1,545,080 • Rural Sites: 43 >100% 77.0% 2025 73.1% 60.9% 100.2% 95.0% 102.7% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Port Stephens region, it can be observed that for the year 2023 • Urban – 17.4% and 2025, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 82.6% However, by the year 2030, there is already saturation in terms of network capacity.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 2 new mobile base stations between 2025 and 2030, resulting in a total of 81 radio mobile sites in the Port Stephens region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 69.7%                        | 66.1%                      | 50.8%                              | 90%-100%      |
| 2025               | 77.0%                        | 73.1%                      | 60.9%                              | >100%         |
| 2030               | 96.3%                        | 91.4%                      | 99.6%                              |               |



## **Wireless - Simulated Capacity: Port Stephens**

Below, the capacity status for the Port Stephens region under high demand scenario conditions is presented.

#### High Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (79) Projected % RAN Capacity % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 1,109,604 • 4G co-located with 5G: 27 90%-100% • **2025:** 1,331,448 Urban Sites: 9 96.1% 73.8% 2023 101.3% • **2030:** 2,238,833 • Rural Sites: 43 >100% 2025 111.9% 106.2% 88.5% 150.6% 142.8% 148.9% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Port Stephens region, it can be observed that there is currently • Urban – 17.4% saturation in terms of mobile network capacity, requiring the deployment of new radio 30%\* Rural - 82.6%

sites.

### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

- 2025 Installation of 6 new mobile base stations until 2025.
- 2030 Installation of 25 new mobile base stations between 2025 and 2030, resulting in a total of 110 radio mobile sites in the Port Stephens region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>90%</b> |
|--------------------|------------------------------|----------------------------|------------------------------------|------------|
| 2023               | 99.3%                        | 94.2%                      | 72.6%                              | 90%-100%   |
| 2025               | 99.7%                        | 94.8%                      | 80.8%                              | >100%      |
| 2030               | 92.2%                        | 88.3%                      | 99.6%                              |            |



## **Wireless - Simulated Capacity: Singleton**

Below, the capacity status for the Singleton region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (39) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 171.425 4G co-located with 5G: 8 90%-100% 2025: 205,876 Urban Sites: 1 35.7% 24.8% 2023 33.4% · 2030: 348,237 Rural Sites: 30 >100% 36.7% 2025 39.3% 29.8% 50.4% 47.1% 50.5% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Singleton region, it can be observed that for the year 2023, • Urban – 1.7% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 98.3%

### 3 - Future State

Conducting traffic projections associated with devices for the Singleton region in the Wireless component, it is possible to conclude that in a Low Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 50.5% capacity in terms of simultaneous number of devices accessing the network via mobile access

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 35.7%                        | 33.4%                      | 24.8%                              | 90%-100%      |
| 2025               | 39.3%                        | 36.7%                      | 29.8%                              | >100%         |
| 2030               | 50.4%                        | 47.1%                      | 50.5%                              | L             |



## Wireless - Simulated Capacity: Singleton

Below, the capacity status for the Singleton region under baseline demand scenario conditions is presented.

#### - Baseline Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (39) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 249,487 4G co-located with 5G: 8 90%-100% • **2025**: 299,458 Urban Sites: 1 52.0% 2023 48.5% 36.1% • 2030: 505,234 Rural Sites: 30 >100% 57.2% 2025 53.4% 43.4% 73.2% 68.3% 73.2% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Singleton region, it can be observed that for the year 2023, • Urban – 1.7% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 98.3%

### 3 - Future State

Conducting traffic projections associated with devices for the Singleton region in the Wireless component, it is possible to conclude that in a Baseline Scenario regarding the number of devices, the current network infrastructure will sustain the projected demand until the year 2030, with the highest value being 73.2% capacity in terms of utilization for downlink/transmission communication from the base station to the respective devices, and in the simultaneous number of devices accessing the network via mobile access

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 52.0%                        | 48.5%                      | 36.1%                              | 90%-100%      |
| 2025               | 57.2%                        | 53.4%                      | 43.4%                              | >100%         |
| 2030               | 73.2%                        | 68.3%                      | 73.2%                              | <u> </u>      |



### **Wireless - Simulated Capacity: Singleton**

Below, the capacity status for the Singleton region under high demand scenario conditions is presented.

| Model Inputs:                               |  | 2- As-Is Sta       | te                           |                            |                                    |          |
|---|--|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| Total Number of Devices:<br>• 2023: 362,200 | <ul> <li><u>Current Number of Sites:</u> (39)</li> <li>4G co-located with 5G: 8</li> </ul> | Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
| • <b>2025:</b> 434,756                      | • Urban Sites: 1   | 2023               | 75.4%                        | 70.5%                      | 52.4%                              | 90%-100% |
| • <b>2030:</b> 731,669                      | • Rural Sites: 30  | 2025               | 83.0%                        | 77.6%                      | 62.9%                              | >100%    |
|   |  | 2030               | 110.1%                       | 102.8%                     | 105.9%                             | <br>     |

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 3 new base station between 2025 and 2030, resulting in a total of 42 radio mobile sites in the Singleton region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <90%     |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 75.4%                        | 70.5%                      | 52.4%                              | 90%-100% |
| 2025               | 83.0%                        | 77.6%                      | 62.9%                              | >100%    |
| 2030               | 95.9%                        | 90.1%                      | 95.9%                              | L        |



### **Wireless - Simulated Capacity: Upper Hunter**

Below, the capacity status for the Upper Hunter region under low demand scenario conditions is presented.

#### Low Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (24) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) • **2023:** 96.882 4G co-located with 5G: 4 90%-100% • **2025:** 116,443 Urban Sites: 0 34.6% 32.2% 2023 23.3% • **2030:** 197,362 Rural Sites: 20 >100% 38.2% 2025 35.5% 28.0% 51.0% 47.4% 47.4% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Upper Hunter region, it can be observed that for the year 2023, • Urban - 0% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 100%

#### 3 - Future State

Conducting traffic projections associated with devices for the **Upper Hunter** region in the Wireless component, it is possible to conclude that in a **Low Scenario** regarding the number of devices, **the current network infrastructure** will **sustain the projected demand** until the year **2030**, with the highest value being **51% capacity** in terms of utilization for downlink/transmission communication from the base station to the respective devices.

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>=</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 34.6%                        | 32.2%                      | 23.3%                              | 90%-100%      |
| 2025               | 38.2%                        | 35.5%                      | 28.0%                              | >100%         |
| 2030               | 51.0%                        | 47.4%                      | 47.4%                              | L             |



### **Wireless - Simulated Capacity: Upper Hunter**

Below, the capacity status for the Upper Hunter region under baseline demand scenario conditions is presented.

#### - Baseline Scenario 1 - Model Inputs: 2- As-Is State Total Number of Devices: Current Number of Sites: (24) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 140,433 4G co-located with 5G: 4 90%-100% • **2025:** 168,752 Urban Sites: 0 50.2% 46.7% 33.8% 2023 • **2030:** 285,552 Rural Sites: 20 >100% 55.3% 2025 51.4% 40.6% 73.8% 68.5% 68.6% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Upper Hunter region, it can be observed that for the year 2023, • Urban - 0% 2025, and 2030, the current scenario in terms of sites supports the necessary demand. 30%\* Rural - 100%

#### 3 - Future State

Conducting traffic projections associated with devices for the **Upper Hunter** region in the Wireless component, it is possible to conclude that in a **Baseline Scenario** regarding the number of devices, the current network infrastructure will sustain the projected demand until the year **2030**, with the highest value being **73.8% capacity** in terms of utilization for downlink/transmission communication from the base station to the respective devices.

The installation/deployment of new radio mobile sites is not necessarily required.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b></b>  |
|--------------------|------------------------------|----------------------------|------------------------------------|----------|
| 2023               | 50.2%                        | 46.7%                      | 33.8%                              | 90%-100% |
| 2025               | 55.3%                        | 51.4%                      | 40.6%                              | >100%    |
| 2030               | 73.8%                        | 68.5%                      | 68.6%                              | L        |



### **Wireless - Simulated Capacity: Upper Hunter**

Below, the capacity status for the Upper Hunter region under high demand scenario conditions is presented.

#### High Scenario 2- As-Is State 1 - Model Inputs: Total Number of Devices: Current Number of Sites: (24) % RAN Capacity Projected % RAN Capacity % RAN Capacity <90% (Downlink) (Active Devices) Years (Uplink) 2023: 203,084 4G co-located with 5G: 4 90%-100% • **2025:** 244,130 Urban Sites: 0 72.6% 67.5% 48.8% 2023 • **2030:** 412,458 Rural Sites: 20 >100% 80.0% 74.4% 2025 58.7% 106.5% 99.0% 99.2% 2030 Busy(h) Traffic associated to Mobile Urban vs Rural Split: Access Technologies: After running the model for the Upper Hunter region, it can be observed that for the year 2023 • Urban - 0% and 2025, the current scenario in terms of sites supports the necessary demand. 30%\* **Rural -** 100% However, by the year 2030, there is already saturation in terms of network capacity.

#### 3 - Future State

To address the As-Is saturation, and considering only mobile infrastructure, the following number of base stations needs to be installed:

• 2030 - Installation of 1 new base station between 2025 and 2030, resulting in a total of 25 radio mobile sites in the Upper Hunter region.

It was assumed that all sites deployed will include 5G technology.

| Projected<br>Years | % RAN Capacity<br>(Downlink) | % RAN Capacity<br>(Uplink) | % RAN Capacity<br>(Active Devices) | <b>–</b> <90% |
|--------------------|------------------------------|----------------------------|------------------------------------|---------------|
| 2023               | 72.6%                        | 67.5%                      | 48.8%                              | 90%-100%      |
| 2025               | 80.0%                        | 74.4%                      | 58.7%                              | >100%         |
| 2030               | 98.2%                        | 91.6%                      | 93.7%                              |               |

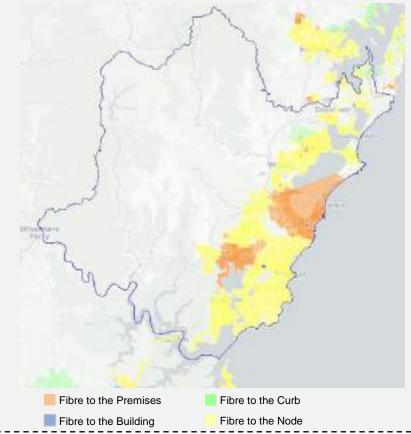


Wireline Capacity for each LGA: Existing Households with Fibre

### Wireline - Existing households with Fibre: Central Coast

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Central Coast region.

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Central Coast region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Central Coast Region: 152,699
- Current Percentage of private dwellings with fibre access: 97.59%
- Existing Types of Fibre Access:

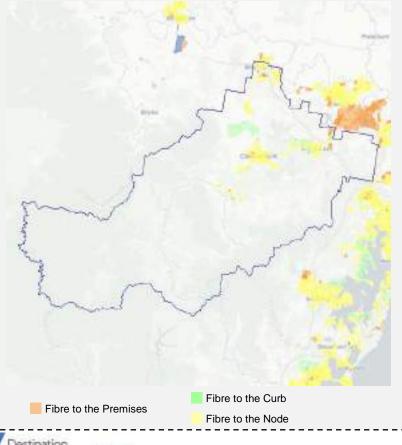


- Fibre to the Premises: Present in around 44% of the dwellings
- Fibre to the Building: Deployed in private buildings such Bateau Bay Square and Erina Fair Shopping Centre
- Fibre to the Curb: Present in around 1% of the dwellings
- Fibre to the Node: Present in around 52% of total dwellings
- Current suburbs without any type of fibre access (top 3):
  - Jilliby 531 dwellings
  - Somersby 387 dwellings
  - Mangrove Mountain 280 dwellings

### Wireline - Existing households with Fibre: Cessnock

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Cessnock region.

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Cessnock region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Cessnock Region: 26,304
- Current Percentage of private dwellings with fibre access: 85.23%
- Existing Types of Fibre Access:



Fibre to the Curb: Present in around 16% of total dwellings

Fibre to the Node: Present in around 60% of total dwellings

- Current suburbs without any type of fibre access (top 3):
  - Ellalong 492 dwellings
  - Millfield 492 dwellings
  - Mulbring 255 dwellings

### Wireline - Existing households with Fibre: Dungog

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Dungog region

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Dungog region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Dungog Region: 3,905
- Current Percentage of private dwellings with fibre access: 47.71%
- Existing Types of Fibre Access:

**Fibre to the Node:** Present in around 47% of total dwellings

- Current suburbs without any type of fibre access (top 3):
  - Paterson 374 dwellings
  - East Gresford 159 dwellings
  - Martins Creek 149 dwellings

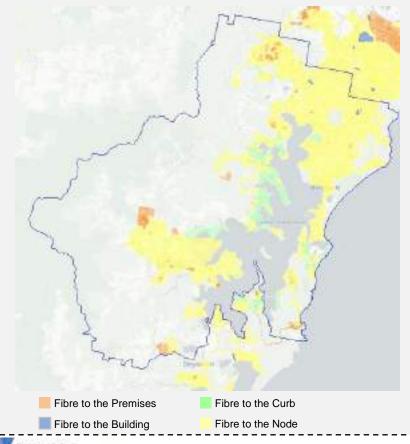




### Wireline - Existing households with Fibre: Lake Macquarie

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Lake Macquarie region

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Lake Macquarie region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Lake Macquarie region: 37,464
- Current Percentage of private dwellings with fibre access: 98.87%
- Existing Types of Fibre Access: •

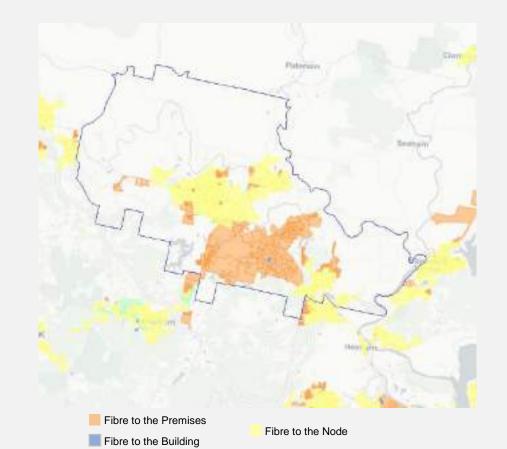


- Fibre to the Premises: Present in around 10% of the dwellings
- Fibre to the Building: Deployed in private buildings such Stockland Glendale and Charlestown Square
- Fibre to the Curb: Present in around 10% of the dwellings
- Fibre to the Node: Present in around 78% of total dwellings
- Current suburbs without any type of fibre access (top 3):
  - Mandalong 169 dwellings
  - Martinsville 150 dwellings
  - Freemans Waterhole 49 dwellings

### Wireline - Existing households with Fibre: Maitland

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Maitland region.

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Maitland region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Maitland Region: 35,343
- Current Percentage of private dwellings with fibre access: 95.89%
- Existing Types of Fibre Access:





Fibre to the Node: Present in around 30% of total dwellings

- Current suburbs without any type of fibre access (top 3):
  - Lochinvar 439 dwellings
  - Millers Forest 128 dwellings
  - Maitland Vale 90 dwellings



### Wireline - Existing households with Fibre: Muswellbrook

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Muswellbrook region.

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Muswellbrook region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Muswellbrook Region: 8,193
- Current Percentage of private dwellings with fibre access: 89.57%
- Existing Types of Fibre Access:



Fibre to the Curb: Present in around 1% of total dwellings

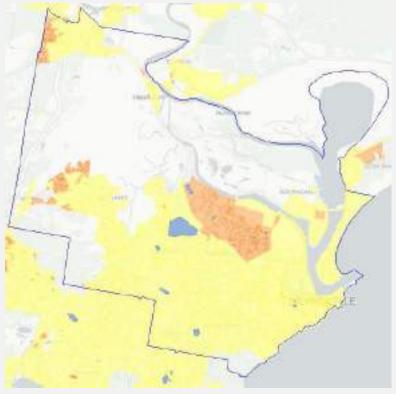
**Fibre to the Node:** Present in around **77%** of total dwellings

- Current suburbs without any type of fibre access (top 3):
  - Muscle Creek 871 dwellings
  - McCullys Gap 101 dwellings
  - Sandy Hollow 92 dwellings

### Wireline - Existing households with Fibre: Newcastle

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Newcastle region.

#### Existing households with Fibre



Fibre to the Premises

Fibre to the Node



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Newcastle region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Newcastle Region: 75,771
- Current Percentage of private dwellings with fibre access: 99.62%
- Existing Types of Fibre Access:
  - **Fibre to the Premises:** Present in around 20% of the dwellings
    - Fibre to the Building: Deployed in buildings such Callaghan University of Newcastle and John Hunter Hospital

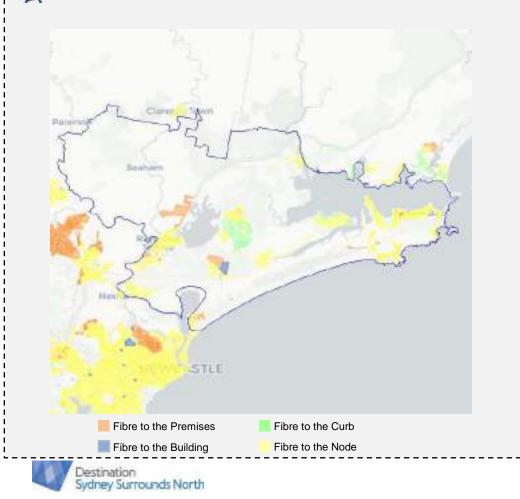
Fibre to the Node: Present in around 89% of total dwellings

- Current suburbs without any type of fibre access (top 3):
  - Black Hill **181 dwellings**
  - Sandgate 276 dwellings
  - Lenaghan 22 dwellings

### Wireline - Existing households with Fibre: Port Stephens

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Port Stephens region.

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Port Stephens region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Port Stephens Region: 37,730
- Current Percentage of private dwellings with fibre access: 90.71%
- Existing Types of Fibre Access:

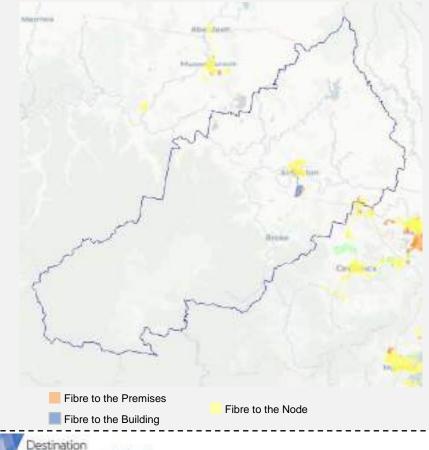


- Fibre to the Premises: Present in around 9% of the dwellings
- Fibre to the Building: Deployed in part of the RAAF Base Williamtown
- Fibre to the Curb: Present in around 10% of the dwellings
- Fibre to the Node: Present in around 71% of total dwellings
- Current suburbs without any type of fibre access (top 3):
  - North Arm Cove 340 dwellings
  - Seaham 339 dwellings
  - Wallalong 339 dwellings

### Wireline - Existing households with Fibre: Singleton

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Singleton region.

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Singleton region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Singleton Region: 9,348
- Current Percentage of private dwellings with fibre access: 64.54%
- Existing Types of Fibre Access:

Fibre to the Premises: Present in around 1% of the dwellings

Fibre to the Building: Deployed in the Singleton Military Area

**Fibre to the Node:** Present in around 63% of total dwellings

- Current suburbs without any type of fibre access (top 3):
  - Wattle Ponds 382 dwellings
  - Broke 280 dwellings
  - Whittingham 172 dwellings



### Wireline - Existing households with Fibre: Upper Hunter

The analysis below enables the understanding of the current state in terms of development of the different types of fibre access provided by the NBN and comprehending the number of existing homes covered by each of these technologies. The analysis below relates to the Upper Hunter region.

#### Existing households with Fibre



To understand the infrastructure required to fibre a certain region, it is necessary to obtain and comprehend the current deployed infrastructure and the existing number of houses with fibre access at the moment. In this case, for the Upper Hunter region, it is possible to draw the following conclusions

- Total Number of private Dwellings for Upper Hunter Region: 12,168
- Current Percentage of private dwellings with fibre access: 44.69%
- Existing Types of Fibre Access:

Fibre to the Node: Present in around 44% of total dwellings

- Current suburbs without any type of fibre access (top 3):
  - Merriwa 871 dwellings
  - Gunning 357 dwellings
  - Taralga 243 dwellings

#### Fibre to the Node



# The Case for Improved Digital Connectivity in the Hunter and Central Coast Regions

Destination Sydney Surrounds North February 2024

#### Acknowledgement of funding

This project was funded by the NSW Government Regional NSW Business Case and Strategy Development Fund that supports councils, not-for-profit, industry and Aboriginal community groups develop business cases or strategies for projects delivering significant economic or social benefits to regional communities, with a focus on infrastructure.

Proudly funded by



#### Disclaimer and limitations

KPMG has been engaged by Destination Sydney Surrounds North as its professional adviser.

The Case for Improved Digital Connectivity in the Hunter and Central Coast Regions (the Business Case) has been prepared on the basis of a literature review and modelling of publicly available data, including the following key steps:

- 1. Telecommunications infrastructure review of existing wireless and wireline infrastructure.
- 2. Forecast of the future population and visitor numbers to the region to determine the expected number of devices to be in use and subsequent future connectivity demand.
- 3. Modelling of future connectivity demand scenarios and the wireless and wireline infrastructure required to meet the demand scenarios.

The results presented in this document are modelled estimates using calculations and assumptions as noted throughout the Business Case. The data, information and scenarios presented in this report have not been separately confirmed or verified. Population and visitation growth, and growth in the number of devices in use across the region, are estimates and are based on data from publicly available sources that was available. Generic cost estimates provided in this report are indicative only and based on available data from the ACCC, published economic assessments or media releases. These cost estimates have not been informed by specific quotations or construction plans and should be used as indicative costs.

All images used in the Business Case are for illustrative purposes and provided by Destination Sydney Surrounds North as approved images.



## Table of Contents

| 01 | Executive Summary   | 5   |
|----|---|-----|
| 02 | Digital Connectivity in the Hunter and Central Coast<br>Region                    | 8   |
|    | Background and Introduction to the Business Case                                  | 12  |
|    | Key Drivers of Digital Connectivity Demand  | 15  |
| 03 | Digital Connectivity Gaps for the DSSN Region                                     | 20  |
|    | Methodology and Summary of Key Modelling Findings                                 | 21  |
|    | Local Government Areas Current Infrastructure, Gaps and<br>Options for Investment | 28  |
|    | Case Studies: Peak Future Demand in the Tourism Sector                            | 89  |
| 04 | Recommendations and Delivery Considerations                                       | 113 |
| 05 | Appendices  | 125 |

## Appendices

#### Appendices

| 1 | Glossary of Terms and References                                    | 125 |
|---|---|-----|
| 2 | Inputs for Demand Modelling   | 130 |
| 3 | Approach to Reviewing Current Telecommunications<br>Infrastructure  | 133 |
| 4 | Calculations for Connectivity Demand Scenarios                      | 135 |
| 5 | Wireless Infrastructure Capacity Modelling Approach and Assumptions | 139 |
| 6 | Wireless Infrastructure Costing Approach                            | 144 |
| 7 | Additional Technologies and Network Provider                        | 149 |







## 01 | Executive Summary

### **Executive Summary**

Digital connectivity is a critical enabler to the citizen and visitor experience.

| (7. | Digital connectivity is a challenge<br>for most of the DSSN region, and<br>demand on telecommunications<br>infrastructure will only increase.                                     | <ul> <li>The NSW Digital Connectivity Index currently measures seven out of ten LGAs across the DSSN region as having 'Average' or 'Below Average' connectivity.</li> <li>Digital connectivity challenges will continue to worsen as the population, the number of annual visitors to the region, and the subsequent number of devices per capita collectively contribute to increased demand on telco infrastructure.</li> </ul>  |
|-----|---|--|
|     | This study models wireless digital<br>connectivity demand out to 2030<br>across three demand scenarios:<br>Low, Baseline and High.  | <ul> <li>The wireless connectivity demand model inputs used for this study include LGA residential populations, industry employment and visitor numbers to determine the projected peak wireless connectivity demand across three demand scenarios ('Low', 'Baseline' and 'High') in 2023, 2025 and 2030.</li> <li>As of 2023, only 29 per cent of dwellings had access to FTTP and 71 per cent of dwellings require a wireline infrastructure upgrade to transition to FTTP.</li> </ul>   |
| ÎX, | The Baseline demand scenario<br>projection indicates that existing<br>wireless network capacity will not<br>meet future demand in seven out<br>of ten LGAs in the region.         | <ul> <li>Anecdotally, the digital connectivity issue is often occurring when there are large visitor numbers and events, with the Baseline and High demand scenarios showing that existing network capacity is insufficient to meet peak demand.</li> <li>In the Low demand scenario, the modelling indicates that nine LGAs should have sufficient network capacity to meet future demand, driven by lower visitor numbers and lower devices per capita assumptions.</li> </ul>   |
|     | 108 new radio sites are required by<br>2030 across the region to meet the<br>wireless connectivity future<br>demand in the Baseline scenario, at<br>a cost of \$46.8M to \$60.6M. | <ul> <li>Seven of ten LGAs in the DSSN region will require an investment into additional wireless infrastructure in order to meet the future demand from a growing population and higher visitor numbers in the Baseline demand scenario.</li> <li>To address current connectivity gaps and future demand in the Baseline demand scenario by 2030, an estimated capital expenditure of \$46.8M to \$60.6M in wireless infrastructure will be required and \$357.4M to upgrade all dwellings to FTTP.</li> </ul>  |
|     | There will be an economic and<br>social cost to the region if no<br>action is taken to address digital<br>connectivity gaps.  | <ul> <li>GDP growth may be hindered if the region's connectivity does not keep up with demand. Business productivity and innovation are limited when connectivity is poor, and employment opportunities are not as competitive for hybrid and remote workers.</li> <li>Reliable connectivity is crucial for communities to access basic services including telehealth and emergency services. Digital inclusion is particularly important for regional and rural communities, especially for First Nations communities.</li> <li>nbn's recent report (January 2024) provided insights as to the tangible social and economic benefits that are realised when communities have access to reliable fibre (wireline) connectivity.</li> </ul> |



### Summary of key recommendations and considerations to address connectivity gaps

To uplift digital connectivity outcomes in the DSSN region, there are multiple avenues to be pursued which address root cause issues through education, deployment of best fit technology and pursuing various co-investment approaches.



Education and awareness of the existing solutions available to residents and businesses.

Many businesses are not aware of the connectivity options that are available in market or which service plans are best suited to their needs.

Many households and businesses are likely on sub-optimal service plans or are not aware they are eligible to be upgraded to higher speeds.

To increase awareness and uptake of the services currently available in the market, particularly for those in regional areas, further education and awareness campaigns directed at industry is required, including those within tourist hot spots who experience challenges during periods of peak demand.



Public-private shared investment into telecommunications infrastructure such as the installation of new towers or upgrades to existing infrastructure is already being rolled out through Federal Government initiatives, nbn and the private sector to a large degree.

Existing large infrastructure and long-term project sites such as stadiums, concert venues and mines can consider Private 5G enabled networks to address peak demand.

This solution is particularly effective for large venues and an opportunity for public and private sectors to co-invest for improved community and visitor experiences during large events such a stadium concerts. This solution is suitable for a wide range of venues and projects, and can be utilised to develop 'smart' cities and sites.



Shared infrastructure in adjacent industries such as energy and transport.

Integrating telecommunications infrastructure with energy and transport projects is a strategic and efficient way to expand digital connectivity, especially in underserved and rural areas.

The Hunter-Central Coast region is undergoing a significant energy transition towards renewables, presenting an opportunity to simultaneously lay telecommunications infrastructure, such as fibre option cables, to enhance digital connectivity in the area.

Energy and transport projects such as power stations, transmission lines, railways and roads are ideal for shared telecommunications infrastructure, and network providers are encouraged to take advantage of the major investments committed into connecting the region over the coming decade to achieve shared objectives with adjacent industries.

## 

Additional technologies can be deployed for permanent and temporary solutions to meet peak connectivity demand.

There are a range of technology solutions and providers that can be deployed to meet connectivity demand.

To meet peak demand from surges in visitor numbers during tourist seasons and major events, public and private entities are encouraged to consider a mix of permanent and temporary infrastructure as cost-effective solutions, tailored to different areas and requirements.

Technologies such as Cell on Wheels [CoWs] and Cold Mobile Sites can be utilised as needed, and are a suitable option to manage surges in connectivity demand. Other technologies for consideration include Fixed Wireless Access (FWA), Low-Earth Orbit (LEO) Satellites, Multi-Tenant WLAN, Private 5G and Private WiFi Networks.



## 02 | Digital Connectivity in the DSSN Region



# Background and Introduction to the Business Case

The need for digital connectivity in regional NSW

The Hunter and Central Coast Regions

The visitor economy

The DSSN Region's digital connectivity snapshot

The purpose of this business case



### The need for digital connectivity in regional NSW

Digital connectivity is a key factor in the roadmap towards growth of the region's \$4.1B visitor economy.

### **8** 6-8

# Regional populations and tourism numbers are growing and subsequently demand for digital connectivity is increasing.

The Hunter and Central Coast include the largest populations and economies in NSW outside of Sydney, including the state's fastest growing region, Maitland. The natural coastal and inland environments combined with events, wineries and other attractions, mean that digital connectivity infrastructure is crucial for a thriving tourism sector, as well as the residents and businesses who call the region home.

Destination Sydney Surrounds North (DSSN) is one of seven Destination Networks in regional NSW, with the network's combined ambition to reach the goal of \$25B in visitor expenditure by 2030. DSSN captures ten Local Government Areas (LGAs) within the Hunter and Central Coast of NSW and contributes a significant percentage towards economic activity in NSW.

DSSN's Destination Management Plan identifies digital connectivity as a thread that runs through many of the actions required to facilitate regional economic growth and is closely linked to the NSW State Government's strategy to upgrade digital infrastructure.



### Digitally connecting our regions has been identified as a key need and priority for Government.

The Australian Digital Inclusion Index (2023) found digital exclusion is more pronounced in regional areas.

The 2024 Regional Telecommunications Review has been announced by the Albanese Government to commence public consultation in April, with the final report to be submitted by December 2024.

The review will examine inequities in access to telecommunications services faced by communities outside of urban parts of Australia. It will also review the needs of key stakeholders including First Nations' communities, the current state of connectivity barriers and the potential of Government investment schemes and emerging technologies.

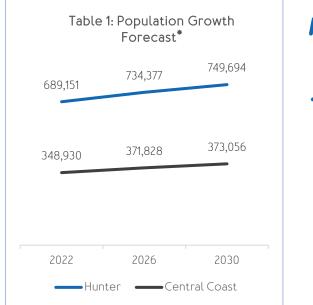
*"All Australians deserve access to quality communications service – no matter where they live or work."* 

Minister for Communications, the Hon Michelle Rowland MP

### The Hunter and Central Coast Regions

The population, economic activity and tourism are expected to increase significantly across the region over the next five years.

The Hunter and Central Coast Regions are located north of Sydney, most well-known for its history as a coal mining region, as well as being a major tourist destination. The Central Coast and Greater Newcastle (within the Hunter) LGAs are located along the New South Wales East Coast, with Newcastle being the second-largest city in NSW after Sydney. The Hunter and Central Coast regions combined attract over 15M visitors annually.





#### Resident Demographics

There are an estimated 689,151 residents living within the Hunter region, and 348,930 within the Central Coast LGA (South of the Hunter). These populations are expected to increase by over 120,000 by 2030.

#### Business and Industry

The Hunter and Central Coast regions boast a dynamic employment landscape. In the Hunter region, excluding Newcastle, coal mining emerges as the leading sector, driving 7.1 per cent of the area's employment. Healthcare and Social Assistance stands out as a primary employment industry in Newcastle and the Central Coast accounting for 14.2 per cent of the region's workforce.

#### **Economic Overview**

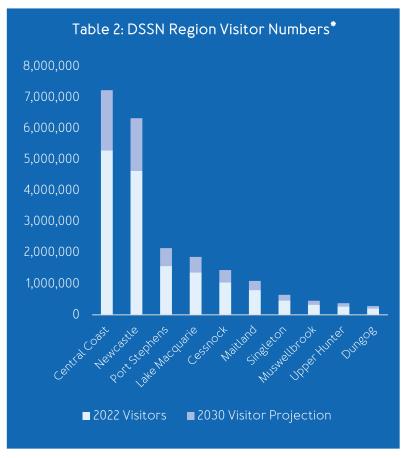
The Hunter and Central Coast has an older population with a unique economic landscape. In the Hunter, 19.5 per cent hold a Certificate Level III as their highest qualification. The Central Coast and Newcastle have 17.9 per cent and 23 per cent with a Bachelor's or higher, respectively. Income levels are usually below the national median of \$805, except for Newcastle at \$852. Employment in Agriculture, Forestry, Fishing, Mining is at 12.4 per cent, while the Professional, Scientific, and Technical sector is concentrated in Newcastle, employing 7.7 per cent.

\* Population is sourced from the ABS, Forecast Percentage Growth (2022): Population Projections - Australian Bureau of Statistics The DSSN Region includes all LGAs within the Hunter and Central goes region, excluding Mid-Coast LGA Destination Sydney Surrounds North



### The Visitor Economy

The Hunter and Central Coast regions are experiencing a significant inflow of visitors, with \$5.3B in annual visitor expenditure. Between 2022 and 2030, visitor numbers are expected to increase from 16M to 21.8M people annually.



\* DSSN Region Visitor Numbers are sourced from VES 2030 Regional NSW Forecast data



### Visitor numbers are expected to increase by 37 per cent by 2030

- Between 2022 and 2030, the number of total visitors to the DSSN region is expected to increase by 36.7 per cent, from 16 million to 21.8 million people annually.
- The highest visited LGA is Central Coast with over 7.2M annual visitors expected by 2030, followed by Newcastle with over 6.3M annual visitors expected by 2030.
- Port Stephens expects the third highest number of annual visitors at 2.1M by 2030.



### Internal visitor movement within the DSSN Region

- The Hunter and Central Coast regions welcome a significant number of national and international visitors each year, with an estimated 42.6 per cent reporting they travel to the region for holidays.
- There is also substantial movement within the region, with residents visiting neighbouring LGAs. Large events such as concerts, music festivals, hot spots such as Hunter Valley Wineries and natural scenic activities such as hiking, whale watching, and beach hopping attracting both local and external tourists.

### The DSSN Region's current digital connectivity snapshot

Below average connectivity
Average connectivity

Estimated number of Devices: 2,049,942

[Above Average]

Combined<sup>\*</sup> Digital Connectivity Index Rating: 64.5

Above average connectivity

13

Based on the NSW Digital Connectivity Index, 70 per cent of the region is experiencing average or below average digital connectivity.



COAST

'On the Move' and 'Stationary' index

- Population (2021) is sourced from ABS
- Annual Visitors (2019) is sourced from Tourism Research Australia
- Visitor Expenditure (2019) is sourced from Tourism Research Australia
- Digital Connectivity Index is sourced from <u>NSW Government</u>

Population (2021): 346,596 Annual Visitors (2019): 5,289,000 Visitor Expenditure (2019): \$903,000,000 Estimated number of Devices: 3,340,075 Combined<sup>®</sup> Digital Connectivity Index Rating: 60.5 (Average)



### The purpose of this business case

Taking a proactive approach to planning for future demand will minimise challenges associated with inadequate infrastructure and enhance the attractiveness of the Hunter and Central Coast as great places to visit.



#### The purpose of this business case

This report has been developed to aid in planning for the necessary infrastructure to accommodate the expected increase in population and visitors to the DSSN region.

This report outlines the opportunities to implement measures that accommodate immediate demands, and also contribute to the region's longer-term resilience and sustainability to fulfil digital connectivity demand from future growth.

#### The following activities were undertaken

To understand the current and forecasted challenges, opportunities and case for investment into improved digital infrastructure for the DSSN region, the following key steps were taken:

- Current Demand Telecommunications infrastructure review: an analysis of the current digital connectivity and the existing infrastructure that is available in each of the ten LGAs. This includes 3G, 4G and 5G mobile coverage by Australia's top three telecommunications retail service providers and the services as provided by nbn. This was conducted with further connectivity analysis of the population of each LGA, urban or rural location, and the region's connectivity needs based on the needs of the different industry sectors.
- Future Demand Forecast of the future population and visitation: research on the current and projected future residential populations and visitor numbers for each LGA, and the subsequent expected demand on telecommunications infrastructure based on the number of people and the average number of devices they use at home, work and whilst travelling.
- Modelling of scenarios and options for investment: analysis of priority areas for immediate, medium and long-term investment into improved digital infrastructure. Different approaches are recommended for consideration based on prioritisation, major developments planned for the region, and an analysis of the expected costs and benefits of each scenario.



# Key Drivers of Digital Connectivity Demand

The impact of digital connectivity challenges

Key connectivity trends influencing the sector

The benefits of improved digital connectivity

The risk of doing nothing

### The impact of digital connectivity challenges

Digital connectivity challenges have the potential to significantly impact economic growth and community outcomes by affecting the experience of those who live, work and travel in the region.



Impact to households

#### Households are reliant on digital connectivity for their employment, education, entertainment and access to government services.

- Employment opportunities: As of 2021, up to 30 per cent of all the work done in NSW was performed remotely. Lack of reliable connectivity impacts people's ability to engage in remote work opportunities.
- Access to services: With 27.3 per cent of rural areas lacking adequate digital connectivity, accessing essential services digitally such as healthcare and government assistance can be a challenge.
- **Emergencies:** Some rural and remote dwellings with poor connectivity may also face safety concerns in emergency situations.
- **Cost of living:** Limited coverage in some areas results in households spending more to obtain reliable connectivity. It has been reported that some consumers devise work-arounds by using multiple providers to maximise service coverage.



#### Impact to businesses

For businesses to be efficient, competitive and support economic growth, they require reliable digital connectivity services.

- **Productivity:** The digital divide can impact businesses in rural areas struggling to access a digitally skilled workforce. Some businesses also report that the slow speeds "distract significantly from having a productive workforce", with EFTPOS transactions timing out due to congestion in some cases.
- Innovation: Businesses can be limited with the adoption of emerging technologies with inadequate digital connectivity, limiting innovation and growth prospects as well as cyber security measures.
- Industry growth: As Internet of Things (IoT) devices continue to proliferate and new technologies are adopted by industry that need high quality 5G connectivity, there is an expectation that digital connectivity services will be available especially in sectors such as mining, construction and agriculture.



Visitors have an expectation of being connected without disruption while travelling, so good digital connectivity is fundamental to their experience while visiting the DSSN region.

- Major events: Major events in the region attract thousands of attendees. Recent events include the Elton John concert in Newcastle (50,000 attendees), the Fast and Loud festival in Lake Macquarie (40,000 attendees), and ChromeFest on the Central Coast (50,000 attendees). With surges of visitors and their digital devices, the existing telecommunications infrastructure in some areas has been insufficient to meet the surge in peak demand.
- International gateway: The Newcastle Airport is undergoing upgrades to become an international airport, with airlines increasingly introducing new routes. In 2023 the Port of Newcastle has secured a 10-year license agreement to accept cruise liners, which will also further increase visitors to the Hunter region.
- **Travel challenges:** Incomplete mobile coverage and blackspots can hinder visitors' ability to stay connected, impacting their experience and navigation during their stay in the region.
- Visitor expectations: Tourism businesses in the region have reported that it is becoming "impossible to meet guest expectations" with visitors often disappointed by the speed and availability of mobile and internet services.

### Key connectivity trends influencing the sector

Emerging technologies and government initiatives are improving digital inclusion especially for very remote and rural areas, and with a growing remote workforce there is an increased need for reliable digital connectivity.



#### Government initiatives

Key initiatives by the Federal Government are expected to drive digital connectivity improvements in regional and rural areas.

- Mobile Blackspot Program: The Federal Government continues to drive mobile coverage improvement through the Mobile Blackspot program. 66 sites are addressed in the new funding round across NSW and includes projects in Lake Macquarie, Port Stephens and Cessnock.
- National Mobile Coverage Audit: This program will better identify blackspots for future investment, under the Better Connectivity Plan for Regional and Rural Australia.
- National Broadband investment: \$2.4B has been committed to nbn with the goal of connecting 1.5 million homes and businesses with Fibre to the Premises (FTTP).
- Digital inclusivity: To deliver modern and fit for purpose connectivity under the Universal Service Obligation, the Government is exploring options to deliver better communications outcomes particularly for rural and regional, and First Nations communities.



#### Emerging technologies

Technology advancements are driving industry and major telecommunications providers to introduce new solutions and connectivity services.

- Low-Earth Orbit Satellites (LeoSat) for consumer connectivity: Advancements in LeoSat technologies are being rolled out at pace and there are several LeoSat providers who are in market or trialling new services. New services currently available in market are for internet services with Starlink and there are plans to introduce voice calls, SMS and data for mobile services via LeoSat, which will benefit very remote and rural areas.
- Low-Earth Orbit Satellites (LeoSat) for backhaul: Advancements in LeoSat technologies such as laser based communications can enable the rollout of new sites *l* exchanges in remote and very remote areas at a lower cost compared to current technology options.
- Rollout of 5G: 3G and 4G sites continue to be upgraded to 5G and low-band spectrum (<1Ghz) is being re-purposed for 5G to improve coverage, offering faster and more reliable connectivity. In addition, mobile network operators are increasingly co-locating mobile sites to reduce roll out costs, adding their own antennas to lower deployment costs in regional areas.

Digitally enabled

Enhanced digital connectivity promotes economic growth by boosting productivity, fostering innovation, and enabling remote work.

- A growing remote workforce: Sydney is only a drive or train ride away from much of the DSSN Region, and the feasibility of a fast train from Sydney to Newcastle is currently being investigated. With 43 per cent of employers indicating that remote working improves productivity, and employees are increasingly working in remote and hybrid working environments.
- Smart Cities: Digital connectivity supports the development of smart cities, improving resource management, enhancing public services, and driving economic growth through intelligent urban infrastructure. For example, City of Newcastle's Smart City Strategy outlines strategies to enhance connectivity including the installation of 'Smart' poles throughout the CBD to provide free WiFi and enable other digital services if needed.

### The benefits of improved digital connectivity

A more connected region brings many economic and social benefits, especially to communities living in regional, rural and remote areas.



#### **Economic benefits**

The Hunter is the leading regional economy in Australia and is home to the highest producing manufacturing precincts for products such as coal and steel, as well as being one of the country's most productive wine regions.

- GDP uplift: Improved digital connectivity can uplift GDP in the region by building an improved working and visitor experience, driving industry and tourism growth. nbn reports that between 2023 2030, national GDP is expected to be uplifted by \$399 billion due to improved digital connectivity<sup>\*</sup>.
- Employment benefits: Tourism is the second largest source of employment across the Hunter Valley, and is expected to continue to grow. Projections indicate strong visitor growth to the region and are expected to drive the visitor economy and businesses operating in popular 'wine country' areas. nbn has estimated an additional 113,000 additional jobs will be created by nbn upgrades and improved connectivity between 2023 and 2030.
- Attracting new business: Improving digital infrastructure across the region can attract new businesses such as e-commerce, cloud service providers, co-working spaces, professional services and any business that aims to provide remote working opportunities for employees living in the DSSN region. nbn estimated that an additional 55,000 businesses are expected to be enabled by the nbn network nationally between 2023 2030.



With the population across the DSSN region projected to increase to over 1M people by 2030, pressures on the education, health and community services sectors will also increase. Reliable digital connectivity will be important for local communities and visitors.

- Improved quality of education: Educational institutions, including primary, secondary, vocational and tertiary institutions, are increasingly offering online learning content and programs. 82 per cent of nbn users have reported a positive impact on education outcomes as a result of nbn connectivity. The Hunter region is home to the University of Newcastle and the University of New England, two major tertiary institutions, as well as schools and TAFE. University of Newcastle is planning to expand to Gosford on the Central Coast, where they will open a new campus that begins welcoming students from 2025.
- Improved access to health services: The Healthcare and Social Assistance sector has the highest estimated number of industrial devices in the DSSN region, highlighting the importance of digital connectivity for the sector. Enhanced connectivity improves access to healthcare specialists via telehealth, enables faster access for care, alleviates pressure on emergency departments, and may reduce clinician travel time. The Primary Health Network for the Hunter New England and Central Coast region reported in the last financial year that over 95% of eligible general practices in the region are currently accessing the SeNT eReferral system, and the use of digital health in primary care for communities remains a high priority.
- **Community wellbeing:** With 57 per cent of the Hunter region's population experiencing socioeconomic disadvantage, digital infrastructure enables community and social services to reach rural and remote areas that are outside of urban centres such as the Greater Newcastle region. The ongoing trend towards remote work, coupled with advancements in digital connectivity, is also anticipated to significantly enhance social wellbeing.

### The risk of doing nothing

Without continued investment in telecommunications infrastructure upgrades, the DSSN region is exposed to economic, social, environment and other risks which also impact tourism and the visitor economy.

### **Economic risks**

Without addressing digital connectivity challenges, the regions may experience economic stagnation as businesses struggle to compete in a digital-centric environment.

- Inadequate internet has been identified as a significant barrier to technology adoption by businesses, particularly in the agriculture, forestry and fishing industry. The lack of robust digital infrastructure could limit the growth of industries that heavily depend on digital technologies, leading to fewer job opportunities for residents and less competitive businesses.
- Insufficient digital connectivity may deter potential investors looking for regions with advanced technological infrastructure, hindering economic growth. For example, poor mobile phone coverage in Lachlan Shire, NSW is limiting businesses in adopting technological developments that are occurring in urban areas, which is deterring investment in the area.<sup>2</sup>

#### /// Infrastructure risks

This can include challenges related to the development, maintenance, and adaptability of physical and digital infrastructure in the context of connectivity initiatives.

- It is estimated that accelerating adoption of 5G in Australia can result in \$27.2B value over 9 years.<sup>4</sup> Failure to address digital connectivity challenges may lead to a technological backlog, making it difficult to catch up with rapidly advancing technologies.
- The regions may miss out on opportunities to develop smart city initiatives that enhance efficiency, sustainability, and quality of life.

### Social and environmental risks

Inadequate digital connectivity can widen socio-economic gaps even further, as well as impacting industry's ability to remain up to date with environmental sustainability measures.

- Inadequate connectivity may contribute to social isolation, particularly among communities that rely on digital communication for social interactions. It hinders residents' access to essential services (e.g., healthcare, Centrelink, MyGov, NDIS), especially given the increasing digitisation of government services.
- Poor connectivity may also widen the educational gap, limiting access to online learning resources and opportunities for skill development. 85 per cent of educational organisations believe that poor connectivity is limiting students in developing essential skills.<sup>1</sup> In Wilcannia, NSW, residents have reported difficulty accessing home schooling and video calls due to a lack of reliable and affordable coverage<sup>3</sup>.
- Without advanced digital infrastructure, the regions may struggle to implement and monitor sustainability initiatives that rely on connected technologies. 68 per cent of business leaders agree that poor connectivity impeded their sustainability projects in 2023. Digital connectivity will also be important to enable the transition towards renewables and introduces new technology and projects.<sup>1</sup>

### Innovation risks

Risks associated with the development and adoption of new technologies and practices within a digital connectivity framework.

• Inadequate digital connectivity may impede innovation and research initiatives, hindering the regions' ability to stay competitive in knowledge-based industries. Over 83 per cent of organisations agree that poor connectivity is causing rural regions to fall behind in medical innovation.<sup>1</sup>

#### **Destination Sydney Surrounds North**

Digital Connectivity Business Case 2024 19

## 03 | Digital Connectivity Gaps for the DSSN Region



# Methodology and Summary of Key Modelling Findings

Methodology to determine current and future connectivity demand

Methodology to determine future infrastructure investment

Summary of key findings for future digital connectivity demand and new infrastructure requirements

# Methodology: Determining current and future connectivity demand

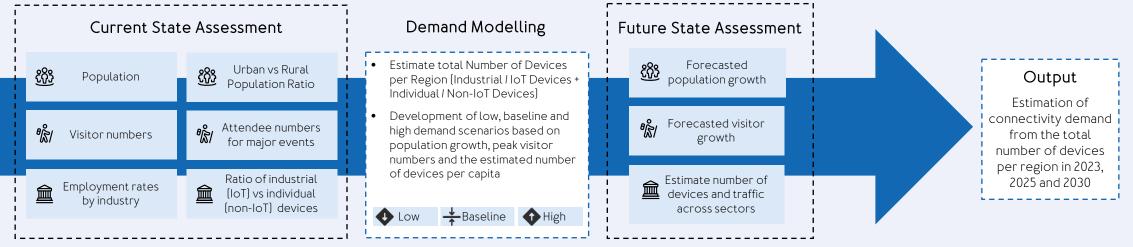
The assessment of digital connectivity demand across regions considers demographic factors to derive the number of devices connected by citizens, visitors, and businesses in 2023, and projections for 2025 and 2030.

### Overview of the steps taken as part of this assessment:

- 1. To evaluate the present and future digital connectivity demand across all regions, usage patterns among citizens, visitors, and businesses were analysed. Data on current population, anticipated growth, and distribution across rural and urban areas were sourced from ABS, NSW Electorate and Department of Agriculture, Fisheries and Forestry.
- 2. Visitor data and peak demand during selected events were gathered from Visit NSW and the Australian Tourism Data Warehouse. Information on employment across key sectors and industrial device usage was obtained from ABS and IoT Analytics.
- 3. The total number of devices per region and total connections were simulated, considering the demand from residents, visitors, and businesses. Three scenarios were developed based on the average devices per capita: Low (6.58), Baseline (9.4), and High (13.4), as per Cisco IBSG Group and Cisco Annual Internet Report.
- 4. Using these scenarios and growth estimates for population, visitors, and sectors (data from ABS, VES 2030 regional NSW forecast and IoT analytics forecast], the baseline, low, and high scenarios for the total number of connected devices for 2025 and 2030 were developed. This was then used to develop the network capacity requirements across each LGA.

#### Limitations:

- The analysis is based on publicly available data and standard industry parameters.
- The simulated calculation assumes a certain number of devices per user, regardless of urban or rural areas.



A detailed overview of the methodology, inputs and data sources is included in Appendix 2: Inputs for Demand Modelling (page 130)

# Methodology: Assessing digital connectivity supply gap and future state

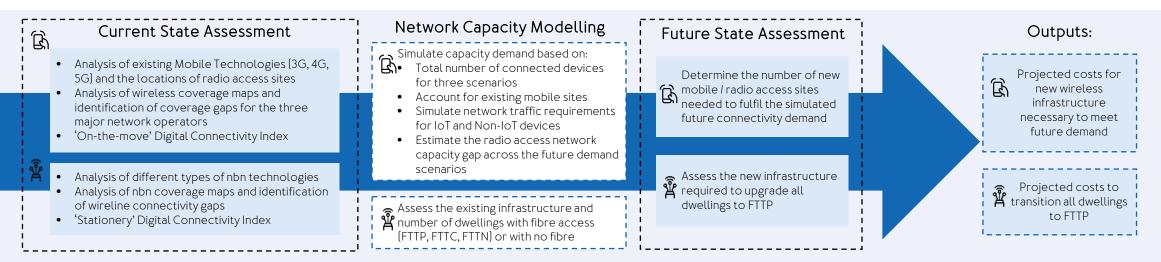
The supply capacity as provided by existing infrastructure is evaluated against future demand scenarios and gaps are identified. Subsequently, additional infrastructure required to close the supply gap and the associated cost estimates are determined.

## Overview of the steps taken as part of this assessment:

- A technology review was conducted to analyse the range of technologies utilised and the extent of coverage provided by wireless and wireline infrastructure. This encompassed a) evaluation of current mobile technologies such as 3G, 4G, 5G, and fibre connections, including assessments of dwellings equipped with FTTP, FTTC, and FTTN access, b) examination of coverage maps to identify existing gaps, sourced from ACCC Mobile Infrastructure report, network operator coverage maps and nbn service availability maps, and c) analysis of the Digital Connectivity Index from the NSW Telco Authority, which assesses the quality of digital connectivity across LGAs.
- Radio network capacity based on simulated demand is determined to demand on average and busy hour demand. This was determined using **a**] network's capacity to handle data transmissions between the radio access site and user devices, and b] network's capacity to handle the number of simultaneous devices *l* active users.
- The projected costs for wireless and wireline infrastructure incorporate capital expenditures for establishing new mobile radio access sites (e.g. monopoles and lattice towers) and standard wireline infrastructure to upgrade dwellings to FTTP.

#### Limitations:

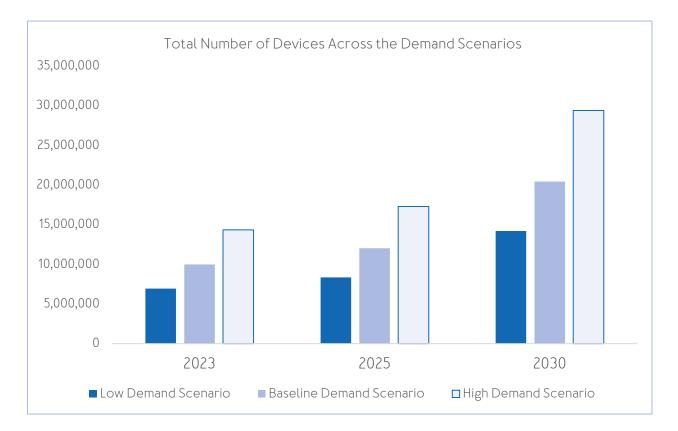
- Only fibre is included in this assessment; nbn Fixed Wireless and LeoSat upgrades are not included in the modelling.
- The CapEx estimate includes infrastructure costs and excludes construction, labour and other costs.



A detailed overview of the methodology, inputs and data sources is included in Appendix 2: Inputs for Demand Modelling (page 130)

# Key Findings: Growth in devices and future digital connectivity demand

The total number of connected devices is expected to grow by 106 per cent from 2023 to 2030, increasing from 9.9M to 20.4M devices in the Baseline Demand Scenario. This is driven by growth in population, visitors and the average number of devices per capita.



### Key insights:

- The three demand scenarios have been developed by considering the number of devices per capita, population growth, visitor growth, industrial [IoT] devices, individual [Non-IoT] devices and visitor devices.
- For the Baseline Demand Scenario, by 2030 the total population of the DSSN region is projected to increase to **1.16M**, visitor numbers to **52,861**, and the total number of devices in use by the local population and visitors to the region to **20.4M**.
- In the Baseline Demand Scenario, the total number of devices is expected to rise from 9.9 million in 2023 to 20.4 million by 2030, indicating a growth of approximately **106 per cent**.
- The number of projected devices to be in use by 2030 aligns with the projected growth in population for each LGA.
- The LGAs driving the highest connectivity demand across the DSSN region are Central Coast (34 per cent), followed by Lake Macquarie (21 per cent) and Newcastle (17 per cent).

A detailed overview of the methodology, inputs and data sources is included in Appendix 2: Inputs for Demand Modelling (page 130), and Appendix 4: Calculations for Connectivity Demand Scenarios (page 135)

# Key Findings: Digital connectivity gaps

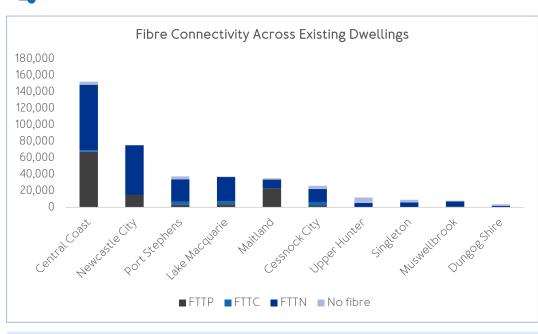
The modelling indicates that seven LGAs will have insufficient wireless network capacity in 2030 for the Baseline Demand Scenario. For wirelines connectivity, the majority of dwellings currently only have access to legacy FTTC/FTTN nbn services.

Wireless network capacity projection on existing the infrastructure based on 2030 demand scenarios

| •   | Low<br>Demand<br>Scenario  | 上 De                      | seline<br>emand<br>enario | High<br>Demand<br>Scenario |
|---|----------------------------|---------------------------|---------------------------|----------------------------|
| Central Coast   | •                          | •                         |                           | •                          |
| Cessnock City   |                            | •                         |                           | •                          |
| Dungog Shire  |                            | •                         |                           | •                          |
| Lake Macquarie  |                            | ٠                         |                           | •                          |
| Maitland  |                            | •                         |                           | •                          |
| Muswellbrook  |                            | •                         |                           | •                          |
| Newcastle City  |                            | •                         |                           | •                          |
| Port Stephens   |                            | •                         |                           | •                          |
| Singleton   |                            | ۲                         |                           | •                          |
| Upper Hunter  |                            | ٠                         |                           | •                          |
| Existing network capacity:<br>Meets the<br>estimated demand | May experie<br>during peak | ence congestion<br>demand |                           | not support<br>ated demand |

- None of the LGAs in the DSSN region can meet the High Demand Scenario connectivity needs in 2030 based on the existing infrastructure.
- Only Muswellbrook, Singleton and Upper Hunter have adequate infrastructure in place to meet the projected Baseline Demand Scenario wireless connectivity needs in 2030.

Wireline connectivity technologies in 2023



- Maitland and Central Coast LGAs have the highest proportion of households with FTTP access, with 66 per cent and 44 per cent respectively.
- Singleton and Dungog Shire regions have limited FTTP connectivity (1 per cent of dwellings).
- Upper Hunter and Dungog Shire regions have the highest proportion of households with no fibre access, at 55 per cent and 52 per cent respectively.
- Dwellings with no fibre have access to fixed wireless and LeoSat nbn services.

# Key Findings: Future infrastructure requirements to meet digital connectivity demand

108 new radio sites are projected to be required across the DSSN region by 2030 to meet future wireless demand in the Baseline Demand Scenario, and almost 71% of existing dwellings are candidates for wireline infrastructure upgrades to FTTP.

Additional Radio Sites / Mobile Base Stations that are required by 2030 for each LGA to fulfil future demand scenarios

| Local Government<br>Area | Low<br>Demand<br>Scenario | ↓ Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |
|--------------------------|---------------------------|----------------------------------|----------------------------|
| Central Coast            | 0                         | 11                               | 99                         |
| Cessnock City            | 0                         | 8                                | 29                         |
| Dungog Shire             | 0                         | 2                                | 5                          |
| Lake Macquarie           | 0                         | 39                               | 99                         |
| Maitland                 | 2                         | 19                               | 45                         |
| Muswellbrook             | 0                         | 0                                | 2                          |
| Newcastle City           | 0                         | 27                               | 82                         |
| Port Stephens            | 0                         | 2                                | 31                         |
| Singleton                | 0                         | 0                                | 3                          |
| Upper Hunter             | 0                         | 0                                | 1                          |
| DSSN Region              | 2                         | 108                              | 396                        |

• In the high-growth scenario, the regions of Lake Macquarie, Central Coast, and Newcastle demonstrate the highest need for additional radio access sites, driven by escalating demand within the area.

• Conversely, the Upper Hunter, Muswellbrook, and Singleton regions exhibit a comparatively lower demand, necessitating fewer additional sites by the year 2030.

# Total number of dwellings across the DSSN region that require upgrades to achieve 100% FTTP connectivity

| Local<br>Government<br>Area | Total Private<br>Dwellings | FTTC to FTTP<br>transition | FTTN to FTTP<br>transition | No fibre to<br>FTTN |
|-----------------------------|----------------------------|----------------------------|----------------------------|---------------------|
| Central Coast               | 152,699                    | 1.3%                       | 52.0%                      | 2.4%                |
| Cessnock City               | 26,304                     | 16.3%                      | 59.7%                      | 14.8%               |
| Dungog Shire                | 3,905                      | 0.0%                       | 47.7%                      | 52.3%               |
| Lake Macquarie              | 37,464                     | 10.2%                      | 78.3%                      | 1.1%                |
| Maitland                    | 35,343                     | 0.0%                       | 29.8%                      | 4.1%                |
| Muswellbrook                | 8,193                      | 0.6%                       | 77.3%                      | 10.5%               |
| Newcastle City              | 75,771                     | 0.0%                       | 79.5%                      | 0.4%                |
| Port Stephens               | 37,730                     | 9.8%                       | 71.8%                      | 9.3%                |
| Singleton                   | 9,348                      | 0.0%                       | 63.8%                      | 35.5%               |
| Upper Hunter                | 12,168                     | 0.0%                       | 40.3%                      | 55.3%               |
| DSSN Region                 | 398,925                    | 3.5%                       | 60.5%                      | 6.6%                |

- Up to 60% of all dwellings require a transition from FTTN to FTTP in the region.
- Singleton, Muswellbrook, Dungog Shire and Upper Hunter regions has a substantial number of dwellings which require transition to FTTP.

# Key Findings: Future telecommunications infrastructure investment

To address current connectivity gaps and future demand in the Baseline Demand Scenario by 2030, an estimated capital expenditure of \$46.8M to \$60.6M in wireless infrastructure will be required and \$358.1M to upgrade all dwellings to FTTP.

|                      | 🖕 Wireline investme |                        |                           |                         |                                       |
|----------------------|---------------------|------------------------|---------------------------|-------------------------|---------------------------------------|
| ocal Government Area |                     | Low Demand<br>Scenario | ↓Baseline Demand↑Scenario | High Demand<br>Scenario | Upgrade existing<br>dwellings to FTTP |
| entral Coast         |                     | \$0                    | \$4.2M -\$6.4M            | \$38.6M -\$58.5M        | \$114.0M                              |
| essnock              |                     | \$0                    | \$3,3M -\$4.6M            | \$12.8M -\$17.6         | \$28.0M                               |
| ungog                | -                   | \$0                    | \$0.8M -\$1.1M            | \$2.3M -\$3.2M          | \$2.6M                                |
| ake Macquarie        | -                   | \$0                    | \$16.0M-\$22.7M           | \$32.8M -\$57.4M        | \$46.4M                               |
| aitland              | -                   | \$0.9M -\$1.0M         | \$9.1M -\$10.4M           | \$18.7M -\$24.2M        | \$14.8M                               |
| Jswellbrook          | -                   | \$0                    | \$0                       | \$0.8M-\$1.2M           | \$8.9M                                |
| ewcastle             | -                   | \$0                    | \$10.5M -\$16M            | \$25.4M -\$48.7M        | \$84.4M                               |
| ort Stephens         | -                   | \$0                    | \$0.8M -\$1.1M            | \$14.8M -\$17.8M        | \$43.1M                               |
| ngleton              |                     | \$0                    | \$0                       | \$1.5M -\$2.0M          | \$8.3M                                |
| pper Hunter          | -                   | \$0                    | \$0                       | \$0.6M-\$0.8M           | \$7.6M                                |
| SSN Region           | →                   | \$0.9M -\$1.0M         | \$46.8M -\$60.6M          | \$158.1M -\$221.6M      | \$358.1M                              |

• Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes costs such as construction, labour or other costs.

• A detailed overview of the approach and assumptions used for infrastructure investment estimates is included in Appendix 5 (page 139) and Appendix 6 (page 144). For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024.



Local Government Areas Current Infrastructure, Gaps and Options for Investment

| 29 |
|----|
| 35 |
| 41 |
| 47 |
| 54 |
| 59 |
| 65 |
| 71 |
| 77 |
| 83 |
|    |

# **Central Coast**

LGA overview

Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand



# LGA Overview: Central Coast

With the anticipated growth in population, visitation and economic activity in Central Coast, the total number of projected connections is expected to double to over 6.6M from 2023 to 2030 in the Baseline Demand Scenario, driving up demand.

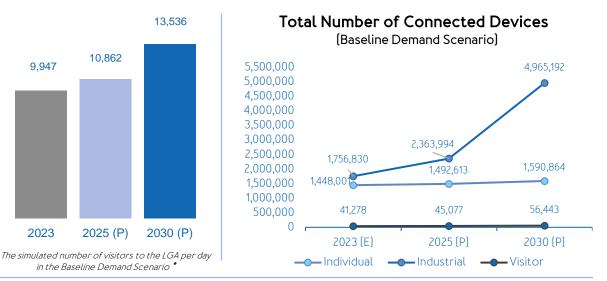
9.947



#### Daily Visitors to the Area (Baseline Demand Scenario)

Annual Central Coast highlights include Flavours by the Sea in Terrigal held in March, ChromeFest in The Entrance held in October with over 50.000 visitors, and New Year's Eve fireworks.

The region has 41 beaches along its 80km coastline, great walks in Bouddi National Park, and popular coastal towns such as Terrigal and The Entrance.



#### Population 390.743 366.611 355,654 98.8% 1.2% Urban Rural 2025 (P) 2023 (E) 2030 (P)

# Key Insights:

2023

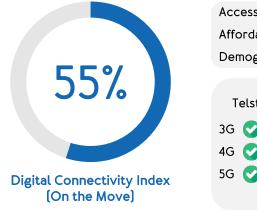
- Central Coast is the most populated and most visited LGA in the DSSN region. As a popular tourist area during the Summer holiday season, some towns may need additional resources to deal with peak connectivity demands.
- A Strategy for Economic Growth has been developed by the Greater Cities Commission in partnership with Central Coast Council, defining the regions priorities which include innovation and delivering a high-speed internet network. Enhancing local infrastructure will increase efficiency, connectivity, and capacity, allowing further innovation and developments.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to augment the overall number of device connections in the region to over 6.M by 2030. The University of Newcastle has plans to build a new campus in Gosford, which will also increase the student population and digital connectivity demand.

#### **Destination Sydney Surrounds North**

Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

# **Telecommunications Infrastructure Review: Central Coast**

Central Coast has an average 'on the move' digital connectivity index with widespread 3G/4G coverage and 5G services in densely populated areas. The 'stationary' digital connectivity index is above average with fibre available in most urban areas.



| Access        |     | 83         |    |    |     |  |
|---------------|-----|------------|----|----|-----|--|
| Affordability | /   | 86         |    |    |     |  |
| Demograph     | ics | 59         |    |    | 00  |  |
|               |     |            |    |    |     |  |
| Telstra       | (   | Optu       | IS |    | TPG |  |
| 3G 🕑          | 3G  | $\bigcirc$ |    | 3G | 0   |  |
| 4G 📀          | 4G  | $\bigcirc$ |    | 4G | 0   |  |
| 5G 📀          | 5G  | $\bigcirc$ |    | 5G | 0   |  |
|               |     |            |    |    |     |  |

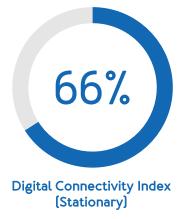
#### Key Insights:

- High Digital Connectivity Index, reflected by complete 3G and 4G coverage in residential areas.
- Average Download Speed of 76.06 Mbps and Upload Speed of 7.35 Mbps.
- Presence of 5G in major suburbs. Connectivity gaps in 5G observed in suburbs such as Wamberal and Matcham.
- Remote area of Dharug National Park lacks any site infrastructure, resulting in no coverage.





The map above shows the current 4G and 5G coverage by the main network providers (Telstra, Optus, and TPG)



| Access        | 96 | $\bullet \bullet \bullet \bullet \bullet$   |
|---------------|----|---|
| Affordability | 90 | $\bullet \bullet \bullet \bullet \bullet$   |
| Demographics  | 59 | $\bullet \bullet \bullet \circ \circ \circ$ |
|               |    |   |

Fibre to the Premises Fibre to the Building Fibre to the Curb Fibre to the Node Fixed Wireless Satellite

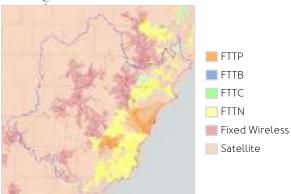
000

 $\bigcirc$ 

#### Key Insights:

- Access via Fibre to the Premises (FTTP) is available for the Gosford and The Entrance regions.
- Fibre to the Node (FTTN) is provided for the remaining densely populated areas.
- Rural areas with some population density, such as Mangrove or Somersby, have access via fixed wireless.
- The remaining very remote areas have access via satellite.

# nbn 💿 Current nbn Services



31

# Wireless Connectivity Gaps: Central Coast

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Central Coast demand scenarios, the existing radio access infrastructure will not be able to meet future wireless connectivity needs in the Baseline Demand Scenario in 2030 and the High Demand Scenario in 2025.



# Current Number of Radio Access Sites: 265

4G co-located with 5G: 98 | Urban Sites: 165 | Rural Sites: 2

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|   |                   | Low Demand<br>Scenario | Baseline Demand<br><u>↓</u> Scenario | High Demand<br>Scenario |
|---|-------------------|------------------------|--------------------------------------|-------------------------|
| 2023 (E)                                    | Connected devices | 2,315,222              | 3,321,220                            | 4,754,122               |
| Network capacity                            | • • •             |                        |                                      |                         |
| 2025 (P) Connected devices Network capacity | 2,788,162         | 4,002,749              | 5,737,456                            |                         |
|   | • • •             | • • •                  | • • •                                |                         |
| 2030 (P)                                    | Connected devices | 4,750,299              | 6,824,775                            | 9,792,225               |
|   | Network capacity  | • • •                  | •••                                  | •••                     |

(P) is for Projected Growth (E) is for Estimated

# Key insights:

- The existing infrastructure will cater for mobile connectivity demand in the Low demand scenario. No additional mobile towers are required.
- In the Baseline demand scenario, the existing infrastructure is projected to be sufficient through to 2025, however, by 2030 it is projected that it will not be able to meet future demand for number of connections. Therefore, additional mobile sites will need to be installed by 2030 to cater for future demand.
- In the High demand scenario, network capacity is challenged from 2023 and insufficient from 2025. Therefore, new mobile sites will need to be installed starting from 2025 onwards to meet future demand.

## Key for network capacity:

- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

• • • • Existing network capacity does not support estimated demand

# Wireline Connectivity Gaps: Central Coast

In 2023, 97.6 per cent of dwellings in Central Coast had fibre access, however, only 44.3 per cent had access to FTTP which represents the ideal fibre connection to fulfil future demand. Therefore, the other 55.7 per cent of dwellings may experience connectivity challenges with access limited to FTTC or FTTN in urban areas and fixed wireless or satellite in remote areas.

Total private dwellings\*: 152,699

There were 152,699 private dwellings in the Central Coast LGA, 97.6% of which are estimated to have had fibre access. This access consisted of 44.3% FTTP, the ideal fibre connection for digital connectivity. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access



1.3% (1,994 Dwellings)

44.3% (67,578 Dwellings)

Fibre to the Premises (FTTP):

Fibre to the Node (FTTN): 52% (79,448 Dwellings)

**Fixed Wireless or Satellite:** 2.4% [3,679 Dwellings]

\* 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

## Key insights:

- 55.7% of households in Central Coast do not have access to FTTP services and therefore may experience digital connectivity challenges such as limited download speeds or high latency.
- 53.3% of dwellings have access to FTTC or FTTN services, for which the last mile fibre roll out is feasible to the dwelling from the curb or the node.
- 2.4% of households on the Central Coast had no fibre access in 2023 (1,944 dwellings in total), so they are currently reliant on nbn fixed wireless or satellite services.
- In order to provide FTTP to all dwellings in the Central Coast, additional wireline infrastructure is required.

### Top three suburbs with no fibre access:

- Jilliby: 531 dwellings
- Somersby: 387 dwellings
- Mangrove Mountain: 280 dwellings

# Infrastructure Requirements to meet Future Demand: Central Coast

In the baseline demand scenario, an estimated CapEx<sup>\*</sup> investment of \$4.2M - \$6.4M is required to build 11 new radio access sites to fulfil future wireless connectivity demand and \$114M to upgrade existing dwellings on FTTC and FTTN to FTTP.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | → Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |
|--|---------------------------|----------------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 11                               | 99                         |
| Major City Sites<br>(co-located)                             | 0                         | 11 (5)                           | 98 [43]                    |
| Inner Regional Area Sites<br>(co-located)                    | 0                         | 0                                | 1                          |
| CapEx Investment Estimate*                                   | \$0                       | \$4.2M - \$6.4M                  | \$38.6M - \$58.5M          |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location *I* distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 1,994               | \$2.8M               |
| FTTN to FTTP             | 79,448              | \$111.2M             |
| CapEx Investment Estimat | e*                  | \$114M               |

Capital Expenditure [CapEx] is the estimated cost of infrastructure [direct material costs]. The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider (RSP). A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

# Cessnock

LGA overview

Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand



# LGA Overview: Cessnock

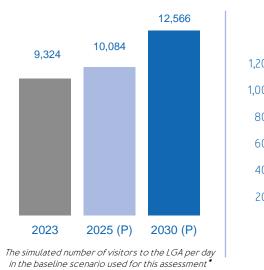
Over 1.3M connected devices are projected in Cessnock by 2030 in the Baseline Demand Scenario and with 1M visitors drawn to the region annually, demand for connectivity will continue to increase.

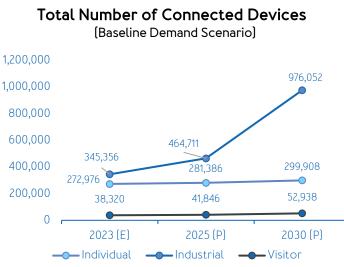


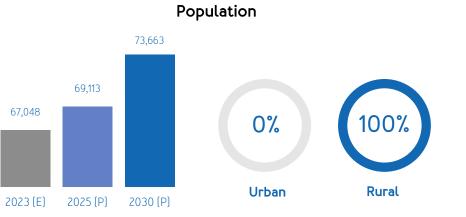
#### Daily Visitors to the Area (Baseline Demand Scenario)

The vineyards in Pokolbin and Lovedale are at the heart of Australia's oldest wine region.

Major draws for tourists include music events at Bimbadgen and Hope Estate, and the Lovedale Long Lunch, a food and wine highlight every May. The Kurri Kurri Nostalgia Fest brings over 30,000 visitors for three days of vintage charm every March.







# Key Insights:

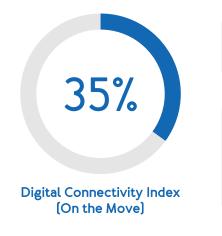
- Cessnock is considered completely rural. Over 1M visitors are drawn to the region annually, mostly by events held in the wine region.
- The highest employment sector in the region is Healthcare and Social Assistance. Increasing trends of telehealth, sensors, and IoT devices will continue to increase the device demand and the required level of digital connectivity in the region.
- Cessnock City Council has identified 54 black spots across the LGA, with constraints in mobile phone coverage and capacity restricting the growth of the visitor economy. During peak visitation periods in Wine Country, EFTPOS transactions can be affected by the current limited capacity.
- Anticipated growth in population, increased visitation, and the expansion of various industries is expected to augment the overall number of connections in the region to over 1.2M by the year 2030.

#### Destination Sydney Surrounds North

• Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

# **Telecommunications Infrastructure Review: Cessnock**

Cessnock has below average 'on the move' and 'stationary' digital connectivity, with limited 5G coverage and FTTP accessibility limited to a small part of Cessnock City.



| Access        |     | //   |   |    | $\bigcirc$ |
|---------------|-----|------|---|----|------------|
| Affordability | /   | 85   |   |    |            |
| Demograph     | ics | 36   |   |    | 00         |
|               |     |      |   |    |            |
| Telstra       | C   | Optu | s |    | TPG        |
| 3G 🕑          | 3G  | Ø    |   | 3G | <b>O</b>   |
| 4G 📀          | 4G  | Ø    |   | 4G | 0          |
| 5G 📀          | 5G  | ×    |   | 5G | <b>O</b>   |
|               |     |      |   |    |            |

Ø

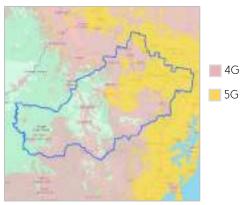
Ø

Õ

#### Key Insights:

- Complete 3G and 4G coverage in inhabited and industrial zones of the region.
- Coverage gaps identified Pokolbin State Forest and Yengo National Park.
- Digital Connectivity Index is below average. This is attributed not to access issues but to the demographic characteristics of the region.
- Presence of 5G coverage in the central part of Cessnock.





Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

# 43% Digital Connectivity Index

| Access                               | 96 |       |
|--------------------------------------|----|-------|
| Affordability                        | 90 |       |
| Demographics                         | 59 |       |
| Fibre to the Pre<br>Fibre to the Bui |    | <br>0 |

Fibre to the Curb

Fibre to the Node

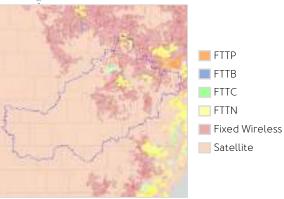
Fixed Wireless

Satellite

#### Key Insights:

- Fibre to the Premises is significantly limited throughout the entire region, available only for a small part of Cessnock City.
- Access via Fibre to the Node is available for the remaining residential areas.
- Due to the rural nature of the Cessnock region, remote areas with occasional housing have access via Fixed Wireless.

nbn @ Current nbn Services



(Stationary)

# Wireless Connectivity Gaps: Cessnock

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Cessnock demand scenarios, the existing radio access infrastructure will not be able to meet future wireless connectivity needs in the baseline scenario in 2030 and the high scenario from 2023.



# Current Number of Radio Access Sites: 59

4G co-located with 5G: 17 | Urban Sites: 0 | Rural Sites: 42

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>↓ Scenario | High Demand<br>Scenario |
|-----------------|-------------------|------------------------|-------------------------------|-------------------------|
| 2023 (E)        | Connected devices | 450,889                | 656,652                       | 954,996                 |
| 2023 (E)        | Network capacity  | • • •                  | •••                           |                         |
| <b>2025</b> (P) | Connected devices | 541,375                | 787,943                       | 1,145,780               |
|                 | Network capacity  | •••                    | • • •                         | •••                     |
| <b>2030</b> (P) | Connected devices | 915,154                | 1,328,358                     | 1,925,977               |
| 2030 (P)        | Network capacity  | •••                    | •••                           |                         |

(P) is for Projected Growth (E) is for Estimated

# Key insights:

- The existing infrastructure will cater for mobile connectivity demand in the low demand scenario. No additional mobile towers are required.
- In the Baseline demand scenario, the existing infrastructure is projected to be challenged in 2025 and by 2030 it will not be able to meet future demand for connectivity. Therefore, additional mobile sites are required from 2025 onwards to cater for this future demand.
- In the high demand scenario, network capacity does not support estimated demand from 2023 and beyond. Therefore, new mobile sites will need to be installed immediately to meet both current and future demand.

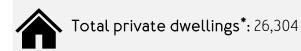
### Key for network capacity:

- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

• • • • Existing network capacity does not support estimated demand

# Wireline Connectivity Gaps: Cessnock

In 2023, 85.2 per cent of dwellings in Cessnock had fibre access, with 76 per cent having access to FTTC/FTTN, representing the least ideal fibre connection for future demand. Only 9 per cent of dwellings had access to FTTP, the fastest and most reliable connection available.



There were 26,304 private dwellings in the Cessnock LGA, 85.23 per cent of which are estimated to have had fibre access. This access consisted of 60% FTTN, the least ideal fibre connection for digital connectivity. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access

**Destination Sydney Surrounds North** 



Fibre to the Premises (FTTP): 9% (2,411 Dwellings)



Fibre to the Curb (FTTC): 16% (4,286 Dwellings)

Fibre to the Node (FTTN): 60% (15,693 Dwellings)

Fixed Wireless or Satellite: 15% (3,884 Dwellings)

\* 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

### Key insights:

- 91 per cent of households in Cessnock do not have access to FTTP services and therefore may experience digital connectivity challenges such as limited download speeds or high latency.
- 76 per cent of dwellings have access to FTTC or FTTN services, for which the "last mile" fibre roll out is feasible to the dwelling from the curb or the node.
- 15 per cent of households in Cessnock had no fibre access in 2023 (3,884 dwellings in total), so they are currently reliant on nbn fixed wireless or satellite services
- Only 9 per cent of dwellings in Cessnock have access to FTTP, indicating major fibre rollout or fixed wireless upgrades would be required.

### Top three suburbs with no fibre access:

- Ellalong: 492 dwellings
- Millfield: 492 dwellings
- Mulbring: 255 dwellings

# Infrastructure Requirements to meet Future Demand: Cessnock

In the baseline demand scenario, an estimated CapEx<sup>\*</sup> investment of \$3.3M - \$4.6M is required to build 8 new radio access sites to fulfil future wireless connectivity demand and \$28M to upgrade existing dwellings to FTTP from FTTC and FTTN.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | ↓Baseline↑DemandScenario | High<br>Demand<br>Scenario |
|--|---------------------------|--------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 8                        | 29                         |
| Major City Sites<br>(co-located)                             | 0                         | 0 (0)                    | 0 (0)                      |
| Inner Regional Area Sites<br>(co-located)                    | 0                         | 8 [4]                    | 29 (13)                    |
| CapEx Investment Estimate*                                   | \$0                       | \$3.3M - \$4.6M          | \$12.7 - \$17.6M           |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 4,286               | \$6.0M               |
| FTTN to FTTP             | 15,693              | \$22.0M              |
| CapEx Investment Estimat | \$28.0M             |                      |

• Capital Expenditure [CapEx] is the estimated cost of infrastructure [direct material costs]. The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider [RSP]. A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

# Dungog

LGA overview

Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand



# LGA Overview: Dungog

Despite holding the smallest population in the DSSN region, Dungog is projected to have almost 200K connections in 2030, with growing demand for IoT in industries like Agriculture and mining driving increased connectivity requirements.

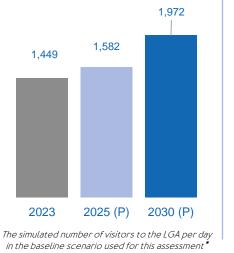


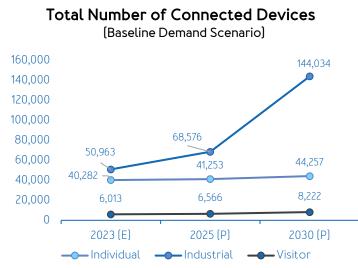
**Destination Sydney Surrounds North** 

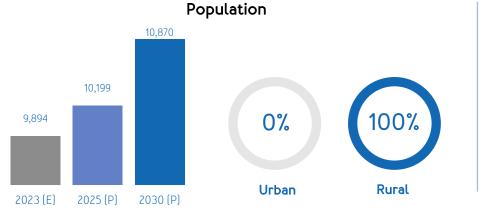
#### Daily Visitors to the Area (Baseline Demand Scenario)

Dungog is known for its country charm and nature, featuring the Barrington Tops National Park and the Williams River.

Visitors frequent the region for extensive bike trails, camping adventures, the annual Dungog Show, and the popular Dungog Rodeo held in April with over 6,000 attendees in 2023.







# Key Insights:

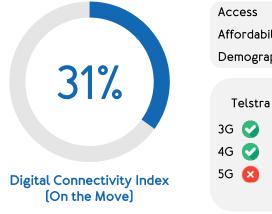
- Dungog has the smallest population of all LGAs in the DSSN region and is completely rural. The main draw for the region is outdoor activities including camping, with events held occasionally, drawing many visitors to the region annually.
- The highest employment sector for the region is Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas. Increasing usage of sensors, remote monitoring devices, and other IoT devices will continue to drive demand for digital connectivity in the region.
- Improving infrastructure in the Dungog LGA will provide new opportunities and enable growth for businesses in the area. Opportunities include improving information delivery, marketing, and promotion. Improved digital connectivity will enable digital technologies to be used to showcase the Shire's history.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to drive the number of connections in the region to almost 200K by the year 2030.

Digital Connectivity Business Case 2024 42

• Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

# **Telecommunications Infrastructure Review: Dungog**

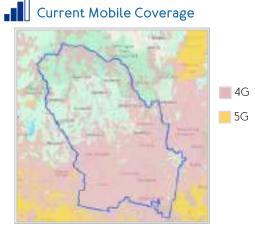
The Dungog region has no access to 5G coverage and experiences connectivity gaps amongst its highly rural areas. Fibre connection is restricted to FTTN in the central area and Clarence Town, with remaining areas accessing fixed wireless.



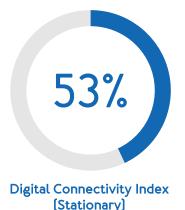
| Access        |     | 49         |   |    | $\bigcirc \bigcirc$ |  |
|---------------|-----|------------|---|----|---------------------|--|
| Affordability | у   | 81         |   |    |                     |  |
| Demograph     | ics | 59         |   |    | 00                  |  |
|               |     |            |   |    |                     |  |
| Telstra       | (   | Optu       | s |    | TPG                 |  |
| 3G 🕜          | 3G  | $\bigcirc$ |   | 3G | ×                   |  |
| 4G 📀          | 4G  | $\bigcirc$ |   | 4G | ×                   |  |
| 5G 🙁          | 5G  | ×          |   | 5G | ×                   |  |
|               |     |            |   |    |                     |  |

#### Key Insights:

- TPG has not deployed any radio sites in the region.
- No 5G coverage is available.
- Majority of residential areas are covered, although there may be some connectivity gaps in the northern part of the region, which is highly rural.



*Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)* 



| Access                               | 76 |   |               |
|--------------------------------------|----|---|---------------|
| Affordability                        | 88 |   |               |
| Demographics                         | 59 |   | $\circ \circ$ |
| Fibre to the Pre<br>Fibre to the Bui |    | - | ×             |

Fibre to the Curb

Fibre to the Node

Fixed Wireless

Satellite

 $\otimes$ 

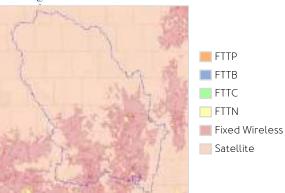
Õ

Õ

Key Insights:

- In terms of fibre, only Fibre to the Node is available for the central area of Dungog and the residential area of Clarence Town.
- The remaining areas with housing have access via Fixed Wireless.
- Satellite access is provided for remote areas.

# nbn @Current nbn Services



# Wireless Connectivity Gaps: Dungog

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Dungog demand scenarios, the existing radio access infrastructure will not be able to meet connectivity needs in the baseline demand scenario in 2030 and the high demand scenario from 2023.



# Current Number of Radio Access Sites: 13

4G co-located with 5G: 0 | Urban Sites: 0 | Rural Sites: 13

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br><u>↓</u> Scenario | High Demand |
|-----------------|-------------------|------------------------|--------------------------------------|-------------|
| 2023 (E)        | Connected devices | 66,678                 | 97,259                               | 141,503     |
| 2023 (L)        | Network capacity  | • • •                  | • • •                                |             |
| <b>2025</b> (P) | Connected devices | 80,044                 | 116,666                              | 169,710     |
|                 | Network capacity  | • • •                  | • • •                                | •••         |
| <b>2030</b> (P) | Connected devices | 135,240                | 196,513                              | 284,996     |
| 2030 (P)        | Network capacity  | • • •                  | •••                                  | •••         |

(P) is for Projected Growth (E) is for Estimated

# Key insights:

- The existing infrastructure will cater for mobile connectivity demand in the low demand scenario. No additional mobile towers are required.
- In the baseline demand scenario, the existing infrastructure is projected to be sufficient for 2023. However, by 2025 network capacity will be challenged and by 2030 will be inadequate for estimated demand. Therefore, additional mobile sites will need to be installed by 2025 to cater for future demand.
- In the high demand scenario, network capacity is insufficient from 2023 onwards. Therefore, new mobile sites will need to be installed in 2023 onwards to meet future demand.

### Key for network capacity:

- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

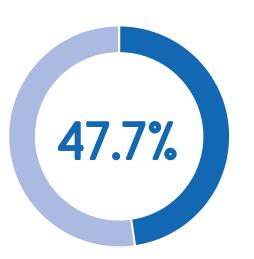
• • • • Existing network capacity does not support estimated demand

# Wireline Connectivity Gaps: Dungog

In 2023, only 47.7 per cent of dwellings in Dungog had access to a fibre connection and with only FTTN provided to these dwellings. The remaining 52.3 per cent or 2,042 dwellings are serviced by a fixed wireless or a satellite connection.

# Total private dwellings\*: 3,905

There were 3,905 private dwellings in the Dungog LGA, 47.71 per cent of which are estimated to have had fibre access. This access consisted of 47.71 per cent FTTN, the least ideal fibre connection for digital connectivity. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access

Destination Sydney Surrounds North



Fibre to the Curb (FTTC): 0% (0 Dwellings)

Fibre to the Node (FTTN): 47.71% (1,863 Dwellings)

**Fixed Wireless or Satellite:** 52.29% (2,042 Dwellings)

• 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

### Key insights:

- The only fibre connection available in the Dungog region is FTTN, the least ideal fibre connection for connectivity available to users.
- Due to the rural nature of the Dungog region the majority of dwellings are serviced by fixed wireless or satellite, which may result in reduced connectivity in comparison to fibre alternatives.
- FTTN is only available in the centre of Dungog and Clarence Town.
- In order to provide FTTP to all dwellings in the Dungog, additional wireline infrastructure is required across the whole region, with a large proportion of dwellings currently serviced by fixed wireless or satellite connections.

### Top three suburbs with no fibre access:

- Paterson: 374 dwellings
- East Gresford: 159 dwellings
- Martins Creek: 149 dwellings

# Infrastructure Requirements to meet Future Demand: Dungog

In the baseline demand scenario, an estimated CapEx<sup>\*</sup> investment of \$836K - \$1.1M is required to build 2 new radio access sites to fulfil future wireless connectivity demand and \$2.6M to upgrade existing dwellings from FTTN to FTTP.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | ↓Baseline↑DemandScenario | High<br>Demand<br>Scenario |
|--|---------------------------|--------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 2                        | 5                          |
| Major City Sites<br>(co-located)                             | 0                         | 0 (0)                    | 0 (0)                      |
| Inner Regional Area Sites<br>(co-located)                    | 0                         | 2 [1]                    | 5 (2)                      |
| CapEx Investment Estimate*                                   | \$0                       | \$836K - \$1.1M          | \$2.3 - \$3.1M             |



### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 0                   | \$0K                 |
| FTTN to FTTP             | 1,863               | \$2.6M               |
| CapEx Investment Estimat | \$2.6M              |                      |

• Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider (RSP). A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

# Lake Macquarie

LGA overview

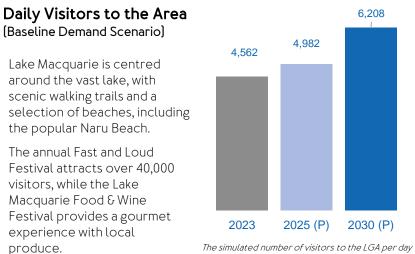
Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand

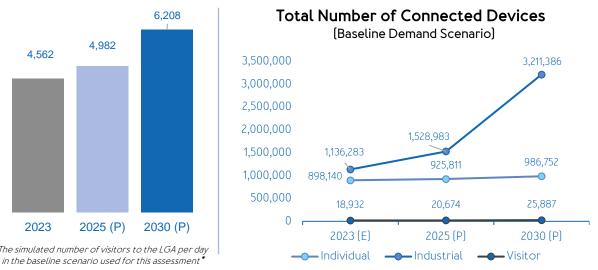


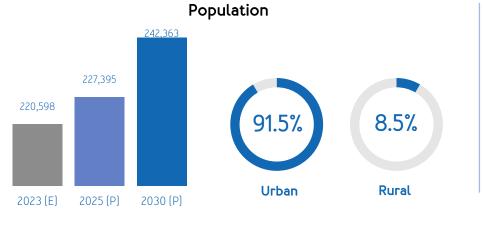
# LGA Overview: Lake Macquarie

Anticipated growth in population and increased demand for IoT devices across the Lake Macquarie, is projected to drive over 4M connected devices by 2030 driving the need for greater digital connectivity for the region.









## **Key Insights:**

- Lake Macquarie is the second most populated and fourth most visited LGA in the DSSN region. The region is mostly urban. Events and nature in the region draw over 1.3M visitors annually.
- The highest employment sector in the region is Healthcare and Social Assistance. Increasing trends of telehealth, sensors, and IoT devices will continue to increase the device demand and the required level of digital connectivity in the region.
- Lake Macquarie City Council is continuing to invest in smart cities initiatives such as the community IoT network, and city insights sensor program. The council is continuing to run programs and promote opportunities to educate residents about digital technologies, which will increase the demographic factor for the Digital Connectivity Index.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to augment the overall number of connections in the region to over 4M by the year 2030.

#### **Destination Sydney Surrounds North**

Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

# Telecommunications Infrastructure Review: Lake Macquarie

Lake Macquarie has above average digital connectivity for both 'On the Move' and 'Stationary'. Extensive 5G coverage is provided in population and industry dense areas, with a mix of FTTP, FTTN and fixed wireless/satellite services the region.

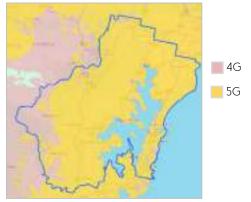


| Access        |     | 86         |    |    |          |
|---------------|-----|------------|----|----|----------|
| Affordability | /   | 87         |    |    |          |
| Demograph     | ics | 60         |    |    | 00       |
|               |     |            |    |    |          |
| Telstra       | Ċ   | Opti       | IS |    | TPG      |
| 3G 🕑          | 3G  | Ø          |    | 3G | <b>O</b> |
| 4G 🕑          | 4G  | $\bigcirc$ |    | 4G | 0        |
| 5G 📀          | 5G  | $\bigcirc$ |    | 5G | 0        |
|               |     |            |    |    |          |

#### Key Insights:

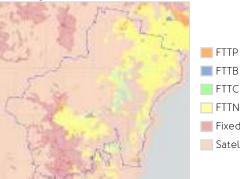
- 3G and 4G connectivity available throughout the entire region.
- A high Digital Connectivity Index, ensuring robust access.
- Well-developed 5G infrastructure in areas with high population density and associated industry.



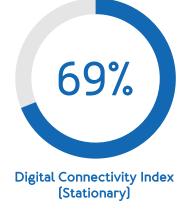


Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

# nbn © Current nbn Services



FTTP FTTB FTTC FTTN Fixed Wireless Satellite



| Destination | Sydney | Surrounds | North |
|-------------|--------|-----------|-------|
|             | -,,    |           |       |

| Access        | 97 |  |
|---------------|----|--|
| Affordability | 91 |  |
| Demographics  | 60 |  |
|               |    |  |

Fibre to the Premises Fibre to the Building Fibre to the Curb Fibre to the Node Fixed Wireless Satellite

 $\bigcirc$ 

**S** 

Ø

Ø

#### Key Insights:

- Access via Fibre to the Premises is available only in certain residential areas of West Wall and North Cooranbong.
- Access via Fibre to the Node is provided for the area around the lake, where the most densely populated part of the region is located.
- Remote areas of the region have access via Fixed Wireless and satellite.

# Wireless Connectivity Gaps: Lake Macquarie

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Lake Macquarie demand scenarios, the existing radio access infrastructure does not meet wireless connectivity needs in the baseline demand scenario in 2030 or the high demand scenario from 2023 onwards.



# Current Number of Radio Access Sites: 111

4G co-located with 5G: 68 | Urban Sites: 39 | Rural Sites: 4

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>➡ Scenario | High Demand |
|-----------------|-------------------|------------------------|-------------------------------|-------------|
| 2023 (E)        | Connected devices | 1,432,930              | 2,053,355                     | 2,936,115   |
| 2023 (L)        | Network capacity  | • • •                  | •••                           | •••         |
| <b>2025</b> (P) | Connected devices | 1,725,990              | 2,475,467                     | 3,544,872   |
|                 | Network capacity  | •••                    | • • •                         | •••         |
| <b>2030</b> (P) | Connected devices | 2,942,192              | 4,224,025                     | 6,056,480   |
|                 | Network capacity  | • • •                  | •••                           | •••         |

(P) is for Projected Growth (E) is for Estimated

# Key insights:

- The existing infrastructure caters for mobile connectivity demand in the low demand scenario until 2030, where it may experience potential congestion.
- In the baseline demand scenario, the existing infrastructure will begin to be challenged and by 2030 it is projected that it will not be able to meet future demand for number of connections. Therefore, additional mobile sites will need to be installed by potentiallyy 2025 to cater for future demand.
- In the high demand scenario, network capacity does not support demand currently. Therefore, new mobile sites will need to be installed immediately to meet current and future demand.

### Key for network capacity:

- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

• • • • Existing network capacity does not support estimated demand

# Wireline Connectivity Gaps: Lake Macquarie

In 2023, 98.8 per cent of dwellings in Lake Macquarie had fibre access, however, only 10.4 per cent had access to FTTP which represents the ideal fibre connection to fulfil future demand. 88.5 per cent of dwellings may experience digital connectivity challenges with their access limited to FTTC or FTTN services.

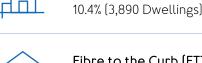


There were 37,464 private dwellings in the Lake Macquarie LGA, 98.87 per cent of which are estimated to have had fibre access. The majority of connections are provided by FTTN, the least ideal fibre connection for digital connectivity. The remainder of dwellings are serviced by a mixture of FTTP and FTTC The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access

Destination Sydney Surrounds North



Fibre to the Curb (FTTC): 10.2% (3,817 Dwellings)

Fibre to the Premises (FTTP):

Fibre to the Node (FTTN): 78.3% (29,332 Dwellings)

**Fixed Wireless or Satellite:** 1.1% [425 Dwellings]

\* 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

### Key insights:

- 89.6 per cent of households in Lake Macquarie do not have access to FTTP services and therefore may experience digital connectivity challenges such as limited download speeds or high latency.
- 88.5 per cent of dwellings have access to FTTC or FTTN services, for which the "last mile" fibre roll out is feasible to the dwelling from the curb or the node.
- 1.1 per cent of households on the Central Coast had no fibre access in 2023 (425 dwellings in total), so they are currently reliant on nbn fixed wireless or satellite services.
- In order to provide FTTP to all dwellings in the Lake Macquarie, additional wireline infrastructure is required.

#### Top three suburbs with no fibre access:

- Mandalong: 169 dwellings
- Martinsville: 150 dwellings
- Freemans Waterholes: 49 dwellings

# Infrastructure Requirements to meet Future Demand: Lake Macquarie

In the baseline demand scenario, an estimated CapEx<sup>\*</sup> investment of \$16M - \$22.7M is required to build 39 new radio access sites to fulfil future wireless connectivity demand and \$46.4M to upgrade existing dwellings on FTTC and FTTN to FTTP.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | → Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |
|--|---------------------------|----------------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 39                               | 99                         |
| Major City Sites<br>(co-located)                             | 0                         | 36 (16)                          | 91 (40)                    |
| Inner Regional Area Sites<br>(co-located)                    | 0                         | 3 [1]                            | 8 [4]                      |
| CapEx Investment Estimate*                                   | \$0                       | \$16.0M- \$22.7M                 | \$32.8M - \$57.4M          |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 3,817               | \$5.3M               |
| FTTN to FTTP             | 29,332              | \$41.1M              |
| CapEx Investment Estimat | e*                  | \$46.4M              |

• Capital Expenditure [CapEx] is the estimated cost of infrastructure [direct material costs]. The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider [RSP]. A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

# Maitland

LGA overview

Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand



# LGA Overview: Maitland

With Maitland's growing population and a council focus on smart city initiatives, demand for digital connectivity is expected to increase to over 1.8M connected devices by the year 2030.

2,854

2023

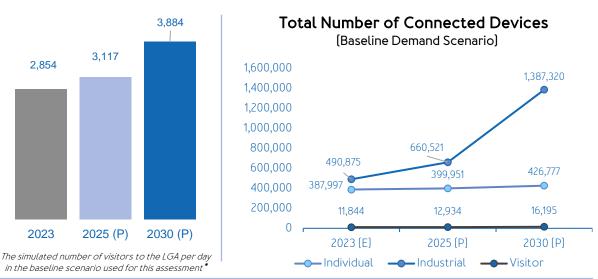
3.117



#### Daily Visitors to the Area (Baseline Demand Scenario)

Maitland is a vibrant region rich in heritage and cultural events, drawing thousands to its annual festivals.

Some popular events in the region are the annual Steamfest, Aroma festival highlighting coffee and chocolate in August with 15.000 attendees. the culturally diverse Riverlights, and the three-day Taste festival for local flavours with 15,000 attendees



104,701 98.325 95,299 36% 64% Urban Rural 2025 (P) 2023 (E) 2030 (P)

# **Key Insights:**

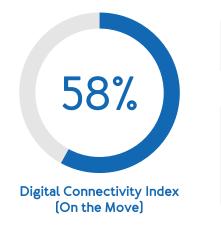
- Maitland is the fourth most populated LGA in the DSSN region and attracts over 800,000 visitors each year. The region is mostly urban with a considerable rural area.
- The highest employment sector in the region is Healthcare and Social Assistance. Increasing trends of telehealth, sensors, and IoT devices will continue to increase the device demand and the required level of digital connectivity in the region.
- As Maitland City Council continues to implement smart city initiatives and opportunities for tourism experience such as smart parking and self-guided walking apps, the demand for digital connectivity will increase.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to augment the overall number of connections in the region to over 1.8M by the year 2030.

#### **Destination Sydney Surrounds North**

Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

# **Telecommunications Infrastructure Review: Maitland**

Maitland has widespread 5G coverage across the LGA from all three major telecommunications service providers. FTTP is the prominent wireline connection with FTTN servicing the remaining fibre connections in the area.

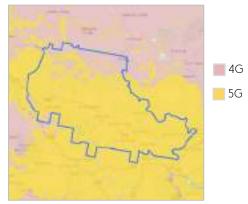


| Access       |      | 90         |    |    |          |
|--------------|------|------------|----|----|----------|
| Affordabilit | y    | 91         |    |    |          |
| Demograph    | nics | 56         |    |    | 00       |
| Telstra      |      | Optu       | IC |    | TPG      |
| retstra      |      | οριι       | 13 |    | 190      |
| 3G 🕜         | 3G   | $\bigcirc$ |    | 3G | <b>S</b> |
| 4G 📀         | 4G   | $\bigcirc$ |    | 4G | <b>O</b> |
| 5G 📀         | 5G   | $\bigcirc$ |    | 5G | <b>O</b> |
|              |      |            |    |    |          |

#### Key Insights:

- Download speed of 86.40 Mbps and upload speed of 8.55 Mbps.\*
- Region with the highest index in terms of access.
- Complete 3G and 4G coverage for the Maitland region. The absence of extensive forested and remote areas allows for coverage throughout the region.
- A strong presence of 5G in the residential areas of the region.





*Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)* 

# 66%. Digital Connectivity Index [Stationary]

**Destination Sydney Surrounds North** 

| Access        | 99 |
|---------------|----|
| Affordability | 94 |
| Demographics  | 56 |

 $\bigcirc$ 

Ø

8

Ø

 $\bigcirc$ 

Fibre to the Premises

Fibre to the Building

Fibre to the Curb

Fibre to the Node

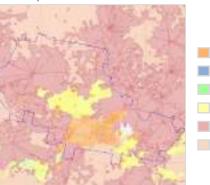
**Fixed Wireless** 

Satellite

#### Key Insights:

- Average download speeds of 54.18 Mbps and upload speeds of 18 Mbps for fixed access.
- A considerably extensive area has access via Fibre to the Premises, with the majority of the southern region using this type of access. The remaining residential areas have access via Fibre to the Node.
- Fixed Wireless and Satellite options are available for more remote areas.

# nbn @ Current nbn Services



FTTP
FTTB
FTTC
FTTN
Fixed Wireless
Satellite

# Wireless Connectivity Gaps: Maitland

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Maitland demand scenarios, the existing radio access infrastructure will not be able to meet future wireless connectivity needs in the low demand scenario in 2030 and the baseline and high demand scenarios from 2023.



# Current Number of Radio Access Sites: 50

4G co-located with 5G: 20 | Urban Sites: 19 | Rural Sites: 11

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>↓ Scenario | High Demand |
|-----------------|-------------------|------------------------|-------------------------------|-------------|
| 2023 (E)        | Connected devices | 620,738                | 890,715                       | 1,275,369   |
|                 | Network capacity  | •••                    |                               |             |
| <b>2025</b> (P) | Connected devices | 747,498                | 1,073,406                     | 1,538,994   |
|                 | Network capacity  | •••                    | • • •                         | • • •       |
| <b>2030</b> (P) | Connected devices | 1,273,358              | 1,829,793                     | 2,625,882   |
|                 | Network capacity  |                        | •••                           | •••         |

(P) is for Projected Growth (E) is for Estimated

# • The existing infrastructure does not support the expected baseline demand for 2023 and beyond, requiring immediate investment in network capacity.

Key insights:

- In the low demand scenario network capacity will not be able to adequately meet demand from 2030, where it is projected existing infrastructure will be unable to support the estimated demand.
- In line with the baseline demand scenario, existing infrastructure is currently unable to meet the expected demand for 2023 in the high demand scenario.

### Key for network capacity:

- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand
- • • Existing network capacity does not support estimated demand

## Wireline Connectivity Gaps: Maitland

In 2023, 95.9 per cent of dwellings in Maitland had fibre access, with 66.1 per cent provided with access to FTTP, the ideal connectivity to meet their demand. 29.8 per cent of dwellings have access to FTTN and may experience digital connectivity challenges with connections. Fixed wireless or satellite connection are provided to the remaining 4.1 per cent of dwellings.

## Total private dwellings\*: 35,343

There were 35,343 private dwellings in the Maitland LGA, 95.89 per cent of which are estimated to have had fibre access. This access consisted of a mix of FTTP and FTTN, with a small portion of the region access Fixed Wireless or Satellite connections. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access



Fibre to the Premises (FTTP):

66.1% (23,345 Dwellings)

Fibre to the Node (FTTN): 29.8% (10,546 Dwellings)



\* 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

#### Key insights:

- 33.9 per cent of households in Maitland do not have access to FTTP services and therefore may experience digital connectivity challenges such as limited download speeds or high latency.
- 29.8 per cent of dwellings have access to FTTN services, for which the "last mile" fibre roll out is feasible to the dwelling from the curb or the node.
- 4.1 per cent of households on the Central Coast had no fibre access in 2023 (1,542 dwellings in total), so they are currently reliant on nbn fixed wireless or satellite services.

Top three suburbs with no fibre access:

- Lochinvar 439 dwellings
- Millers Forest 128 dwellings
- Maitland Vale 90 dwellings

## Infrastructure Requirements to meet Future Demand: Maitland

In the baseline demand scenario, an estimated CapEx<sup>\*</sup> investment of \$9.1M - \$10.4M is required to build 19 new radio access sites to fulfil future wireless connectivity demand and \$14.7M to upgrade existing dwellings from FTTN to FTTP.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | → Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |
|--|---------------------------|----------------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 2                         | 19                               | 45                         |
| Major City Sites<br>(co-located)                             | 1 (1)                     | 12 (5)                           | 29 (13)                    |
| Inner Regional Area Sites<br>(co-located)                    | 1 (0)                     | 7 [3]                            | 16 (7                      |
| CapEx Investment Estimate*                                   | \$907K - \$1M             | \$9.1M - \$10.4M                 | \$18.6M - \$24.2M          |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 0                   | \$0                  |
| FTTN to FTTP 10,546      |                     | \$14.7M              |
| CapEx Investment Estimat | \$14.7M             |                      |

• Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider (RSP). A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

## Muswellbrook

LGA overview

Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand



## LGA Overview: Muswellbrook

A completely rural region, Muswellbrook's agriculture and mining industries are key drivers for increased 5G coverage and the anticipated increase to over 300K device connections by 2030.

1.690

2023

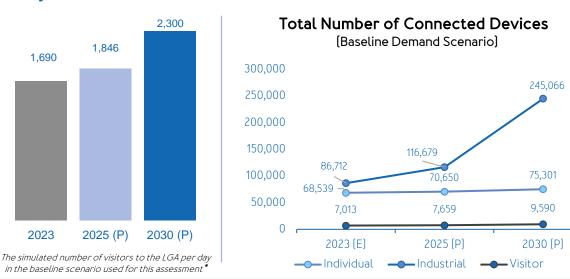
1,846



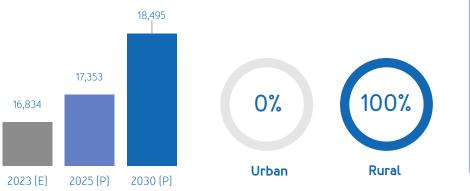
#### Daily Visitors to the Area [Baseline Demand Scenario]

Muswellbrook LGA, at the heart of the Hunter Valley's mining region, boasts a rich blend of industry and culture.

Key events include the Upper Hunter Show and the Muswellbrook Gold Cup in March, the Great Cattle Dog Muster in September, and the Upper Hunter Wine and Food Affair, highlighting the food and wine of the region including Pukara Estate.



#### Population



#### **Key Insights:**

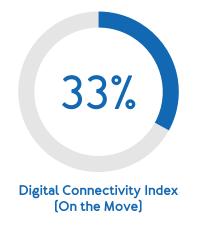
- Muswellbrook is the third least populated LGA and is extremely rural, with national park covering almost half of the region.
- Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas are the dominant industries. Improved digital connectivity, such as improving 5G coverage, will assist Muswellbrook's planned move towards renewable energy, bioresources and intensive agriculture.
- The region holds several events each year and is known for food and wine, in addition to coal mining and horse breeding.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to augment the overall number of connections in the region to an estimated 316,479 by the year 2030.

#### **Destination Sydney Surrounds North**

Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

### **Telecommunications Infrastructure Review: Muswellbrook**

Muswellbrook has a below average Digital Connectivity Index in both 'On the Move' and 'Stationary' categories. This is driven by the rural demographic with limited 5G coverage and fixed wireless and satellite servicing the region.

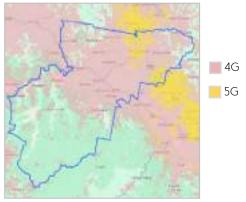


| Acces  | s          | 68   |                            |     |
|--------|------------|------|----------------------------|-----|
| Afford | lability   | 79   |                            |     |
| Demo   | graphics   | 34   | $\bullet \bullet \bigcirc$ | 000 |
|        |            |      |                            |     |
| Tels   | stra       | Optu | S                          | TPG |
| 3G 🤇   | <b>3</b> G |      | 3G                         |     |
| 4G 🤇   | <b>4</b> G | 0    | 4G                         |     |
| 5G 🤇   | <b>5</b> 5 | 8    | 5G                         | 8   |
|        |            |      |                            |     |

#### Key Insights:

- 3G and 4G coverage available in residential and industrial zones.
- 5G coverage is limited to the central area of Muswellbrook.
- No 5G coverage provided by Optus and TPG for the Muswellbrook region.





Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

## 42% **Digital Connectivity Index** (Stationary)

| Access           | 86    |                                     |
|------------------|-------|-------------------------------------|
| Affordability    | 83    |                                     |
| Demographics     | 34    | $\bullet \bullet \circ \circ \circ$ |
| Fibre to the Pre | emise | es 👩                                |

Fibre to the Building

Fibre to the Curb

Fibre to the Node

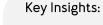
Fixed Wireless

8

•

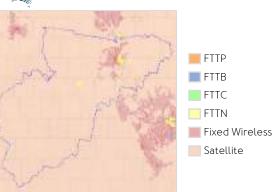
Ø

Ø



- Access via Fibre to the Premises is available only for part of the residential area in the region. The remaining residential zone is served by Fibre to the Node and Fixed Wireless.
- Given the extremely rural nature of the region, the non-residential areas have access via satellite.

#### nbn Current nbn Services



Satellite

## Wireless Connectivity Gaps: Muswellbrook

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Muswellbrook demand scenarios, the existing radio access infrastructure will be able to meet all demand scenarios until a high demand scenario in 2030, where network capacity will no longer be able to support estimated demand.



#### Current Number of Radio Access Sites: 28

4G co-located with 5G: 2 | Urban Sites: 0 | Rural Sites: 26

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br><u>↓</u> Scenario | High Demand |
|-----------------|-------------------|------------------------|--------------------------------------|-------------|
| <b>2023</b> (E) | Connected devices | 111,946                | 162,264                              | 234,643     |
|                 | Network capacity  | • • •                  | • • •                                | •••         |
| <b>2025</b> (P) | Connected devices | 134,549                | 194,988                              | 282,072     |
|                 | Network capacity  | • • •                  | •••                                  | • • •       |
| <b>2030</b> (P) | Connected devices | 288,058                | 329,957                              | 476,852     |
|                 | Network capacity  | • • •                  | •••                                  | •••         |

(P) is for Projected Growth (E) is for Estimated

#### In the High demand scenario, network capacity is sufficient to meet anticipated demand until 2030, where existing infrastructure will no longer support estimated

demand.

Key insights:

• No immediate mobile sites are required, until potentially 2030 under a high demand scenario.

• The existing infrastructure will cater for mobile

connectivity demand in the both low and baseline

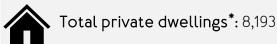
#### Key for network capacity:

demand scenarios until 2030.

- • Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand
- • • Existing network capacity does not support estimated demand

## Wireline Connectivity Gaps: Muswellbrook

In 2023, 89.5 per cent of dwellings in Muswellbrook had fibre access, however, 77.3 per cent only had access to FTTN and may experience connectivity challenges. 11.5 per cent of the region has FTTP access, the most ideal connection, while 10.5 per cent of dwellings are serviced by Fixed Wireless or Satellite connections.



There were 8,193 private dwellings in the Muswellbrook LGA, 89.57 per cent of which are estimated to have had fibre access. This access consisted of FTTP, FTTC and FTTN. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access



11.6% (948 Dwellings)

**Fibre to the Node (FTTN):** 77.3% [6,335 Dwellings]

Fibre to the Curb (FTTC):

Fibre to the Premises (FTTP):

Fixed Wireless or Satellite: 10.5% (860 Dwellings)

\* 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

#### Key insights:

- 88.9 per cent of households in Muswellbrook do not have access to FTTP services and therefore may experience digital connectivity challenges such as limited download speeds or high latency.
- 77.3 per cent of dwellings have access to FTTC or FTTN services, for which the "last mile" fibre roll out is feasible to the dwelling from the curb or the node.
- 10.5 per cent of households had no fibre access in 2023 (860 dwellings in total), so they are currently reliant on nbn fixed wireless or satellite services.
- Additional wireline infrastructure will be required in order to upgrade the majority of dwellings in the region from FTTN.

Top three suburbs with no fibre access:

- Muscle Creek 871 dwellings
- McCullys Gap 101 dwellings
- Sandy Hollow 92 dwellings

## Infrastructure Requirements to meet Future Demand: Maitland

In the baseline demand scenario, no new radio access sites are required to fulfil future wireless connectivity demand. To upgrade existing dwellings to FTTP from FTTC and FTTN, an estimated CapEx<sup>\*</sup> investment of \$8.8M is required.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | → Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |
|--|---------------------------|----------------------------------|----------------------------|
| Additional Radio Sites /<br>Mobile Base Stations<br>Required | 0                         | 0                                | 2                          |
| Major City Sites<br>[co-located]                             | 0 (0)                     | 0 (0)                            | 0 (0)                      |
| Inner Regional Area Sites<br>(co-located)                    | 0 (0)                     | 0 (0)                            | 2 (1)                      |
| CapEx Investment Estimate*                                   | \$0                       | \$0                              | \$836K - \$1.2M            |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 50                  | \$70K                |
| FTTN to FTTP 6,335       |                     | \$8.8M               |
| CapEx Investment Estimat | \$8.9M              |                      |

• Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider (RSP). A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

## Newcastle

LGA overview

Telecommunications infrastructure review

Wireless connectivity gaps

Wireline connectivity gaps

Infrastructure requirements to meet future demand



## LGA Overview: Newcastle

A densely populated urban area, Newcastle's high concentration of businesses and homes are driving demand for increased connectivity into 2030, where a projected 1.7M additional digital devices will be connected across the LGA.

7.602

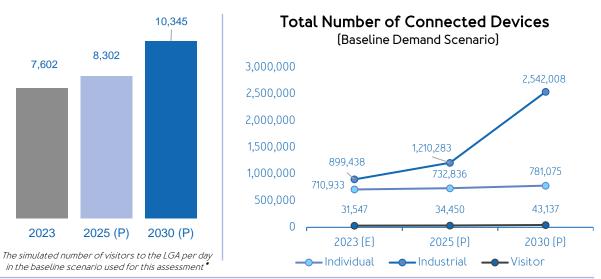
2023



#### Daily Visitors to the Area (Baseline Demand Scenario)

Newcastle is a coastal hub with rich culture and a vibrant events calendar. New Annual arts festival is held over 10 days, beginning in September, with over 40,000 attendees in 2022.

Major concerts are being held at the McDonald Jones Stadium, including Elton John with over 50,000 tickets sold for two performances that injected over \$12M into the visitor economy.



#### Population 191.845 179,997 174.617 0% 100% Rural Urban 2025 (P) 2023 (E) 2030 (P)

#### **Key Insights:**

- Newcastle, the 3rd most populated LGA in the DSSN region, is characterised by its high urban density. Densely populated urban area typically has a higher concentration of businesses, homes, and individuals requiring reliable and high-speed digital connectivity. This demand could include robust broadband internet, efficient mobile networks, and other digital services.
- The City of Newcastle has embraced a smart city strategy designed to establish a thriving ecosystem that stimulates innovation and creativity. Central to the success of this initiative is the imperative for robust digital connectivity, forming the backbone that supports and facilitates innovative endeavours.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to augment the overall number of connections in the region to an estimated 3.3M by the year 2030.

#### **Destination Sydney Surrounds North**

Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

### **Telecommunications Infrastructure Review: Newcastle**

Newcastle has the highest Digital Connectivity Index both 'On the Move' and 'Stationary' of all the DSSN LGAs. These high scores are driven by widespread 5G coverage by all major providers and extensive fibre accessibility throughout the region.



| Access       | 89      |            |          |
|--------------|---------|------------|----------|
| Affordabilit | y 90    |            |          |
| Demograph    | nics 76 |            |          |
|              |         |            |          |
| Telstra      | Ор      | tus        | TPG      |
| 3G 🕑         | 3G 🤇    | 3G         | <b>O</b> |
| 4G 🕜         | 4G 🤇    | <b>4</b> G | 0        |
| 5G 📀         | 5G 🤇    | <b>5</b> G |          |
|              |         |            |          |

#### Key Insights:

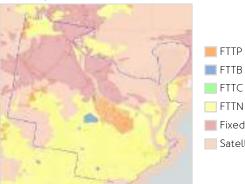
- 3G and 4G available throughout the region.
- Average download speed of 110.39 Mbps and upload speed of 8.55 Mbps.\*
- The area has the highest digital connectivity index.
- Widespread implementation of 5G in the area by all three operators, with few coverage gaps.





Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

#### nbn @Current nbn Services



FTTB FTTC FTTN Fixed Wireless Satellite

## 80% **Digital Connectivity Index** (Stationary)

**Destination Sydney Surrounds North** 

| Access        | 99 |   |
|---------------|----|---|
| Affordability | 92 |   |
| Demographics  | 76 | $\bullet \bullet \bullet \bullet \circ \circ$ |
|               |    |   |

Fibre to the Premises Fibre to the Building Fibre to the Curb Fibre to the Node Fixed Wireless Satellite

Ø

Õ

#### Key Insights:

- Average download speeds of 51.45 Mbps and upload speeds of 18.09 Mbps for fixed access.
- The Newcastle area is highly urbanised, with the entire residential zone having access via fibre.
- Only the area around the Hunter Wetlands National Park relies on fixed wireless.
- The region has the highest digital connectivity index

Digital Connectivity Business Case 2024

67

## Wireless Connectivity Gaps: Newcastle

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Newcastle demand scenarios, the existing radio access infrastructure will not be able to meet future wireless connectivity needs in the baseline demand scenario in 2030 and the high demand scenario from 2023.



#### Current Number of Radio Access Sites: 114

4G co-located with 5G: 66 | Urban Sites: 48 | Rural Sites: 0

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>↓ Scenario | High Demand |
|-----------------|-------------------|------------------------|-------------------------------|-------------|
| 2023 (E)        | Connected devices | 1,141,981              | 1,641,917                     | 2,234,484   |
|                 | Network capacity  | •••                    |                               |             |
| <b>2025</b> (P) | Connected devices | 1,374,668              | 1,977,569                     | 2,794,682   |
|                 | Network capacity  | •••                    | • • •                         |             |
| <b>2030</b> (P) | Connected devices | 3,366,220              | 3,366,220                     | 4,727,428   |
|                 | Network capacity  | • • •                  | • • •                         | •••         |

(P) is for Projected Growth (E) is for Estimated

### Key insights:

- The existing infrastructure will cater for mobile connectivity demand in the low demand scenario. No additional mobile towers are required.
- In the baseline demand scenario, the existing infrastructure is projected to be sufficient through to 2025, however, by 2030 it is projected that it will not be able to meet future connectivity demand. Therefore, additional mobile sites will need to be installed by 2030 to cater for future demand.
- In the high demand scenario, network capacity is insufficient from 2023 onwards. Therefore, new mobile sites will need to be installed starting immediately to meet current and future demand.

#### Key for network capacity:

- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

• • • • Existing network capacity does not support estimated demand

## Wireline Connectivity Gaps: Newcastle

In 2023, 99.6 per cent of dwellings in Newcastle had fibre access, however, only 20.1 per cent had access to FTTP which represents the ideal fibre connection to fulfil future demand. 79.5 per cent of dwellings may experience digital connectivity challenges with their access limited to FTTN.



There were 75,771 private dwellings in the Newcastle LGA, 99.62 per cent of which are estimated to have had fibre access. This access consisted of FTTP and FTTN, the least ideal fibre connection for digital connectivity. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access



Fibre to the Curb (FTTC): 0% (0 Dwellings)

20.1% (15,218 Dwellings)

Fibre to the Premises (FTTP):

Fibre to the Node (FTTN): 79.5% (60,265 Dwellings)

Fixed Wireless or Satellite: 0.04% (288 Dwellings)

\* 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

#### Key insights:

- Approximately 79.9 per cent of dwellings in Newcastle do not have access FTTP services and therefore may experience digital connectivity challenges such as limited download speeds or high latency.
- 79.5 per cent of dwellings have access to FTTN services, for which the "last mile" fibre roll out is feasible to the dwelling from the node.
- Only 288 dwellings are serviced by Fixed Wireless or Satellite due to the urban demographics of the region.
- Additional wireline infrastructure will be required to upgrade 60,265 dwellings from FTTN to FTTP services.

#### Top three suburbs with no fibre access:

- Black Hill 181 dwellings
- Sandgate 276 dwellings
- Lenaghan 22 dwellings

## Infrastructure Requirements to meet Future Demand: Newcastle

In the baseline demand scenario, an estimated CapEx<sup>\*</sup> investment of \$10.5M - \$16.0M is required to build 27 new radio access sites to fulfil future wireless connectivity demand and \$84.3M to upgrade existing dwellings from FTTN to FTTP.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | → Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |
|--|---------------------------|----------------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 27                               | 82                         |
| Major City Sites<br>(co-located)                             | 0 (0)                     | 27 [12]                          | 82 (36)                    |
| Inner Regional Area Sites<br>(co-located)                    | 0 (0)                     | 0 (0)                            | 0 (0)                      |
| CapEx Investment Estimate*                                   | \$0                       | \$10.5M – 16.0M                  | \$25.4M - \$48.7M          |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

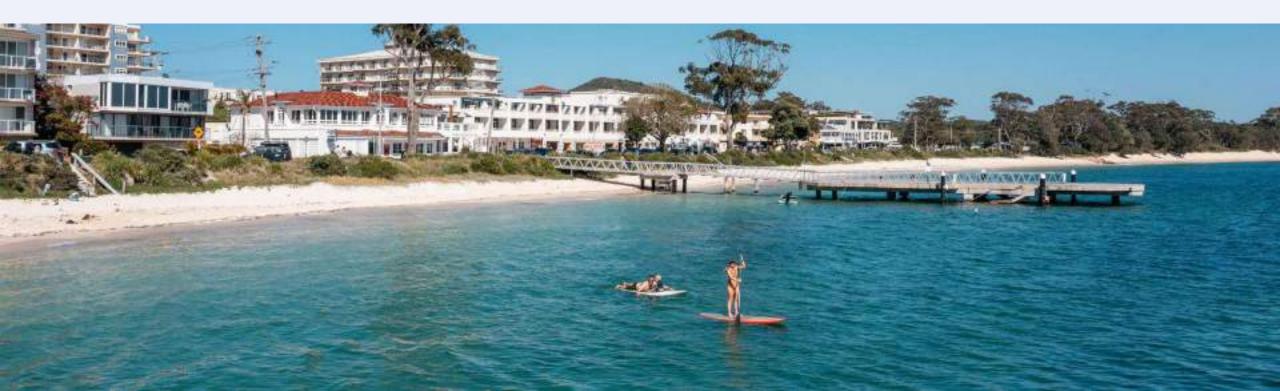
| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 0                   | \$0                  |
| FTTN to FTTP 60,265      |                     | \$84.3M              |
| CapEx Investment Estimat | \$84.3M             |                      |

Capital Expenditure [CapEx] is the estimated cost of infrastructure [direct material costs]. The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider [RSP]. A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

## **Port Stephens**

LGA overview

Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand



## LGA Overview: Port Stephens

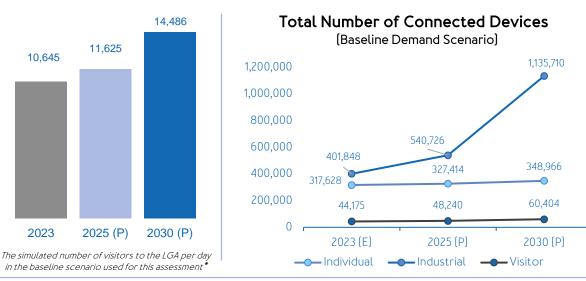
Visitors are drawn to Port Stephens' diverse nature experiences which help boost tourism throughout the region. As these numbers increase, businesses and visitors alike will require and demand more reliable and faster digital connectivity

10.645



#### Daily Visitors to the Area [Baseline Demand Scenario]

Port Stephens is well-known for its stunning beaches, wildlife experiences, and nature, with Shoal Bay being a popular holiday destination. Diverse nature experiences include the Stockton Sand Dunes, Tomaree Head Summit with 250,000 visitors per annum, and the 27km Tomaree Coastal Walk Sail Port Stephens is an annual event, that injected over \$2M into the visitor economy in 2022.



#### Population 85,712 80,418 82.6% 17.4% 78,015 Urban Rural

#### **Key Insights:**

2023

- Port Stephens is the most visited LGA, with nature experiences helping boost daily visitor numbers. Tourism businesses and visitors require reliable and fast digital connectivity, further attracting more visitors to the region and supporting the local economy.
- Port Stephens is continuing to work with Telstra and NBN to address blackspots and advocate for service improvement. Improved digital connectivity will enable the Port Stephens Council to continue to implement smart city initiatives, improving the local economy and liveability of town centres.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to increase the overall number of connections in the region to over an estimated 1.4M device connections by the year 2030.

#### **Destination Sydney Surrounds North**

2025 (P)

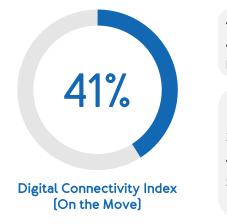
2030 (P)

2023 (E)

Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

### **Telecommunications Infrastructure Review: Port Stephens**

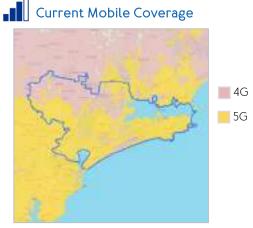
Port Stephens has a below average 'On the Move' Digital Connectivity Index, despite having widespread 4G and 5G coverage. The 'Stationary' Digital Connectivity Index is rated as average with strong accessibility throughout.



| Acc  | ess        |    | 77         |   |    | $\bigcirc \bigcirc$ |  |
|------|------------|----|------------|---|----|---------------------|--|
| Affc | ordability | ,  | 79         |   |    |                     |  |
| Den  | nographi   | cs | 46         |   |    | 00                  |  |
|      |            |    |            |   |    |                     |  |
| Т    | elstra     | (  | Optu       | s |    | TPG                 |  |
| 3G   | <b>v</b>   | 3G | $\bigcirc$ |   | 3G | $\bigcirc$          |  |
| 4G   | 0          | 4G | $\bigcirc$ |   | 4G | $\bigcirc$          |  |
| 5G   | <b>v</b>   | 5G | $\bigcirc$ |   | 5G | $\bigcirc$          |  |
|      |            |    |            |   |    |                     |  |

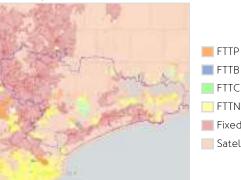
#### Key Insights:

- 3G and 4G connectivity available throughout the Port Stephens region with no notable coverage issues.
- 5G is accessible in the main residential and touristinterest areas of the region, provided by Telstra and Optus.

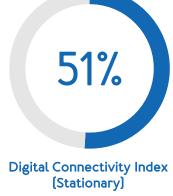


Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

#### nbn @ Current nbn Services



FTTB FTTC FTTN Fixed Wireless Satellite



Access Affordability Demographics 46 Fibre to the Premises  $\bigcirc$ 



Ø

0 0

Ø

Fibre to the Building Fibre to the Curb Fibre to the Node **Fixed Wireless** Satellite

#### Key Insights:

- The residential area of Port Stephens primarily has access via fibre, with Corlette and Eagleton enjoying the best access through Fibre to the Premises.
- More remote areas of the region, such as Wallaroo and Medowie Park, have access via fixed wireless and satellite.

## Wireless Connectivity Gaps: Port Stephens

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Port Stephens demand scenarios, the existing radio access infrastructure will not be able to meet future wireless connectivity needs in the baseline demand scenario in 2030 and the high demand scenario from 2023.



#### Current Number of Radio Access Sites: 79

4G co-located with 5G: 27 | Urban Sites: 9 | Rural Sites: 43

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br><u>↓</u> Scenario | High Demand |
|-----------------|-------------------|------------------------|--------------------------------------|-------------|
| 2023 (E)        | Connected devices | 524,249                | 763,651                              | 1,109,604   |
| 2023 (E)        | Network capacity  | •••                    | •••                                  |             |
| 2025 (P)        | Connected devices | 629,500                | 916,381                              | 1,331,448   |
|                 | Network capacity  | •••                    | •••                                  |             |
| 2030 (D)        | Connected devices | 1,064,314              | 1,545,080                            | 2,238,833   |
| <b>2030</b> (P) | Network capacity  | •••                    | •••                                  |             |

(P) is for Projected Growth (E) is for Estimated

#### Key insights:

- The existing infrastructure will cater for mobile connectivity demand in the low demand scenario up to 2030. No additional mobile towers are required.
- In the baseline demand scenario, the existing infrastructure is projected to be sufficient through to 2025, however, by 2030 it is projected that it will not be able to meet future demand for digital connectivity. Therefore, additional mobile sites will need to be installed by 2030 to cater for future demand.
- In the high demand scenario, network capacity is insufficient from 2023. Therefore, new mobile sites will need to be installed immediately to meet expected demand for 2023.

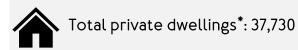
#### Key for network capacity:

- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

• • • • Existing network capacity does not support estimated demand

## Wireline Connectivity Gaps: Port Stephens

In 2023, 90.7 per cent of dwellings in Port Stephens had fibre access, however, only 9 per cent had access to FTTP which represents the ideal fibre connection to fulfil future demand. 90.7 per cent of dwellings may experience digital connectivity challenges with their access limited to FTTC or FTTN in urban areas and fixed wireless or satellite in rural areas.



There were 37,730 private dwellings in the Port Stephens LGA, 90.71 per cent of which are estimated to have had fibre access. This access consisted of a mix of FTTP. FTTC and FTTN, however the majority of dwellings are serviced by FTTN. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access

Destination Sydney Surrounds North



Fibre to the Curb (FTTC): 9.8% (3,716 Dwellings)

Fibre to the Node (FTTN): 71.9% (27,088 Dwellings)

Fixed Wireless or Satellite: 9.3% (3,505 Dwellings)

• 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

#### Key insights:

- 91 per cent of households in Port Stephens do not have access to FTTP services and therefor may experience digital connectivity challenges such as limited download speeds or high latency.
- 81.7 per cent of dwellings have access to FTTC or FTTN services, for which the "last mile" fibre roll out is feasible to the dwelling from the curb or the node.
- 9.3 per cent of households in Port Stephens had no fibre access in 2023 (3,505 dwellings in total), meaning they are currently reliant on nbn fixed wireless or satellite services.
- Widescale wireline infrastructure will be required across the region to upgrade all dwellings to FTTP.

#### Top three suburbs with no fibre access:

- North Arm Cove 340 dwellings
- Seaham 339 dwellings
- Wallalong 339 dwellings

## Infrastructure Requirements to meet Future Demand: Port Stephens

In the baseline demand scenario, an estimated CapEx<sup>\*</sup> investment of \$836K - \$1.2M is required to build 2 new radio access sites to fulfil future wireless connectivity demand and \$43.1M to upgrade existing dwellings from FTTC and FTTN to FTTP.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | ↓Baseline↑DemandScenario | High<br>Demand<br>Scenario |
|--|---------------------------|--------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 2                        | 31                         |
| Major City Sites<br>(co-located)                             | 0 (0)                     | 0 (0)                    | 5 (2)                      |
| Inner Regional Area Sites<br>(co-located)                    | 0 (0)                     | 2 [1]                    | 26 (11)                    |
| CapEx Investment Estimate*                                   | \$0                       | \$836K – \$1.2M          | \$14.7M - \$17.8M          |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 3,716               | \$5.2M               |
| FTTN to FTTP             | 27,088              | \$37.9M              |
| CapEx Investment Estimat | \$43.1M             |                      |

• Capital Expenditure [CapEx] is the estimated cost of infrastructure [direct material costs]. The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider [RSP]. A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 [page 144]. In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

## Singleton

LGA overview

Telecommunications infrastructure review

Wireless connectivity gaps

Wireline connectivity gaps

Infrastructure requirements to meet future demand

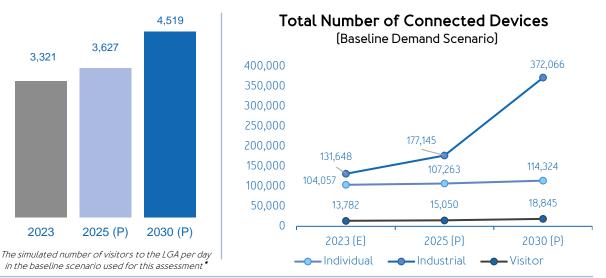


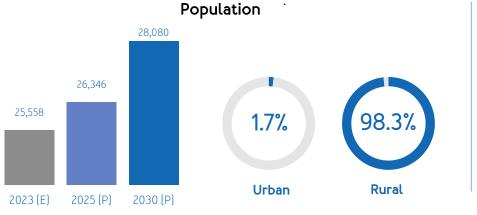
## LGA Overview: Singleton

A predominantly rural area, Singleton is projected to have over 450K connected devices by 2030, with demand driven by the desire to appeal to the 'digital nomad' segment who are currently limited by the region's network infrastructure.



#### Daily Visitors to the Area (Baseline Demand Scenario) 3,627 3,321 The Singleton LGA is a prominent mining hub in the heart of Hunter Valley's wine region. The annual Singleton Firelight Festival held each May showcases the area's community spirit and distinct identity. As part of the community strategic plan, Singleton LGA commits to initiatives aimed at 2023 2025 (P) reinforcing Singleton's brand.





#### Key Insights:

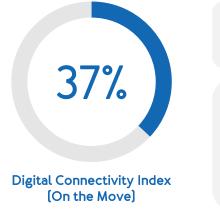
- Singleton is a predominantly rural region with wineries and historical attractions propelling tourism.
- Agriculture, Forestry, Fishing, Mining, Quarrying, Oil & Gas are the main industries in Singleton. Reliable and digital connectivity is necessary to drive the adoption of digital technologies that boost growth across these industries.
- The LGA aims to improve digital connectivity in the region to increase the region's appeal for the 'digital nomad' consumer segment. The current limited connectivity restricts visitors from staying connected, as well as the digital delivery of information while in the region.
- Anticipated growth in population, increased visitation, and the expansion of various industries are expected to augment the overall number of connections in the region to over 450,000 by the year 2030.

#### Destination Sydney Surrounds North

• Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

### **Telecommunications Infrastructure Review: Singleton**

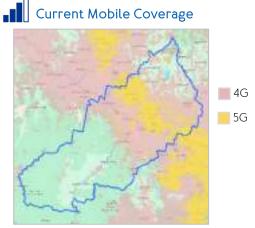
Due to the regional demographic of Singleton, the region has a below average Digital Connectivity Index for both 'On the Move' and 'Stationary' categories. The region is mainly serviced by 3G, 4G and fixed wireless and satellite services.



| Acc  | ess        |    | 59         |   |    | $\bigcirc \bigcirc$ |  |
|------|------------|----|------------|---|----|---------------------|--|
| Affo | ordability | ,  | 87         |   |    |                     |  |
| Der  | nographi   | cs | 54         |   |    | 00                  |  |
|      |            |    |            |   |    |                     |  |
| Т    | elstra     | C  | Optu       | s |    | TPG                 |  |
| 3G   | 0          | 3G | $\bigcirc$ |   | 3G | $\bigcirc$          |  |
| 4G   | 0          | 4G | Ø          |   | 4G | $\bigcirc$          |  |
| 5G   | <b>O</b>   | 5G | $\bigcirc$ |   | 5G | $\mathbf{x}$        |  |
|      |            |    |            |   |    |                     |  |
|      |            |    |            |   |    |                     |  |

#### Key Insights:

- The region has a below-average digital connectivity index.
- 3G and 4G connectivity available throughout the inhabited region.
- Outlying areas such as Putty and Garland Valley, away from the central region, have 3G and 4G coverage provided by Telstra.
- Limited 5G access is available only in the populated area of Singleton.



Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

# 44% **Digital Connectivity Index**

| Access           | 72    |                           | $\bigcirc \bigcirc$ |
|------------------|-------|---------------------------|---------------------|
| Affordability    | 90    |                           |                     |
| Demographics     | 54    | $\bullet \bullet \bullet$ | $\circ \circ$       |
|                  |       |                           |                     |
| Fibre to the Pre | emise | es                        |                     |
| Fibre to the Bui | ldine | ;                         | ŏ                   |
| Fibre to the Cu  | гb    |                           | 8                   |
| Fibre to the No  | de    |                           |                     |

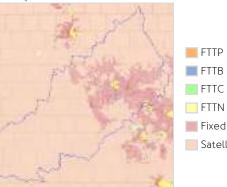
Fixed Wireless

Satellite

#### Key Insights:

- Due to Singleton being an extremely rural area, including the Wollemi National Park, the region is predominantly covered via fixed wireless and satellite.
- Access via fibre is only available in the central part of Singleton city.

#### nbn Current nbn Services



Fixed Wireless Satellite

(Stationary)

## Wireless Connectivity Gaps: Singleton

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Singleton demand scenarios, the existing radio access infrastructure will be able to meet all low and baseline demand scenarios, however under the high demand scenario in 2030 existing infrastructure will not be able to meet projected demand.



#### Current Number of Radio Access Sites: 39

4G co-located with 5G: 8 | Urban Sites: 1 | Rural Sites: 30

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>➡ Scenario | High Demand<br>f Scenario |
|-----------------|-------------------|------------------------|-------------------------------|---------------------------|
| 2023 (E)        | Connected devices | 171,425                | 249,487                       | 362,200                   |
| 2023 (L)        | Network capacity  | • • •                  | •••                           |                           |
| <b>2025</b> (P) | Connected devices | 205,876                | 299,458                       | 434,756                   |
|                 | Network capacity  | • • •                  | •••                           | • • •                     |
| <b>2030</b> (P) | Connected devices | 348,237                | 505,234                       | 731,669                   |
| 2030 (F)        | Network capacity  | • • •                  | •••                           | •••                       |

(P) is for Projected Growth (E) is for Estimated

## Key insights:The existing infrastructure will cater for mobile

- connectivity demand in both the low and baseline demand scenarios. No additional mobile towers are required.
- In the high demand scenario, existing infrastructure will be able to adequately cater for projected demand up to 2030, where it will then be insufficient to support demand. At this point additional mobile sites will need to be installed to support the network.

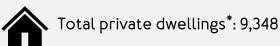


- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

• • • • Existing network capacity does not support estimated demand

## Wireline Connectivity Gaps: Singleton

In 2023, 64.5 per cent of dwellings in Singleton had fibre access, however, only 0.7 per cent had access to FTTP the ideal fibre connection. 99.3 per cent of dwellings may experience digital connectivity challenges with their access limited to FTTN in urban areas and fixed wireless or satellite in rural areas.



There were 9,348 private dwellings in the Singleton LGA, 64.54 per cent of which are estimated to have had fibre access. This access consisted of mainly of FTTN, the least ideal fibre connection for digital connectivity. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access



Fibre to the Curb (FTTC): 0% (0 Dwellings)

Fibre to the Premises (FTTP):

Fibre to the Node (FTTN): 63.8% (5,960 Dwellings)

0.7% (73 Dwellings)

Fixed Wireless or Satellite: 35.5% (3,315 Dwellings)

\* 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

#### Key insights:

- 35.5 per cent of dwellings in Singleton have no access to fibre connections, due to the large proportion of dwellings found within rural areas.
- Only 0.7 per cent or 73 dwellings have access to a FTTP connection, providing them ideal connectivity.
- FTTC is not provided within Singleton, instead 63.8 per cent of dwellings are serviced by FTTN connections.
- Additional wireline connections will be required within the urban areas of Singleton, to upgrade dwellings from an FTTN connection to FTTP services.

Top three suburbs with no fibre access:

- Wattle Ponds 382 dwellings
- Broke 280 dwellings •
- Whittingham 172 dwellings

## Infrastructure Requirements to meet Future Demand: Singleton

In the baseline demand scenario, no new radio access sites are required to fulfil future wireless connectivity demand. To upgrade existing dwellings serviced from FTTN to FTTP would require an estimated CapEx<sup>\*</sup> investment of \$8.3M.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | → Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |
|--|---------------------------|----------------------------------|----------------------------|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 0                                | 3                          |
| Major City Sites<br>(co-located)                             | 0 (0)                     | 0 (0)                            | 0 (0)                      |
| Inner Regional Area Sites<br>(co-located)                    | 0 (0)                     | 0 (0)                            | 3 [1]                      |
| CapEx Investment Estimate*                                   | \$0                       | \$0                              | \$1.4M - \$2.0M            |



#### Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type       | Number of Dwellings | Estimated Investment |
|--------------------------|---------------------|----------------------|
| FTTC to FTTP             | 0                   | \$0                  |
| FTTN to FTTP             | 27,088              | \$8.3M               |
| CapEx Investment Estimat | \$8.3M              |                      |

• Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider (RSP). A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.

## **Upper Hunter**

LGA overview

Telecommunications infrastructure review Wireless connectivity gaps Wireline connectivity gaps Infrastructure requirements to meet future demand



## LGA Overview: Upper Hunter

The Upper Hunter is the largest LGA in terms of land area within the DSSN region, which when combined with the rural nature of the area drives low digital connectivity for the small living and visiting population.

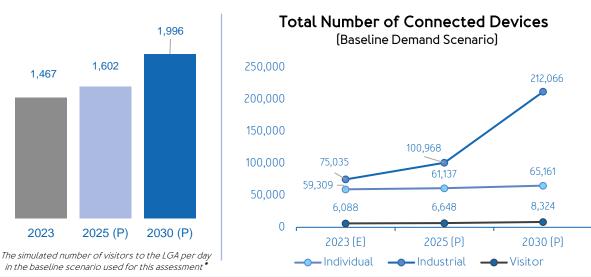
1,467



#### Daily Visitors to the Area (Baseline Demand Scenario)

Upper Hunter hosts the Scone Horse Festival in May, celebrating its equine heritage with 10,000 visitors over 10 days.

The Aberdeen Highland Games are held annually in July, with the Rosto Festival of the Fleeces held in Merriwa every June with over 6,000 visitors. Warbirds over Scone attracts a loyal crowd with 8,000 attendees, injecting an estimated \$2.4 million into the local economy.



#### Population 16,005 15,016 14,567 0% 100° Urban Rural 2025 (P) 2023 (E) 2030 (P)

#### **Key Insights:**

2023

- Upper Hunter is the largest LGA in terms of land area and is 100% rural. While the LGA's population density is low, it hosts several festivals throughout the year that attracts visitors. Coal mining is also a key activity in the region, with major mines owned by companies such as Glencore attracting FiFo workers.
- Key industrial sectors are agriculture, forestry, mining, quarrying, oil & gas, where poor Internet is a significant barrier to technology and data adoption that could boost productivity.
- Upper Hunter Shire Council is investing in projects that help stimulate the local economy, such as revitalising Scone CBD. Robust digital connectivity is vital in supporting these initiatives.
- Upper Hunter has the lowest digital connectivity index (on the move and stationary) out of all LGAs. • Anticipated growth in population, increased visitation, and the expansion of various industries are expected to more than double the overall number of connections to 274,081 by 2030.

#### **Destination Sydney Surrounds North**

Visitor numbers have been calculated using the total number of commercial accommodation rooms available in the LGA, and a final maximum number of visitors assumed to visit each day based on the number of day trippers, overnight visitors and additional visitors who stay with friends or family. A 'Low' scenario was calculated at 50% of this maximum figure ('High' demand scenario), and a 'Baseline' scenario was calculated at 75% of the maximum.

### **Telecommunications Infrastructure Review: Upper Hunter**

œ

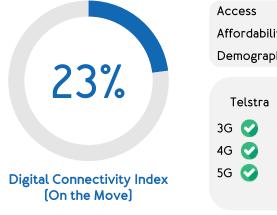
•

8

Ø

Ø

The Upper Hunter has the lowest Digital Connectivity Index for both 'On the Move' and 'Stationary' in the DSSN area. The rural demographic means 3G and 4G are only available in populated areas, while FTTN is the only fibre connection available.

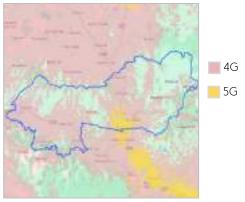


| ccess      |      | 51         |    |    | $\odot \odot$       |  |
|------------|------|------------|----|----|---------------------|--|
| ffordabili | ty   | 74         |    |    |                     |  |
| emograpi   | nics | 40         |    |    | $\bigcirc \bigcirc$ |  |
|            |      |            |    |    |                     |  |
| Telstra    | (    | Optu       | IS |    | TPG                 |  |
| G 💙        | 3G   | $\bigcirc$ |    | 3G | 0                   |  |
| G 💙        | 4G   | $\bigcirc$ |    | 4G | 0                   |  |
| G 📀        | 5G   | $\bigcirc$ |    | 5G | ×                   |  |
|            |      |            |    |    |                     |  |
|            |      |            |    |    |                     |  |

#### Key Insights:

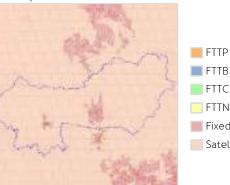
- The region has the lowest digital connectivity index among the top DSSN regions.
- It is an extremely rural area where 3G and 4G coverage is limited to populated areas, including residences and industry.
- 5G is only available in the more populated areas such as Scone and Aberdeen.
- TPG lacks 5G coverage in the region.





Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

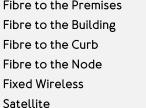
#### nbn Current nbn Services



FTTB FTTC FTTN Fixed Wireless Satellite

31% **Digital Connectivity Index** 

| Access        | 61 |   |
|---------------|----|---|
| Affordability | 83 |   |
| Demographics  | 40 | $\bullet \bullet \circ \circ \circ \circ$ |
|               |    |   |



(Stationary)

**Destination Sydney Surrounds North** 

Key Insights:

- The area has the lowest stationary digital connectivity index.
- Access via fibre is only available in the form of Fibre to the Node for the cities of Scone, Murrurundi, and Aberdeen.

Digital Connectivity Business Case 2024 85

## Wireless Connectivity Gaps: Upper Hunter

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three demand scenarios have been developed. Based on the Upper Hunter demand scenarios, the existing radio access infrastructure will be able to meet both low and baseline demand scenarios, as well as the high demand scenario until 2030.



#### Current Number of Radio Access Sites: 24

4G co-located with 5G: 4 | Urban Sites: 0 | Rural Sites: 20

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br><u>↓</u> Scenario | High Demand |
|-----------------|-------------------|------------------------|--------------------------------------|-------------|
| 2023 (E)        | Connected devices | 96,882                 | 140,433                              | 203,084     |
| 2023 (L)        | Network capacity  | • • •                  | • • •                                | •••         |
| <b>2025</b> (P) | Connected devices | 116,443                | 168,752                              | 244,130     |
|                 | Network capacity  | • • •                  | • • •                                | • • •       |
| <b>2030</b> (P) | Connected devices | 197,362                | 285,552                              | 412,458     |
| 2000 (F)        | Network capacity  | • • •                  | • • •                                | •••         |

(P) is for Projected Growth (E) is for Estimated

## Key insights:

- The existing infrastructure will cater for mobile connectivity demand in both the low and baseline demand scenarios. No additional mobile towers are required.
- In the high demand scenario, existing infrastructure will be able to adequately cater for projected demand up to 2030, where it will then be insufficient to support demand. At this point additional mobile sites will need to be installed to support the network.



- Existing network capacity meets the estimated demand
- Existing network capacity may experience congestion during peak demand

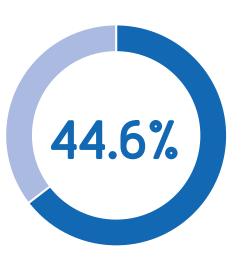
• • • • Existing network capacity does not support estimated demand

## Wireline Connectivity Gaps: Upper Hunter

In 2023, access to a fibre connection was available to only 44.6% of dwellings in Upper Hunter and only FTTN provided to these dwellings. The remaining 55.4 per cent or 6,730 dwellings are serviced by a fixed wireless or satellite connection.

## Total private dwellings\*: 12,168

There were 12,168 private dwellings in the Upper Hunter LGA, 64.54 per cent of which are estimated to have had fibre access. This access consisted of FTTN, the least ideal fibre connection for digital connectivity. The breakdown of types of access are as follows:



Dwellings with no fibre access Dwellings with fibre access

Destination Sydney Surrounds North



Fibre to the Premises (FTTP): 0% (0 Dwellings)



Fibre to the Node (FTTN): 44.6% (5,438 Dwellings)

Fixed Wireless or Satellite: 55.4% (6,730 Dwellings)

• 'Private Dwellings' are typically a house, flat or apartment for residential use; it can also refer to a caravan, houseboat, or other form of residential living space. The figures included in this assessment are from the ABS 2021 Census.

#### Key insights:

- Due to the rural nature of the Upper Hunter region, 55.4% of dwellings are serviced by fixed wireless or satellite, which may result in reduced connectivity in comparison to fibre alternatives.
- No dwellings have access to a FTTP connection, so the ideal connectivity is absent.
- 44.6% of dwellings have access to FTTN services, for which the "last mile" fibre roll out is feasible to the dwelling from the curb or the node.
- In order to provide FTTP to existing dwellings in the Upper Hunter with FTTN services, additional wireline infrastructure is required.

Top three suburbs with no fibre access:

- Merriwa 871 dwellings
- Gunning 357 dwellings
- Taralga 243 dwellings

## Infrastructure Requirements to meet Future Demand: Upper Hunter

In the baseline demand scenario, no new radio access sites are required to fulfil future wireless connectivity demand. To upgrade existing dwellings from FTTN to FTTP would require an estimated CapEx<sup>\*</sup> investment of \$7.6M.



The table below outlines the estimated investment in new radio access sites *I* mobile base stations that need to be deployed between 2025 and 2030 to increase network capacity and fulfil projected connectivity demand across the three scenarios.

|  | Low<br>Demand<br>Scenario | → Baseline<br>Demand<br>Scenario | High<br>Demand<br>Scenario |  |
|--|---------------------------|----------------------------------|----------------------------|--|
| Additional Radio Sites I<br>Mobile Base Stations<br>Required | 0                         | 0                                | 1                          |  |
| Major City Sites<br>(co-located)                             | 0 (0)                     | 0 (0)                            | 0 [0]                      |  |
| Inner Regional Area Sites<br>(co-located)                    | 0 (0)                     | 0 (0)                            | 1 [0]                      |  |
| CapEx Investment Estimate*                                   | \$0                       | \$0                              | \$626K – \$866K            |  |



Wireline infrastructure requirements & investment

The table below outlines the estimated investment to upgrade wireline infrastructure and transition dwellings in the LGA with FTTC and FTTN to FTTP.

Costs associated with providing access via fibre to dwellings that currently do not have access to this type of technology, have not been included below. The cost of this expansion is inherent to different factors and the geographical location/distance of possible fibre cores.

| Fibre Upgrade Type         | Number of Dwellings | Estimated Investment |  |
|----------------------------|---------------------|----------------------|--|
| FTTC to FTTP               | 0                   | \$0                  |  |
| FTTN to FTTP               | 5,438               | \$7.6M               |  |
| CapEx Investment Estimate* |                     | \$7.6M               |  |

Capital Expenditure [CapEx] is the estimated cost of infrastructure [direct material costs]. The CapEx estimate excludes other costs such as construction, labour or other costs. The estimated CapEx investment is indicative to fulfil projected future demand for wireless services and upgrading dwellings with FTTC and FTTN to FTTP. For fibre upgrades from FTTC and FTTN to FTTP, an average lead-in cost of \$1,400 per connection is assumed in the modelling, as indicated by Mr Stephen Rue, nbn CEO, at the Senate Estimates held on 13 February 2024. It should be noted that nbn is currently rolling out a fibre upgrade program with the ambition to provide FTTP services to over 90% of residences and businesses nationally by the end of 2025. Therefore, it is expected that a large portion of the projected fibre upgrade CapEx investment is already in plan for roll out by nbn to residential and business customers who are eligible and request an upgrade to a high speed service plan through their Retail Service Provider [RSP]. A breakdown of wireless infrastructure cost assumptions can be found in Appendix 6 (page 144). In addition, this analysis excludes nbn fixed wireless and satellite upgrades, noting that nbn is currently rolling out upgrades to these technologies to improve coverage and capacity.



## Case Studies: peak future demand in the tourism sector

1. Pokolbin, Hunter Valley: Supercars Race

2. Pokolbin, Hunter Valley: Concert Venue

3. Nelson Bay, Port Stephens: Summer Period

- 4. Morisset, Lake Macquarie: Concert Venue
- 5. The Entrance, Central Coast: ChromeFest

## **Pokolbin** Hunter Valley

Area demographics and peak visitor demand

Telecommunications infrastructure review

Future connectivity gap

Telecommunications infrastructure scenarios



## Area demographics and peak visitor demand: Pokolbin

Pokolbin, located in Cessnock within the Hunter Valley (wine country) region, currently has adequate 3G and 4G coverage, with a gap in 5G connectivity. To accommodate a large event, additional stationary and mobile connectivity options would be required to meet the surge in demand.

#### Case Study 1) Supercars Race

62,000

#### The highest number of event attendees on a single day for a Supercars race.

The *Newcastle 500*, previously hosted by Newcastle under an agreement between the City of Newcastle, Destination NSW and Supercars, came to the end of its five-year agreement after the final 2023 event.

Held over three days (Friday to Sunday), the annual event (which was not held in 2021 and 2022 due to the COVID-19 pandemic) brought 160,000 visitors to Newcastle. The Saturday (11 March, 2023) saw the peak number of attendees on one day, hitting just under 62,000.

(P) is for Projected Growth Destination Sydney Surrounds North

#### Case Study 2) Concert Venue

20,000

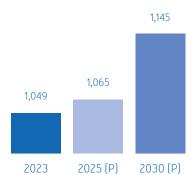
The maximum venue capacity for Hope Estate to hold a live music event.

Pokolbin has an existing healthy events calendar, with two main venues where most music concerts are held: Hope Estate and Bimbadgen.

Hope Estate is a winery, brewery and cellar door, with Australia's largest purpose-built outdoor winery concert amphitheatre that hosts a variety of live music events throughout the year.

The concert venue has a maximum capacity for 20,000 attendees at a single event.

#### Pokolbin's population





Rural



## **Telecommunications Infrastructure Review: Pokolbin**

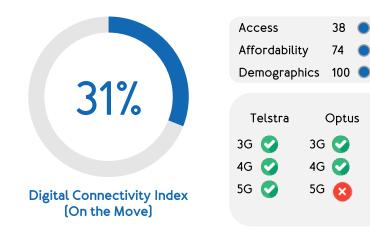
TPG

3G 💟

4G 🜄

5G 🔀

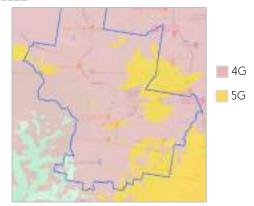
Pokolbin does have 3G and 4G coverage, however there is limited 5G connectivity and the 'on the move' connectivity index is poor at 31 per cent. Fibre services are limited, while nbn fixed wireless and satellite are widely available.



#### Key Insights:

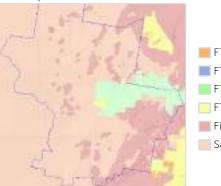
- The area has a total of 10 base stations distributed among the three operators.
- The region does not have connectivity gaps in terms of 3G and 4G in the populated zone. However, given the extent of the suburb, there may be a need to install base stations to ensure continuous coverage throughout.
- There is a co-located site (with antennas from all three operators] in the mountainous area, ensuring good coverage to the west.
- There is only one radio site with 5G technology, in the residential area.

Current Mobile Coverage

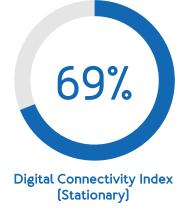


Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

#### Current nbn Services nbn 🔘



FTTP FTTB FTTC FTTN Fixed Wireless Satellite



| Access            | 69         |  | $\mathbf{O}$ |
|-------------------|------------|--|--------------|
| Affordability     | 89         |  |              |
| Demographics      | 100        |  |              |
|                   |            |  |              |
| Fibre to the Pre  | $\bigcirc$ |  |              |
| Fibre to the Bui  | 8          |  |              |
| Fibre to the Cur  | Ø          |  |              |
| Fibre to the Node |            |  | <b>O</b>     |
| Fixed Wireless    |            |  | 0            |

Satellite

#### Key Insights:

- As Pokolbin is a rural region characterised by extensive vineyards and a distributed population across various areas without a distinct population centre, the existing fibre access is mainly provided via FTTC.
- There is a small area with access via FTTP and FTTN.

## Wireless Connectivity Gaps: Pokolbin (Hope Estate - 20,000 visitors)

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three scenarios have been developed. The existing infrastructure will not be able to meet wireless connectivity needs in any of the demand scenarios for Pokolbin during a peak demand event of 20,000 visitors.



### Current Number of Radio Access Sites: 3

4G co-located with 5G: 1 | Urban Sites: 0 | Rural Sites: 2

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>↓ Scenario | High Demand |
|-----------------|-------------------|------------------------|-------------------------------|-------------|
| 2023 (E)        | Connected devices | 64,737                 | 92,624                        | 132,119     |
|                 | Network capacity  |                        |                               |             |
| <b>2025</b> (P) | Connected devices | 66,096                 | 94,582                        | 134,941     |
|                 | Network capacity  | • • •                  |                               | •••         |
| <b>2030</b> (P) | Connected devices | 71,734                 | 102,748                       | 146,667     |
| 2030 (P)        | Network capacity  | • • •                  | • • •                         | •••         |

(P) is for Projected Growth (E) is for Estimated

## Key insights:

- The current wireless infrastructure in Pokolbin (three radio access sites) is insufficient to meet the connectivity demand driven by a surge of up to 20,000 visitors for an event.
- If no additional infrastructure is provided to Pokolbin to adequately meet visitor demand, both visitor and local population experience is expected to worsen during peak demand periods.
- This is expected to create tensions for the local population and business owners who will experience connectivity challenges when large events are held.

### Key for network capacity:

- • Existing network capacity meets the estimated demand
- •••• Network may experience congestion during peak demand

•••• Existing network capacity does not support estimated demand

## Infrastructure Requirements to meet Future Demand in Pokolbin: 20,000 visitors

The table below outlines five different infrastructure options to meet wireless connectivity demand to support an event with up to 20,000 visitors, including both permanent and temporary solutions with different cost profiles.

| Technology Options                                  | Description   | Low Demand<br>Scenario |  | Baseline Demand<br>Scenario |   | High Demand<br>Scenario |   |
|---|---|------------------------|--|-----------------------------|---|-------------------------|---|
|   |   | Qty                    | Indicative Cost*                                   | Qty                         | Indicative Cost*                                    | Qty                     | Indicative Cost*  |
| Additional Radio<br>Sites / Mobile Base<br>Stations | Permanent stations (towers) installed by telecommunications providers to provide wireless coverage to the surrounding area.   | 1                      | \$626,969 -<br>\$866,246                           | 2                           | \$835,958 -<br>\$1,154,994                          | 4                       | \$1,671,917 –<br>\$2,309,989                                      |
| Cell on Whells<br>(CoW)                             | Temporary infrastructures that provides<br>mobile coverage and capacity, supporting<br>an average of up to 350 devices<br>simultaneously.   | 2                      | Acquisition:<br>\$1,000,000<br>Rental:<br>\$60,000 | 7                           | Acquisition:<br>\$3,500,000<br>Rental:<br>\$210,000 | 15                      | <b>Acquisition:</b><br>\$7,500,000<br><b>Rental:</b><br>\$450,000 |
| Cold Mobile<br>Sites                                | Pre-located sites that contain all passive infrastructure components, and only activated during major events.   | 1                      | \$560,856 -<br>\$721,351                           | 2                           | \$747,808 -<br>\$961,801                            | 4                       | \$1,495,616 -<br>\$1,923,603                                      |
| Private 5G  | A private wireless solution based on 5G,<br>which allows only selected devices in a<br>designated area to access the network.<br>'Qty' is based on the number of access<br>points estimated to be required. | 7                      | \$976,000 -<br>\$987,000                           | 25                          | \$1,478,000 -<br>\$1,522,000                        | 51                      | \$1,530,000 -<br>\$1,574,000                                      |
| ((ဟု))<br>Private Wi-Fi                             | This solution is ideal for<br>closed/concentrated areas, and allows for<br>greater control of usage and network<br>capabilities. 'Qty' is based on the number of<br>access points estimated to be required. | 7                      | \$36,000 -<br>\$47,000                             | 25                          | \$72,000 -<br>\$83,000                              | 51                      | \$190,000 -<br>\$234,000  |

\* Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes costs such as construction, labour or other costs. More details on the types of technology options for consideration are provided in Chapter 4: Recommendations and Considerations (page 113), and in Appendix 7 (page 149).

## Wireless Connectivity Gaps: Pokolbin (Supercars – 62,000 visitors)

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three scenarios have been developed. The existing infrastructure will not be able to meet wireless connectivity needs in any of the demand scenarios for Pokolbin during a peak demand event of 62,000 visitors.



### Current Number of Radio Access Sites: 3

4G co-located with 5G: 1 | Urban Sites: 0 | Rural Sites: 2

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br><u>↓</u> Scenario | High Demand<br>Scenario |
|-----------------|-------------------|------------------------|--------------------------------------|-------------------------|
| 2023 (E)        | Connected devices | 186,537                | 266,914                              | 380,759                 |
|                 | Network capacity  |                        |                                      |                         |
| <b>2025</b> (P) | Connected devices | 187,896                | 288,872                              | 383,581                 |
|                 | Network capacity  | •••                    | •••                                  |                         |
| <b>2030</b> (P) | Connected devices | 193,534                | 277,038                              | 395,307                 |
| 2030 (P)        | Network capacity  | •••                    | •••                                  | •••                     |

(P) is for Projected Growth (E) is for Estimated

## Key insights:

- The current wireless infrastructure in Pokolbin (three radio access sites) is insufficient to meet the connectivity demand driven by a surge of up to 62,000 visitors for an event.
- If no additional infrastructure is provided to Pokolbin to adequately meet visitor demand, both visitor and local population experience is expected to worsen during peak demand periods.
- This is expected to create tensions for the local population and business owners who will experience connectivity challenges when large events are held.

### Key for network capacity:

- • Existing network capacity meets the estimated demand
- Network may experience congestion during peak demand

•••• Existing network capacity does not support estimated demand

## Infrastructure Requirements to meet Future Demand in Pokolbin: 62,000 visitors

The table below outlines four different infrastructure options to meet wireless connectivity demand to support an event with up to 62,000 visitors, including both permanent and temporary solutions with different cost profiles.

| Technology Options                                  | Description   | Low Demand<br>Scenario |  | Baseline Demand<br>Scenario |   | High Demand<br>Scenario |  |
|---|---|------------------------|--|-----------------------------|---|-------------------------|--|
|   |   | Qty                    | Indicative Cost*                                 | Qty                         | Indicative Cost*  | Qty                     | Indicative Cost*                                       |
| Additional Radio<br>Sites / Mobile Base<br>Stations |   | 1                      | \$626,969 -<br>\$866,246                         | 4                           | \$1,671,917 –<br>2,309,989  | 8                       | \$3,343,835 –<br>4,619,979                             |
| Cell on Whells<br>(CoW)                             | 0 1 7, 11 0   | 1                      | Acquisition:<br>\$500,000<br>Rental:<br>\$30,000 | 15                          | <b>Acquisition:</b><br>\$7,500,000<br><b>Rental:</b><br>\$450,000 | 35                      | Acquisition:<br>\$17,500,000<br>Rental:<br>\$1,050,000 |
| Cold Mobile<br>Sites                                | intrastructure components and only  | 1                      | \$560,856 -<br>\$721,351                         | 4                           | \$1,495,616 -<br>\$1,923,603                                      | 8                       | \$2,991,232 -<br>\$3,847,205                           |
| Private 5G  | A private wireless solution based on 5G,<br>which allows only selected devices in a<br>designated area to access the network.<br>'Qty' is based on the number of access<br>points estimated to be required. | 2                      | \$966,000 -<br>\$977,000                         | 51                          | \$1,530,000 -<br>\$1,574,000                                      | 122                     | \$2,604,000 -<br>\$2,844,000                           |

\* Capital Expenditure [CapEx] is the estimated cost of infrastructure [direct material costs]. The CapEx estimate excludes costs such as construction, labour or other costs. More details on the types of technology options for consideration are provided in Chapter 4: Recommendations and Considerations [page 113], and in Appendix 7 (page 149].

# **Nelson Bay** Port Stephens

Area demographics and peak visitor demand Telecommunications infrastructure review Future connectivity gap

Telecommunications infrastructure scenarios



## Area demographics and peak visitor demand: Nelson Bay

Nelson Bay, situated along the Port Stephens coastline, draws significant tourism during peak seasons such as summer and holidays. Meeting the wireless connectivity demand to support events like Tastes at the Bay necessitates the implementation of both temporary and permanent infrastructure solutions.

Nelson Bay has a population of 8,109 with an aging demographic. The area is located within Port Stephens and is two hours north of Sydney and one hour north of Newcastle. The area is known for its family friendly entertainment options with beaches, hiking trails and whale-watching.

As a holiday destination with a broad range of activities on offer, visitor numbers peak during the Christmas, Easter and the October long weekend periods. During holiday periods additional events are on offer, including Christmas carols, markets, and fireworks for New Years Eve that attract high numbers. The region is appealing for remote workers looking for a coastal break due to the proximity to Newcastle and Sydney.

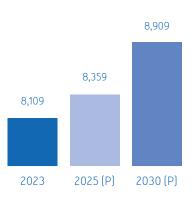
## 15,000

## The estimated peak number of visitors in Nelson Bay during a Summer event.

Tastes at the Bay is Port Stephen's largest annual event, a food festival held at Nelson Bay. In previous years the number of attendees have been estimated to be around 15,000, which is estimated to be the peak number of visitors to the area during Summer months and holidays.

(P) is for Projected Growth Destination Sydney Surrounds North

#### Nelson Bay's population





Rural



## Telecommunications Infrastructure Review: Nelson Bay

TPG

3G 💟

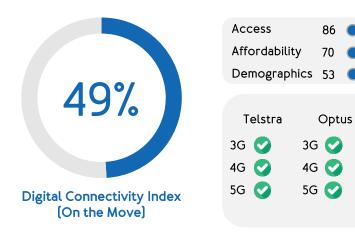
4G 📀

5G 🕐

Ø

 $\bigcirc$ 

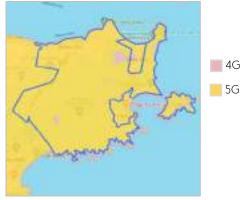
While Nelson Bay has adequate 4G and 5G coverage, Shoal Bay lacks essential base stations for reliable mobile connectivity, highlighting the need for infrastructure development to address connectivity gaps in the region.



### Key Insights:

- A total of seven base stations in Nelson Bay, with no apparent coverage issues in terms of 3G and 4G connectivity.
- No base stations in the Shoal Bay area. The installation of a base station in this zone may be necessary to ensure 3G and 4G mobile connectivity.
- 5G coverage is ensured in the majority of the Nelson Bay area.

Current Mobile Coverage



Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

# 60% Digital Connectivity Index [Stationary]

| Access           | 99 |   | $\bullet \bullet \bullet$ |
|------------------|----|---|---------------------------|
| Affordability    | 78 |   |                           |
| Demographics     | 53 |   | $\bullet \bullet \bullet$ |
| Fibre to the Pre |    |   | 0                         |
| Fibre to the Bui | -  | 5 | ×                         |

Fibre to the Node

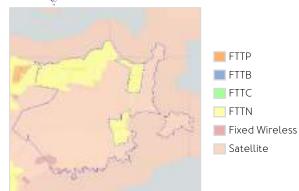
**Fixed Wireless** 

Satellite

#### Key Insights:

- The Nelson Bay/Shoal Bay area provides fibre access for the entire residential zone of the region, with this access primarily through Fibre to the Node.
- The more remote areas, without permanent housing or any type of industry, have access via satellite.

### nbn © Current nbn Services



## Wireless Connectivity Gaps: Nelson Bay

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three scenarios have been developed. The existing infrastructure will not be able to meet wireless connectivity needs for Nelson Bay during a peak demand of 15,000 visitors for an event in the baseline and high demand scenarios.



Current Number of Radio Access Sites: 7

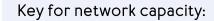
4G co-located with 5G: 2 | Urban Sites: 1 | Rural Sites: 4

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>➡ Scenario | High Demand |
|-----------------|-------------------|------------------------|-------------------------------|-------------|
| 2023 (E)        | Connected devices | 94,652                 | 135,324                       | 192,905     |
|                 | Network capacity  | •••                    | • • •                         | • • •       |
| <b>2025</b> (P) | Connected devices | 105,000                | 150,207                       | 214,352     |
| 2023 (F)        | Network capacity  | •••                    | •••                           | •••         |
| 2030 (D)        | Connected devices | 148,246                | 212,251                       | 303,459     |
| <b>2030</b> (P) | Network capacity  | •••                    | •••                           | •••         |

(P) is for Projected Growth (E) is for Estimated Key insights:

- The current wireless infrastructure in Nelson Bay is able to meet the demand levels for Low demand scenario for 2023 and 2025.
- The wireless infrastructure is insufficient to meet the connectivity demand for Baseline and High demand scenarios.
- If no additional infrastructure is provided to Pokolbin to adequately meet visitor demand, both visitor and local population experience is expected to worsen during peak demand periods.



• • • Existing network capacity meets the estimated demand



• • • • Existing network capacity does not support estimated demand

## Infrastructure Requirements to meet Future Demand in Nelson Bay

The table below outlines four different infrastructure options to meet wireless connectivity demand to support an event with up to 15,000 visitors, including both permanent and temporary solutions with different cost profiles.

| Technology Options                                  | Description   | Low Demand<br>Scenario |  | → Baseline Demand<br>↑ Scenario |   | High Demand<br>Scenario |  |
|---|---|------------------------|--|---------------------------------|---|-------------------------|--|
|   |   | Qty                    | Indicative Cost*                                   | Qty                             | Indicative Cost*                                    | Qty                     | Indicative Cost*   |
| Additional Radio<br>Sites / Mobile Base<br>Stations | Permanent stations (towers) installed by telecommunications providers to provide wireless coverage to the surrounding area.   | 1                      | \$626,969 -<br>\$866,246                           | 2                               | \$835,958 -<br>\$1,154,994                          | 5                       | \$2,512,186 -<br>\$2,862,430                                       |
| Cell on Whells<br>(CoW)                             | Temporary infrastructures that provides<br>mobile coverage and capacity, supporting<br>an average of up to 350 devices<br>simultaneously.   | 2                      | Acquisition:<br>\$1,000,000<br>Rental:<br>\$60,000 | 10                              | Acquisition:<br>\$5,000,000<br>Rental:<br>\$300,000 | 25                      | <b>Acquisition:</b><br>\$12,500,000<br><b>Rental:</b><br>\$750,000 |
| Cold Mobile<br>Sites                                | Pre-located sites that contain all passive infrastructure components, and only activated during major events.   | 1                      | \$560,856 -<br>\$721,351                           | 2                               | \$747,808 -<br>\$961,801                            | 5                       | \$2,209,767 -<br>\$2,250,615                                       |
| Private 5G  | A private wireless solution based on 5G,<br>which allows only selected devices in a<br>designated area to access the network.<br>'Qty' is based on the number of access<br>points estimated to be required. | 8                      | \$978,000 -<br>\$989,000                           | 33                              | \$1,494,000 -<br>\$1,538,000                        | 87                      | \$1,602,000 -<br>\$1,646,000                                       |

\* Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes costs such as construction, labour or other costs. More details on the types of technology options for consideration are provided in Chapter 4: Recommendations and Considerations (page 113), and in Appendix 7 (page 149).

# **Morisset** Lake Macquarie

Area demographics and peak visitor demand

Telecommunications infrastructure review

Future connectivity gap

Telecommunications infrastructure scenarios



## Area demographics and peak visitor demand: Morisset

The development of the Cedar Mill Lake Macquarie tourism, cultural and event space may necessitate additional base stations to close connectivity gaps from increased visitation during peak demand.

The Cedar Mill development in Morisset is a transformative project for the Lake Macquarie region, introducing a multifaceted entertainment hub through the \$235M redevelopment of the Morisset Golf Course. The redevelopment is expected to be completed by late 2025, positioning Cedar Mill as a premier destination for live entertainment and events.

Cedar Mill's location is conveniently located roughly halfway between Newcastle and Sydney. Proximity to public transport options and the freeway provides easy access for patrons. The project is anticipated to generate a surge in economic activity, bringing \$450M to the local economy every year, and local employment opportunities while also increasing tourism and community engagement.

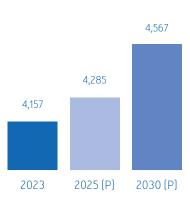
## 30,000

## Cedar Mill concert venue peak attendee capacity for an event.

With plans for a 30,000-capacity concert venue, Cedar Mill is expected to draw significant crowds, satisfying future demands for large-scale, open-air live performances. An aquatic play park that is set to be the largest in Australia will also be included in the precinct, providing a family-friendly recreation area. The precinct will also feature cafes and restaurants, and is expected to draw more live acts and visitors to the area.

(P) is for Projected Growth Destination Sydney Surrounds North

#### Nelson Bay's population



Rural

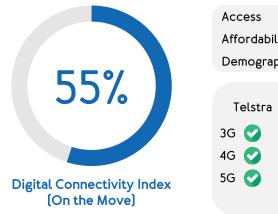
8.5%



## Telecommunications Infrastructure Review: Cedar Mill (Morisset)

0000

Cedar Mill (Morisset) has well-developed 4G and 5G coverage, however the 'on the move' connectivity index is average at 55 per cent. Fibre access is mainly provided via FTTN and the remainder by fixed wireless and satellite.

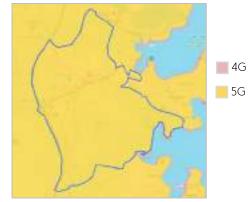


| Access      |      | 84         | $\bullet \bullet \bullet \bullet \bullet$                                 |
|-------------|------|------------|---|
| Affordabili | ty   | 78         | $\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$ |
| Demograp    | hics | 32         | $\bullet \bullet \circ \circ \circ \circ$                                 |
|             |      |            |   |
| Telstra     | C    | Optu       | s TPG   |
| 3G 🕑        | 3G   | $\bigcirc$ | 3G 📀  |
| 4G 🕑        | 4G   |            | 4G 🕑  |
| 5G 🕑        | 5G   |            | 5G 📀  |
|             |      |            |   |

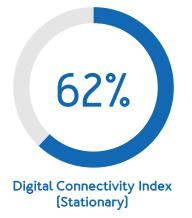
### Key Insights:

- A total of five base stations distributed among the three operators.
- 3G and 4G connectivity ensured for the entire region without apparent gaps in the residential zone.
- 5G is well-developed in the Morisset region with the presence of five base stations offering this technology.
- The Cedar Mill project's expansion may necessitate the deployment of new base stations to ensure continuous capacity in terms of network demand.





Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)



| Access        | 95 |                                     |
|---------------|----|-------------------------------------|
| Affordability | 86 |                                     |
| Demographics  | 32 | $\bullet \bullet \circ \circ \circ$ |
|               |    |                                     |

Fibre to the Premises

Fibre to the Building

Fibre to the Curb

Fibre to the Node

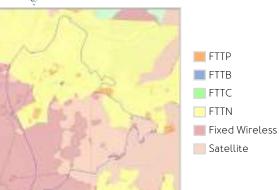
Fixed Wireless

Satellite

#### Key Insights:

- The Morisset area provides complete fibre access to the residential zone, with the majority of the population having access via Fibre to the Node.
- Some residential clusters have access via Fibre to the Premises and Fibre to the Building.

### nbn @ Current nbn Services



## Wireless Connectivity Gaps: Cedar Mill (Morisset)

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three scenarios have been developed. The existing infrastructure will not be able to meet wireless connectivity needs for Cedar Mill (Morisset) during a peak demand of 30,000 visitors for an event in baseline and high demand scenarios 2023 onwards.



### Current Number of Radio Access Sites: 5

4G co-located with 5G: 4 | Urban Sites: 1 | Rural Sites: 0

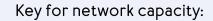
The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br><u>↓</u> Scenario | High Demand<br>Scenario |
|-----------------|-------------------|------------------------|--------------------------------------|-------------------------|
| 2023 (E)        | Connected devices | 113,265                | 162,020                              | 231,085                 |
| 2023 (E)        | Network capacity  | • • •                  |                                      | • • •                   |
| <b>2025</b> (P) | Connected devices | 118,584                | 169,671                              | 242,110                 |
|                 | Network capacity  | •••                    | •••                                  | •••                     |
| <b>2030</b> (P) | Connected devices | 140,816                | 201,573                              | 287,919                 |
| 2030 (P)        | Network capacity  | •••                    | •••                                  | •••                     |

(P) is for Projected Growth (E) is for Estimated

### Key insights:

- The current wireless infrastructure (five radio access sites) in Cedar Mill (Morisset) is insufficient to meet the connectivity demand driven by a surge of up to 30,000 visitors for an event.
- The wireless infrastructure is insufficient to meet the connectivity demand for baseline and high demand scenarios from the year 2023 onwards.
- If no additional infrastructure is deployed to Morisset to adequately meet visitor demand, both the visitor and local population experience is expected to worsen during peak demand periods.



- • Existing network capacity meets the estimated demand
- Network may experience congestion during peak demand

•••• Existing network capacity does not support estimated demand

## Infrastructure Requirements to meet Future Demand in Morisset: 30,000 visitors

The table below outlines five different infrastructure options to meet wireless connectivity demand to support an event with up to 30,000 visitors, including both permanent and temporary solutions with different cost profiles.

| Technology Options |  | Description   | Low Demand<br>Scenario |  | → Baseline Demand<br>↑ Scenario |   | High Demand<br>Scenario |  |
|--------------------|--|---|------------------------|--|---------------------------------|---|-------------------------|--|
|                    |  |   | Qty                    | Indicative Cost*                                   | Qty                             | Indicative Cost*                                    | Qty                     | Indicative Cost*                                     |
|                    | lditional Radio<br>I Mobile Base<br>Stations | Permanent stations (towers) installed by telecommunications providers to provide wireless coverage to the surrounding area.   | 1                      | \$552,441 -<br>\$840,269                           | 2                               | \$736,588 -<br>\$1,120,359                          | 5                       | \$1,657,323 -<br>\$3,080,986                         |
|                    | Cell on Whells<br>(CoW)                      | Temporary infrastructures that provides<br>mobile coverage and capacity, supporting<br>an average of up to 350 devices<br>simultaneously.   | 2                      | Acquisition:<br>\$1,000,000<br>Rental:<br>\$60,000 | 10                              | Acquisition:<br>\$5,000,000<br>Rental:<br>\$300,000 | 25                      | Acquisition:<br>\$12,500,000<br>Rental:<br>\$750,000 |
|                    | Cold Mobile<br>Sites                         | Pre-located sites that contain all passive infrastructure components, and only activated during major events.   | 1                      | \$286,164 -<br>\$754,999                           | 2                               | \$381,552 -<br>\$1,006,665                          | 5                       | \$858,492 -<br>\$2,768,330                           |
| ((1-               | Private 5G                                   | A private wireless solution based on 5G,<br>which allows only selected devices in a<br>designated area to access the network.<br>'Qty' is based on the number of access<br>points estimated to be required. | 6                      | \$974,000 -<br>\$985,000                           | 34                              | \$1,496,000 -<br>\$1,540,000                        | 86                      | \$1,600,000 –<br>\$1,644,000                         |
| ((ւր))<br>•••••    | Private Wi-Fi                                | This solution is ideal for<br>closed/concentrated areas, and allows for<br>greater control of usage and network<br>capabilities. 'Qty' is based on the number of<br>access points estimated to be required. | б                      | \$34,000 -<br>\$45,000                             | 34                              | \$156,000 -<br>\$200,000                            | 86                      | \$260,000 -<br>\$304,000                             |

\* Capital Expenditure (CapEx) is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes costs such as construction, labour or other costs. More details on the types of technology options for consideration are provided in Chapter 4: Recommendations and Considerations (page 113), and in Appendix 7 (page 149).

# **The Entrance** Central Coast

Area demographics and peak visitor demand Telecommunications infrastructure review Future connectivity gap

Telecommunications infrastructure scenarios



### Area demographics and peak visitor demand: The Entrance

The Entrance currently offers adequate 4G and 5G coverage. Meeting the wireless connectivity demand to support events such as ChromeFest necessitates the implementation of temporary and/or permanent infrastructure solutions.

The Entrance is a coastal town located on the Central Coast region. It is renowned for its picturesque beaches, recreational activities, and vibrant local community. With its scenic waterfront, bustling esplanade, and array of dining and entertainment options, The Entrance attracts visitors year-round, making it a popular tourist destination.

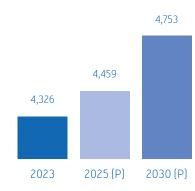
### **20,000** Peak attendees on the Saturday of the threeday event, ChromeFest.

ChromeFest is a large annual three-day car show held at The Entrance in October. The event showcases over 450 cars and includes live entertainment, market stalls, and multiple day and night concerts.

An estimated 50,000 people have attended ChromeFest in recent years, with the highest attendee day being the Saturday. Using the assumption that approximately 39 per cent of total attendees were present on the Saturday, the same percentage as *Newcastle 500* attendees on the Saturday of the event, the peak number of visitors has been estimated at 20,000.

(P) is for Projected Growth Destination Sydney Surrounds North

#### The Entrance's population



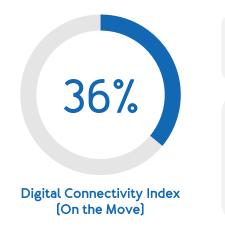


Rural



## **Telecommunications Infrastructure Review: The Entrance**

The Entrance does not have any connectivity gaps for 3G and 4G, and full coverage in terms of 5G. Fibre access is provided via Fibre to the Premises and Fibre to the Building.

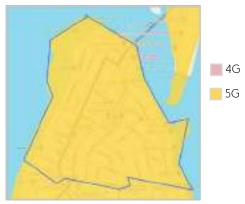


| Access       |      | 80         |   |    | $\bigcirc \bigcirc$ |
|--------------|------|------------|---|----|---------------------|
| Affordabilit | .y   | 76         |   |    |                     |
| Demograph    | nics | 26         |   |    | $\bigcirc \bigcirc$ |
|              |      |            |   |    |                     |
| Telstra      | C    | Optu       | s |    | TPG                 |
| 3G 🕑         | 3G   | $\bigcirc$ |   | 3G | 0                   |
| 4G 🕜         | 4G   | $\bigcirc$ |   | 4G | 0                   |
| 5G 🕑         | 5G   | $\bigcirc$ |   | 5G | 0                   |
|              |      |            |   |    |                     |

### Key Insights:

- The suburb has a total of three mobile sites colocated, one for each operator.
- The Entrance is a densely populated suburb where 3G and 4G connectivity are available throughout the region,
- 5G coverage is available throughout the entire suburb without any coverage gaps.





Map showing current mobile coverage in terms of 4G and 5G (Telstra, Optus, and TPG combined)

### nbn @Current nbn Services



FTTP FTTB FTTC FTTN Fixed Wireless Satellite



Digital Connectivity Index (Stationary)

**Destination Sydney Surrounds North** 

| Access        | 98 | $\bullet \bullet \bullet \bullet \bullet$     |
|---------------|----|---|
| Affordability | 77 | $\bullet \bullet \bullet \bullet \circ \circ$ |
| Demographics  | 26 | $\bullet \bullet \circ \circ \circ \circ$     |
|               |    |   |

**Fixed Wireless** 

Satellite

Fibre to the Premises Fibre to the Building Fibre to the Curb Fibre to the Node

 $\bigcirc$ 

#### Key Insights:

- Access to NBN services is exclusively provided through fibre.
- The Entrance is a highly densely populated area, with the majority of dwellings having access to Fibre to the Premises.
- Commercial spaces and buildings with a higher number of floors have access via Fibre to the Building.

Digital Connectivity Business Case 2024 109

## Wireless Connectivity Gaps: The Entrance

To provide insight into the range of demand conditions and how they may impact demand for network capacity, three scenarios have been developed. The existing infrastructure will not be able to meet wireless connectivity needs for The Entrance during a peak demand of 20,000 visitors for the Chromefest event in any of the demand scenarios.



### Current Number of Radio Access Sites: 3

4G co-located with 5G: 3 | Urban Sites: 0 | Rural Sites: 0

The three scenarios developed to understand the potential demand for digital connectivity are based on population and visitor growth, and the subsequent increase in the expected number of devices that will be in use based on 'Low', 'Baseline' or 'High' demand scenarios.

|                 |                   | Low Demand<br>Scenario | Baseline Demand<br>➡ Scenario | High Demand |
|-----------------|-------------------|------------------------|-------------------------------|-------------|
| <b>2023</b> (E) | Connected devices | 85,286                 | 121,980                       | 173,967     |
|                 | Network capacity  |                        |                               |             |
| <b>2025</b> (P) | Connected devices | 90,806                 | 129,919                       | 185,408     |
|                 | Network capacity  | • • •                  |                               | •••         |
| <b>2030</b> (P) | Connected devices | 113,875                | 163,021                       | 232,941     |
|                 | Network capacity  | • • •                  | •••                           | •••         |

(P) is for Projected Growth (E) is for Estimated

### Key insights:

- The current wireless infrastructure in The Entrance (three radio access sites) is insufficient to meet the connectivity demand driven by a surge of up to 20,000 visitors for an event.
- The current infrastructure will not be able to meet the demand in the low, baseline or high scenarios.
- If no additional infrastructure is provided to The Entrance to adequately meet visitor demand, both visitor and local population experience is expected to worsen during peak demand periods.

### Key for network capacity:

• • • Existing network capacity meets the estimated demand



•••• Existing network capacity does not support estimated demand

## Infrastructure Requirements to meet Future Demand in The Entrance

The table below outlines four different infrastructure options to meet wireless connectivity demand to support an event with up to 20,000 visitors, including both permanent and temporary solutions with different cost profiles.

| Technology Options                                  | Description   | Low Demand<br>Scenario |   | ➡ Baseline Demand<br>↑ Scenario |   | High Demand<br>Scenario |  |
|---|---|------------------------|---|---------------------------------|---|-------------------------|--|
|   |   | Qty                    | Indicative Cost*  | Qty                             | Indicative Cost*                                    | Qty                     | Indicative Cost*                                     |
| Additional Radio<br>Sites / Mobile Base<br>Stations | telecommunications providers to provide   | 1                      | \$552,441 -<br>\$840,269  | 3                               | \$1,289,029 -<br>\$1,960,628                        | 5                       | \$1,657,323 -<br>\$3,080,986                         |
| Cell on Whells<br>(CoW)                             | 0 1 7, 11 0   | 4                      | <b>Acquisition:</b><br>\$2,000,000<br><b>Rental:</b><br>\$120,000 | 13                              | Acquisition:<br>\$6,500,000<br>Rental:<br>\$390,000 | 25                      | Acquisition:<br>\$12,500,000<br>Rental:<br>\$750,000 |
| Cold Mobile<br>Sites                                | intrastructure components and only  | 1                      | \$286,164 -<br>\$754,999  | 3                               | \$667,716 –<br>\$1,761,664                          | 5                       | \$858,492 -<br>\$2,768,330                           |
| Private 5G  | A private wireless solution based on 5G,<br>which allows only selected devices in a<br>designated area to access the network.<br>'Qty' is based on the number of access<br>points estimated to be required. | 14                     | \$990,000 -<br>\$1,001,000  | 43                              | \$1,514,000 -<br>\$1,558,000                        | 85                      | \$1,598,000 -<br>\$1,642,000                         |

\* Capital Expenditure [CapEx] is the estimated cost of infrastructure (direct material costs). The CapEx estimate excludes costs such as construction, labour or other costs. More details on the types of technology options for consideration are provided in Chapter 4: Recommendations and Considerations (page 113), and in Appendix 7 (page 149).

## 04 | Recommendations and Delivery Considerations

## Recommendations and Delivery Considerations

### Education and awareness

Public-Private partnerships for investment into a mix of technology solutions

Shared infrastructure in adjacent industries, including energy and transport

Additional technologies for consideration

### **Education and Awareness**

There is a need to improve the awareness of the DSSN region population on their connectivity options that are currently available, particularly for businesses. For example, based on nbn estimates, the vast majority of businesses nationally are connected to a residential service plan instead of a business plan which may better suit their internet connectivity needs.



### Many businesses are not aware of the connectivity options that are available in market or which service plans are best suited to their needs.

- According to nbn, many businesses connected to the national broadband network are on a slower service than residents, and are more often than not using a residential service rather than a business one.
- The vast majority of businesses connected to nbn are on a residential service plan, and approximately half of connected businesses only have a 50Mbps connection, which is probably insufficient for many businesses.
- nbn's Fibre Upgrade Program aims to enable up to 10 million premises, or up to 90 per cent of homes and businesses across the country, to FTTP connections by the end of 2025. Homes and businesses identified across Australia, with many suburbs in NSW being located in the DSSN region, are currently serviced by nbn on FTTN and FTTC connections, and are eligible to upgrade to FTTP with 'neargigabit speeds' and more reliable connections.
- Many households and businesses are likely on sub-optimal service plans or are not aware they are eligible to be upgraded to higher speeds. To increase awareness and uptake of the services currently available in the market, particularly for those in regional areas, further education and awareness campaigns directed at industry is required, including those within tourist hot spots who experience challenges during periods of peak demand.



## Businesses and residents can enquire directly about upgrading to a high-speed service plan.

- Businesses can request an assessment to identify the right plan for their needs and eligibility, and to recommend the right plan and schedule an installation for a business-grade connectivity service. Fibre upgrades are provided at an on-request basis. It is available only within the nbn Fixed Line network footprint and at limited premises served by the nbn Fixed Wireless and Satellite networks. Residents and businesses can take action themselves to determine their current connectivity status and eligibility for a fibre upgrade by searching their address and available options on the <u>nbn website</u>.
- nbn's Enterprise Ethernet fibre access product is designed to provide high bandwidth as required by industry. The product is also available via data centres, which enables businesses to utilise 'hybrid' IT infrastructure models for their internal IT operations, including data storage and other cloud applications.
- It is important to note that not all premises will be eligible for upgrades at no or low cost by nbn. There is healthy competition within the telco market to provide alternative coverage options by major providers as well as smaller retail service providers.

## Public-Private partnerships for investment into a mix of technology solutions

Co-investment into permanent and temporary solutions to address peak connectivity challenges will enable the region to meet the growing demand from population growth and tourist attractions.



## Public-Private partnerships to improve permanent digital infrastructure.

- Public-private shared investment into telecommunications infrastructure such as the installation of new towers or upgrades to existing infrastructure is already being rolled out through Federal Government initiatives, nbn and the private sector to a large degree. Further investment of public funds to improve connectivity could also help to improve the attractiveness of the region to major and minor telecommunications service providers. Increased coverage by telecommunications providers means both the public and private sector benefit.
- Private 5G enabled networks for major precincts: Existing large infrastructure and longterm project sites such as stadiums, concert venues and mines can consider Private 5G enabled networks to address peak demand. This solution is particularly effective for large venues and an opportunity for public and private sectors to co-invest for improved community and visitor experiences during large events such a stadium concerts. This solution is suitable for a wide range of venues and projects, and can be utilised to develop 'smart' cities and sites.

## ノ

## Government and industry can utilise cost-effective solutions to meet temporary peaks in demand.

- To meet peak demand from surges in visitor numbers during events, public and private entities can invest in solutions such as Cell on Wheels (CoWs) and Cold Mobile Sites. Both of these solutions can be utilised as needed, and are a suitable option to manage surges in connectivity demand.
- Cold Mobile Sites require an initial capital investment for the infrastructure installation but requires minimal operational costs incurred at the time of use. These sites are dormant (or 'cold') unless needed to meet demand in the case of large events or other incidents such as emergency situations.
- **CoWs** can be transported between sites and utilised to provide coverage for major events and emergency services alike. CoWs can be purchased or rented from major telecommunications providers, and utilised by a single owner or shared for coverage of a wider area and events.
- Fixed Wireless as provided by nbn is another option to fulfil connectivity demand where fibre is not available, such as in regional areas. nbn has deployed Fixed Wireless throughout Australia and is currently rolling out upgrades that will double the range coverage of each tower and greatly increase capacity during peaks.



Smart cities integrate technology and 5G enabled networks to create a more efficient and connected city. Connected solutions can include smart parking and payment processing, early warning systems, intelligent and autonomous transportation systems, smart infrastructure (lighting, CTV, public WiFi, communication), smart public facilities for healthcare, and more.

Detailed information on Private 5G enabled networks and other technology options can be found in Appendix 7 (page 149).

## Shared infrastructure in adjacent industries

Integrating telecommunications infrastructure with energy and transport projects is a strategic and efficient way to expand digital connectivity, especially in underserved and rural areas.

Building energy and transport projects such as power stations and transmission lines presents an opportunity to simultaneously lay telecommunications infrastructure, such as fibre optic cables, to enhance digital connectivity in the area. Benefits of this shared infrastructure include:



### Shared infrastructure and trenching costs

When constructing power lines or power stations, trenches or conduits are often required. Sharing these with telecommunications infrastructure reduces the overall cost of laying fibre optic cables, and is particularly cost-effective in rural areas where the cost of trenching can be higher due to remote or difficult terrain. This also enables a more efficient use of resources for construction and labour, and enables delivery of major adjacent sector projects in parallel.



### Reduced environmental impact

By consolidating construction efforts, the cumulative environmental footprint can be reduced. This is particularly relevant for areas in the DSSN region which are currently in the midst of stakeholder engagement with local communities and Indigenous landowners, regarding major energy infrastructure and transmission lines planned for construction, such as the Hunter Transmission Project and Renewable Energy Zones.



### Strategic placement of infrastructure

Power lines, roads and railways often follow strategic routes that connect key urban and rural areas. By laying fibre optic cables along these routes, telecommunications providers can expand network coverage and improve connectivity in underserved locations. Blackspots can also be addressed by utilising energy and transport infrastructure, directly addressing low or no connectivity zones located along railway lines (such as the Central Coast railway line) for example.

### Opportunity to meet broader policy goals

Ø

The inclusion of telecommunications infrastructure in utility and transport projects to meet broader policy goals related to digital inclusion strengthens the business case for investment and enables key connectivity milestones to become more feasible to meet.

**Destination Sydney Surrounds North** 

Infrastructure sharing is encouraged for major network providers to consider when applying for Commonwealth funding to deliver new or upgraded telecommunications infrastructure.

In December 2023 the Federal Government announced Round 2 of the Peri-Urban Mobile Program (PUMP) to be open for applications, closing in March 2024. Round 2 will provide network providers grant funding to upgrade existing or deliver new wireless coverage for communities on the fringes of major urban centres in bushfire prone areas.

This is particularly targeted to areas that have longstanding coverage issues and are at risk of natural disasters, requiring improved connectivity and particularly in the case of emergency situations. Areas in the Hunter and Central Coast are eligible, such as those surrounding Newcastle.

The Minister for Communications, the Hon Michelle Rowland MP, is encouraging collaboration and partnership to take advantage of shared infrastructure opportunities to benefit regional communities:

*"I encourage telcos, communities and other interested parties to work together to submit applications that will deliver new or improved mobile coverage in these areas".* 

## The energy transition in the DSSN region

The region is undergoing a major transition towards clean energy, creating additional opportunity to simultaneously improve telecommunications infrastructure.



### The transition away from coalfired power stations towards a renewables powered state.

- The Hunter and Central Coast region has a long history of coal mining and heavy industry such as manufacturing, transport and power generation. As power stations reaching the end of their technical lives plan for closure, the region's power industry is now moving towards a significant transition, with the NSW Government's target of supplying 82 per cent renewables to the National Electricity Market (NEM) by 2030.
- The NSW Electricity Strategy outlines how current challenges with ageing infrastructure and congestion will be addressed to deliver a new, affordable and reliable energy system. Specifically, the NSW Electricity Infrastructure Roadmap which will support the private sector to deliver at least 12 gigawatts of new renewable electricity generation and 2 gigawatts of long-duration storage.
- This has led to the development of the Hunter Region Central Coast Renewable Energy Zone (HCC REZ) and the planned upgrade of transmission lines. Initial scoping through EOI, identified over 2 gigawatts of generation from onshore wind and solar generation projects located in the Upper Hunter Region near Muswellbrook.



### Emerging technologies and new industry such as hydrogen and offshore wind.

- The Port of Newcastle is planning a Clean Energy Precinct to begin construction in 2025, which will provide common user, open access, shared infrastructure across clean energy storage, transport and export facilities.
- There has been significant federal investment in the development of the Hunter Region's hydrogen economy, with \$82M already allocated across the Port of Newcastle and Origin Energy hydrogen hubs, and an announcement in 2023 of a further \$70M for the Origin & Orica project. Large-scale hydrogen production facilities expect to produce between 150MW to 2GW of power and would require access to significant renewable energy.
- With the recent declaration that the Hunter Region has a suitable location for offshore wind development, the planning for offshore wind is now progressing and it will play an important role in diversifying the renewable energy portfolio in the Hunter Region and the broader National Electricity Market (NEM).



### Plans to upgrade existing and building new energy infrastructure to power the region.

- There is significant work ongoing to transform the grid to overcome congestion. By 2030, major initiatives such as the Hunter Region Transmission Project and Clean Energy Precinct will be operating.
- Through the federal Rewiring the Nation program, 8 critical transmission and Renewable Energy Zones (REZ) projects will be delivered in NSW. The Hunter Region-Central Coast (HCC) REZ is in the planning stage, scheduled for completed by 2030, and will likely comprise of solar, wind (on and off-shore), pumped hydro and large-scale batteries.
- The Hunter Region Transmission Project aims to deliver up to 8 GW of additional transfer capacity from other inland REZs to the HCC REZ. This may include the Waratah Super Battery, which is planned to secure a reliable energy supply following the closure of the Eraring power station in 2025.
- The NSW government has set a target of 50 per cent renewable energy by 2030. The REZs are expected to provide about 20 per cent of this target. The remaining 30 per cent will come from other renewable energy projects, such as solar farms, wind farms, and pumped hydro.

### Transport infrastructure to connect the region

The DSSN region has an established transport network, with plans to further improve the road and rail transport infrastructure. This presents an opportunity for telecommunications infrastructure deployments that can leverage transport infrastructure works, to add new digital connectivity capacity along road and railway lines.



State and Federal Government investment into connecting our regions.

- Established transport network: The region's transportation network, including road, rail and maritime systems, are well equipped as supporting infrastructure for the local supply chain. The NSW Government has also included plans for significant investment into road and rail upgrades as part of the Future Transport Strategy to connect the 'Six Cities Region' of NSW, which includes Newcastle.
- NSW State Infrastructure Strategy 2022-2042: The strategy includes the following recommendations related to improved transport infrastructure to better connect the region:
  - Recommendation 4: Progressively fund and deliver the Fast Rail Strategy based on a prioritised and staged program of network enhancements.
  - Recommendation 6: Plan and deliver projects to increase the efficiency and reliability of freight networks in regional NSW.



Major planned transport infrastructure projects present an opportunity for digital connectivity.

- Newcastle Airport Upgrade: \$250M has been committed to upgrading the regional airport into an international gateway, introducing new airlines and routes with the aim of significantly increasing visitor numbers. Located in Williamtown, Port Stephens, the Newcastle Airport is also nearby to the Williamtown RAF base. The airport has a private enabled 5G network already in place.
- Singleton Bypass New England Highway: The Australian Government and New South Wales Government are investing a total of \$700M into building the Singleton Bypass, as part of the New England Highway, which links the Upper Hunter to Maitland and Newcastle. The project is expected to improve traffic flow by removing 15,000 vehicles from the town centre each day. Early work began in 2022 and the bypass is expected to open to traffic in late 2026.
- M1 Pacific Motorway extension to Raymond Terrace: \$2.1B has been dedicated to extending the M1 Pacific Motorway by 15km to the Pacific Highway at Raymond Terrace. This extension is expected to reduce travel times during peak periods by nine minutes and will open to traffic in 2028.
- Lower Hunter Freight Corridor: The freight rail line will span from Fassifern on the Main North Railway line to Hexham on the Hunter Valley Rail Line. It will bypass the Newcastle urban area, alleviating congestion on the rail network. The project has the potential to generate \$440M in economic benefits and may be completed within 10-20 years.

# Planned energy and transport projects and potential shared sites for telecommunications deployments

### Hunter Region Coast Transmission Project

Transmission lines between Bayswater and Eraring power stations to add capacity for electricity transmission across the Hunter Region. The project is approved, with stakeholder consultation beginning in 2023 and scheduled for operation by 2027.

### Bayswater & Liddell Power Stations

AGL is closing the Bayswater and Liddell Power Stations in Muswellbrook, with plans to replace these with a Clean Energy Precinct.

### Hunter Region-Central Coast Renewable Energy Zone (REZ)

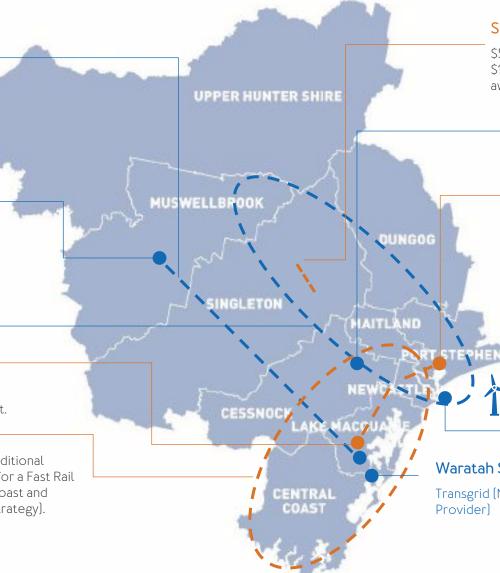
### Lower Hunter Freight Corridor

In the feasibility stage, with no further funding commitments from State or Federal Government.

### Fast Rail

Federal Government has recently announced additional funding for the development of a Business Case for a Fast Rail line connecting Greater Sydney to the Central Coast and Hunter regions (as part of the Six Cities Region Strategy).

**Destination Sydney Surrounds North** 



### Singleton Bypass

\$560M committed by Federal Government and \$140M by State Government. Major contract awarded to Acciona Construction Australia Pty Ltd.

### Hunter Region Power Project

Kurri Kurri Snowy Hydro Hub

### M1 Pacific Motorway extension

\$1.68B committed by the Federal Government and \$420M by the State Government. Major contracts awarded to John Holland Gamuda Australia Joint Venture and Seymour Whyte Constructions.

Transport projects

### Offshore Wind Farm

Zone declared in 2023, applications for feasibility studies are currently underway. Floating wind turbines will generate 1.725 GW of energy that will be transmitted to onshore substations and transmission lines in Newcastle and Port Stephens.

### **Clean Energy Precinct**

Port of Newcastle

### Waratah Super Battery

Transgrid (Network Operator), Akaysha Energy (SIPS Service Provider)

## Timeline for planned energy and transport development across the DSSN region

The next six years will see a high number of infrastructure projects rolled out across the region, many of which will also increase the region's workforce and grow visitor numbers, driving an uptake in devices and digital connectivity demand.



## Additional technologies for consideration

There are a range of technology solutions that can be deployed to meet connectivity demand. A mix of permanent and temporary infrastructure can provide cost-effective solutions, tailored to different areas and requirements.

|               |   | Fixed Wireless Access (FWA)  | Low-Earth-Orbit (LEO) Satellites   | Cell on Wheels (CoW)   |
|---------------|---|--|--|--|
| (             | Effectiveness<br>and suitability<br>of the solution | DeploymentCapabilitiesInvestmentScalability  | Deployment<br>Capabilities<br>Investment<br>Scalability  | Deployment<br>Capabilities<br>Investment<br>Scalability  |
|               | Deployment  | Relative accelerated set-up considering the<br>existence of collocated infrastructure with<br>carriers and by accessing to their competitive<br>position in the market (current portfolio, and<br>overall brand awareness)               | Solution with a high complexity in terms of<br>deployment. To integrate a solution based on<br>LEO satellites, it is necessary to consider the<br>coordination of multiple satellites in low orbit<br>and the respective configurations. | Solution that presents the lowest complexity in<br>terms of deployment, due to the simple and<br>rapid installation, and its ability to be easily<br>adapted to different types of access<br>technology. |
| e<br> ,e<br>e | Capabilities  | Offers moderate capabilities in terms of speed,<br>reliability, and coverage. The nbn is improving<br>speeds up to 250 Mbps and ensuring at least 50<br>Mbps during busy hours.  | Provides high-speed internet access with low<br>latency, making it suitable for a wide range of<br>applications and users, available anywhere due<br>to its extensive coverage.  | Assurance of capacity and coverage in pre-<br>selected areas, it can establish connections in<br>emergency situations or sporadic events that<br>require a high network capacity.                        |
| •••           | Investment  | Considerable investment is required to build<br>and maintain fixed wireless infrastructure,<br>including towers, antennas, and backhaul links,<br>however Australian government and nbn are<br>investing in this technology (\$750,000). | High investment required, due to the<br>complexity of the solution and its specific<br>maintenance, requiring significant resources<br>for both initial implementation and ongoing<br>operation.   | Low investment, as it is a relatively inexpensive<br>solution compared to others, and does not<br>incur significant maintenance or partnership<br>costs.   |
|               | Scalability   | Medium scalability, as the solution can be easily<br>adopted, it consistently depends on the<br>existence of infrastructure to ensure this<br>access.  | High scalability to serve a large number of users<br>across vast geographical areas without<br>significant infrastructure expansion.   | Medium scalability, as despite being a highly<br>mobile solution, it is dependent on the existing<br>infrastructure for connection to the network<br>core.   |

## Additional technologies for consideration

There are a range of technology solutions that can be deployed to meet connectivity demand. A mix of permanent and temporary infrastructure can provide cost-effective solutions, tailored to different areas and requirements.

|               |                                      | Multi-Tenant WLAN   | Private 5G Network  | Private WiFi   |
|---------------|--------------------------------------|---|---|--|
|               |                                      | Deployment  | Deployment <b>Example 1</b>   | Deployment   |
| C             | Effectiveness                        | Capabilities  | Capabilities  | Capabilities   |
|               | and suitability<br>of the solution   | Investment  | Investment  | Investment   |
|               |                                      | Scalability   | Scalability   | Scalability  |
|               | Deployment                           | Solution already widely existing in the region, it<br>can be an alternative with medium effort<br>deployment (through outdoor antennas) in<br>areas that are currently covered by this<br>technology. | A subscription fee will be needed, increasing<br>the overall cost of the service when compared<br>to Wi-Fi, however, private networks are less<br>complex and do not require network cabling.   | The deployment of multiple access points and<br>wireless mesh networks extends coverage and<br>improves signal strength in large or complex<br>environments.   |
| е<br> -ө<br>ө | Capabilities                         | Offers robust capabilities in providing wireless<br>connectivity to multiple tenants within shared<br>spaces, with features such as security,<br>scalability, and quality of service.                 | For longer ranges, providing coverage for a<br>range of devices. Licensed spectrum leads to<br>greater reliability and better performance, and<br>a dramatic increase in ability to connect to IoT<br>enabled devices. Cellular grade network<br>security provides increased privacy and data<br>security when compared to Wi-Fi. | For shorter ranges, such as home and business<br>environments. Signal quality and reliability<br>diminishes as more connections are on the<br>network.   |
|               | Investment                           | Technical and commercial investment quite<br>balanced compared with other solutions,<br>though being necessary to guarantee the<br>contracted SLAs with the partners.                                 | Low CAPEX, OPEX compared to operator<br>networks. Higher cost relative to Wi-Fi due<br>to infrastructure and licensing fees.  | Low CAPEX., however, still requires<br>infrastructure upgrades, OPEX engrained in IT<br>support model. Wi-Fi is cheaper than 5G and LTE<br>per square foot as there are no subscriptions<br>involved in the service. |
| Destination S | Scalability<br>Sydney Surrounds Nort | High scalability, since there is access to<br>partner's existing customers seeking for better<br>capacity and additionally the new businesses<br>that a strong brand as the partner's may bring.      | High scalability, within a limited network area.<br>Private 5G networks can be 'sliced' for multiple<br>functions and catering to unique requirements.  | Medium scalability, as despite being a highly<br>mobile solution, it is dependent on the existing<br>infrastructure for connection to the network<br>core. Digital Connectivity Business Case 2024   122             |

## 05 | Appendices



## Appendix 1

Glossary of Terms

Referenced Sources

## Glossary

| TERM                          | DEFINITION  |
|-------------------------------|---|
| 3G                            | The third generation in mobile technology standards prepared by the 3GPP global partnership.  |
| 3GPP                          | The 3 <sup>rd</sup> Generation Partnership Project is an umbrella term for a consortium of mobile operators, vendors and international standards organisations that develop protocols and interfaces for mobile telecommunications, including 3G, 4G, and 5G standards. |
| 4G                            | The fourth generation in mobile technology standards prepared by the 3GPP global partnership.   |
| 5G                            | The fifth generation in mobile technology standards prepared by the 3GPP global partnership.  |
| Busy hour                     | Period of time during a day when network usage or traffic is at its highest level. It is a specific one-hour timeframe within a 24-hour day when the demand for network resources, such as bandwidth and connectivity, is most intensive.                               |
| Contention Ratio              | Represents the relationship between the total available bandwidth and the bandwidth allocated to a specific group of users.   |
| Co-location                   | A form of passive infrastructure sharing where a mobile network operator deploys its active equipment on the same passive infrastructure as<br>another mobile network operator.   |
| Digital Connectivity<br>Index | A measure of the quality and effectiveness of digital connectivity in a selected area that indicates the capability of a location to support<br>various digital activities such as remote work, online learning, or mobile internet usage.                              |
| Gbps                          | "Gigabits per second". Represents the number of gigabits (one billion bits) that can be transmitted or processed in one second.   |
| Headroom Extra<br>Capacity    | Additional capacity deliberately built into a system or network beyond the anticipated peak demand or regular usage.  |
| loT                           | The Internet of Things (IoT) describes physical objects (or groups of such objects) with sensors, processing ability, software and other technologies that connect and exchange data with other devices and systems over the Internet or other communications networks. |
| Mbps                          | "Megabits per second". Represents the number of megabits (one million bits) that can be transmitted or processed in one second.   |

## Glossary (cont.)

| TERM                       | DEFINITION   |
|----------------------------|--|
| Mobile network<br>operator | A mobile network operator supplies mobile services to customers at the retail level. Examples include Telstra, Optus and TPG Telecom.  |
| Non-IoT                    | Connections that are not associated with IoT. These connections are associated with a private connection of a user, such as a resident's<br>mobile phone to an antenna or a personal computer at internet home.  |
| Passive infrastructure     | Assets and equipment which are not part of the active layer of a telecommunications network (the signal path), including but not limited to sites, buildings, shelters, towers, masts, poles, ducts, trenches, electric power supply/generators and air conditioning.  |
| Passive sharing            | Passive infrastructure sharing is where mobile network operators share non-electronic infrastructure, such as tower, land, power and other physical elements.  |
| Spectrum                   | The radio spectrum is part of the electromagnetic spectrum with frequencies from 3 Hz to 3,000 GHz (3 THz). Active equipment uses radiofrequency spectrum to provide connectivity to mobile devices.   |
| Throughput                 | Speed at which data is successfully transmitted or processed through a system or network.  |
| Tower                      | A structure on which a radio base station equipment can be installed. It includes telecommunications towers that are part of the National<br>Broadband Network, radio and television broadcasting towers and other suitable towers or similar structures that could be used to improve<br>mobile telecommunications coverage or can be used in the supply of mobile telecommunications and other radiocommunications services,<br>including rooftops or utility masts. |

## References

#### Sources

| DSSN Region Population –<br>accessed 7 November 2023       | Data by region   Australian Bureau of Statistics (abs.gov.au)   |
|--|---|
| Population by LGA and Suburb –<br>2021 data used           | <u>Find Census data   Australian Bureau of Statistics (abs.gov.au)</u>  |
| Population Projections                                     | Population Projections, Australia, 2022 (base) - 2071   Australian Bureau of Statistics (abs.gov.au)                            |
| Urban/Rural Population by LGA                              | Postcode delivery classifications - DAFF [agriculture.gov.au]   |
| LGA Tourism Profiles                                       | Local Government Area profiles   Tourism Research Australia   |
| NSW Visitor Economy Strategy –<br>projected visitor growth | NSW Visitor Economy Strategy 2030 (destinationnsw.com.au)   |
| Average Number of Devices Per<br>Capita                    | <u> Cisco Annual Internet Report - Cisco Annual Internet Report (2018–2023) White Paper - Cisco</u>                             |
| IoT Analytics – Total Number of<br>Device Connections      | IoT Analytics - Total Number of Device Connections  |
| IoT Analytics – Global IoT Market<br>Forecast              | <u>IoT Analytics - Global IoT Market Forecast</u>   |
| IoT Connections Forecast                                   | <u>IoT connections forecast – Mobility Report - Ericsson</u>  |
| Busy Hour calculations                                     | <u>Traffic Analysis - Cisco</u>   |
| Contention Ratio   | Everything You Need To Know About Contention Ratio   Truespeed  |
| Coverage Maps  | ACCC Mobile Infrastructure Report   Telstra Coverage Maps   Optus Coverage Maps   TPG Coverage Maps   nbn National Map Datasets |
| nbn Technology Definitions                                 | <u>nbn Australia</u>  |

## References (cont.)

### Sources

| Network Rail fibre network  | Telecoms opportunities - Network Rail  |
|---|--|
| Network Rail Trackside Connect<br>Services                        | Network_Rail_DeliveringTracksideConnectivityImprovingPassengerJourney.pdf (traincomms.com)                                     |
| State Infrastructure Strategy<br>2022-2042 Recommendations        | Boost economy-wide productivity and competitiveness   Infrastructure NSW   |
| The Six Cities Region   | <u>The Six Cities Region: Discussion Paper, September 2022 (nsw.gov.au)</u>  |
| Singleton Bypass  | Singleton Bypass - New England Highway   Transport for NSW   |
| M1 Pacific Motorway extension to<br>Raymond Terrace               | M1 Pacific Motorway extension to Raymond Terrace   Transport for NSW   |
| Lower Hunter Freight Corridor                                     | Lower Hunter Freight Corridor   Transport for NSW  |
| Hunter Regional Economic<br>Development Strategy – 2023<br>Update | https://www.nsw.gov.au/sites/default/files/2023-02/Hunter-REDS-2023-Update.pdf   |
| Media article – cruise liners in<br>Newcastle                     | More cruise liners to sail into the Port of Newcastle - 2hd  |
| Mobile Black Spot Program   | Mobile Black Spot Program   Department of Infrastructure, Transport, Regional Development, Communications and the Arts         |
| National Audit of Mobile Coverage                                 | National Audit of Mobile Coverage   Department of Infrastructure, Transport, Regional Development, Communications and the Arts |
| Media article – Universal Service<br>Obligation Update            | Albanese Govt Seeks Input on Universal Service Obligation Update   Mirage News   |
| Media article – FTTN upgrades                                     | <u>nbn Co to receive \$2.4 billion to extend FTTN overbuild - Telco/ISP – iTnews</u>   |
| NSW Remote Working Insights 2<br>DReport Sydney Surrounds North   | https://www.investment.nsw.gov.au/assets/Uploads/publications/NSW-Remote-Working-Insights-November-2021-report.pdf             |

Appendix 2: Inputs for demand modelling

Methodology and assumptions for calculating visitor numbers

Calculation of total number of devices in use



## Methodology and assumptions for calculating visitor numbers

To obtain the peak number of visitors across the different LGAs and thereby estimate the number of devices associated with visitor demand, it was necessary to formulate a methodology, which is presented below.

| Step-by-Step Methodology  | DSSN Daily F   | Peak Visitor Assumpt                                 | ions for the three Dem                                    | nand Scenarios   |
|---|----------------|--|---|--|
| Obtain the number of commercial rooms for overnight visitors. This number includes rooms in hotels, motels, apartments, villas, houses, and caravan parks. <u>Source</u> : DSSN Accommodation Audit | Region         | Total Visitors<br>(Low-50% of max.<br>accommodation) | Total Visitors<br>(Baseline-75% of<br>max. accommodation) | Total Visitors<br>(High-100% of max.<br>accommodation) |
| Calculation of the number of overnight visitors staying in commercial accommodation. It was considered 1.5 people per room.   | Central Coast  | 6,631  | 9,947   | 13,263   |
| Source: DSSN Assumption   | Cessnock       | 6,216  | 9,324   | 12,432   |
| 3<br>Calculation of the additional number of overnight visitors who visit the regions to be with  | Dungog         | 966  | 1,449   | 1,932  |
| friends and family. To obtain this value, it was assumed a percentage of 33% of these visitors compared to overnight visitors. In the case of Central Coast, the value was 66%.                     | Lake Macquarie | 3,041  | 4,562   | 6,082  |
| Source: NSW Regional Data   | Maitland       | 1,903  | 2,854   | 3,805  |
|   | Muswellbrook   | 1,126  | 1,690   | 2,253  |
| Obtain the number of day trip visitors. To obtain this number, a ratio of 59% for day trip visitors and 41% for overnight visitors was considered, in accordance with the Hunter                    | Newcastle      | 5,068  | 7,602   | 10,136   |
| Valley Destination Management Plan.         Source: Hunter Valley Destination Management Plan   | Port Stephens  | 7,097  | 10,645  | 14,194   |
| 6   | Singleton      | 2,214  | 3,321   | 4,428  |
| <ul> <li>Definition of the number of visitors for the different scenarios:</li> <li>High Scenario: 100% of max. accommodation (day visitors + overnight visitors)</li> </ul>                        | Upper Hunter   | 978  | 1,467   | 1,956  |
| <ul> <li>Baseline Scenario: 75% of max. accommodation (day visitors + overnight visitors)</li> <li>Low Scenario: 50% of max. accommodation (day visitors + overnight visitors)</li> </ul>           | DSSN Region    | 35,240   | 52,861  | 70,481   |

## Calculation for total number of devices in use in 2023 (IoT & Non-IoT)

The total number of devices for each region for Industrial/IoT devices & Individual/Non-IoT devices is 9.9 million (in 2023). This has been calculated using the assumption that 9.4 devices per capita will be in use, a figure aligned with Cisco's projection for Western Europe, in lieu of an existing per capita prediction for the Australian market.

|                |                       |   |   | _ |                                      | 5 |           |
|----------------|-----------------------|---|---|---|--------------------------------------|---|-----------|
| Regions        | Number of IoT Devices |   | Number of Non-IoT<br>Individual Devices |   | Number of Non-IoT<br>Visitor Devices |   | Total     |
| Central Coast  | 1,831,941             |   | 1,448,001                               |   | 41,278                               |   | 3,321,220 |
| Cessnock       | 345,356               |   | 272,976                                 |   | 38,320                               |   | 656,652   |
| Dungog         | 50,963                |   | 40,282                                  |   | 6,013                                |   | 97,259    |
| Lake Macquarie | 1,136,283             |   | 898,140                                 |   | 18,932                               |   | 2,053,355 |
| Maitland       | 490,875               |   | 387,997                                 |   | 11,844                               |   | 890,715   |
| Muswellbrook   | 86,712                | T | 68,539                                  |   | 7,013                                |   | 162,264   |
| Newcastle      | 899,438               |   | 710,993                                 |   | 31,547                               |   | 1,641,917 |
| Port Stephens  | 401,848               |   | 317,628                                 |   | 44,175                               |   | 763,651   |
| Singleton      | 131,648               |   | 104,057                                 |   | 13,782                               |   | 249,487   |
| Upper Hunter   | 75,035                |   | 59,309                                  |   | 13,782                               |   | 140,433   |
| DSSN Region    | 5,450,099             |   | 4,307,863                               |   | 218,991                              |   | 9,976,952 |
|                |                       |   |   |   |                                      | I | '         |



Appendix 3: Approach to reviewing current telecommunications infrastructure

## **Technology Review Approach**

To comprehend the impact of demand growth on network infrastructure, it is important to assess the current status of the deployment of various network access types. Specifically, an evaluation was conducted on the deployment status of mobile access, fibre, fixed wireless, and satellite, focusing on the three major telecommunications operators (Telstra, Optus, and TPG) and nbn.

### Analysis of Current Network Mobile State

- To analyse the **current radio infrastructure**, data concerning the **radio sites operated by Telstra**, **Optus, and TPG** in the different regions was collected.
- Mapping these sites based on their geographic coordinates, a comprehensive assessment of coverage was conducted using maps provided by the operators.
- This evaluation included an **examination of 3G, 4G, and 5G technologies**. It's crucial to highlight that the operators are planning to **discontinue 3G** technology in **2024**.

#### Existing Number of Mobile Sites for each DSSN Region:

| Region         | Telstra | Optus | TPG | Total |
|----------------|---------|-------|-----|-------|
| Central Coast  | 100     | 104   | 61  | 265   |
| Newcastle      | 43      | 41    | 30  | 114   |
| Lake Macquarie | 40      | 39    | 32  | 111   |
| Port Stephens  | 28      | 31    | 20  | 79    |
| Cessnock       | 24      | 22    | 13  | 59    |
| Maitland       | 22      | 18    | 10  | 50    |
| Singleton      | 25      | 9     | 5   | 39    |
| Muswellbrook   | 18      | 7     | 3   | 28    |
| Upper Hunter   | 12      | 8     | 4   | 24    |
| Dungog         | 10      | 3     | 0   | 13    |

Sources: ACCC Mobile Infrastructure Report | Telstra Coverage Maps | Optus Coverage Maps | TPG Coverage Maps

### nbn 🍥 Analysis of nbn Types of Technology

In order to analyse the **current fixed/fibre network infrastructure** for each region, the deployment status of the **nbn network** was assessed.

The coverage maps for each region were examined in terms of Fibre to the Premises (FTTP), Fibre to the Node (FTTN), and Fixed Wireless and Satellite, as these are the most common types of access. The types of connections provided by the NBN are listed below:

#### Wired Connections



Fibre to the Premises (FTTP) - used in circumstances where a fibre optic line will be run from the nearest available fibre node, directly to population premises

- **Fibre to the Building (FTTB)** generally used when NBN connects an apartment block or similar types of buildings, running a fibre optic line to the fibre node in the building's communications room, and the using the exiting connection technology in the building.
- **Fibre to the Curb (FTTC) -** used in circumstances where fibre is extended close to habitational premises, connecting to a small Distribution Point Unit (DPU), generally located inside a pit on the street.
- **Fibre to the Node (FTTN)** used where the existing copper phone and internet network from a nearby fibre node is used to make the final part of the connection to the NBN network

#### Wireless Connections

**Fixed Wireless -** typically used in circumstances where the distance between premises can be many kilometres.

Satellite - used in remote and residential areas that do not have access to the NBN network through wired/fibre connections or fixed wireless

Source: NBN National Map Datasets | NBN Australia

# Appendix 4: Calculations for Connectivity Demand Scenarios

Low Demand Scenario

Baseline Demand Scenario

High Demand Scenario

## Low Demand Scenario

## Low Demand Scenario

| Assumptions  |  |   | 11 - Pc     |
|--|--|---|-------------|
| <ul><li>1 - Average Number of Devices per Capita:</li><li>6.58</li></ul>   | 2 - IoT vs Non-IoT Connections Ratio<br>• 56% vs 44%   | 3 - Industrial Devices vs Individual<br>Devices per inhabitant  | • Pc<br>lov |
| <b>Source</b> : Cisco IBSG Group   | Source: IoT Analytics  | <ul> <li>Industrial Devices: 3.68</li> <li>Individual/Visitor Devices: 2.90</li> </ul>  |             |
| 4 - Total Population (2023)<br>• 1,038,081   | 7 - Annual Growth of Industrial<br>Devices   | 9 - Annual Growth of Visitor<br>Demand  |             |
| <ul> <li>5 - Total Industrial Devices (2023)</li> <li>3,815,069 (1,038,081 * 3.68)</li> <li>6 - Total Individual Devices (2023)</li> <li>3,015,504 (1,038,081 * 2.90)</li> </ul> | <ul> <li>16% [Source: Ericsson]</li> <li>8 - Annual Growth of Individual<br/>Devices</li> <li>Follow the annual growth of<br/>population (table on the right)</li> </ul> | <ul> <li>4.5% per year</li> <li>10 - Total Visitor Devices</li> <li>Visitor Numbers (50% of max. accommodation) * 2.90</li> </ul> | Sourc       |

#### 1 - Population Growth Rate:

Population growth for the DSSN Regions based on the lower projection from the ABS for New South Wales.

| Year | Population for<br>New South Wales | Annual Growth |
|------|-----------------------------------|---------------|
| 2022 | 8,166,525                         | -             |
| 2023 | 8,308,795                         | 1.74%         |
| 2024 | 8,426,235                         | 1.41%         |
| 2025 | 8,538,190                         | 1.33%         |
| 2026 | 8,644,507                         | 1.25%         |
| 2027 | 8,746,490                         | 1.18%         |
| 2028 | 8,841,657                         | 1.09%         |
| 2029 | 8,931,668                         | 1.02%         |
| 2030 | 9,015,876                         | 0.94%         |

Source: Population Projections - ABS

|                |                       | 20                    | 23                 |           |                       | 20                    | 25                 |           | 2030                  |                       |                    |            |
|----------------|-----------------------|-----------------------|--------------------|-----------|-----------------------|-----------------------|--------------------|-----------|-----------------------|-----------------------|--------------------|------------|
| Regions        | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total     | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total     | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      |
| Central Coast  | 1,282,359             | 1,013,601             | 19,262             | 2,315,222 | 1,725,542             | 1,041,585             | 21,035             | 2,788,162 | 3,624,227             | 1,099,859             | 26,213             | 4,750,299  |
| Cessnock City  | 241,749               | 191,083               | 18,057             | 450,889   | 325,298               | 196,359               | 19,718             | 541,375   | 683,236               | 207,344               | 24,573             | 915,154    |
| Dungog Shire   | 35,674                | 28,198                | 2,806              | 66,678    | 48,003                | 28,976                | 3,064              | 80,044    | 100,824               | 30,597                | 3,819              | 135,240    |
| Lake Macquarie | 795,398               | 628,698               | 8,834              | 1,432,930 | 1,070,288             | 646,056               | 9,647              | 1,725,990 | 2,247,970             | 682,200               | 12,022             | 2,942,192  |
| Maitland       | 343,612               | 271,598               | 5,528              | 620,738   | 462,365               | 279,096               | 6,037              | 747,498   | 971,124               | 294,711               | 7,523              | 1,273,358  |
| Muswellbrook   | 60,698                | 47,977                | 3,271              | 111,946   | 81,676                | 49,302                | 3,572              | 134,549   | 171,547               | 52,060                | 4,451              | 228,058    |
| Newcastle City | 629,606               | 497,653               | 14,722             | 1,141,981 | 847,198               | 511,392               | 16,077             | 1,374,668 | 1,779,406             | 540,003               | 20,035             | 2,339,444  |
| Port Stephens  | 281,293               | 222,340               | 20,616             | 524,249   | 378,508               | 228,478               | 22,513             | 629,500   | 794,997               | 241,261               | 28,055             | 1,064,314  |
| Singleton      | 92,154                | 72,840                | 6,431              | 171,425   | 124,002               | 74,851                | 7,023              | 205,876   | 260,446               | 79,039                | 8,752              | 348,237    |
| Upper Hunter   | 52,525                | 41,517                | 2,841              | 96,882    | 70,677                | 42,663                | 3,102              | 116,443   | 148,447               | 45,050                | 3,866              | 197,362    |
| DSSN Region    | 3,815,069             | 3,015,504             | 102,368            | 6,932,941 | 5,133,557             | 3,098,758             | 111,788            | 8,344,104 | 10,782,224            | 3,272,124             | 139,309            | 14,193,657 |

## **Baseline Demand Scenario**

| Assumptions  |   |  |  |
|--|---|--|--|
| 1 - Average Number of Devices per Capita:<br>9.4<br>Source: Cisco Annual Internet Report   | <ul> <li>2 - IoT vs Non-IoT Connections Ratio</li> <li>56% vs 44%</li> <li>Source: IoT Analytics</li> </ul>   | <ul> <li>3 - Industrial Devices vs Individual<br/>Devices per inhabitant</li> <li>Industrial Devices: 5.25</li> <li>Individual/Visitor Devices: 4.15</li> </ul>                              |  |
| <ul> <li>4 - Total Population (2023)</li> <li>1,038,081</li> <li>5 - Total Industrial Devices (2023)</li> <li>5,450.099 (1,038,081 * 5.25)</li> <li>6 - Total Individual Devices (2023)</li> <li>4,307,863 (1,038,081 * 4.15)</li> </ul> | <ul> <li>7 - Annual Growth of Industrial<br/>Devices <ul> <li>16% [Source: Ericsson]</li> </ul> </li> <li>8 - Annual Growth of Individual<br/>Devices <ul> <li>Follow the annual growth of<br/>population (table on the right)</li> </ul> </li> </ul> | <ul> <li>9 - Annual Growth of Visitor<br/>Demand</li> <li>4.5% per year</li> <li>10 - Total Visitor Devices</li> <li>Visitor Numbers (75% of<br/>max. accommodation) *<br/>(4.15)</li> </ul> |  |

#### 11 - Population Growth Rate:

Population growth for the DSSN Regions based on the lower projection from the ABS for New South Wales.

| Year               | Population for<br>New South Wales | Annual Growth |
|--------------------|-----------------------------------|---------------|
| 2022               | 8,166,525                         | -             |
| 2023               | 8,323,889                         | / 1.93% \     |
| 2024               | 8,453,902                         | 1.56%         |
| 2025               | 8,580,341                         | 1.50%         |
| 2026               | 8,702,446                         | 1.42%         |
| 2027               | 8,820,393                         | 1.36%         |
| 2028               | 8,933,348                         | 1.28%         |
| 2029               | 9,041,818                         | 1.21%         |
| 2030               | 9,145,140                         | 1.14%         |
| Source: Population | Projections - ABS                 |               |

|                |                       | 20                    | 23                 |           | 2025                  |                       |                    |            | 2030                  |                       |                    |            |
|----------------|-----------------------|-----------------------|--------------------|-----------|-----------------------|-----------------------|--------------------|------------|-----------------------|-----------------------|--------------------|------------|
| Regions        | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total     | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      |
| Central Coast  | 1,831,941             | 1,448,001             | 41,278             | 3,321,220 | 2,465,060             | 1,492,613             | 45,077             | 4,002,749  | 5,177,467             | 1,590,864             | 56,443             | 6,824,775  |
| Cessnock City  | 345,356               | 272,976               | 38,320             | 656,652   | 464,711               | 281,386               | 41,846             | 787,943    | 976,052               | 299,908               | 52,398             | 1,328,358  |
| Dungog Shire   | 50,963                | 40,282                | 6,013              | 97,259    | 68,576                | 41,523                | 6,566              | 116,666    | 144,034               | 44,257                | 8,222              | 196,513    |
| Lake Macquarie | 1,136,283             | 898,140               | 18,932             | 2,053,355 | 1,528,983             | 925,811               | 20,674             | 2,475,467  | 3,211,386             | 986,752               | 25,887             | 4,224,025  |
| Maitland       | 490,875               | 387,997               | 11,844             | 890,715   | 660,521               | 399,951               | 12,934             | 1,073,406  | 1,387,320             | 426,277               | 16,195             | 1,829,793  |
| Muswellbrook   | 86,712                | 68,539                | 7,013              | 162,264   | 116,679               | 70,650                | 7,659              | 194,988    | 245,066               | 75,301                | 9,590              | 329,957    |
| Newcastle City | 899,438               | 710,933               | 31,547             | 1,641,917 | 1,210,283             | 732,836               | 34,450             | 1,977,569  | 2,542,008             | 781,075               | 43,137             | 3,366,220  |
| Port Stephens  | 401,848               | 317,628               | 44,175             | 763,651   | 540,726               | 327,414               | 48,240             | 916,381    | 1,135,710             | 348,966               | 60,404             | 1,545,080  |
| Singleton      | 131,648               | 104,057               | 13,782             | 249,487   | 177,145               | 107,263               | 15,050             | 299,458    | 372,066               | 114,324               | 18,845             | 505,234    |
| Upper Hunter   | 75,035                | 59,309                | 6,088              | 140,433   | 100,968               | 61,137                | 6,648              | 168,752    | 212,066               | 65,161                | 8,324              | 285,552    |
| DSSN Region    | 5,450,099             | 4,307,863             | 218,991            | 9,976,952 | 7,333,653             | 4,440,584             | 239,143            | 12,013,381 | 15,403,177            | 4,732,885             | 299,445            | 20,435,506 |

Destination Sydney Surrounds North

Digital Connectivity Business Case 2024 136

## **High Demand Scenario**

#### High Demand Scenario Assumptions 1 - Average Number of Devices per Capita: 3 - Industrial Devices vs Individual 2 - IoT vs Non-IoT Connections Ratio Devices per inhabitant • 13.4 • 56% vs 44% • Industrial Devices: 7.48 Source: Cisco Annual Internet Report Source: IoT Analytics • Individual/Visitor Devices: 5.92 7 - Annual Growth of Industrial 9 - Annual Growth of Visitor 4 - Total Population (2023) Demand Devices • 1,038,081 • 16% (Source: Ericsson) • 4.5% per year 5 - Total Industrial Devices (2023) 10 - Total Visitor Devices 8 - Annual Growth of Individual • **7,769,290** [1,038,081 \* 7.48] Devices • Visitor Numbers (100% of 1.1 6 - Total Individual Devices (2023) • Follow the annual growth of 1.1 max. accommodation) \* 1.1 • **6,140,996** (1,038,081 \* 5.92) population (table on the right) 5.92 1.1 1.1

#### 11 - Population Growth Rate:

Population growth for the DSSN Regions based on the lower projection from the ABS for New South Wales.

|    | Year             | Population for<br>New South Wales | Annual Growth |
|----|------------------|-----------------------------------|---------------|
|    | 2022             | 8,166,525                         | -             |
|    | 2023             | 8,341,073                         | / 2.14% \     |
|    | 2024             | 8,491,447                         | 1.80%         |
|    | 2025             | 8,638,413                         | 1.73%         |
|    | 2026             | 8,781,199                         | 1.65%         |
|    | 2027             | 8,920,424                         | 1.59%         |
|    | 2028             | 9,055,666                         | 1.52%         |
|    | 2029             | 9,186,911                         | \ 1.45% /     |
|    | 2030             | 9,313,449                         | \ 1.38% /     |
| So | urce: Population | Projections - ABS                 |               |

|                |                       | 20                    | 23                 |            |                       | 20                    | 25                 |            |                       | 20                    | 30                 |            |
|----------------|-----------------------|-----------------------|--------------------|------------|-----------------------|-----------------------|--------------------|------------|-----------------------|-----------------------|--------------------|------------|
| Regions        | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      | Industrial<br>Devices | Individual<br>Devices | Visitor<br>Devices | Total      |
| Central Coast  | 2,611,490             | 2,064,172             | 78,460             | 4,754,122  | 3,514,021             | 2,137,755             | 85,680             | 5,737,456  | 7,380,645             | 2,304,807             | 106,773            | 9,792,225  |
| Cessnock City  | 492,316               | 389,136               | 73,544             | 954,996    | 662,460               | 403,008               | 80,312             | 1,145,780  | 1,391,393             | 434,500               | 100,084            | 1,925,977  |
| Dungog Shire   | 72,650                | 57,424                | 11,429             | 141,503    | 97,758                | 59,471                | 12,481             | 169,710    | 205,325               | 64,118                | 15,554             | 284,996    |
| Lake Macquarie | 1,619,808             | 1,280,327             | 35,979             | 2,936,115  | 2,179,614             | 1,325,968             | 39,290             | 3,544,872  | 4,577,933             | 1,429,584             | 48,963             | 6,056,480  |
| Maitland       | 699,758               | 553,102               | 22,509             | 1,275,369  | 941,594               | 572,819               | 24,581             | 1,538,994  | 1,977,669             | 617,581               | 30,632             | 2,625,882  |
| Muswellbrook   | 123,610               | 97,704                | 13,328             | 234,643    | 166,330               | 101,187               | 14,555             | 282,072    | 349,350               | 109,094               | 18,138             | 476,582    |
| Newcastle City | 1,282,177             | 1,013,457             | 59,962             | 2,355,596  | 1,725,297             | 1,049,585             | 65,480             | 2,840,362  | 3,623,714             | 1,131,603             | 81,600             | 4,836,917  |
| Port Stephens  | 572,847               | 452,789               | 83,968             | 1,109,604  | 770,823               | 468,930               | 91,695             | 1,331,448  | 1,618,991             | 505,574               | 114,268            | 2,238,833  |
| Singleton      | 187,668               | 148,337               | 26,195             | 362,200    | 252,527               | 153,625               | 28,605             | 434,756    | 530,392               | 165,629               | 35,648             | 731,669    |
| Upper Hunter   | 106,965               | 84,547                | 11,571             | 203,084    | 143,933               | 87,561                | 12,636             | 244,130    | 302,308               | 94,404                | 15,747             | 412,458    |
| DSSN Region    | 7,769,290             | 6,140,996             | 416,946            | 14,327,231 | 10,454,356            | 6,359,908             | 455,315            | 17,269,580 | 21,957,720            | 6,856,893             | 567,406            | 29,382,019 |



Appendix 5: Wireless infrastructure capacity modelling approach and assumptions

Modelling approach overview

Mobile site profiles

Existing mobile sites per LGA

Simulated capacity methodology

## Modelling Approach Overview

The below steps have been undertaken in the wireless modelling to determine new telecommunications infrastructure requirements and the associated cost estimates.

#### Assess existing radio mobile site profiles

 Analysis of emission frequencies for the various radio technologies used by the three major Australian mobile operators.

• Define radio mobile site profiles and their

technical characteristics.

| Specifications                                     | 3G/4G co-<br>located with 5G | Urban Site | Rural Site |
|--|------------------------------|------------|------------|
| Maximum throughput<br>downlink per site<br>(Mbps)  | 630                          | 290        | 250        |
| Maximum throughput<br>uplink per site (Mbps)       | 120                          | 60         | 55         |
| Maximum<br>Simultaneously Active<br>Users per site | 2300                         | 1700       | 1400       |

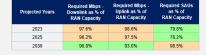
### Model the topology / profile of mobile sites per LGA

- Analysis of the current number of radio sites for the DSSN regions.
- Distribution of the number of sites across the different topologies/profiles defined according to the urban vs rural split by LGA.

#### Determine new equipment / infrastructure needed per LGA

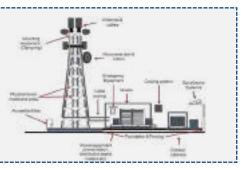
- Execute the wireless model to understand the current state in terms of capacity requirements and new infrastructure that's needed to accommodate the new demand.
- Analysis of capacity in terms of transmission, reception, and simultaneous number of active devices across the different LGAs according to their existing mobile sites and the distribution of the number of devices across the three defined scenarios (Low, Medium, and High).





#### Cost estimation for the new equipment *l* infrastructure

- Obtain average costs related to the installation of new macro sites based on tower types and areas. Note that the average cost assumptions in Australia are based on the ACCC regional mobile enquiry report from July 2023.
- Define assumptions to estimate a cost range, area where the macro site will be built, and current mobile site co-location arrangement for the different radio sites.
- Calculate the wireless network costs for each of the three demand scenarios, in line with the number of new macro sites that will need to be added for each region.



## Wireless - Mobile Site Profiles

Understanding the mobile site technologies, frequencies and characteristics across co-located, urban and rural sites is important to establish mobile site throughput assumptions.

### Existing technologies & frequencies in use for radio access

• According to ACCC data for mobile sites for the three main operators, the existing 3G, 4G and 5G technologies and radio frequencies are currently in use.

| Technology      | Frequency                 |                             |                         |                       |                                      |
|-----------------|---------------------------|-----------------------------|-------------------------|-----------------------|--------------------------------------|
| Technology      | [Mhz]                     | <b>Co</b> lstra             | OPTUS                   | ŹRG                   |                                      |
|                 | 850                       | Х                           |                         |                       |                                      |
| 3G              | 900                       |                             | x                       | x                     |                                      |
|                 | 2100                      | x                           | X                       | X                     |                                      |
|                 | 700                       | х                           | x                       | x                     | Lower                                |
|                 | 800                       |                             |                         | X                     | frequencies<br>ensure lower          |
|                 | 900                       | х                           | x                       |                       | capacity but                         |
| 4G              | 1800                      | х                           | X                       | X                     | greater coverage                     |
|                 | 2100                      | х                           | X                       | X                     | Higher frequencie                    |
|                 | 2300                      |                             | X                       |                       | ensure greater<br>capacity but lower |
|                 | 2600                      | х                           | x                       |                       | coverage.                            |
|                 | 700                       | x                           |                         | X                     |                                      |
|                 | 900                       |                             | X                       |                       |                                      |
|                 | 2100                      | x                           | X                       | X                     |                                      |
| 5G              | 2300                      |                             | X                       |                       |                                      |
| 50              | 2600                      | х                           |                         |                       |                                      |
|                 | 3500                      |                             | X                       |                       |                                      |
|                 | 3600                      | x                           |                         | X                     |                                      |
|                 | 26000                     | x                           | X                       | X                     |                                      |
| Sources: ACCC N | <u>Iobile Infrastruct</u> | <u>ure Report - Dataset</u> | s of Mobile Sites for t | the three operators ( | 2023]                                |

## (A) Mobile sites profiles

- To estimate the current network capacity for different regions, three site profiles were considered:
  - 1) 4G co-located sites with 5G sites incorporating all technologies, providing high capacity.
  - 2) Urban Sites 3G/4G standalone sites using high frequencies (e.g., LTE 1800, 2100, 2300, 2600).
  - **3)** Rural Sites 3G/4G standalone sites using lower frequencies (e.g., LTE 700, 800, 900).
- The definition of maximum transmission capabilities in terms of transmission, reception, and devices per mobile site depends on many factors, including channel bandwidth, modulation and coding scheme, number of MIMO streams, among others. The values in the table below are average values, considering a starting point of a 4G radio site with a 20MHz bandwidth, modulation at 64-QAM, and the use of multiple 2x2 antennas (MIMO). This type of calculation is theoretical and based on the 3GPP communication standards.

| Specifications                                     | 4G co-located<br>with 5G | Urban Site | Rural Site |
|--|--------------------------|------------|------------|
| Maximum transmission link capacity per site (Mbps) | 510                      | 290        | 250        |
| Maximum reception link capacity per site (Mbps)    | 105                      | 60         | 55         |
| Maximum Simultaneously<br>Active Users per site    | 1,800                    | 1,400      | 1,200      |

## Existing Mobile Sites per LGA

Understanding the existing mobile sites and technologies currently deployed in each LGA, across urban vs rural areas, is an important input assumption for the capacity modelling.

## Existing mobile sites per LGA

| Region         | Number of<br>Sites | 3G<br>Radio<br>Access | 4G<br>Radio<br>Access | 5G<br>Radio<br>Access |
|----------------|--------------------|-----------------------|-----------------------|-----------------------|
| Central Coast  | 265                | 234                   | 263                   | 98                    |
| Cessnock City  | 59                 | 55                    | 58                    | 17                    |
| Dungog Shire   | 13                 | 10                    | 11                    | 0                     |
| Lake Macquarie | 111                | 98                    | 108                   | 68                    |
| Maitland       | 50                 | 41                    | 49                    | 20                    |
| Muswellbrook   | 28                 | 20                    | 25                    | 2                     |
| Newcastle City | 114                | 107                   | 114                   | 66                    |
| Port Stephens  | 79                 | 69                    | 78                    | 27                    |
| Singleton      | 39                 | 33                    | 35                    | 8                     |
| Upper Hunter   | 24                 | 20                    | 22                    | 4                     |

## W Urban vs rural population split by LGA

| Region         | Urban<br>Population | % Urban<br>Population | Rural<br>Population | % Rural<br>Population |
|----------------|---------------------|-----------------------|---------------------|-----------------------|
| Central Coast  | 343,631             | 98.8%                 | 4,236               | 1.2%                  |
| Cessnock City  | 0                   | 0.0%                  | 65,082              | 100.0%                |
| Dungog Shire   | 0                   | 0.0%                  | 8,770               | 100.0%                |
| Lake Macquarie | 80,750              | 91.5%                 | 7,466               | 8.5%                  |
| Maitland       | 57,646              | 64.0%                 | 32,358              | 36.0%                 |
| Muswellbrook   | 0                   | 0.0%                  | 18,154              | 100.0%                |
| Newcastle City | 172,820             | 100.0%                | 0                   | 0.0%                  |
| Port Stephens  | 14,376              | 17.4%                 | 68,161              | 82.6%                 |
| Singleton      | 378                 | 1.7%                  | 22,527              | 98.3%                 |
| Upper Hunter   | 0                   | 0.0%                  | 24,463              | 100.0%                |

## Mobile sites per LGA - topology

#### Assumptions

- Given that there are currently no standalone 5G sites at any of the LGAs, it is assumed that any site with 5G access is co-located with an existing 4G site.
- To determine the split of the remaining mobile sites between urban and rural, the ratio between the percentage of urban vs rural population was used as a proxy.

| Region         | Number of<br>Sites | 4G co-<br>located<br>with 5G | Urban Site | Rural Site |
|----------------|--------------------|------------------------------|------------|------------|
| Central Coast  | 265                | 98                           | 165        | 2          |
| Cessnock City  | 59                 | 17                           | 0          | 42         |
| Dungog Shire   | 13                 | 0                            | 0          | 13         |
| Lake Macquarie | 111                | 68                           | 39         | 4          |
| Maitland       | 50                 | 20                           | 19         | 11         |
| Muswellbrook   | 28                 | 2                            | 0          | 26         |
| Newcastle City | 114                | 66                           | 48         | 0          |
| Port Stephens  | 79                 | 27                           | 9          | 43         |
| Singleton      | 39                 | 8                            | 1          | 30         |
| Upper Hunter   | 24                 | 4                            | 0          | 20         |

## Wireless - Simulated Capacity Methodology

The below steps have been undertaken in the wireless modelling to identify areas where the existing network capacity does not support the estimated future demand.

#### 🕵 Wireless Model Methodology 2 - As-Is State 1 - Model Inputs To estimate the current state capacity, previously After feeding the model with the inputs mentioned in step 1, it is possible to estimate the current state in terms of RAN (Radio Access Network) estimated input assumptions feed into the wireless capacity across three different variables. In this analysis, it is assumed that the number of sites will remain the same until 2030. model. These inputs are: • Required Transmission Link Capacity as % of RAN Capacity: This parameter aims to understand the network's capacity to handle data 1.1 - Total Number of Devices: Estimated total transmissions, information, and other network parameters between the radio site and user equipment. number of devices for the years 2023, 2025, Required Receive Link Capacity as % of RAN Capacity: This parameter aims to understand the network's capacity to handle the reception and 2030, for three scenarios. of data, information, and other network parameters between user equipment and the base station. • Required Simultaneous Active Users/Devices (SAUs) as % of RAN Capacity: This parameter allows the understanding of network's 1.2 - Total Number of Sites: The existing capacity to handle the number of simultaneous devices/users accessing during the busy hour. number of mobile sites in the region For each of these parameters, the capacity based on the simulated demand is determined as a percentage and is represented as: categorised as 4G co-located with 5G, Urban Sites (4G with higher frequencies), and Rural <90% - The existing capacity is sufficient to support the estimated future demand and no deployment of new mobile sites is necessary.</p> Sites (4G with lower frequencies). 90%-100% - The existing capacity is sufficient to support the estimated future demand, without the need to add new radio sites. However, despite already considering a 20% extra headroom, the network may experience saturation in the case of peak demand or 1.3 - Busy Hour Traffic associated with unexpected network congestion Mobile Access Technologies: Traffic associated with the mobile network during the >100% - The existing capacity does not support the estimated future demand, which may lead to denial of mobile network service. Installation of **new radio sites** is recommended. busy hour. 亇 1.4 - Split Urban vs Rural: The population ratio 3 - Future State between urban and rural areas used to Required Mbps -Required SAUs as Required Mbps -Projected Downlink as % of RAN Uplink as % of RAN % of determine the type of traffic and the Years Through the analysis of the current state, the future state of the Capacity Capacity **RAN Capacity** respective number of sites allocated to each network is defined, providing the number of sites that need to be 2023 97.6% 98.6% 69.6% region. implemented lin 2025 and 2030 as necessary to address the simulated 2025 108.2% 109.2% 95.9% connectivity demand by increasing capacity. 2030 141.6% 142.9% 162.7% Illustrative Example

Destination Sydney Surrounds North

Digital Connectivity Business Case 2024

142

Appendix 6: Wireless Infrastructure costing approach

Components and cost estimation of new mobile sites

Cost estimation assumptions for new mobile sites

Estimated number of new mobile sites per LGA

Cost estimation of new mobile sites per LGA



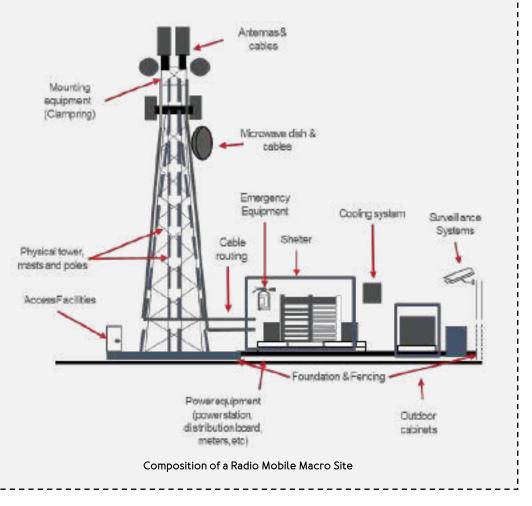
## Components and cost estimation of new mobile sites

The diagram below illustrates the infrastructure for a radio mobile macro site.

### Mobile Sites - Cost Estimation

- In order to project the costs associated with the necessary expansion to accommodate the future demand, it is necessary to understand the costs of each type of existing macro site. For this analysis, two types of macro sites were considered: Monopoles and Lattice Towers.
- These costs should not be regarded as precise figures, as they depend on site-specific features, such as height, structure type, distance from the power grid, access track, backhaul connection, and the fact that the site in question is co-located.
- For the cost estimation projection, the costs provided in the ACCC report 'Regional Mobile Infrastructure Inquiry' were used as input assupptions.

|  | Major                      | Cities                    | Inner Regional Areas       |                           |  |
|--|----------------------------|---------------------------|----------------------------|---------------------------|--|
| Type of Infrastructure                           | Monopole<br>Tower (25-50m) | Lattice Tower<br>(30-60m) | Monopole<br>Tower (25-50m) | Lattice Tower<br>(30-60m) |  |
| Fower site selection and planning<br>approvals   | \$69,885                   | \$111,260                 | \$369,563                  | \$104,967                 |  |
| Tower site construction                          | \$159,271                  | \$287,866                 | \$278,038                  | \$318,456                 |  |
| Access to tower site (if an upgrade is required) | -                          | \$120,387                 | -                          | \$23,638                  |  |
| Connection to power                              | -                          | \$235,486                 | \$30,199                   | \$113,795                 |  |
| Connection to backhaul                           | \$57,008                   | -                         | \$43,551                   | -                         |  |
| Associated infrastructure                        | \$266,277                  | \$85,270                  | \$144,895                  | \$65,113                  |  |
| Indicative total build cost                      | \$552,441                  | \$840,269                 | \$866,246                  | \$625,969                 |  |



## Cost estimation assumptions for new mobile sites

To conduct the study on the cost associated with mobile expansion, different assumptions have been defined and are explained below in terms of the type of mobile tower, location in urban or rural areas, and the existence of co-location among operators.

#### (s) Cost Estimation of new Mobile Sites - Assumptions

#### Assumptions

To estimate the cost associated with each LGA, the following assumptions were made:



2

3

A radio site can be classified as either a monopole tower or lattice tower type. This decision depends on factors such as access type, area, space, aesthetic considerations, among others. Therefore, the following cost range was assumed for each radio site:

- Cost range of a radio site in a Major City: \$552,441 \$840,269
- Cost range of a radio site in an Inner Regional Area: \$625,969 \$866,246

To determine whether the cost of a site should be considered for a major city or inner regional areas, the urban vs rural split previously presented for each of the regions was taken into account.

Since the presence of currently co-located mobile radio sites, it is expected that new macro sites will also share infrastructure among the three operators. The table indicates a minimum co-location value of 44.5% for Telstra in 2023. Therefore, this projection assumes that 44.5% of additional sites will be co-located, requiring the construction of only one tower to accommodate the three different operator.

| Operator | Co-located sites as percentage (%) of total sites |
|----------|---|
| Telstra  | 44.5%   |
| Optus    | 69.7%   |
| TPG      | 88.7%   |

Source: <u>ACCC Mobile Infrastructure Report 2023 - Co-Located Sites</u>

## Estimated number of new mobile sites per LGA

Below, the additional number of mobile sites for each region is presented for the different scenarios.

### (5) Cost Estimation of new Mobile Sites - Number of Additional Mobile Sites

• The table below shows the estimated number of additional radio sites for each region, divided according to the previously explained rationale of Major City Site vs Inner Regional Area Site. In parentheses, the number of co-located radio sites is displayed, indicating radio sites from the three different operators that will share the same tower. Therefore, to calculate the cost of these co-located radio sites, the cost associated with the type of site (Major City vs Inner Regional) is divided by 3 (same tower, with radio sites from all 3 operators).

| Urban v<br>Rural Sp |        |        | Low Scenario              |                                    |   | Baseline Scenario         |                                    |   | High Scenario             |                                    |  |
|---------------------|--------|--------|---------------------------|------------------------------------|---|---------------------------|------------------------------------|---|---------------------------|------------------------------------|--|
| Region              | Urban  | Rural  | Additional<br>Radio Sites | Major City<br>Site<br>(Co-Located) | Inner Regional<br>Area Site<br>(Co-Located) | Additional<br>Radio Sites | Major City<br>Site<br>(Co-Located) | Inner Regional<br>Area Site<br>(Co-Located) | Additional<br>Radio Sites | Major City<br>Site<br>(Co-Located) | Inner Region<br>Area Site<br>(Co-Located |
| Central Coast       | 98.8%  | 1.2%   | + 0                       | 0 (0)                              | 0 (0)                                       | + 11                      | 11 (5)                             | 0 (0)                                       | + 99                      | 98 (43)                            | 1 (1)                                    |
| Cessnock City       | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 8                       | 0 (0)                              | 8 (4)                                       | + 29                      | 0 (0)                              | 29 (13)                                  |
| Dungog Shire        | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 2                       | 0 (0)                              | 2 (1)                                       | + 5                       | 0 (0)                              | 5 (2)                                    |
| Lake Macquarie      | 91.5%  | 8.5%   | + 0                       | 0 (0)                              | 0 (0)                                       | + 39                      | 36 (16)                            | 3 (1)                                       | + 99                      | 91 (40)                            | 8 (4)                                    |
| Maitland            | 64.0%  | 36.0%  | + 2                       | 1 (1)                              | 1 (0)                                       | + 19                      | 12 (5)                             | 7 (3)                                       | + 45                      | 29 (13)                            | 16 (7)                                   |
| Muswellbrook        | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 0                       | 0 (0)                              | 0 (0)                                       | + 2                       | 0 (0)                              | 2 (1)                                    |
| Newcastle City      | 100.0% | 0.0%   | + 0                       | 0 (0)                              | 0 (0)                                       | + 27                      | 27 (12)                            | 0 (0)                                       | + 82                      | 82 (36)                            | 0 (0)                                    |
| Port Stephens       | 17.4%  | 82.6%  | + 0                       | 0 (0)                              | 0 (0)                                       | + 2                       | 0 (0)                              | 2 (1)                                       | + 31                      | 5 (2)                              | 26 (11)                                  |
| Singleton           | 1.7%   | 98.3%  | + 0                       | 0 (0)                              | 0 (0)                                       | + 0                       | 0 (0)                              | 0 (0)                                       | + 3                       | 0 (0)                              | 3 (1)                                    |
| Upper Hunter        | 0.0%   | 100.0% | + 0                       | 0 (0)                              | 0 (0)                                       | + 0                       | 0 (0)                              | 0 (0)                                       | + 1                       | 0 (0)                              | 1 (0)                                    |

**Destination Sydney Surrounds North** 

Digital Connectivity Business Case 2024 146

## Cost estimation for new mobile sites per LGA

The following table presents the costs associated with the installation of radio mobile sites for the different LGAs according to the defined scenarios.

| Regions        | Low Scenario            | Baseline Scenario           | High Scenario               |
|----------------|-------------------------|-----------------------------|-----------------------------|
| Central Coast  | \$0                     | \$4,235,381 - \$6,442,062   | \$38,591,325 - \$58,467,640 |
| Cessnock       | \$0                     | \$3,343,835 - \$4,619,979   | \$12,748,370 - \$17,613,669 |
| Dungog         | \$0                     | \$835,959 - \$1,154,995     | \$2,298,886 - \$3,176,235   |
| Lake Macquarie | \$0                     | \$16,016,413 - \$22,749,742 | \$32,794,470 - \$57,401,140 |
| Maitland       | \$907,059 - \$1,050,393 | \$9,119,052 - \$10,417,176  | \$18,656,511 - \$24,191,118 |
| Muswellbrook   | \$0                     | \$0                         | \$835,959 - \$1,154,995     |
| Newcastle      | \$0                     | \$10,496,379 - \$15,965,111 | \$25,412,286 - \$48,735,602 |
| Port Stephens  | \$0                     | \$835,959 - \$1,154,995     | \$14,784,408 - \$17,827,248 |
| Singleton      | \$0                     | \$0                         | \$1,462,928 - \$2,021,241   |
| Upper Hunter   | \$0                     | \$0                         | \$626,969 - \$866,246       |

# Appendix 7: Additional technologies and network providers

Fixed Wireless Access

Low Earth Orbit Satellites (LEO)

Cell on Wheels (CoW)

Multi-Tenant Wireless Local Area Network (WLAN)

Private 5G

Private Wi-Fi

## **Fixed Wireless Access**

The absence of terrestrial connectivity, be it through fixed or mobile access, poses a significant hurdle in remote areas. This is where Fixed Wireless Access (FWA) technology comes into play—an evolving solution with the potential to offer internet access to any isolated zone, fostering communication and connectivity.

### Fixed Wireless Access (FWA) - Definition

FWA technology employs ground-based wireless stations for internet connectivity in remote areas. These stations create a stable link to a nearby wireless base, delivering reliable, high-speed internet without the necessity of traditional wired infrastructure.

#### Main Advantages:

- **Remote Accessibility:** FWA extends internet access to remote areas where traditional infrastructure is challenging.
- **Quick Deployment:** FWA systems can be rapidly set up, making them efficient for major events, emergency situations or areas undergoing rapid development.
- Scalability: FWA networks can be easily scaled to accommodate growing demand by adding more base stations or upgrading existing infrastructure, providing flexibility to expand coverage areas as needed.

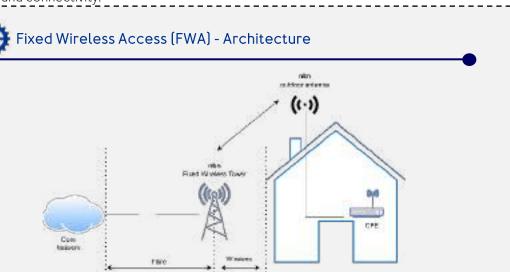
### 🕑 Current Initiatives and Deployment in Australia



nbn 🛭

• The Australian government has invested a total of \$480 million in the nbn Fixed Wireless Network, with nbn contributing an additional \$270 million to deliver faster wholesale speeds for regional Australia. nbn Co will use the funding to enable 5G on its network of more than 2,200 Fixed Wireless infrastructure sites and more than 22,000 cells in semi-rural areas and across regional and remote Australia.

• Ericsson and nbn Co have established a ten-year partnership aimed at providing fixed wireless access to 120,000 homes currently only served by satellite, joining over 650,000 premises with FWA currently across Australia.



- Customer Premises Equipment (CPE): This is the equipment installed at the user's location, such as a home or business. It includes a wireless transceiver or modem that communicates with the base station.
- FWA Outdoor Antenna: The outdoor antenna is located on a fixed infrastructure point, often a tower or tall structure. It communicates with the CPE and serves as the central hub for wireless connectivity in a specific coverage area.
- FWA Wireless Tower: A FWA (Fixed Wireless Access) Wireless Tower is a tall structure or infrastructure point designed to transmitting signals to and receiving signals from FWA Outdoor Antennas. These towers are strategically placed to optimise coverage and connectivity within a specific geographic area, providing wireless internet access to users within its range.
- **Core Network:** The core network handles the overall management of the FWA system. It includes components like routers, switches, and servers that route data between the FWA network and the broader internet.

## **LEO Satellites**

The lack of terrestrial connectivity, whether through fixed or mobile access, is often a challenge in remote areas. This is where Low-Earth Orbit Satellites (LEO) technology comes into play - an emerging solution capable of providing internet access to any remote zone and facilitating communication.

### Low Earth Orbit Satellites (LEO) - Definition

LEO satellites function by orbiting the Earth at high velocities, enabling them to complete an orbit in a relatively brief timeframe, usually ranging from 90 to 120 minutes. Their proximity to Earth facilitates accelerated communication and minimised signal latency.

#### Main Advantages:

- **Low Latency:** LEO satellites offer low-latency communication due to their proximity to Earth, important for applications requiring real-time data transmission
- High Data Throughput: The relatively short distance between LEO satellites and user equipment allows for higher data transfer rates enabling faster download and upload speeds.
  - Global Coverage: LEO satellites can provide global coverage, reaching remote and underserved areas where traditional communication infrastructure is challenging to deploy.

### Current Initiatives and Deployment in Australia



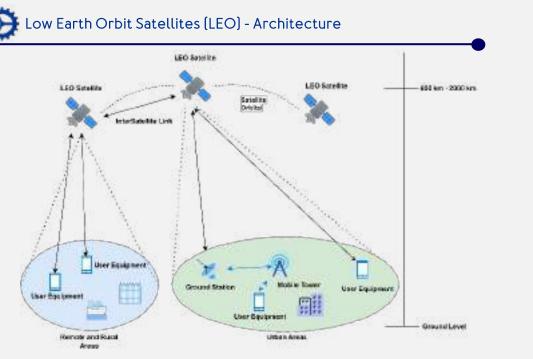
Telstra and OneWeb have reached an agreement with the intention to transition **Televistro** hundreds of existing remote mobile base stations from satellite backhaul to OneWeb's LEO solution. The goal is to deliver up to 25 Gbit/s of LEO capacity, enhancing the mobile experience for Telstra's remote customers.



Optus, in collaboration with Lynk, conducted a live demonstration showcasing satellite OPTUS direct-to-mobile technology. The demonstration involved connecting a standard mobile phone directly to Lynk's satellite mobile base station in orbit, enabling the sending and receiving of text messages via the Optus network



Starlink is currently available in Australia, providing connectivity in the most rural areas using this type of satellite technology. Future implementations are envisioned, such as the direct-to-cell technology, where a device communicates directly with the satellite.



- User Equipment: Industrial or individual devices or systems used by end-users to communicate with or access services provided by LEO satellites
- Ground Station: A terrestrial facility equipped with antennas and communication equipment that communicates with LEO satellites, serving as a point of contact between the satellites and the wider communication network.
- LEO Satellite: Satellites that orbit the Earth at altitudes typically ranging from around 600 to 2,000 kilometers, exhibiting short orbital periods and lower latency compared to satellites in higher orbits.

## LEO Satellites example: Starlink

Starlink is providing additional options for broadband connectivity at increasingly accessible rates, with new capabilities on the roadmap in 2024 (SMS) and 2025 (voice and data).

## What is Starlink?

- Starlink is a private satellite internet service aimed at delivering high-speed broadband to customers globally who lack access to a reliable internet connection through existing technologies. In Australia, where nbn (National Broadband Network) services utilise fixed wireless and satellite technologies, Starlink is positioned to compete in the satellite access market.
- According to data provided by Optus, a partnering operator with Starlink, Optus asserts a 98.5 per cent mobile coverage guarantee for the Australian population. However, due to Australia's extensive scale and topography, mobile networks can only cover one-third of the country's landmass. In this scenario, Starlink, with its Direct to Cell technology, becomes essential, ensuring complete coverage across the entire Australian territory.





 According to the coverage map provided by Starlink, this technology/service is currently available throughout Australia, including the most remote areas, as it is a satellite-based service.



Source: <u>Starlink Coverage Map</u>

## **Cell on Wheels**

The Cell on Wheels (CoW) is a mobile tower that can be deployed and installed in emergency situations or at large events, providing additional coverage and capacity to maintain communications and allow users access to the network.

### Cell on Wheels Characterization

### General Description



Cell on Wheels (COWs) are mobile telecommunications towers designed to provide temporary network coverage and capacity in various situations, including emergency response, special events, and remote locations. Major mobile network operators and nbn deploy COWs to address different communication needs.

While operators primarily use COWs to ensure capacity and coverage during events, nbn's COWs are mainly utilized in emergency situations. They are equipped with an nbn™ Sky Muster™ satellite dish, allowing them to provide emergency workers and evacuated residents with valuable Wi-Fi connections.

### 🖒 Main Advantages

**Enhanced Capacity:** COWs can help alleviate network congestion by providing additional capacity, ensuring that users have access to reliable and high-speed connectivity, even in densely populated areas or during peak usage periods.

**Rapid Deployment:** COWs can be quickly transported and set up, allowing for rapid deployment in emergency situations or at temporary events where immediate coverage is required.

**Flexibility:** COWs can support various wireless technologies and frequency bands, providing flexibility to adapt to different network requirements and standards.

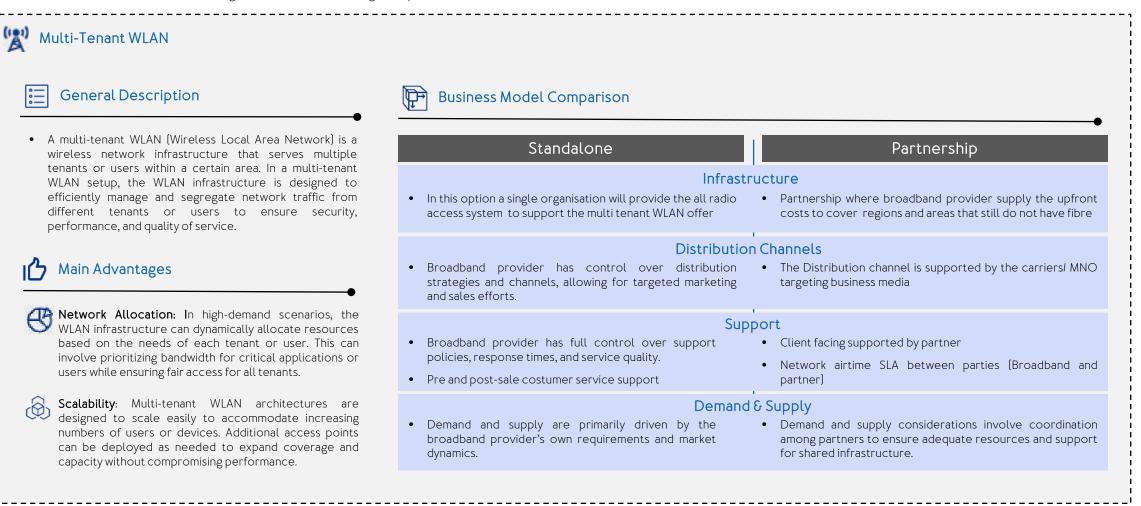
### Technical Specifications: Antenna Height, Coverage Radius, Capacity, Connectivity\*

| Antenna Height: 20 meters   | Coverage Radius: 5km  | Capacity: ~350 simultaneous users   | Connectivity: Access and Backhaul                                       | Approx. Cost:**  |
|---|---|---|---|--|
| Maximum height of 20 meters<br>for each antenna, making this<br>solution more adaptable for<br>flat terrain | Depending on the<br>terrain's topography, a<br>CoW solution can cover<br>up to 5 km | General capacity to support 350 active<br>users (1750 people) considering a 20%<br>of access in busy hour up to a maximum<br>time of 72 hours | Access: Mobile Access and<br>Satellite [SatCOLT]<br>Backhaul: Satellite | Regular CoW: ~ \$500,000<br>Satellite CoW (SatCOLT): ~ \$750,000 |

Note 1: The technical specifications of COWs may vary depending on the type of access technology and the specific type of COW used by the provider.
 Note 2: The cost approximation is based on average prices from a North American emergency network provider.

## Multi-Tenant WLAN

Implementing a multi-tenant WLAN (Wireless Local Area Network) consolidates multiple tenants or users onto a shared wireless infrastructure, enabling optimization and sharing of resources such as network bandwidth, hardware, and management overhead among multiple users or entities.



## Private 5G

Private 5G solutions redefine regional connectivity by offering dedicated, high-performance mobile networks tailored to accommodate peak demand scenarios.

## 🕎 Private 5G Solution

### General Description

A private 5G solution enhances the opportunity to deploy
a dedicated, high-performance mobile network
customized to meet specific requirements, empowering
organizations to leverage the complete capabilities of 5G
technology based on the network demands and expected
usage across different regions or areas. This allows for
precise adaptation of the network infrastructure to suit
varied operational needs and optimise performance
across diverse environments

## 🖒 Main Advantages

Performance: A 5G private network solution can efficiently manage network resources to accommodate varying levels of traffic and usage across different times and locations, ensuring optimal performance and user experience even during peak demand periods.

High-Development Plans: According to ACMA and the market study conducted in 2023, the market for solutions based on private wireless is growing by about 30% per year, and ACMA is aware of this trend to increase 5G connectivity. Currently, I have 5400 MHz of dedicated spectrum and a plan until 2027 to release additional spectrum to accommodate this solution

### Technical Considerations

1

A subscription fee will be needed, increasing the overall cost of the service when compared to Wi-Fi, however, private networks are **less complex and do not require network cabling** 

2

Cellular grade network security provides increased privacy and data security when compared to Wi-Fi  $\,$ 

3

**Licensed Spectrum** leads to **greater reliability and better performance** in the world if IoT, as well as a dramatic increase in ability to connect to IoT enabled devices



Private 5G networks support seamless mobility and roaming, allowing devices to move between cells or access points without losing connectivity.

### Private Networks can be 'sliced' for multiple functions

- Creates separate networks or slides
- Each slice can be configured separately
  - Cater to unique requirements and use cases

## Private Wi-Fi

Private network solutions optimise network performance based on fluctuating demand patterns, guaranteeing uninterrupted service and enhanced user experiences.

### Private Wi-Fi Solution

### General Description

• A private Wi-Fi solution provides a dedicated wireless network infrastructure designed to meet the demands of high-traffic scenarios and peak usage periods. Tailored to specific locations, such as public venues, event spaces, or community centers, private Wi-Fi networks ensure reliable and seamless connectivity for users during busy times.

### Technical Considerations

1

Wi-Fi is **cheaper than 5G and LTE per square foot** and due to the fact there are no subscriptions involved in the service.



Compared to its Wi-Fi predecessor, **Wi-Fi 6 has implemented WPA3**, which generates a live password with every data transmission, resulting in more secure routers

### 🖒 Main Advantages

- Performance: Private Wi-Fi networks are designed to provide reliable and consistent wireless connectivity, even in high-density environments or areas with interference. Network performance can be enhanced through strategically deploying access points and optimizing channel utilization.
- Capabilities and Access Control: A Private Wi-Fi solutions enable full management over the configuration and security of the network, allowing for the tailoring of network settings, allocation of bandwidth, and implementation of security protocols to align with specific requirements and usage policies.

Private Wi-Fi networks operate in **the unlicensed spectrum**, sharing the **frequency band** with other wireless technologies and devices.



Wi-Fi networks support QoS mechanisms to prioritize **traffic** and ensure the **timely delivery** of critical applications.

